

ACTING IN THE DARKNESS: DO WE NEED A *PRECAUTIONARY PRINCIPLE*?

March 8, 2022

LOUISE GUILLOUET AND DAVID MARTIMORT

**ABSTRACT.** A decision-maker enjoys surplus from his current action but faces the possibility of an irreversible catastrophe, an event that follows a non-homogeneous Poisson process with a rate that depends on the stock of past actions. Passed a tipping point, the probability of a disaster increases. Only the distribution of possible values of the tipping point is known. For such a context, that entails irreversibility and uncertainty, the *Precautionary Principle*, viewed as a constitutional commitment to prudent actions, has repeatedly been invoked to regulate risk. Although, the optimal feedback rule should *a priori* determine actions in terms of both the stock of past actions and the current beliefs on whether the tipping point has been passed or not, an incomplete feedback rule that only depends on stock suffices to implement the optimum. In such a *Stock-Markov Equilibrium*, the decision-maker can only commit to actions over infinitesimally short periods of time, but conjectures that his future selves stick to such an incomplete rule in the future. *A contrario*, committing to such an incomplete feedback rule once for all is suboptimal. Actions remain too low and beliefs do not change quickly enough; pointing out at the cost of the *Precautionary Principle*.

**KEYWORDS.** *Precautionary Principle*, Regulation, Environmental Risk, Tipping Point, Uncertainty.

**JEL CODES.** D83, Q55.

1. INTRODUCTION

ON THE *Precautionary Principle*. The major environmental and health issues that pertain to our modern *risk society* are most often due to our own production and consumption.<sup>1</sup> When dealing with such risks, decision-making is complicated by two features that make the standard tools of cost-benefit analysis of limited value. The first specificity is that consumption and production choices might entail a strong irreversibility component. The most salient example is given by global warming. Pollutants have been accumulating in the atmosphere from the beginning of the industrial era, leading to a steady increase in temperature. All current or planned efforts against global warming consist in controlling the growth rate of temperature, with little hope of reducing it. Another example is given by *GMO* crops whose production may profoundly modify the surrounding biotope

---

\*We thank seminar participants to the *Environmental Economics Seminar* and to the *Frontier in Environmental Economics 2017 Workshop* at Paris School of Economics, *ETH Zurich Workshop on Environmental Economics 2017*, *World Congress of Environmental and Resource Economics 2018*, and Montpellier, *CREST-ENSAE-Polytechnique*, Columbia University, the *3rd IO Workshop* in Bergamo 2019, Toronto Rotman, Duke University, *UBC Vancouver*, University Washington Seattle, University of Liverpool, *CAMS-EHESS Paris*, University of Glasgow and University Saint-Andrews for useful comments on earlier versions of this paper. This work has benefited from helpful discussions with Antoine Bommier, Perrin Lefévre, Paul-Henri Moisson, Bernard Salanié, Eric Seré and especially Ivar Ekeland and Ali Lazrak. Part of this research was completed while the second author was visiting Toulouse School of Economics which is thanked for its hospitality and for financial support from the *ERC (MARKLIN)*. The usual disclaimer applies.

<sup>a</sup>Columbia University, [louise.guillouet@columbia.edu](mailto:louise.guillouet@columbia.edu)

<sup>b</sup>Paris School of Economics-EHESS, [david.martimort@psemail.eu](mailto:david.martimort@psemail.eu)

<sup>1</sup>See Beck (1992).

without any possibility of engineering backwards because of irreversible mutations.<sup>2</sup> The second feature of those problems is that the costs and benefits of any decision have to be assessed under major uncertainty. Although the consequences of acting might be detrimental to the environment, the extent to which it is so and the probability of harmful events remain to a large extent unknown to decision-makers.

The policy guidelines that have been adopted to structure decision-making and regulation in those contexts greatly vary from one country to the other. To illustrate, while *GMOs* are authorized for human consumption in the U.S. without labelling, it is compulsory to label them in sixty four other countries throughout the world and they are actually forbidden in most of the E.U.. To further guide decision-making, the so called *Precautionary Principle* has been repeatedly invoked. The original idea is due to the philosopher Hans Jonas' *Vorsorgeprinzip*, or *Principle of Foresight* - sometimes translated and referred to as the *Principle of Responsibility*. This *Principle* states that we should recognize the long-term irreversible consequences of present actions, and refrain from undertaking any such action if there is no proof that it would not negatively affect future generations' well-being.<sup>3</sup>

At least since its inception, there has always been a lively debate, mainly led by philosophers and political scientists, on whether the *Precautionary Principle* provides a convenient guide for decision-making under uncertainty. Doubts exist on the fact that its adoption might actually do more harm, by hindering innovation and growth, than good, by protecting human health or the environment.<sup>4</sup> One example of the fuzziness of the concept is the difficulty to agree on what is meant by "*full scientific certainty*", or its absence. To illustrate, while consequences of global warming might be assessed, it is possible that, at some point in the future, advances in science (say by means of geo-engineering) might allow us to find ways out. But overturning precautionary stances, if written into the Constitution, might be impossible by then.

In this paper, we accordingly propose to view the *Precautionary Principle* as an incomplete action plan that commits society to a certain path of prudent actions in a world of irreversibility and uncertainty. It is incomplete because not all information that is *a priori* necessary for efficient decision-making is incorporated over time. We show that such commitment reduces welfare, pointing at the cost of the *Precautionary Principle*.

---

<sup>2</sup>Other examples include hydraulic fracturing to exploit shale gas (which implies irreversible pollution of underground water reserves), authorizing the use of bisphenol *A* or glyphosate (which are both potential sources of cancers), relying excessively on antibiotic use and *de facto* creating antimicrobial resistance, relying exclusively on nuclear energy (with potential severe environmental destruction and health issues in case of an accident).

<sup>3</sup>The *Precautionary Principle* was acknowledged by the United Nations in 1992, during the *Earth Summit* held in Rio, and expressed perhaps less restrictively as: "*Where there are threats of serious and irreversible damage, lack of full scientific certainty shall not be used as a reason for postponing cost-effective measures to prevent environmental degradation.*" The same idea was then developed and adopted by several other governments. In France, a very similar principle was written in the 2004 *Charter on Environment* (Loi constitutionnelle n 2005-205 du 1 mars 2005 relative à la Charte de l'environnement), that is now part of the French Constitution. Any risk regulation must comply with the legal framework that the *Principle* contributes to build. In most cases, it takes the form of a law that bans or limits some actions for a period of time. For example, Switzerland voted in 2017 to ban *GMO* cultures for four years (<https://www.letemps.ch/suisse/cultures-ogm-ne-pousseront-sitot-suisse>).

<sup>4</sup>See Sunstein (2005), Gardiner (2006), Giddens (2011), O'Riordan (2013) for informed discussions and Immordino (2003) for a survey of the economic literature.

MODEL AND RESULTS. A decision-maker (thereafter *DM*) chooses at any point in time an action that yields a flow surplus. The stock of past actions affects the arrival rate of an environmental disaster. Past actions have an irreversible impact. More precisely, when the stock reaches a given tipping point, the rate jumps upwards.<sup>5</sup> A disaster is a major disruptive event. All opportunities for consumption/production disappear afterwards.

*When the tipping point is known.* Suppose first, as a benchmark, that *DM* knows where the tipping point lies. All actions taken earlier on contribute to approaching the tipping point; an *Irreversibility Effect*. Because of discounting and because all those actions play the same role in approaching the tipping point, the optimal feedback rule requires lower actions as the stock increases during an early phase. Distortions below the myopic optimum are driven by the sole concern for irreversibility. Once the tipping point has been passed, actions no longer impact the arrival rate. *DM* maximizes current benefits by jumping to a higher myopic action. The benefit of low actions early on is to postpone the date at which the tipping point is reached. Yet postponing is also costly since actions can be shifted to the myopic optimum once the tipping point has been passed.

*When the tipping point is unknown.* Suppose now that only the distribution of possible values for the tipping point is known.<sup>6</sup> *DM* now acts in the darkness, taking into account not only the irreversibility of his earlier actions but also uncertainty on whether the tipping point has been passed or not. When acting, *DM* only knows that there has been no disaster up to that date. The state of the system is now best described by appending to the stock of past actions another state variable, the beliefs on whether the tipping point has been passed or not. The *complete value function* along the optimal trajectory is characterized by means of a Hamilton-Bellman-Jacobi equation that summarizes how beliefs and the stock impact payoffs. The corresponding *complete feedback rule* now determines how the current action depend on both the existing stock of past actions and beliefs.

*Stock-Markov Equilibria and an implementation result.* The complete value function and feedback rule are mere technical devices to compute an optimal trajectory. Two possible interpretations are available. First, the complete feedback rule can be viewed as a full contingent plan committed upfront to describe how actions should respond to current stock and beliefs as they evolve. Second, and as a consequence of the *Dynamic Programming Principle*, the complete feedback rule may depict an equilibrium strategy for a game among *DM*'s selves at different points in time when those selves follow Markov strategies that depend on both the current stock and beliefs. *DM* abides to this feedback rule at any point in time because he expects future selves to do so as well.

Relying on such a complete feedback rule raises some issues. First, conceiving an action plan which is contingent on all possible values for stock and beliefs is a task of tall order which is somewhat hard to justify. On the optimal path, stock and beliefs indeed

---

<sup>5</sup>Tipping points models are frequently used in ecology and in climatology (Lenton et al., 2008). To illustrate, a recent report by the World Bank argues that “As global warming approaches and exceeds 2-degrees Celsius, there is a risk of triggering nonlinear tipping elements. Examples include the disintegration of the West Antarctic ice sheet leading to more rapid sea-level rise. The melting of the Arctic permafrost ice also induces the release of carbon dioxide, methane and other greenhouse gases which would considerably accelerate global warming.” See <http://whrc.org/project/arctic-permafrost>.

<sup>6</sup>Kriegler et al. (2009) offers a view of what experts might think of those distributions of tipping points. Roe and Baker (2007) argues that whether past actions have already triggered a change of regimes might remain unknown for a while.

jointly evolve along a one-dimensional manifold. It makes it unattractive to compute the complete value function for a much larger two-dimensional space of state variables. Second, beliefs might be easily manipulated; an issue of prime importance in contexts where experts, who are often involved in the decision-making process, may not easily convey evidence and interest groups may have a stake in blurring such inference.<sup>7</sup>

In response, we look at the properties of incomplete *Stock-Markov* feedback rules that no longer depend on beliefs but only on stock. *A priori*, there is no reason to expect that such partial contingent plans would perform particularly well. The performances of such rules are actually strikingly different depending on whether *DM* commits or not.

Consider first the no-commitment scenario. A so-called *Stock-Markov Equilibrium* (thereafter *SME*) is obtained when *DM*'s can only commit to an action over an infinitesimally short period of time. *DM* abides to a *Stock-Markov* feedback rule anticipating that future selves also do so. Beliefs evolve along the equilibrium path accordingly.

In any *SME*, actions remain below the myopic optimum to account for the *Irreversibility Effect*. Yet, under uncertainty, the feedback rule must also account for the fact that increasing current action also modifies future beliefs. *DM*'s future selves will certainly believe that the tipping point is more likely to have been passed following a deviation that has increased the stock they inherited; a *Pessimism Stigma*. Being more pessimistic, future selves have more incentives to increase actions since they will believe that the tipping point is behind us and there is no longer any reason to hold some prudent stance.

Somehow surprisingly, an optimal trajectory can always be implemented as a *SME*.<sup>8</sup> The intuition is simple. At the optimum, a complete feedback rule defines actions in terms of stock and beliefs. Since stock and beliefs evolve along a one-dimensional manifold along the optimal trajectory, the complete feedback rule naturally induces an incomplete feedback rule along this trajectory. By construction, actions being the same with those two rules, beliefs evolve similarly in the complete and the incomplete scenarios. When the commitment period is made arbitrarily small, current beliefs are taken as given and the action prescribed by such incomplete feedback rule is optimal. In the so constructed *SME*, this action indeed maximizes current payoff over this infinitesimally small period, taking as given that future selves will also stick to the incomplete feedback rule, so that future actions are chosen and beliefs evolve as requested for the optimal trajectory.

**THE COST OF THE *Precautionary Principle*.** In contrast, consider the scenario where *DM* commits to a *Stock-Markov* feedback rule. This assumption is made to capture our view that the *Precautionary Principle* is a constitutional commitment to actions in a world of incompleteness. When committing to an incomplete feedback rule, *DM* has to form upfront some conjectures on how beliefs will evolve with stock over the trajectory. The *Stock-Markov* feedback rule must of course be optimal given those conjectures. Beliefs must in turn be consistent with the chosen feedback rule.

---

<sup>7</sup>We shall leave aside the concerns about the reliability of information and how it can be manipulated or interpreted by groups of different backgrounds and experts. For some related discussion of those considerations, we refer to Hood, Rothstein and Baldwin (2003, Chapter 2).

<sup>8</sup>In passing, this argument shows that such an equilibrium always exists since the optimization problem has a solution in the first place.

An optimal trajectory can no longer be replicated. *DM* adopts a prudent behavior, choosing actions which are always too low in comparison with what the optimal trajectory would request. Along such a low-actions trajectory, *DM* believes for too long that the tipping point is unlikely to have been passed. This in turn, justifies adopting upfront a prudent behavior, only driven by the *Irreversibility Effect*, that becomes self-fulfilling.

