

URI GNEEZY

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Campus:

The University of Chicago Graduate School of Business

5807 South Woodlawn Avenue

Chicago IL 60637

Phone: (773) 8348198

Fax: (773) 7020458

E-mail: ugneezy@gsb.uchicago.edu

ACADEMIC DEGREES

1994-1997 **Ph.D.** in Economics, CentER for Economic Research, Tilburg University
1993-1994 **M.A.** in Economics, CentER for Economic Research, Tilburg University.
1990-1992 **B.A.** in Economics, Tel-Aviv University (with honor).

ACADEMIC APPOINTMENTS

8/2003- Associate Professor, University of Chicago Graduate School of Business
2001-2003 Assistant Professor, University of Chicago Graduate School of Business
1999-2003 Senior Lecturer and then tenured Associate Professor, Technion
1997-1999: Lecturer at the Department of Economics, University of Haifa

PAPERS IN JOURNALS

- Gneezy, U. "Probability Judgment in Multi-Stage Problems: Experimental Evidence of Systematic Biases," *Acta Psychologica* **93**, 1996, 59-68.
- Gneezy, U., and J. Potters "An Experiment on Risk Taking and Evaluation Periods," *Quarterly Journal of Economics*, **CXII**, May 1997, 631-645.
- Blume, A., and U. Gneezy "An Experimental Investigation of Optimal Learning in Coordination Games," *Journal of Economic Theory*, **90**, 2000, 161-172.
- Dufwenberg, M., and U. Gneezy "Measuring Beliefs in an Experimental Lost Wallet Game," *Games and Economic Behavior*, **30**, 2000, 163-182.

- Dufwenberg, M., and U. Gneezy "Price Competition and Market Concentration: An Experimental Study," *International Journal of Industrial Organization* **18**, 2000, 7-22.
- Gneezy, U., and A. Rustichini "A Fine is a Price," *Journal of Legal Studies*, vol. XXIX, **1**, part 1, 2000, 1-18.
- Gneezy, U., and A. Rustichini "Pay Enough or Don't Pay At All." *Quarterly Journal of Economics* August 2000, **791-810**.
- Gneezy, U., W. Guth, and F. Verboven "Presents or Investments? An Experimental Analysis," *Journal of Economic Psychology*, **21**, 2000, 481-493.
- Fershtman, C., and U. Gneezy "Discrimination in a Segmented Society: An Experimental Approach" *Quarterly Journal of Economics*, February 2001, 351-377.
- Dufwenberg, Uri Gneezy, Werner Guth and Eric van Damme Direct versus Indirect Reciprocity, *Homo Oeconomicus* 2001, 19-30.
- Dufwenberg, M., and U. Gneezy "Information Disclosure in auctions: An experiment" *Journal of Economic Behavior and Organization*, **48**, 2002, 431-444.
- Fershtman, C., and U. Gneezy "Strategic Delegation: An Experiment," *RAND Journal of Economics*, Vol. 32, No.2, Summer 2001, 352-368.
- Gneezy, U. and W. Guth "On Competing Rewards Standards: An Experimental Study of Ultimatum Bargaining." Forthcoming in *The Journal of Socio-Economics*.
- Anderhub, V., U. Gneezy, W. Guth, and D. Sonsino "On the Interaction of Risk and Time Preferences - An Experimental Study." *German Economic Review*, Vol. 2, no 3, 2001, 239-253.
- Bornstein, G. and U. Gneezy "Price Competition Between Teams." *Experimental Economics*, Vol 5, 1, 2002, 29-38..
- Bornstein, G., U. Gneezy, and R. Nagel "The effect of intergroup competition on group coordination: An experimental study," *Games and Economic Behavior*, Vol. 41, no 1, 2002, 1-25.
- Gneezy, U., A. Kapteyn, and J. Potters "Evaluation periods and asset prices in a market experiment," *Journal of Finance*, LVIII, 2, April 2003, 821-837.
- Gneezy, U., M. Niederle, and A. Rustichini "Performance in competitive environments: Gender differences," *Quarterly Journal of Economics*, August 2003, p. 1049-1074.

- Gneezy, U., E. Haruvy, and A. Roth "Bargaining under a deadline: Evidence from the reverse ultimatum game," *Games and Economic Behavior*, , 2003, 45, 347-368..
- Gneezy, U., E. Haruvy, and H. Yafe "The inefficiency of splitting the bill: A lesson in institution design" *The Economic Journal*, April 4004, 114, 265-280.
- Charness, G. and Gneezy, U. "What's in a Name? Reducing the Social Distance in Dictator and Ultimatum Games." Forthcoming in *Journal of Economic Behavior and Organization*.
- Gneezy, U., and A. Rustichini "Gender and competition at a young age," *American Economic Review Papers and Proceedings*, May 2004, 377-381.
- Gneezy, U. "Deception: The role of consequences." Forthcoming (March 2005) in the *American Economic Review*
- Fershtman, C, U. Gneezy, and F. Verboven "Discrimination and Nepotism: The Efficiency of the Anonymity Rule." Forthcoming in *Journal of Legal Studies*.
- Gneezy, U. "On the relation between guessing games and bidding in auctions." Forthcoming, *Management Science*.
- Gneezy, U., and R. Smorodinsky "All-pay auction: An experimental study." Forthcoming in *Journal of Economic Behavior and Organization*.

REVISED AND RESUBMIT

- Martin Dufwenberg, U. Gneezy, Jacob K. Goeree, and Rosemarie Nagel "Price floors and competition." In *Review of Economic Studies*
- Ariely D., U. Gneezy, George Loewenstein and N. Mazar "Large stakes and big mistakes." *Quarterly Journal of Economics*.

BOOK CHAPTERS

- Gneezy, U. "Updating the Reference Level: Experimental Evidence."
- Gneezy, U. and A. Stoler "Why Punish? Norms and Revenge in an Experimental Game," in Game Practice, Ignacio Garcia-Jurado, Fioravante Patrone, and Stef Tijs Eds.

AWARDS AND GRANTS

1999-2001 Research fellowship award, The Yitzhak Rabin Center for Israel Studies.

2000-2003 Grant from the Israeli Ministry of Science.
2001-2002 Award from the German-Israeli Foundation, Young Scientists Program.
2001-2004 Grant from the BSF (United States-Israel Binational Science Foundation)
2001-2002 Grant from the Pinhas Sapir Center for Development.
2002-2005 Grant from the Russell Sage Foundation
2003-2004 NSF
2003 - IZA Research Fellow

SHORT COURSES PLANED IN SUMMER 2005

Toulouse Summer Institute on Economics and Psychology, June 2005
Mannheim Empirical Research Summer School, July 2005
Workshop on Behavioral Economics in Budapest (at the Central European University),
July 2005

Recent Media Coverage:

Business Week: December 9, 2002; October 27, 2003; The Economist: June 26, 2003;
The Washington Post: July 8, 2003; The Seattle Times: July 9, 2003; The Guardian:
August 2, 2003; May 17, 2004; The BBC: May 15, 2004