ORGANIZATION. Section 2 reviews the literature. Section 3 presents the model. Section 4 analyzes the case where the tipping point is known. Section 5 deals with the scenario where only the distribution of the tipping point is known. We present there the properties of an optimal solution. Section 6 analyzes the properties of *SME* and shows that one such equilibrium implements the optimal solution. Section 7 defines the commitment solution with an incomplete feedback rule. There, we demonstrate the negative value of the *Precautionary Principle*. Section 8 briefly recaps our results and discusses possible extensions. Proofs are relegated into Appendices.

## 2. LITERATURE REVIEW

IRREVERSIBILITY, UNCERTAINTY AND INFORMATION. Arrow and Fisher (1974), Henry (1974) and Freixas and Laffont (1984) were the first to show how a decision-maker should take more preventive stances when the consequences of irreversible choices are uncertain. Epstein (1980) has discussed general conditions under which this *Irreversibility Effect* prevails. In those models, information is exogenous while in many contexts in environmental economics, actions also determine information structures. Hereafter, the probability of having passed the tipping point depends on the stock of past actions. Models with endogenous information structures are scarce. Freixas and Laffont (1984) have studied a scenario in which more flexible actions increase the quality of future information, thus confirming the existence of the *Irreversibility Effect*. Miller and Lad (1984) have challenged this view in a model of conservation in which irreversible actions might also be more informative. Salmi, Laiho and Murto (2019) study the trade-off faced by a decision-maker who must choose between acting now, which means taking a less informed decision but generating information that is useful in the sequel, and acting later, when being more informed. Greater actions accelerate the convergence of beliefs towards the true state.<sup>9</sup>

THE *Laissez-Faire* INTERPRETATION OF THE *Precautionary Principle*. Gollier, Jullien and Treich (2000) have built on the insights of the irreversibility literature to give some economic content to the *Precautionary Principle*. These authors interpret the *Precautionary Principle* as the incentives of a decision-maker to reduce his action below the level that would otherwise be optimal without uncertainty, when this action is taken before any information is learned. Much in the spirit of Kolstad (1996), Gollier, Jullien and Treich (2000) build a two-period model of pollution accumulation with exogenous information and draw conclusions on specific forms of utility functions that induce more precaution. Asano (2010) has focused on the comparison of optimal environmental policies without

---

<sup>9</sup>Taking a broader perspective, it is fair to recognize that the general framework proposed by the irreversibility literature has been applied to the economics of climate change with mixed success. Some authors have argued that this literature suggests that current abatements of greenhouse gaz emissions should be greater when more information will be available in the future (Chichilnisky and Heal, 1993; Beltratti, Chichilnisky and Heal, 1995; Kolstad, 1996; Gollier, Jullien and Treich, 2000; among others). Others like Ulph and Ulph (2012) have pointed out that the sufficient conditions given by Epstein (1980) for the *Irreversibility Effect* to hold may fail even in simple models of global warming.

and with ambiguity, showing that *DM*'s lack of confidence forces him to hasten the adoption of a policy. *DM*'s behavior is optimal in these models and thus not constrained by any constitutional *Precautionary Principle* in any way.<sup>10</sup>

ON TIPPING POINTS. A strand of the environmental economics literature has focused on analyzing tipping points. Sims and Finoff (2016) have analyzed how irreversibility in environmental damage and irreversibility in sunk cost investment interact. Tsur and Zemel (1995) have investigated a problem of optimal resource extraction when extraction affects the probability that the resource becomes obsolete passed a certain threshold. When this threshold is unknown, the initial state affects the optimal path and *DM* might end up exploiting resource less than under certainty. In a model of optimal control of atmospheric pollution, Tsur and Zemel (1996) have shown how uncertainty on a tipping point introduces a multiplicity of possible equilibrium values. Van der Ploeg (2014) has analyzed how uncertainty on tipping points may modify optimal carbon taxes. Liski and Salanié (2018) have also studied a model with unknown tipping points and uncertainty, but with different concerns like, for instance, the monotonicity of actions over time.

### 3. THE MODEL

TECHNOLOGY. *DM* runs a project which puts the environment at risk. Time is continuous. Let  $r > 0$  be the discount rate. Let  $\mathbf{x} = (x(\tau))_{\tau \geq 0}$  (resp.  $\mathbf{x}_t = (x(\tau))_{\tau \geq t}$ ) denote an action plan (resp. the continuation of such a plan from date  $t$  on).

The project may induce a catastrophe, an event that follows a Poisson process with a (non-homogeneous) rate  $\theta(t)$ . That rate depends on the stock  $X(t) = \int_0^t x(\tau)d\tau$  of past actions that have already been taken before date  $t$ . More precisely, we postulate

$$(3.1) \quad \theta(t) = \theta_0 + \Delta \mathbb{1}_{\{X(t) > \bar{X}\}}$$

where  $\bar{X}$  is a *tipping point*. Although it remains quite close to a homogeneous Poisson process, and indeed it is so before and after the tipping point, this specification features dependence on past actions. Indeed, when the stock of past actions  $X(t)$  passes  $\bar{X}$ , the rate jumps from  $\theta_0$  to  $\theta_1 > \theta_0$ . Let  $\Delta = \theta_1 - \theta_0 > 0$  measure this jump.

PREFERENCES. Action  $x(t)$  yields a surplus (net of the action cost) at date  $t$  worth

$$u(x(t)) \equiv \zeta x(t) - \frac{x^2(t)}{2}.$$

where  $\zeta > 0$ . Feasible actions belong to an interval  $\mathcal{X} = [0, 2\zeta]$  so that surplus remains non-negative under all circumstances below.

To capture its detrimental and irreversible impact, we assume that, if a catastrophe arises at date  $t$ , the flow surplus is no longer realized from that date on. A justification is that production may no longer be possible afterwards.<sup>11</sup>

<sup>10</sup>This feature is shared by other models in the field like Immordino (2000) and Gonzales (2008).

<sup>11</sup>This assumption is made for simplicity. A more general model would allow for an arbitrary number of disasters with possibly changes in the production/consumption structure following each of those events. This additional complexity would not add anything in terms of insights. Our model could also account for the possibility of incurring a damage flow  $D$  at the cost of some notational burden.

A SPECIAL CASE AND SOME NOTATIONS. We start with the simplest scenario where  $DM$  has no control over the arrival rate of a disaster, i.e., the case of an homogeneous Poisson process and we assume that the tipping point was at  $\bar{X} = 0$ . Expected welfare can thus be written as:

$$\int_0^{+\infty} e^{-\lambda_1 t} u(x(t)) dt$$

where  $\lambda_1 = r + \theta_1$  stands for the effective discount rate that applies once the possibility of a disaster is taken into account. Since he cannot influence the arrival rate of the disaster,  $DM$  maximizes current surplus at any point in time by choosing the *myopic action*

$$x^m(t) = \zeta \quad \forall t \geq 0.$$

For future reference, we denote the myopic payoff once the tipping point has been passed by  $\mathcal{V}_\infty = \frac{u(\zeta)}{\lambda_1}$ .

#### 4. WHEN THE TIPPING POINT IS KNOWN

Let denote by  $\bar{T}$  as the earliest date at which the tipping point is reached. With these notations at hands, we may rewrite  $DM$ 's expected welfare as:

$$\int_0^{\bar{T}} e^{-\lambda_0 t} u(x(t)) dt + e^{-\lambda_0 \bar{T}} \int_{\bar{T}}^{+\infty} e^{-\lambda_1 (t-\bar{T})} u(x(t)) dt.$$

where  $\lambda_0 = r + \theta_0$  stands for the effective discount rate before the tipping point. The first integral thus stems for welfare before the tipping point. The second integral stands for welfare after the tipping point, weighted by the probability of survival up to the date  $\bar{T}$  at which the tipping point is reached, namely  $e^{-\lambda_0 \bar{T}}$ . The arrival rate of a catastrophe from that date on has now jumped up and payoffs beyond date  $\bar{T}$  are more heavily discounted.

DYNAMIC PROGRAMMING. Consider an action plan  $\mathbf{x}_0 = \{x(\tau)\}_{\tau \geq 0}$  from date 0 onwards. If the stock at date 0 were  $X$ , the stock process  $\hat{X}(\tau; X)$  would evolve as

$$(4.1) \quad \hat{X}(\tau; X) = X + \int_0^\tau x(s) ds.$$

After having passed the tipping point at a date  $\bar{T}$ ,  $DM$  always chooses the myopic optimal action  $\zeta$  and gets, from that date on, a discounted continuation payoff worth  $\mathcal{V}_\infty$ . Let accordingly define the current value function  $\mathcal{V}^k(X; \bar{X})$ <sup>12</sup> as

$$(4.2) \quad \mathcal{V}^k(X; \bar{X}) \equiv \sup_{\mathcal{A}_0^k} \int_0^{\bar{T}} e^{-\lambda_0 \tau} u(x(\tau)) d\tau + e^{-\lambda_0 \bar{T}} \mathcal{V}_\infty$$

where the set of feasible trajectories is

$$\mathcal{A}_0^k = \left\{ \mathbf{x}_0, \hat{X}(\cdot) \text{ s.t. (4.1) and } \hat{X}(\bar{T}; X) = \bar{X} \text{ for some } \bar{T} \geq 0 \right\}.$$
<sup>13</sup>

Equipped with these notations, we are now ready to further characterize the value function and the associated feedback rule.

<sup>12</sup>We prove in the Appendix that using this current value function suffices to characterize the optimum.

<sup>13</sup>It should be clear that the current value function  $\mathcal{V}^k(X; \bar{X})$  and optimal decision-rule  $\sigma^k(X; \bar{X})$  so obtained only depend on the distance  $Y = \bar{X} - X$  to the tipping point. In other words, there exist two functions  $\bar{\mathcal{V}}$  and  $\bar{\sigma}$  such that  $\mathcal{V}^k(X; \bar{X}) \equiv \bar{\mathcal{V}}(\bar{X} - X)$  and  $\sigma^k(X; \bar{X}) \equiv \bar{\sigma}(\bar{X} - X)$ . For the sake of comparing value functions and feedback rules under different scenarios, we nevertheless express the optimality conditions found below in terms of  $\mathcal{V}^k(X; \bar{X})$  and  $\sigma^k(X; \bar{X})$ .

PROPOSITION 1 *The value function  $\mathcal{V}^k(X; \bar{X})$  is continuously differentiable on  $[0, \bar{X})$  and satisfies the following HBJ equation*

$$(4.3) \quad \dot{\mathcal{V}}^k(X; \bar{X}) = -\zeta + \sqrt{2\lambda_0 \mathcal{V}^k(X; \bar{X})}, \quad \forall X < \bar{X}.^{14}$$

$\mathcal{V}^k(X; \bar{X})$  is decreasing and strictly concave for  $X \in [0, \bar{X})$  with the boundary condition

$$(4.4) \quad \mathcal{V}^k(X; \bar{X}) = \mathcal{V}_\infty \quad \forall X \geq \bar{X}.$$

The optimal feedback rule is such that

$$(4.5) \quad \sigma^k(X; \bar{X}) = \begin{cases} \zeta + \underbrace{\dot{\mathcal{V}}^k(X; \bar{X})}_{\text{Irreversibility Effect}} & \text{for } X \in [0, \bar{X}), \\ \zeta & \text{for } X \geq \bar{X}. \end{cases}$$

Moreover,  $\sigma^k(X; \bar{X})$  is decreasing in  $X$  for  $X \in [0, \bar{X})$ .

ACTIONS PROFILE. The optimal action goes through two distinct phases. Before reaching the tipping point,  $DM$  chooses an action which remains below the myopic optimum. Actions that have been taken in the past have a long-lasting impact since they may contribute to passing the tipping point earlier on. Reducing such actions keeps the probability that a disaster arises earlier at a low level. More precisely, the quantity  $-\dot{\mathcal{V}}^k(X; \bar{X})$  found on the r.-h. s. of (4.5) is in fact the Lagrange multiplier for the irreversibility constraint

$$(4.6) \quad \int_0^{\bar{T}} x(\tau) d\tau = \bar{X} - X$$

where  $\bar{T}$  here denotes the date at which the tipping point  $\bar{X}$  is reached starting from any arbitrary level of the stock  $X$ . As  $X$  increases without having yet reached  $\bar{X}$ , this irreversibility constraint becomes more demanding, and the value function is decreasing. Actions are reduced below the myopic optimum to account for this *Irreversibility Effect*.

The optimal action decreases over time before the tipping point. All actions taken during this first phase contribute the same to the overall stock. Because of discounting,  $DM$  prefers to choose higher actions earlier on and lower ones when approaching the tipping point. Expressed in terms of the value function, this monotonicity means that  $\mathcal{V}^k(X; \bar{X})$  is strictly concave over this first phase. It is instead flat once the tipping point has been passed. By then,  $DM$  knows that his actions will no longer have any impact on the arrival rate of a disaster and thus chooses the myopic optimum.

TIPPING POINT. Because actions are now lower than the myopic optimum over the first phase, the tipping point is reached at a date<sup>15</sup>

$$(4.7) \quad \bar{T}^k = \bar{T}^m + \left(1 - \sqrt{\frac{\lambda_0}{\lambda_1}}\right) \frac{1 - e^{-\lambda_0 \bar{T}^k}}{\lambda_0} > \bar{T}^m$$

<sup>14</sup>At  $X = \bar{X}$ , this derivative is in fact a left-derivative but we use the same notation for simplicity.

<sup>15</sup>See the Appendix for details.



where  $\bar{T}^m = \frac{\bar{X}}{\zeta}$  is the time necessary to reach the tipping point when always adopting the myopic action. The intuition for this result is as follows. By pushing a bit further in the future the date at which the tipping point is reached by a small amount  $d\bar{T}$ ,  $DM$  incurs a welfare loss since, over the first phase, the action is below the myopic optimum.  $DM$  is therefore getting less than the optimal surplus over a longer period of time. Pushing a bit further in the future the date  $\bar{T}^k$  also hardens the feasibility constraint. Finally, increasing  $\bar{T}^k$  maintains the arrival rate of a disaster at its low level  $\theta_0$  over that extended period. By doing so,  $DM$  is less likely to losing the myopic surplus  $u(\zeta)$  in case a disaster occurs.

BOUNDS. Next proposition provides bounds on payoffs and actions. As we will see below, those bounds will also prevail when the location of the tipping point remains uncertain.

PROPOSITION 2  $\mathcal{V}^k(X; \bar{X})$  and  $\sigma^k(X; \bar{X})$  admit the following bounds

$$(4.8) \quad \mathcal{V}_\infty \leq \mathcal{V}^k(X; \bar{X}) < \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty \quad \forall X,$$

$$(4.9) \quad \zeta \sqrt{\frac{\lambda_0}{\lambda_1}} \leq \sigma^k(X; \bar{X}) \leq \zeta \quad \forall X.$$

Because the rate of arrival of a disaster remains low till the tipping point is passed, the value function remains above its long-term limit  $\mathcal{V}_\infty$  reached beyond that point. The upper bound on the value function is the payoff corresponding to choosing always the myopic action but, in the scenario, where the tipping point would never be passed and the effective discount rate remains  $\lambda_0$ . The upper bound on actions is simply the myopic optimum  $x^m = \zeta$  which is played once the tipping point has been passed. The lower bound  $\zeta \sqrt{\frac{\lambda_0}{\lambda_1}}$  is the action that ends the phase where the *Irreversibility Effect* is at play.

## 5. UNCERTAINTY: COMPLETE VALUE FUNCTION AND FEEDBACK RULE

Suppose now that  $DM$  ignores where the tipping point lies. Switching to the myopic optimum once the tipping point has been passed is no longer possible since  $DM$  ignores whether this event occurred or not. Yet,  $DM$  must account for that possibility when choosing his action plan. Accordingly, let denote by  $F$  the distribution of possible values for the tipping point and by  $f$  its (positive) density function. This distribution has a finite support  $[0, \bar{X}]$  (i.e.,  $\bar{X} < +\infty$ ) and, for simplicity, no mass point.<sup>16</sup>

### 5.1. Preliminaries

BELIEFS. Consider a history of past actions  $\mathbf{x}^t$  with no disaster up to date  $t$  and a stock reached at that date given by  $\hat{X}(t; 0) = \int_0^t x(s) ds$ . To evaluate  $DM$ 's continuation payoff, we need to compute his posterior beliefs  $f(\tilde{X}|t, \mathbf{x}^t) d\tilde{X}$  that the tipping point lies within the interval  $[\tilde{X}, \tilde{X} + d\tilde{X}]$  given that past history. This posterior density  $f(\tilde{X}|t, \mathbf{x}^t)$  should

<sup>16</sup>In contrast, the RUNNING EXAMPLE below entails mass points but adapting the analysis is straightforward.

take into account that, if the tipping point lies at  $\tilde{X} \leq \hat{X}(t; 0)$ , the arrival rate has already jumped from  $\theta_0$  to  $\theta_1$  at an earlier date  $T(\tilde{X}; 0) \leq t$ . If instead the tipping point is at  $\tilde{X} > \hat{X}(t; 0)$ , the arrival rate remains  $\theta_0$ . A key variable to describe how the posterior density evolves is thus the probability of survival up to date  $t$  when the path of past actions is  $\mathbf{x}^t$ , namely

$$(5.1) \quad H(t, \mathbf{x}^t) = \int_0^{\hat{X}(t; 0)} f(\tilde{X}) e^{-\theta_0 T(\tilde{X}; 0)} e^{-\theta_1 (t - T(\tilde{X}; 0))} d\tilde{X} + \int_{\hat{X}(t; 0)}^{+\infty} f(\tilde{X}) e^{-\theta_0 t} d\tilde{X}.$$

After manipulations, we obtain:

$$(5.2) \quad H(t, \mathbf{x}^t) = e^{-\theta_0 t} \left( 1 - \Delta e^{-\Delta t} \int_0^t F(\hat{X}(\tau; 0)) e^{\Delta \tau} d\tau \right).^{17}$$

When  $\hat{X}(t; 0)$  is close to 0, the likelihood of having passed the tipping point is also close to 0. The survival probability is then close to that obtained when the arrival rate of a disaster is known to be  $\theta_0$  for sure. As  $\hat{X}(t; 0)$  increases towards  $\bar{X}$ , it becomes more likely that the tipping point has been passed and the survival probability accordingly decreases. Of course, the shape of the distribution function  $F$  matters to evaluate this probability. As  $F$  puts more mass around the origin, it is more likely that the tipping point has been passed early on and the survival probability diminishes.

For future reference, let define the *regime survival ratio*  $\hat{Z}(t, \mathbf{x}^t)$  as

$$(5.3) \quad \hat{Z}(t, \mathbf{x}^t) = H(t, \mathbf{x}^t) e^{\theta_0 t} \quad \forall t \geq 0.$$

It is the ratio between the survival probability  $H(t, \mathbf{x}^t)$  at date  $t$  following an history  $\mathbf{x}^t$  and the survival probability  $e^{-\theta_0 t}$  that would prevail had the tipping point never been passed.<sup>18</sup> This ratio actually reflects  $DM$ 's beliefs on whether the tipping point has been passed or not. The faster the trajectory moves towards  $\bar{X}$ , the faster  $\hat{Z}(t, \mathbf{x}^t) = 1 - \Delta e^{-\Delta t} \int_0^t F(\hat{X}(\tau; 0)) e^{\Delta \tau} d\tau$  converges towards zero. If the trajectory stays close to  $X = 0$ ,  $\hat{Z}(t, \mathbf{x}^t)$  would decrease very slowly.<sup>19</sup>

To further illustrate, consider values of the tipping point ahead of where  $DM$  currently stands, i.e.,  $\hat{X}(t; 0) \leq \tilde{X}$ . For such values, the posterior belief that the tipping point lies in the interval  $[\tilde{X}, \tilde{X} + d\tilde{X}]$  writes as

$$\begin{aligned} f(\tilde{X}|t, \mathbf{x}^t) d\tilde{X} &= \text{Proba} \left( [\tilde{X}, \tilde{X} + d\tilde{X}] | t, \mathbf{x}^t \right) = \frac{\text{Proba} \left( [\tilde{X}, \tilde{X} + d\tilde{X}] ; t, \mathbf{x}^t \right)}{H(t, \mathbf{x}^t)} \\ &= \frac{e^{-\theta_0 t}}{H(t, \mathbf{x}^t)} f(\tilde{X}) d\tilde{X} = \frac{f(\tilde{X})}{\hat{Z}(t, \mathbf{x}^t)} d\tilde{X}. \end{aligned}$$

A lower values of  $\hat{Z}(t, \mathbf{x}^t)$  makes  $DM$  believe that, conditionally on having survived, it is very likely that the tipping point has not been passed yet.

<sup>17</sup>See the Proof of Lemma B.1 in the Appendix.

<sup>18</sup>Since the survival probability is bounded below by  $e^{-\theta_1 t}$ , the regime survival ratio itself lies within  $(e^{-\Delta t}, 1]$ .

<sup>19</sup>Note that once the project has been started, so  $X_i > 0$ , the limit of the probability of survival is 0, but the probability could go very slowly towards zero as time goes by.

RUNNING EXAMPLE. Suppose that  $F$  has Dirac masses  $q$  at 0 and  $1 - q$  at  $\bar{X}$ . In other words,  $DM$  is uncertain whether the tipping point is passed right away or whether it will be later found at  $\bar{X}$ . For any  $t > 0$  and history  $\mathbf{x}^t$  that has not yet reached  $\bar{X}$ , the probability of survival writes thus as

$$H(t, \mathbf{x}^t) = qe^{-\theta_1 t} + (1 - q)e^{-\theta_0 t}.$$

From this, it follows that the *regime survival ratio* before reaching  $\bar{X}$  becomes

$$\hat{Z}(t, \mathbf{x}^t) = 1 - q + qe^{-\Delta t}.$$

■

VALUE FUNCTION. The value function  $\hat{V}(t, \mathbf{x}^t)$  is  $DM$ 's continuation payoff starting from date  $t$  onwards given the past history  $\mathbf{x}^t$ , taking expectations over possible values of the tipping point according to the density function  $f(\tilde{X}|t, \mathbf{x}^t)$ . Following such history, the stock has reached  $X = \hat{X}(t; 0)$  at date  $t$ . For  $\tau \geq t$ , the stock (denoted with a slight abuse of notations by  $\hat{X}(\tau; X, t)$ ) will evolve according to the stream of future actions  $\mathbf{x}_t = (x(\tau))_{\tau \geq t}$ . Next Lemma provides a compact representation of the value function.

LEMMA 1 *The value function  $\hat{V}(t, \mathbf{x}^t)$  satisfies*

$$(5.4) \quad \hat{Z}(t, \mathbf{x}^t)\hat{V}(t, \mathbf{x}^t) \equiv \sup_{\mathbf{x}_t, \hat{X}(\tau; X, t) = X + \int_t^\tau x(s) ds} \int_0^{+\infty} e^{-\lambda_0 \tau} \hat{Z}(t + \tau, \mathbf{x}^{t+\tau}) u(x(t + \tau)) d\tau.$$

This definition implicitly captures the fact that the value function is computed at any point in time after having correctly updated beliefs on the distribution of possible values of the tipping point.

## 5.2. Complete Value Function

The representation (5.4) of the value function suggests that the state of the system is best described by adding to the stock  $X$  a second state variable, the *regime survival ratio*  $Z$  that reflects beliefs. Two trajectories that have reached the same stock  $X$  with the same beliefs  $Z$  at a given date should have the same continuation. Instead, two trajectories that have reached the same stock but with different beliefs might be pursued differently. If the regime switch is thought as having been likely, i.e.,  $Z$  small,  $DM$  will certainly pursue with higher actions since he has less incentives to take a precautionary stance.

To the law of motion for the stock, namely

$$(5.5) \quad \dot{X}(\tau) = x(\tau),$$

we must now also add the law of motion for the regime survival ratio to complete the state of the system. From differentiating (5.3) and using (5.2), we get

$$(5.6) \quad \dot{Z}(\tau) = \Delta(1 - F(X(\tau)) - Z(\tau)).$$

Integrating (5.6) with the initial condition  $Z(0) = Z$  yields

$$(5.7) \quad Z(\tau) = \underbrace{1 - \Delta e^{-\Delta \tau} \int_0^\tau F(X(s)) e^{\Delta s} ds}_{\text{Memoryless Evolution}} - \underbrace{(1 - Z)e^{-\Delta \tau}}_{\text{Pessimism Stigma}}.$$

This expression of  $Z(\tau)$  highlights how the evolution of beliefs actually superposes two effects. Suppose that  $DM$  keeps no memory of what happened in the past. He is naively believing to start with  $Z = 1$ , only knowing about the current level of stock  $X$  and considering, from that point on, the ensuing trajectory  $X(t)$  given by (5.5). The first term on the r.h.s. of (5.7) captures how such a naive  $DM$  would evaluate the consequences of pursuing this trajectory on future beliefs. Instead, whenever  $DM$  starts with some grain of pessimism inherited from past history, i.e., starting with a level of  $Z$  less than 1, this pessimism remains a stigma that is carried over in the future (although at a decreasing rate); an effect that is captured by the second term on the r.h.s. of (5.7).

Finally, (5.6) also implies that, once a trajectory  $X(\tau)$  has reached the upper bound  $\bar{X}$  at a date  $\bar{T}$ , the regime survival ratio evolves from then on as<sup>20</sup>

$$(5.8) \quad Z(\tau) = Z(\bar{T})e^{-\Delta(\tau-\bar{T})} \quad \forall \tau \geq \bar{T}.$$

Using (5.4) and (5.8), we can now get a representation of the value function in terms of the bi-dimensional state  $(X, Z)$ . Let accordingly define the *complete value function*  $\mathcal{V}^e(X, Z)$  for  $X \geq 0$  and any  $Z \in (0, 1]$  as

$$(5.9) \quad Z\mathcal{V}^e(X, Z) = \sup_{\mathcal{A}} \int_0^{\bar{T}} e^{-\lambda_0\tau} Z(\tau)u(x(\tau))d\tau + e^{-\lambda_0\bar{T}} Z(\bar{T})\mathcal{V}_\infty$$

where the set of admissible trajectories is

$$\mathcal{A} = \{\mathbf{x}, X(\cdot), Z(\cdot), \bar{T} \text{ s.t. (5.6), (5.5), } X(0) = X, X(\bar{T}) = \bar{X}, Z(0) = Z\}.$$

Starting from any two-dimensional state  $(X, Z)$ ,  $DM$  looks for an optimal arc that reaches  $\bar{X}$  at date  $\bar{T}$ . From that date on,  $DM$  knows for sure that the tipping point has been passed and chooses the myopic optimum. The tipping point might have been passed a long time ago but  $DM$  could not know it for sure.

The associated *feedback rule*  $\sigma^e(X, Z)$  defines the trajectory both in terms of the overall stock  $X^e(\tau; 0, 1)$  but also of the beliefs  $Z^e(\tau; 0, 1)$  starting from the initial conditions  $(X = 0, Z = 1)$ . Provided that  $X^e(\tau; 0, 1)$  is invertible, there is a one-to-one relationship between the current stock and beliefs. Even though the complete value function is computed for a broader set of values of those states variables, stock and beliefs evolve altogether along a one-dimensional manifold at the optimum. This remark plays a key role in what follows.

**PROPOSITION 3** *The complete value function  $\mathcal{V}^e(X, Z)$  satisfies:*

$$(5.10) \quad \frac{\partial \mathcal{V}^e}{\partial X}(X, Z) = -\zeta + \sqrt{2\lambda^e(X, Z)\mathcal{V}^e(X, Z) - 2\Delta(1 - F(X) - Z)} \frac{\partial \mathcal{V}^e}{\partial Z}(X, Z) \text{ a.e.}$$

where

$$(5.11) \quad \lambda^e(X, Z) = \lambda_0 - \frac{\Delta(1 - F(X) - Z)}{Z}$$

---

<sup>20</sup>Once the stock level is beyond the support of  $F$ , the probability to be in the low-risk regime is 0.

together with the boundary conditions

$$(5.12) \quad \mathcal{V}^e(X, Z) = \mathcal{V}_\infty \quad \forall X \geq \bar{X}, \forall Z \in (0, 1].$$

The optimal complete feedback rule is

$$(5.13) \quad \sigma^e(X, Z) = \zeta + \frac{\partial \mathcal{V}^e}{\partial X}(X, Z).$$

The comparison of the *HBJ* equations with and without uncertainty is instructive. Although quite similar, Equations (4.3) and (5.10) bear two differences. The first one is related to how future payoffs are discounted. To see this, let us rewrite (5.9) as

$$\mathcal{V}^e(X, Z) = \sup_{\mathcal{A}} \int_0^{\bar{T}} e^{-\int_0^\tau (\lambda_0 - \frac{\dot{Z}(s)}{Z(s)}) ds} u(x(\tau)) d\tau + e^{-\int_0^{\bar{T}} (\lambda_0 - \frac{\dot{Z}(s)}{Z(s)}) ds} \mathcal{V}_\infty.$$

This expression showcases that, under uncertainty, the effective discount rate  $\lambda^e(\tau) \equiv \lambda_0 - \frac{\dot{Z}(s)}{Z(s)}$  is time-dependent. Using the regime survival ratio as a state variable keeps track of this time-dependency. The choice of an action at date  $t$  has no direct impact on how this implicit discount rate evolves since the law of motion (5.6) for beliefs does not depend on current action. Yet, because stock and beliefs evolve over time, this implicit discount rate keeps changing and *DM* must take this into account to assess how his future payoffs should be discounted. Specifically, *DM* is using  $\lambda^e(\tau) \approx \lambda_0$  to discount future payoffs earlier on but, eventually, will switch to  $\lambda^e(\tau) \approx \lambda_1$  later on. The hazard rate  $-\dot{Z}(\tau)/Z(\tau)$  measures how information contained in the fact that no disaster has yet arise is incorporated into this implicit discounting.

The second difference between Equations (4.3) and (5.10) comes from a novel term, not present under complete information, namely  $-2\Delta(1 - F(X) - Z) \frac{\partial \mathcal{V}^e}{\partial Z}(X, Z)$  on the r.-h. s. of (5.10). Less optimistic stances, i.e., lower values of  $Z$  are associated with lower continuation values (i.e.,  $\frac{\partial \mathcal{V}^e}{\partial Z}(X, Z) < 0$ ). Along the optimal trajectory, this new term is negative.<sup>21</sup> Being less optimistic and thinking that the tipping point has already been passed, *DM* certainly chooses to increase actions.

Finally, the comparison of the feedback rule (5.13) with its complete information counterpart (4.5) shows that the term  $\frac{\partial \mathcal{V}^e}{\partial X}(X, Z)$  can again be interpreted as an opportunity cost of irreversibility. This cost now depends on beliefs. The consequences of such beliefs on actions can be further illustrated in the framework of our example.

**RUNNING EXAMPLE (CONTINUED).** When  $q = 0$ , we have  $F(X) = 0$  for all  $X \in [0, \bar{X})$  and it is straightforward to check that the solution to (5.10) and (5.12) is  $\mathcal{V}^e(X, Z) \equiv \mathcal{V}^k(X; \bar{X})$ . When  $q = 1$ , we instead have  $F(X) = 1$  for all  $X \in (0, \bar{X}]$  and the solution to (5.10) and (5.12), for  $Z = 1$  is then  $\mathcal{V}^e(X, 1) \equiv \mathcal{V}_\infty$ .

Although  $\mathcal{V}^e(X, Z)$  cannot be expressed in closed form for  $q > 0$ , both the profile of optimal actions  $\mathbf{x}^e$  along the trajectory starting from  $X = 0$  and  $Z = 1$ , and the delay  $\bar{T}^e$  till reaching the tipping point, can be solved explicitly.

<sup>21</sup>Indeed, we have  $-\dot{Z}(\tau)/Z(\tau) = -\frac{\Delta(1-F(X(\tau))-Z(\tau))}{Z(\tau)} > 0$ .

PROPOSITION 4 *Suppose that  $F$  has Dirac masses  $q$  at 0 and  $1 - q$  at  $\bar{X}$ . The optimal trajectory starting from  $X = 0$  and  $Z = 1$  has the following features.*

- The date  $\bar{T}^e$  at which  $\bar{X}$  is reached solves

$$(5.14) \quad \bar{T}^e = \bar{T}^m + \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right) e^{-\lambda_0 \bar{T}^e} Z(\bar{T}^e) \int_0^{\bar{T}^e} \frac{e^{\lambda_0 \tau}}{Z(\tau)} d\tau > \bar{T}^m$$

where the regime survival ratio is

$$(5.15) \quad Z(\tau) = 1 - q + qe^{-\Delta\tau} \quad \forall \tau \in [0, \bar{T}^e).$$

- The optimal action is decreasing over  $t \in [0, \bar{T}^e)$  and equal to the myopic optimum thereafter:

$$(5.16) \quad x^e(\tau) = \begin{cases} \zeta \left( 1 - e^{-\lambda_0(\bar{T}^e - \tau)} \frac{Z(\bar{T}^e)}{Z(\tau)} \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right) \right) < \zeta & \text{for } t \in [0, \bar{T}^e), \\ \zeta & \text{for } t \geq \bar{T}^e. \end{cases}$$

With uncertainty, the *Irreversibility Effect* is still at play as long as the highest possible values of the tipping point has not been passed. Actions remain below the myopic optimum over that first phase.

Yet, actions are higher than when the tipping point is known to lie at  $\bar{X}$  for sure. It is illustrated by first observing that the last actions before passing  $\bar{X}$  has now been raised towards the myopic solution in comparison with the scenario where the tipping point is known to be at  $\bar{X}$  for sure:

$$x^e(\bar{T}^{e-}) = \zeta \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} > \zeta \sqrt{\frac{\lambda_0}{\lambda_1}}.$$

Second, under uncertainty, the tipping point is reached earlier on:

$$\bar{T}^e < \bar{T}^k.$$

Intuitively, there is now a chance that the tipping point has already been passed and that the best thing to do is to choose actions which are closer to the myopic optimum. It can also be readily checked that as  $q$  goes to 0 (resp. 1),  $\bar{T}^e$  converges towards  $\bar{T}^k$  (resp.  $\bar{T}^m$ ). ■

## 6. STOCK-MARKOV-VALUE FUNCTION AND STOCK-MARKOV EQUILIBRIA

The complete value function  $\mathcal{V}^e(X, Z)$  is a mere technical device to compute the optimal trajectory. So describing the state of the system allows to use dynamic programming techniques to compute a complete feedback rule  $\sigma^e(X, Z)$  that guides behavior. There are two ways of thinking about this device. First, this rule may be viewed as a machine, to which *DM* commits upfront, that determines actions in response to the evolution of stock and beliefs along the trajectory. Second, and it is a consequence of the *Principle of*

*Dynamic Programming*, such rule can alternatively be implemented as a Perfect-Markov equilibrium with strategies based on  $(X, Z)$  even when  $DM$  cannot commit but perfectly anticipates that his future selves will stick to that rule as well.

In the commitment scenario, we might ask what sort of outcomes could be achieved when restricting strategies to incomplete *Stock-Markov* feedback rules that only depend on the stock  $X$ . The reason for such restriction is that beliefs might be easily manipulated, an issue of prime importance in a context where experts may face difficulties in conveying evidence to decision-makers. Henceforth, a complete contingent plan might be hard to enforce upfront. The consequences of such commitment to an incomplete feedback rule are analyzed in Section 7 below.

Taking instead the no-commitment interpretation, we might also ask whether such restriction has any bite. We now thus consider *Stock-Markov* equilibria (thereafter *SME*), sustained with *Stock-Markov* feedback rules that only depend on stock. At any such equilibrium,  $DM$  sticks to the strategy  $\sigma^*(X)$  today because he expects future selves to always abide to that rule.<sup>22</sup> Our goal in this section is to investigate whether there exists an implementation of the optimal path of actions by means of such a *SME*.

Along such a *Stock-Markov* trajectory, the stock  $X^*(\tau; X)$  thus evolves according to

$$(6.1) \quad \frac{\partial X^*}{\partial \tau}(\tau; X) = \sigma^*(X^*(\tau; X)) \text{ with } X^*(0; X) = X.$$

*A priori*, such incomplete feedback rule might not suffice to capture the whole state of the system. Yet,  $DM$  should choose an optimal action at any point in time keeping in mind how beliefs will evolve following such choice when such a feedback rule prevails in the future. In other words,  $DM$  should be able to reconstruct the regime survival ratio that applies, along the equilibrium path, for each possible level of the stock and, by that means, correctly infer how to discount future payoffs. Let denote by  $Z^*(X)$  such function.

From (5.6), the regime survival ratio  $Z(\tau; X)$ , that starts from a value  $Z^*(X)$  at date 0 and that is consistent with the *Stock-Markov* feedback rule  $\sigma^*(X)$  from that date on, evolves as

$$(6.2) \quad \frac{\partial Z}{\partial \tau}(\tau; X) = \Delta(1 - F(X^*(\tau; X)) - Z(\tau; X)) \text{ with } Z(0; X) = Z^*(X).$$

Since conjectures on how the regime survival ratio evolves along the trajectory are correct, we must also have

$$(6.3) \quad Z(\tau; X) = Z^*(X^*(\tau; X)) \quad \forall \tau \geq 0, X \geq 0.$$

Taken together, those conditions dictate how the regime survival ratio evolves with the current stock along the trajectory. By differentiating (6.3) with respect to  $\tau$ , we get

$$(6.4) \quad \sigma^*(X) \dot{Z}^*(X) = \Delta(1 - F(X) - Z^*(X)) \quad \forall X \geq 0$$

with the initial condition

$$(6.5) \quad Z^*(0) = 1.$$

---

<sup>22</sup>Of course, this feedback rule should specify that  $\sigma^*(X) = \zeta$  for  $X \geq \bar{X}$  and this continuation will be kept implicit in what follows.

We may now define a *Stock-Markov-value function*  $\mathcal{V}^*(X)$  as *DM's* payoff function along such a *Stock-Markov* trajectory as

$$(6.6) \quad Z^*(X)\mathcal{V}^*(X) = \int_0^{+\infty} e^{-\lambda_0\tau} Z^*(X^*(\tau; X))u(\sigma^*(X^*(\tau; X)))d\tau.$$

This definition showcases how future payoffs are discounted at a rate that depends on regime survival ratio along the *Stock-Markov* trajectory.

For further reference, let

$$(6.7) \quad \varphi^*(X) = \int_0^{+\infty} e^{-\lambda_1\tau} u(\sigma^*(X^*(\tau; X)))d\tau$$

stems for *DM's* expected payoff once the tipping point has been passed for sure but, being ignorant of that event, *DM* still relies on the feedback rule  $\sigma^*(X)$  to choose actions.

**IMPULSE DEVIATIONS.** To express the equilibrium requirement that sticking to the feedback rule  $\sigma^*(X)$  is optimal at any point along the trajectory, we follow an approach which is similar in spirit although different in details to that developed in Karp and Lee (2003), Karp (2005, 2007), Ekeland, Karp and Sumaila (2015) and Ekeland and Lazrak (2006, 2008, 2010). These authors have analyzed various macroeconomic and growth models with time-inconsistency problems. Roughly speaking it consists in importing the notion of perfect Markov equilibrium, familiar in discrete-time models, to a continuous time setting. The idea is to look at the benefits of deviating from the feedback rule for periods of commitment which are of arbitrarily small length; deriving from there conditions for the sub-optimality of such deviations.<sup>23</sup>

To this end, consider a possible deviation that would consist in committing to an action  $x$  for a period of length  $\varepsilon$ , reaching a stock level  $X + x\varepsilon$ , before jumping back to the above feedback rule  $\sigma^*$ . For such a deviation, actions evolve according to

$$(6.8) \quad y(x, \varepsilon, \tau; X) = \begin{cases} x & \text{if } \tau \in [0, \varepsilon], \\ \sigma^*(\hat{X}(x, \varepsilon, \tau; X)) & \text{if } \tau > \varepsilon \end{cases}$$

while the whole stock trajectory is modified as

$$(6.9) \quad \hat{X}(x, \varepsilon, \tau; X) = \begin{cases} X + x\tau & \text{if } \tau \in [0, \varepsilon], \\ X + x\varepsilon + \int_\varepsilon^\tau \sigma^*(\hat{X}(x, \varepsilon, s; X))ds & \text{if } \tau \geq \varepsilon. \end{cases}$$

By adopting the deviation (6.8)-(6.9), the regime survival ratio would also change as

$$(6.10) \quad \hat{Z}(x, \varepsilon, \tau; X) = 1 - \Delta e^{-\Delta\tau} \int_0^\tau F(\hat{X}(x, \varepsilon, s; X))e^{\Delta s}ds - (1 - Z^*(X))e^{-\Delta\tau}.$$

---

<sup>23</sup>To figure out how it could be done more formally, consider a discrete version of our model where *DM* would thus commit to an action over each period  $[t, t + \varepsilon]$ ,  $[t + \varepsilon, t + 2\varepsilon]$ , ... $[t + n\varepsilon, t + (n + 1)\varepsilon]$  (with  $n \in \mathbb{N}$ ). It is then natural to focus on stationary Markov-perfect subgame equilibria for such a discrete game. In such an equilibrium, *DM* follows a feedback rule  $\sigma_\varepsilon^*(X)$  that defines his current action in terms of the existing stock only. Of course, the equilibrium requirement imposes that this feedback rule is a best-response given *DM's* anticipations of his own future actions, which should themselves follow the same feedback rule although, of course, the stock at future dates has evolved according to past actions.



From this, we may define  $DM$ 's deviation payoff  $\hat{\mathcal{V}}(x, \varepsilon; X)$  as

$$(6.11) \quad Z^*(X)\hat{\mathcal{V}}(x, \varepsilon; X) = \int_0^{+\infty} e^{-\lambda_0\tau} \hat{Z}(x, \varepsilon, \tau; X)u(y(x, \varepsilon, \tau; X))d\tau.$$

When  $\varepsilon$  is made arbitrarily small, we will refer to such deviations as *impulse deviations*.

A *Stock-Markov Equilibrium*  $(\mathcal{V}^*(X), \sigma^*(X), Z^*(X))$  is a pseudo-value function, a *Stock-Markov* feedback rule and a belief function that are immune to such impulse deviations.

**DEFINITION 1**  $(\mathcal{V}^*(X), \sigma^*(X), Z^*(X))$  is a *SME* if the following conditions hold.

1.  $\mathcal{V}^*(X)$  as defined by (6.6) cannot be improved upon by any impulse deviation of the form (6.8)-(6.9) for  $\varepsilon$  made arbitrarily small:

$$(6.12) \quad \mathcal{V}^*(X) = \max_{x \in \mathcal{X}} \lim_{\varepsilon \rightarrow 0^+} \hat{\mathcal{V}}(x, \varepsilon; X).$$

2.  $\sigma^*(X)$  is optimal for  $\varepsilon$  made arbitrarily small:

$$(6.13) \quad \sigma^*(X) \in \arg \max_{x \in \mathcal{X}} \lim_{\varepsilon \rightarrow 0^+} \hat{\mathcal{V}}(x, \varepsilon; X).$$

3.  $Z^*(X)$  is consistent with the feedback rule  $\sigma^*(X)$  and satisfies (6.4)-(6.5).

Item 1. requires to approximate the deviation payoff  $\hat{\mathcal{V}}(x, \varepsilon; X)$  to the first order in  $\varepsilon$  and look for the optimal action that maximizes such approximation, which is Item 2. Item 3. is just implied by the consistency condition (6.3) which states that the optimal evolution of beliefs is dictated by the *Stock-Markov* feedback rule.

**PROPERTIES OF  $\mathcal{V}^*(X)$ .** Developing the equilibrium conditions suggested by Definition 1 gives us some important properties.

**PROPOSITION 5** *At any (continuously differentiable) SME, the Stock-Markov-value function  $\mathcal{V}^*(X)$  satisfies the following functional equation*

$$(6.14) \quad \dot{\mathcal{V}}^*(X) = -\zeta - \frac{\dot{Z}^*(X)}{Z^*(X)}\mathcal{V}^*(X) + \sqrt{2\lambda_0\mathcal{V}^*(X) + \left(\frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X)\right)^2} \quad \forall X \in [0, \bar{X}]$$

together with the boundary condition

$$(6.15) \quad \mathcal{V}^*(X) = \mathcal{V}_\infty \quad \forall X \geq \bar{X}.$$

The corresponding *Stock-Markov* feedback rule writes as

$$(6.16) \quad \sigma^*(X) = \zeta + \dot{\mathcal{V}}^*(X) + \frac{\dot{Z}^*(X)}{Z^*(X)}(\mathcal{V}^*(X) - \varphi^*(X)).$$

The formula for the feedback rule in (6.16) bears some resemblance with its counterpart (4.5) that was found under complete information. To understand the changes, it is useful to rewrite the pseudo-value function (6.6) so as to let appear an implicit discount rate as

$$\mathcal{V}^*(X) = \int_0^{+\infty} e^{-\int_0^\tau (\lambda_0 - \sigma^*(X^*(s; X)) \frac{\dot{Z}^*(X^*(s; X))}{Z^*(X^*(s; X))}) ds} u(\sigma^*(X^*(\tau; X))) d\tau. \quad 24$$

From a current stock  $X$  with current beliefs  $Z^*(X)$ , consider thus an impulse deviation consisting in increasing by a marginal amount  $dx$  the current action  $\sigma^*(X)$  over an interval of length  $\varepsilon$ , where  $\varepsilon$  is small enough. Since the current stock *de facto* increases by  $\varepsilon dx$ , such impulse deviation reduces the pseudo-value function by

$$-\dot{\mathcal{V}}^*(X)\varepsilon dx.$$

This impact can be further decomposed into three different components. First, increasing current action and moving towards the myopic optimum has a marginal benefit on payoff over the interval of time  $[0, \varepsilon]$  which is approximatively worth

$$(\zeta - \sigma^*(X))\varepsilon dx.$$

Second, this impulse deviation also decreases the implicit discount factor by an amount

$$\frac{\dot{Z}^*(X)}{Z^*(X)} e^{-\int_0^\tau (\lambda_0 - \sigma^*(X^*(s; X))) \frac{\dot{Z}^*(X^*(s; X))}{Z^*(X^*(s; X))} ds} \varepsilon dx$$

so that the corresponding loss on the continuation payoff is approximatively worth

$$-\frac{\dot{Z}^*(X)}{Z^*(X)} \mathcal{V}^*(X) \varepsilon dx.$$

This immediate effect of an impulse deviation is obtained when taking the whole evolution of beliefs beyond the interval of time  $[0, \varepsilon]$  as given. In fact, an impulse deviation today also has a long-lasting effect on future beliefs as highlighted by formula (6.10). The *Pessimistic Stigma* is at play. A marginal change in the current stock affects future beliefs and brings a extra grain of pessimism all over the future trajectory worth

$$\dot{Z}^*(X) e^{-\Delta\tau} \varepsilon dx.$$

Being more pessimistic,  $DM$  (and his selves) expects his future payoff to be given by  $\varphi^*(X)$ . The corresponding marginal incentives to increase current action are thus

$$(6.17) \quad -\frac{\dot{Z}^*(X)}{Z^*(X)} \varphi^*(X) \varepsilon dx.$$

Gathering all components finally yields Condition (6.16).

Reciprocally, a triplet  $(\mathcal{V}^*(X), \sigma^*(X), Z^*(X))$  that satisfies (6.14), (6.15), (6.16) and the consistency requirements (6.4)-(6.5) forms a *SME*. This point is exploited in Proposition 6 below to show that an optimal arc can be implemented as a *SME*.

**AN ALTERNATIVE INFORMATION STRUCTURE.** Consider the alternative scenario where  $DM$  would remain ignorant on where the tipping point lies but immediately learn it upon

---

<sup>24</sup>Here we use the identity

$$\frac{Z^*(X^*(\tau; X))}{Z^*(X)} = e^{\ln\left(\frac{Z^*(X^*(\tau; X))}{Z^*(X)}\right)} = e^{\int_0^\tau \frac{d}{ds} \ln(Z^*(X^*(s; X))) ds} = e^{\int_0^\tau \sigma^*(X^*(s; X)) \frac{\dot{Z}^*(X^*(s; X))}{Z^*(X^*(s; X))} ds}.$$

passing it.<sup>25</sup> In this scenario,  $DM$  also knows that his payoffs should be discounted at rate  $\lambda_0$  as long as he has not yet learned that he has passed the tipping point. In other words, the dynamics of the system is fully summarized by the stock  $X$  that can be used as the sole state variable. Observe also that the probability of not having yet switched regime is then  $1 - F(X)$  and that, once the tipping point has been passed, the myopic optimum is now chosen which yields payoff  $\mathcal{V}_\infty$ . Denoting by  $\mathcal{V}^u(X)$  the value function conditionally on not having yet learned that the tipping point has been passed, and by  $X^u(\tau; X)$  the corresponding trajectory, we may adapt our previous analysis to write

$$(1 - F(X))\mathcal{V}^u(X) = \int_0^{+\infty} e^{-\lambda_0\tau} (1 - F(X^u(\tau; X))) u(\sigma^u(X^u(\tau; X))) d\tau.$$

The optimality condition (6.16) is accordingly modified and the feedback rule  $\sigma^u(X)$  is

$$\sigma^u(X) = \zeta + \dot{\mathcal{V}}^u(X) - \frac{f(X)}{1 - F(X)} (\mathcal{V}^u(X) - \mathcal{V}_\infty).$$

The implicit discount rate is here modified to account for the rate  $\frac{f(X)}{1 - F(X)}$  at which  $DM$  may learn that the tipping point has been passed.

**IMPLEMENTING THE OPTIMUM.** Our next result shows that there is no need to compute a complete value function and derive a complex two-dimensional feedback rule to describe an optimal trajectory. Playing a *Stock-Markov* equilibrium suffices.

**PROPOSITION 6** *An optimal path can be implemented as a SME,<sup>26</sup>  $(\mathcal{V}^*(X), \sigma^*(X), Z^*(X))$ , such that*

$$(6.18) \quad \mathcal{V}^*(X) = \mathcal{V}^e(X, Z^*(X)) \text{ and } \sigma^*(X) = \sigma^e(X, Z^*(X)) \quad \forall X$$

*with  $Z^*(X)$  being consistent with the feedback rule  $\sigma^*(X)$  and satisfying (6.4)-(6.5).*

Intuitively, the evolution of beliefs along a *SME* is completely fixed by the feedback rule. If, in the future,  $DM$  expects to stick to a *Stock-Markov* rule that implements the optimal action profile, he also expects future beliefs to be modified as expected at the optimum. Hence, when considering the possible benefits of an impulse deviation, there is nothing that distinguishes  $DM$  playing a *SME* from a planner considering the impact of a marginal change of action at the same point in time on his whole future stream of payoffs. In other words, with the possibility of using complete feedback rules, a planner might *a priori* find it easier to adapt actions to beliefs. Yet, this extra degree of freedom is redundant. Beliefs are not independent of the stock on the optimal path, and being able to infer the correct mapping (as requested by equilibrium behavior) is enough for  $DM$  to implement the optimum simply by controlling current actions. The possibility of continuously optimizing the path that is encapsulated in the definition of a *SME* suffices

<sup>25</sup>This scenario bears some resemblance to Loury (1979)'s analysis of how to exploit a resource with unknown reserve. In that model as well, when  $DM$  has reached the limits of the resource stock, he immediately knows it and stops consuming from that date on.

<sup>26</sup>The difficulty in directly proving existence of a *SME* comes from the fact that the differential equation (6.14) for  $\mathcal{V}^*(X)$  depends on  $DM$ 's payoff  $\varphi^*(X)$  in case the tipping point has been passed which itself depends on the *Stock-Markov* feedback rule computed over the whole future trajectory. Local existence results are of little help given that non-local property. Proposition 6 overcomes this difficulty, in proving the existence of a *SME* indirectly from the existence of an optimal path.

to trace out the optimal evolution of beliefs, exactly as what a complete feedback rule would do.

**BOUNDS.** Proposition 6 again provides tight bounds on the *Stock-Markov*-value function and the feedback rule.

**PROPOSITION 7**  $\mathcal{V}^*(X)$ ,  $\varphi^*(X)$  and  $\sigma^*(X)$  admit the following bounds:

$$(6.19) \quad \varphi^*(X) \leq \mathcal{V}_\infty \leq \mathcal{V}^*(X) \leq \mathcal{V}_\infty \left( 1 + \frac{\Delta}{\lambda_0} (1 - F(X)) \right) \leq \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty \quad \forall X \in [0, \bar{X}],$$

$$(6.20) \quad \zeta \sqrt{\frac{\lambda_0}{\lambda_1}} \leq \sigma^*(X) \leq \zeta \quad \forall X \in [0, \bar{X}].$$

These bounds are the same as in the scenario of Section 4. The dynamics with and without uncertainty are in fact similar. To illustrate, the lower bound on  $\mathcal{V}^*(X)$  is readily obtained by following a non-equilibrium strategy consisting in adopting the myopic action under all circumstances. For  $X$  below but close enough to  $\bar{X}$ , the stock has already gone through most possible values of the tipping point. From (6.19), the pseudo-value function converges towards  $\mathcal{V}_\infty$  from above and is continuous at this point.<sup>27</sup> There, the current action has almost no longer any influence on the arrival rate of a disaster which is almost surely  $\theta_1$ . On the other hand, the lower bound on possible actions is again found with the common knowledge scenario where the tipping point is at  $\bar{X}$ .

**RUNNING EXAMPLE (CONTINUED).** Consider the trajectory starting from  $X = 0$  and  $Z = 1$ . From the expression of the optimal action (5.16), the stock evolves as

$$(6.21) \quad X^e(\tau) = \begin{cases} \zeta \left( t - e^{-\lambda_0 \bar{T}^e} Z(\bar{T}^e) \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right) \int_0^\tau \frac{e^{\lambda_0 s}}{Z(s)} ds \right) & \text{for } t \in [0, \bar{T}^e], \\ \bar{X} + \zeta(X - \bar{X}) & \text{for } t \geq \bar{T}^e. \end{cases}$$

Together with (5.15), this expression allows us to recover an almost closed form for  $X^*(Z)$  (the inverse function of  $Z^*(X)$ ) for  $Z \in [1 - q + qe^{-\Delta \bar{T}^e}, 1]$  as

$$(6.22) \quad X^*(Z) = \zeta \left( -\frac{1}{\Delta} \ln \left( 1 + \frac{Z - 1}{q} \right) - e^{-\lambda_0 \bar{T}^e} Z(\bar{T}^e) \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right) \int_0^{-\frac{1}{\Delta} \ln \left( 1 + \frac{Z - 1}{q} \right)} \frac{e^{\lambda_0 s}}{Z(s)} ds \right).$$

It can be readily verified that

$$\dot{X}^*(Z(\bar{T}^e)) = \frac{\zeta e^{\Delta \bar{T}^e}}{q \Delta} \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}}.$$

<sup>27</sup>The pseudo-value function is not necessarily differentiable at  $\bar{X}$  though it admits a right- and a left-derivative. This is so because the optimal action may have an upwards jump at that point; a case that arises when the distribution of tipping point has a mass point at  $\bar{X}$  as in our **RUNNING EXAMPLE**. Continuity holds when  $F$  has no mass point.

We thus get  $\lim_{q \rightarrow 1} \dot{X}^*(Z(\bar{T}^e)) = 0$  or, equivalently,  $\lim_{q \rightarrow 1} \dot{Z}^*(\bar{X}^-) = -\infty$ . Intuitively, when  $q$  is close to one, the function  $Z^*(X)$  remains close to one for most values of  $X$ , only decreasing very quickly towards  $e^{-\Delta \bar{T}^m}$  when  $X$  comes close to  $\bar{X}$ . ■

## 7. THE IRRELEVANCE OF THE PRECAUTIONARY PRINCIPLE

We shall define the *Precautionary Principle* as a constitutional rule that imposes an *ex ante* commitment on the path of possible actions available to *DM*. When beliefs and their evolution cannot be described *ex ante*, the only feasible decision rules are contingent on the existing stock, since that stock remains the only verifiable variable. Beyond such stock-dependency, no further restrictions whatsoever are imposed.

Proposition 6 already shows that extending *DM*'s commitment power beyond an infinitesimal duration might actually be problematic. Indeed, the *Stock-Markov* strategy  $\sigma^*(X) = \sigma^e(X, Z^*(X))$  is already enough to implement the optimum but, by construction, it achieves this outcome with infinitesimal commitments. It actually allows *DM* to account for how beliefs evolve and continuously re-optimize accordingly.

*A contrario*, let us now suppose that *DM* commits upfront to a *Stock-Markov* feedback rule for the whole trajectory. When doing so, *DM* should anticipate how beliefs evolve along the whole trajectory. If the feedback rule  $\sigma^c(X)$  is expected to be adopted, consistency would thus require that

$$(7.1) \quad \sigma^c(X) \dot{Z}^c(X) = \Delta(1 - F(X) - Z^c(X)) \quad \forall X \geq 0^{28}$$

with the initial condition

$$(7.2) \quad Z^c(0) = 1.$$

For any stock  $X > \bar{X}$ , the fact that  $\sigma^c(X) = \zeta$  and (7.1) altogether immediately imply

$$(7.3) \quad Z^c(X) = Z^c(\bar{X}) e^{-\frac{\Delta}{\zeta}(X-\bar{X})} \quad \forall X > \bar{X}.$$

For any stock  $X \leq \bar{X}$ , we may then define *DM*'s *commitment value function*  $\mathcal{V}^c(X)$  as a solution to the following optimization problem:

$$(7.4) \quad Z^c(X) \mathcal{V}^c(X) = \sup_A \int_0^{\bar{T}} e^{-\lambda_0 \tau} Z^c(X(\tau)) u(x(\tau)) d\tau + e^{-\lambda_0 \bar{T}} Z^c(\bar{X}) \mathcal{V}_\infty.$$

When computing this commitment value function, we are thus looking for a feedback rule  $\sigma^c(X)$  which is optimal given the correct expectations on  $Z^c(X)$ ; an evolution of beliefs which is itself induced by such a rule according to (7.1) and (7.2).

**PROPOSITION 8** *At any point of differentiability, the commitment value function  $\mathcal{V}^c(X)$  satisfies the following HBJ differential equation*

$$(7.5) \quad \dot{\mathcal{V}}^c(X) = -\zeta - \frac{\dot{Z}^c(X)}{Z^c(X)} \mathcal{V}^c(X) + \sqrt{2\lambda_0 \mathcal{V}^c(X)} \quad \forall X \in [0, \bar{X}]$$

together with the boundary condition

$$(7.6) \quad \mathcal{V}^c(X) = \mathcal{V}_\infty \quad \forall X \geq \bar{X}.$$

The commitment feedback rule writes as

$$(7.7) \quad \sigma^c(X) = \zeta + \dot{\mathcal{V}}^c(X) + \frac{\dot{Z}^c(X)}{Z^c(X)} \mathcal{V}^c(X) \quad \forall X \in [0, \bar{X}).$$

Although the formula (7.7) for the commitment feedback rule still bears some strong resemblance with its counterpart (6.16) found in the the *SME* scenario, there is a missing term, namely (6.17). To explain this omission, consider again increasing by a marginal amount  $dx$  the current action  $\sigma^c(X)$  over an interval of length  $\varepsilon$ , where  $\varepsilon$  is small enough, starting from a current stock  $X$  with current beliefs  $Z^*(X)$ . The comparison with the *SME* scenario is straightforward. This deviation now only impacts current surplus and increases the implicit discount factor but it no longer accounts for the future evolution of beliefs since  $Z^c(X)$  is taken as given in this commitment scenario. In the *SME* scenario, *DM* instead knows that increasing current action means that future beliefs will carry on some *Pessimistic Stigma*; which makes it more attractive to further increase actions later on. This motive for raising future actions has now disappeared. There is now a systematic bias towards taking low equilibrium actions. Indeed, in any *SME*, we have

$$\sigma^*(X) > \zeta + \dot{\mathcal{V}}^*(X) + \frac{\dot{Z}^*(X)}{Z^*(X)} \mathcal{V}^*(X).$$

With low actions early on, beliefs remains quite optimistic. *DM* thinks that the tipping point remains unlikely to have been passed yet. This prudent behavior is of course excessive in comparison with the optimal trajectory. Yet, it is self-fulfilling. Actions remain low because *DM* commits to a plan that renders a switch in regime unlikely and that, in turn, justifies keeping a precautionary stance.

Interpreting the *Precautionary Principle* as a constitutional restriction on the set of possible actions available to *DM* is much in spirit of the mechanism design literature on delegation (Melumad and Shibano, 1991; Alonso and Matousheck, 2008; Martimort and Semenov, 2008 among others). This literature has shown how such ban can be used to align conflicting objectives in environments with asymmetric information. In our context, we could argue that the more informed party is the decision-maker when he is free to choose whatever action seems appropriate as beliefs have evolved. Consider thus a ban on actions greater than  $\sigma^c(X)$ , and suppose that *DM* is free to play a *SME* under this additional constraint (namely, the feedback rule in such *SME* must satisfy  $\sigma^*(X) \leq \sigma^c(X)$  for all  $X \geq 0$ ). It is intuitive that such a ban would always be binding. If *DM* anticipates that the cap is binding at future values of the stock so that  $\mathcal{V}^*(\tilde{X}) = \mathcal{V}^c(\tilde{X})$  for all  $\tilde{X} > X$ , the comparison of (6.16) and (7.7) shows that the cap is also binding at  $X$ . A cap on actions constrains decisions all along the trajectory. Unfortunately, the outcome so achieved is suboptimal since an unconstrained *SME* implements the optimum as shown in Proposition 6. The *Precautionary Principle* has thus a negative impact on welfare.

**RUNNING EXAMPLE (CONTINUED).** The commitment trajectory can again be computed in (almost) closed form.

**PROPOSITION 9** *Suppose that  $F$  has Dirac masses  $q$  at 0 and  $1 - q$  at  $\bar{X}$ . The commitment trajectory starting from  $X = 0$  and  $Z = 1$  has the following features.*

- The date  $\bar{T}^c > \bar{T}^k$  at which  $\bar{X}$  is reached solves

$$(7.8)$$

$$\bar{T}^m = \sqrt{Z(\bar{T}^c)} e^{-\lambda_0 \bar{T}^c} \left( \int_0^{\bar{T}^c} \frac{e^{\lambda_0 \tau}}{\sqrt{Z(\tau)}} d\tau \right) \sqrt{\frac{\lambda_0}{\lambda_1} + \lambda_0} \int_0^{\bar{T}^c} \sqrt{Z(\tau)} e^{-\lambda_0 \tau} \left( \int_0^\tau \frac{e^{\lambda_0 s}}{\sqrt{Z(s)}} ds \right) d\tau$$

where  $Z(\tau)$  is still given by (5.15).

- The commitment action  $x^c(\tau)$  satisfies

(7.9)

$$x^c(\tau) = \begin{cases} \zeta \frac{e^{\lambda_0 t}}{\sqrt{Z(t)}} \left( \lambda_0 \int_t^{\bar{T}^c} \sqrt{Z(\tau)} e^{-\lambda_0 \tau} d\tau + \sqrt{Z(\bar{T}^c)} e^{-\lambda_0 \bar{T}^c} \sqrt{\frac{\lambda_0}{\lambda_1}} \right) < \zeta & \text{for } t \in [0, \bar{T}^c), \\ \zeta & \text{for } t \geq \bar{T}^c. \end{cases}$$

To illustrate the tendency for choosing low actions under commitment, observe that the last action before jumping to the myopic optimum is always lower than in the *SME* scenario:

$$x^c(\bar{T}^c) = \sqrt{\frac{\lambda_0}{\lambda_1}} < x^e(\bar{T}^e) = \sqrt{\frac{\lambda_0}{\lambda_1} + \frac{q\Delta e^{-\Delta\bar{T}^e}}{1 - q + qe^{-\Delta\bar{T}^e}}}.$$

■

## 8. CONCLUSION

We considered a dynamic decision-making problem in a context that entails uncertainty and irreversibility. Current actions contribute to make it more likely to pass a tipping point and thus increase the likelihood of an environmental disaster but the location of such tipping point remains unknown through the process. We have shown that the optimal trajectory can be obtained with a feedback rule that should, *a priori*, depend on the stock of past actions as well as on the decision-maker's beliefs on whether the tipping point has been passed or not. From there, we have investigated the performances of incomplete feedback rules, that depend only on stock. Maybe somehow surprisingly, we show that a decision-maker who would not be able to commit could implement the optimal trajectory by playing with his future selves a simple *Stock-Markov* equilibrium based on such an incomplete feedback rule. In other words, the continuous re-optimization that takes place in the no-commitment scenario, together with a correct conjecture on how current action impacts the future trajectory of beliefs, are enough to follow the optimal trajectory.

Instead, committing upfront to an incomplete feedback rule, while taking as given the evolution of beliefs that such commitment would imply, leads to an excessively prudent but self-fulfilling behavior. Actions remain too low for too long. Actions are low because beliefs on the fact that the tipping point might have been passed are expected to evolve slowly. Beliefs evolve slowly because the stock of past actions itself evolves slowly.

That the *Precautionary Principle*, viewed here as a commitment to a simple feedback rule, reduces welfare is a striking result. It leaves open the question of what sort of ingredients should be added to possibly give foundations to this *Principle*. In this respect, our framework could be modified along several interesting dimensions.

First, signals on the location of the tipping point could be exogenously learned by the decision-maker as the trajectory comes closer to it, especially when science helps to raise

such indeterminacy. The trajectory of past actions then would not suffice to determine beliefs. A first consequence is that, a *Stock-Markov* equilibrium certainly fails to replicate the optimal trajectory. Yet, a commitment to an incomplete feedback rule will also fail in incorporating the evolution of beliefs in a context where it is even more needed.

Second, society could be made of overlapping generations of agents. Again, this assumption certainly implies that the equilibrium trajectory might not be Pareto-optimal. Earlier selves might be consuming too much and the *Precautionary Principle* could be used to improve welfare of later generations. Relatedly, future selves may not be fully rational and put an excessive weight on the most recent information they might learn. In which case, any impulse deviation that increases current action will drive future beliefs towards over-pessimism and a fast move towards the myopic optimum. Under those conditions, the *SME* scenario might lead to excessive actions at all points in time; a distortion that could be somewhat controlled by the *Precautionary Principle*.

Other political considerations could be at play. To illustrate, consider the possibility that rotating decision-makers with different preferences are democratically elected for periods of finite length. If a first decision-maker knows he is about to step down from power and be replaced with another decision-maker who favors higher actions, he might as well enact laws that stipulate limits on future actions. Now the *Precautionary Principle* is akin to a political constraint on future decision-makers. Such political considerations would also suggest that a decision-maker who instead does not care much about the catastrophe should force more prudent followers to adopt a minimal level of actions. In fact, we do not observe such a *Reverse Precautionary Principle*. In our view, this also casts doubt on the relevance of such political economy foundations for the *Precautionary Principle*.

#### REFERENCES

- Alonso, R. and N. Matoushech (2008). "Optimal Delegation," *The Review of Economic Studies*, 75: 259-293.
- Arrow, K. and A. Fisher (1974). "Environmental Preservation, Uncertainty, and Irreversibility," *The Quarterly Journal of Economics*, 88: 312-319.
- Asano, T. (2010). "*Precautionary Principle* and the Optimal Timing of Environmental Policy under Ambiguity," *Environmental and Resource Economics*, 47: 173-196.
- Asheim, G and I. Ekeland (2015). "Resource Conservation across Generations in a Ramsey-Chichilnisky Game," *Economic Theory*, 61: 611-639.
- Beck, U. (1992). *Risk Society: Towards a New Modernity*. Sage.
- Beltratti, A., G. Chichilnisky and G. Heal (1995). "Sustainable Growth and the Green Golden Rule," in *The Economics of Sustainable Development*, A. Halpern ed. Cambridge University Press.
- Benveniste, L. and J. Scheinkman (1979). "On the Differentiability of the Value Function in Dynamic Models of Economics." *Econometrica*, 47: 727-732.
- Chichilnisky, G. and G. Heal (1993). "Global Environmental Risks," *The Journal of Economic Perspectives*, 7: 65-86.
- Ekeland, I. , L. Karp and R. Sumaila (2015). "Equilibrium Resource Management with Altruistic Overlapping Generations," *Journal of Environmental Economics and Management*, 70: 1-16.



- Ekeland, I. and A. Lazrak (2006). "Being Serious about Non-Commitment: Subgame Perfect Equilibrium in Continuous Time," arXiv:math/0604264.
- Ekeland, I. and A. Lazrak (2008). "Equilibrium Policies when Preferences Are Time Inconsistent," arXiv:0808.3790.
- Ekeland, I. and A. Lazrak (2010). "*The Golden Rule When Preferences Are Time Inconsistent*," *Mathematical Financial Economics*, 4: 29-55.
- Ekeland, I. and T. Turnbull (1983). *Infinite-Dimensional Optimization and Convexity*, The University of Chicago Press.
- Epstein, L. (1980). "Decision-Making and the Temporal Resolution of Uncertainty," *International Economic Review*, 21: 269-283.
- Freixas, X. and J.J. Laffont (1984). "On the Irreversibility Effect," in *Bayesian Models in Economic Theory*, M. Boyer and R. Kihlstrom eds., 105-114, North-Holland.
- Gardiner, S. (2006). "A Core Precautionary Principle," *Journal of Political Philosophy*, 14: 33-60.
- Giddens, A. (2011). *The Politics of Climate Change*, Polity.
- Gollier, C., B. Jullien and N. Treich (2000). "Scientific Progress and Irreversibility: An Economic Interpretation of the Precautionary Principle," *Journal of Public Economics*, 75: 229-253.
- Gonzales, F. (2008). "Precautionary Principle and Robustness for a stock Pollutant with Multiplicative Risk," *Environmental and Resource Economics*, 41: 25-46.
- Henry, C. (1974). "Investment Decisions Under Uncertainty: The Irreversibility Effect," *The American Economic Review*, 64: 1006-1012.
- Hood, C., H. Rothstein and R. Baldwin (2003). *The Government of Risk*, Oxford University Press.
- Immordino, G. (2000). "Self-Protection, Information and the Precautionary Principle," *The Geneva Papers on Risk and Insurance Theory*, 25: 179-187.
- Immordino, G. (2003). "Looking for a Guide to Protect the Environment: The Development of the Precautionary Principle", *Journal of Economic Surveys*, 17: 629-644.
- Karp, L. (2005). "Global Warming and Hyperbolic Discounting," *Journal of Public Economics*, 89: 261-282.
- Karp, L. (2007). "Non-Constant Discounting in Continuous Time," *Journal of Economic Theory*, 132: 557-568.
- Karp, L. and I. Lee. (2003). "Time-Consistent Policies," *Journal of Economic Theory*, 112: 353-364.
- Kolstad, C.(1996). "Fundamental Irreversibilities in stock Externalities," *Journal of Public Economics*, 60: 221-233.
- Kriegler, E., J. Hall, H. Held, R. Dawson and H. Schellnhuber (2009). "Imprecise Probability Assessment of Tipping Points in the Climate System," *Proceedings of the national Academy of Sciences*, 106: 5041-5046.
- Lenton, T. , H. Held, E. Kriegler, J. Hall, W. Lucht, S. Rahmstorf and H. Schellnhuber (2008). "Tipping Elements in the Earth's Climate System," *Proceedings of the National Academy of Sciences*, 106: 1786-1793.
- Liski, M. and F. Salanié (2018). "Tipping Points, Delays, and the Control of Catastrophes," mimeo.

- Loury, G. (1978). “The Optimal Exploitation of an Unknown Reserve,” *The Review of Economic Studies*, 45: 621-636.
- Martimort, D. and A. Semenov (2006). “Continuity in Mechanism Design without Transfers,” *Economics Letters*, 93: 182-189.
- Melumad, N. and T. Shibano (1991) “Communication in Settings with no Transfers,” *The RAND Journal of Economics*, 22: 173-198.
- Miller, J. and F. Lad (1984). “Flexibility, Learning, and Irreversibility in Decisions : A Bayesian Approach,” *Journal of Environmental Economics and Management*, 11: 161-172.
- Nemytskii, V. and V. Stepanov (1989). *Qualitative Theory of Differential Equations*, Dover.
- O’Riordan T. (2013). *Interpreting the Precautionary Principle*, Routledge.
- Rio Declaration on Environment and Development. (1992), U.N.
- Roe, G. and M. Baker (2007). “Why Is Climate Sensitivity So Unpredictable?” *Science*, 318: 629-632.
- Salmi, J., Laiho, T., and Murto, P. (2019). “Endogenous Learning from Incremental Actions,” mimeo.
- Seierstad, A. and K. Sydsaeter (1987). *Optimal Control Theory with Economic Applications*, North-Holland.
- Sims, C. and D. Finoff (2016). “Opposing Irreversibilities and Tipping Point Uncertainty,” *Journal of the Association of Environmental and Resource Economists*, 3: 985-1022.
- Sunstein C. (2005). *Laws of Fear*, Cambridge University Press.
- Tsur, Y. and A. Zemel (1995). “Uncertainty and Irreversibility in Groundwater Resource Management,” *Journal of Environmental Economics and Management*, 29: 149-161.
- Tsur, Y. and A. Zemel (1996). “Accounting for Global Warming Risks: Resource Management under Event Uncertainty,” *Journal of Economic Dynamics and Control*, 20: 1289-1305.
- Ulph, A. and D. Ulph (1997). “Global Warming, Irreversibility and Learning,” *The Economic Journal*, 107: 636-650.
- Van der Ploeg, F. (2014). “Abrupt Positive Feedback and the Social Cost of Carbon,” *European Economic Review*, 67: 28-41.

#### APPENDIX A: KNOWN TIPPING POINT

PROOFS OF PROPOSITION 1 AND PROPOSITION 2: Consider an action plan  $\mathbf{x}_t = \{x(\tau)\}_{\tau \geq t}$  from date  $t$  onwards. If the stock at date  $t$  is  $X$ , the stock process  $\hat{X}(\tau; X, t)$  from that date on evolves as:

$$(A.1) \quad \hat{X}(\tau; X, t) = X + \int_t^\tau x(s)ds.$$

In the text, we slightly abuse notations and, for simplicity, write  $\hat{X}(\tau; X) \equiv \hat{X}(\tau; X, 0)$ , in which case the stock trajectory evolves as (4.1). Let define the value function  $\tilde{\mathcal{V}}^k(X, t; \bar{X})$ , conditionally on having not yet faced a disaster, with a survival probability being  $e^{-\theta_0 t}$  in this scenario where the value of the tipping point is known being at  $\bar{X}$ , as

$$\tilde{\mathcal{V}}^k(X, t; \bar{X}) \equiv \sup_{\bar{T}, \mathbf{x}_t, X(\cdot) \text{ s.t. (A.1) and } \hat{X}(\bar{T}; X, t) = \bar{X}} \int_t^{\bar{T}} e^{-\lambda_0(\tau-t)} u(x(\tau)) d\tau + e^{-\lambda_0(\bar{T}-t)} \mathcal{V}_\infty. \quad ^{29}$$

First, observe that we can write  $\tilde{\mathcal{V}}^k(X, t; \bar{X}) = \mathcal{V}^k(X; \bar{X})$  for all  $t \geq 0$ , where the current value function  $\mathcal{V}^k(X; \bar{X})$  is defined in (4.2).

Take now  $X < \bar{X}$  and fix  $\varepsilon$  small enough so that  $X + x\varepsilon < \bar{X}$ . Denote  $\mathcal{D}(\varepsilon) = \{x \text{ s.t. } X + x\varepsilon < \bar{X}\}$ . By the *Principle of Dynamic Programming* when applied to (4.2), we must have

$$\mathcal{V}^k(X; \bar{X}) \equiv \sup_{x \in \mathcal{D}(\varepsilon)} \int_0^\varepsilon e^{-\lambda_0 \tau} u(x) d\tau + e^{-\lambda_0 \varepsilon} \mathcal{V}^k(X + x\varepsilon; \bar{X}).$$

Taking first-order Taylor approximations when  $\mathcal{V}^k(X; \bar{X})$  is continuously differentiable in  $X$ , we may rewrite this problem as

$$\mathcal{V}^k(X; \bar{X}) = \sup_{x \in \mathcal{D}(\varepsilon)} \varepsilon u(x) + (1 - \lambda_0 \varepsilon)(\mathcal{V}^k(X; \bar{X}) + x\varepsilon \dot{\mathcal{V}}^k(X; \bar{X})).$$

The corresponding *HBJ* equation writes as

$$(A.2) \quad \lambda_0 \mathcal{V}^k(X; \bar{X}) = \max_x x \dot{\mathcal{V}}^k(X; \bar{X}) - \frac{1}{2}(x - \zeta)^2 + \lambda_1 \mathcal{V}_\infty$$

together with the boundary condition (4.4).

The maximand of the r.-h. s. of (A.2) is obtained for the optimal feedback rule (4.5). Inserting this feedback rule into (A.2) yields

$$(A.3) \quad \lambda_0 \mathcal{V}^k(X; \bar{X}) = \zeta \dot{\mathcal{V}}^k(X; \bar{X}) + \frac{(\dot{\mathcal{V}}^k(X; \bar{X}))^2}{2} + \lambda_1 \mathcal{V}_\infty.$$

Solving this second-degree polynomial for  $\dot{\mathcal{V}}^k(X; \bar{X})$  and taking the root ensuring that  $\sigma^k(X; \bar{X})$  as given by (4.5) remains positive yields (4.3).

COMPARATIVE STATICS. Define

$$(A.4) \quad \hat{\mathcal{V}}(X) = \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty.$$

From (4.3), we have  $\dot{\mathcal{V}}^k(X; \bar{X}) \leq 0$  if and only if  $\mathcal{V}^k(X; \bar{X}) \leq \hat{\mathcal{V}}(X)$ . Observe that  $\mathcal{V}^k(\bar{X}; \bar{X}) < \hat{\mathcal{V}}(\bar{X})$  because of (4.4). Moreover,  $\mathcal{V}^k(X; \bar{X})$  were to cross  $\hat{\mathcal{V}}(X)$  at  $X_1 < \bar{X}$ , we would have  $\dot{\mathcal{V}}^k(X_1; \bar{X}) = 0$ . Observe that  $\hat{\mathcal{V}}(X)$  is a constant solution to (4.3). Suppose that  $\mathcal{V}^k(X; \bar{X})$  were to cross  $\hat{\mathcal{V}}(X)$  at  $X_1 < \bar{X}$ . By Cauchy-Lipschitz Theorem, the only solution to (4.3) which is such  $\mathcal{V}^k(X_1; \bar{X}) = \hat{\mathcal{V}}(X_1)$  is such that  $\mathcal{V}^k(X; \bar{X}) = \hat{\mathcal{V}}(X)$  for all  $X \in [0, \bar{X}]$ . This would contradict the boundary condition (4.4). Hence, necessarily,  $\mathcal{V}^k(X; \bar{X})$  remains always below  $\hat{\mathcal{V}}(X)$  and the r.-h. s. inequality of (4.8) holds. From (4.3), it then follows that  $\dot{\mathcal{V}}^k(X; \bar{X}) < 0$  for  $X < \bar{X}$ . From (4.4), we thus have necessarily  $\mathcal{V}^k(X; \bar{X}) > \mathcal{V}_\infty$  for  $X < \bar{X}$  and the l.-h. s. inequality of (4.8) also holds.

Turning now to the optimal action. The r.-h. s. inequality of (4.9) follows from (4.5) and  $\dot{\mathcal{V}}^k(X; \bar{X}) < 0$  for  $X < \bar{X}$ . The l.-h. s. inequality follows from the l.-h. s. inequality in (4.8), together with (4.3) and (4.5).

Differentiating (A.3) with respect to  $X$  yields

$$(A.5) \quad (\dot{\mathcal{V}}^k(X; \bar{X}) + \zeta) \dot{\mathcal{V}}^k(X; \bar{X}) = \lambda_0 \dot{\mathcal{V}}^k(X; \bar{X})$$

---

<sup>29</sup>This expression of  $\tilde{\mathcal{V}}^k(X, t; \bar{X})$  is valid both for  $X < \bar{X}$ , and for  $X \geq \bar{X}$  provided that we use the convention  $\bar{T} = t$  in that latter case.

or

$$(A.6) \quad \left(1 + \frac{\zeta}{\dot{\nu}^k(X; \bar{X})}\right) \ddot{\nu}^k(X; \bar{X}) = \lambda_0.$$

Because  $\dot{\nu}^k(X; \bar{X}) < 0$  for  $X \in [0, \bar{X})$  and  $\sigma^k(X; \bar{X}) = \dot{\nu}^k(X; \bar{X}) + \zeta > 0$ , we deduce that  $\ddot{\nu}^k(X; \bar{X}) < 0$  for  $X \in [0, \bar{X})$  and thus  $\sigma^k(X; \bar{X})$  is decreasing.

VERIFICATION THEOREM. It is routine and thus omitted.

*Q.E.D.*

## APPENDIX B: UNCERTAINTY.

### *Preliminaries*

We start by presenting the evolution of the posterior density function  $f(\tilde{X}|t, \mathbf{x}^t)$ . For future reference, notice that, as times passes, a stock process  $\hat{X}(t; 0)$  of the form (4.1) goes through various possible values  $\tilde{X}$  of the tipping point. We may thus also describe process by the time  $T(\tilde{X}; 0)$  at which this stock reaches a level  $\tilde{X}$ .<sup>30</sup>

LEMMA B.1 *The posterior density function  $f(\tilde{X}|t, \mathbf{x}^t)$  conditional on not having a disaster up to date  $t$  following history  $\mathbf{x}^t$  satisfies:*

$$(B.1) \quad f(\tilde{X}|t, \mathbf{x}^t) = \begin{cases} \frac{e^{-\theta_0 t}}{H(t, \mathbf{x}^t)} f(\tilde{X}) & \text{if } \hat{X}(t; 0) \leq \tilde{X} \\ \frac{e^{-\theta_0 t} e^{-\Delta(t-T(\tilde{X}; 0))}}{H(t, \mathbf{x}^t)} f(\tilde{X}) & \text{otherwise.} \end{cases}$$

PROOF OF LEMMA B.1: We first compute the probability of survival  $H(t, \mathbf{x}^t)$ , i.e., the probability that there has been no disaster till date  $t$  following history  $\mathbf{x}^t$ , as (5.1). The first term on the r.-h. s. of (5.1) stems for the probability that the tipping point is below  $\hat{X}(t; 0)$ , and the rate of survival then jumps up to  $\theta_1$  at a date  $T(\tilde{X}; 0)$  before date  $t$ . The second term is the probability that the tipping point is above  $\hat{X}(t; 0)$  and the rate of arrival of a disaster is still  $\theta_0$ . Denote these terms respectively by  $P_{1t}$  and  $P_{2t}$ . We immediately compute

$$(B.2) \quad P_{2t} = (1 - F(\hat{X}(t; 0)))e^{-\theta_0 t}.$$

Changing variables and letting  $\hat{X}(\tau; 0) = \tilde{X}$  with  $\frac{\partial \hat{X}}{\partial \tau}(\tau; 0) d\tau = d\tilde{X}$ , we rewrite

$$P_{1t} = \int_0^{\hat{X}(t; 0)} f(\tilde{X}) e^{-\theta_0 T(\tilde{X}; 0)} e^{-\theta_1(t-T(\tilde{X}; 0))} d\tilde{X} = \int_0^t f(\hat{X}(\tau; 0)) \frac{\partial \hat{X}}{\partial \tau}(\tau; 0) e^{-\theta_0 \tau} e^{-\theta_1(t-\tau)} d\tau.$$

Integrating by parts yields

$$(B.3) \quad P_{1t} = e^{-\theta_0 t} \left( \left[ F(\hat{X}(\tau; 0)) e^{\Delta(\tau-t)} \right]_0^t - \Delta \int_0^t F(\hat{X}(\tau; 0)) e^{\Delta(\tau-t)} d\tau \right).$$

Inserting (B.2) and (B.3) into (5.1) finally yields the expression of the probability of survival up to date  $t$  in (5.2). From this expression, we compute the conditional density

$$f(\tilde{X}|t, \mathbf{x}^t) = \begin{cases} \frac{e^{-\theta_0 t}}{H(t, \mathbf{x}^t)} f(\tilde{X}) & \text{if } \hat{X}(t; 0) \leq \tilde{X} \\ \frac{e^{-\theta_0 T(\tilde{X}; 0)} e^{-\theta_1(t-T(\tilde{X}; 0))}}{H(t, \mathbf{x}^t)} f(\tilde{X}) & \text{otherwise.} \end{cases}$$

Simplifying yields (B.1).

*Q.E.D.*

<sup>30</sup>If  $\hat{X}(t; 0)$  is smooth, increasing and differentiable in  $t$  with no flat part,  $T(\tilde{X}; 0)$  is itself increasing and smooth and differentiable with a finite derivative.

PROOFS OF LEMMA 1: Following an history of past actions  $\mathbf{x}^t$ , the stock  $\hat{X}(\tau; X, t)$  will evolve as requested by (A.1) with a stream of future actions  $\mathbf{x}_t = (x(\tau))_{\tau \geq t}$ . Let  $T(\tilde{X}; X, t)$  accordingly denote the inverse function defined for  $\tilde{X} \geq X$ . The value function  $\hat{V}(t, \mathbf{x}^t)$  can be written as

$$(B.4) \quad \hat{V}(t, \mathbf{x}^t) \equiv \sup_{\mathbf{x}_t, X(\cdot) \text{ s.t. (A.1)}} \int_0^X \left( \int_t^{+\infty} e^{-r(\tau-t)} e^{-\theta_1(\tau-t)} u(x(\tau)) d\tau \right) f(\tilde{X}|t, \mathbf{x}^t) d\tilde{X} \\ + \int_X^{+\infty} \left( \int_t^{T(\tilde{X}; X, t)} e^{-r(\tau-t)} e^{-\theta_0(\tau-t)} u(x(\tau)) d\tau \right. \\ \left. + e^{-\theta_0(T(\tilde{X}; X, t)-t)} \int_{T(\tilde{X}; X, t)}^{+\infty} e^{-r(\tau-t)} e^{-\theta_1(\tau-T(\tilde{X}; X, t))} u(x(\tau)) d\tau \right) f(\tilde{X}|t, \mathbf{x}^t) d\tilde{X}.$$

Taking into account the expression of the conditional density given in (B.1), we rewrite the expression of  $\hat{V}(t, \mathbf{x}^t)$  in (B.4) as

$$(B.5) \quad e^{\theta_0 t} (H(t, \mathbf{x}^t)) \hat{V}(t, \mathbf{x}^t) \equiv \sup_{\mathbf{x}_t, X(\cdot) \text{ s.t. (A.1)}} \int_0^X \left( \int_t^{+\infty} e^{-r(\tau-t)} e^{-\theta_1(\tau-t)} u(x(\tau)) d\tau \right) e^{-\Delta(t-T(\tilde{X}; 0))} f(\tilde{X}) d\tilde{X} \\ + \int_X^{+\infty} \left( \int_t^{T(\tilde{X}; X, t)} e^{-r(\tau-t)} e^{-\theta_0(\tau-t)} u(x(\tau)) d\tau \right. \\ \left. + e^{-\theta_0(T(\tilde{X}; X, t)-t)} \int_{T(\tilde{X}; X, t)}^{+\infty} e^{-r(\tau-t)} e^{-\theta_1(\tau-T(\tilde{X}; X, t))} u(x(\tau)) d\tau \right) f(\tilde{X}) d\tilde{X}.$$

Let

$$\mathcal{I}_1 = \int_0^X \left( \int_t^{+\infty} e^{-r(\tau-t)} e^{-\theta_1(\tau-t)} u(x(\tau)) d\tau \right) e^{-\Delta(t-T(\tilde{X}; 0))} f(\tilde{X}) d\tilde{X}$$

which rewrites as

$$(B.6) \quad \mathcal{I}_1 = \left( \int_t^{+\infty} e^{-\lambda_1(\tau-t)} u(x(\tau)) d\tau \right) \left( \int_0^X e^{-\Delta(t-T(\tilde{X}; 0))} f(\tilde{X}) d\tilde{X} \right).$$

Changing variables and letting  $\hat{X}(\tau; 0) = \tilde{X}$  for  $\tau \leq t$  with  $\frac{\partial \hat{X}}{\partial \tau}(\tau; 0) d\tau = d\tilde{X}$ , we also rewrite

$$\int_0^X e^{-\Delta(t-T(\tilde{X}; 0))} f(\tilde{X}) d\tilde{X} = \int_0^t e^{-\Delta(t-\tau)} f(\hat{X}(\tau; 0)) \frac{\partial \hat{X}}{\partial \tau}(\tau; 0) d\tau.$$

Integrating by parts, yields

$$\int_0^X e^{-\Delta(t-T(\tilde{X}; 0))} f(\tilde{X}) d\tilde{X} = e^{-\Delta t} \left( \left[ F(\hat{X}(\tau; 0)) e^{\Delta \tau} \right]_0^t - \Delta \int_0^t F(\hat{X}(\tau; 0)) e^{\Delta \tau} d\tau \right) \\ = F(X) - \Delta e^{-\Delta t} \int_0^t F(\hat{X}(\tau; 0)) e^{\Delta \tau} d\tau$$

where the last equality follows from  $\hat{X}(t; 0) = X$ . Inserting into (B.6) yields

$$(B.7) \quad \mathcal{I}_1 = \left( \int_t^{+\infty} e^{-\lambda_1(\tau-t)} u(x(\tau)) d\tau \right) \left( F(X) - \Delta e^{-\Delta t} \int_0^t F(X(s; 0)) e^{\Delta s} ds \right).$$

We now compute

$$\begin{aligned} \mathcal{I}_2 = & \int_X^{+\infty} \left( \int_t^{T(\tilde{X}; X, t)} e^{-r(\tau-t)} e^{-\theta_0(\tau-t)} u(x(\tau)) d\tau \right. \\ & \left. + e^{-\theta_0(T(\tilde{X}; X, t)-t)} \int_{T(\tilde{X}; X, t)}^{+\infty} e^{-r(\tau-t)} e^{-\theta_1(\tau-T(\tilde{X}; X, t))} u(x(\tau)) d\tau \right) f(\tilde{X}) d\tilde{X}. \end{aligned}$$

Changing variables and letting  $\hat{X}(\tau; X, t) = \tilde{X}$  for  $\tau \geq t$  with  $\frac{\partial \hat{X}}{\partial \tau}(\tau; X, t) d\tau = d\tilde{X}$  and  $X(t; X, t) = X$ , we also rewrite

$$\mathcal{I}_2 = \int_t^{+\infty} \left( \int_t^\tau e^{-\lambda_0(s-t)} u(x(s)) ds + e^{\Delta(\tau-t)} \int_\tau^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \right) f(\hat{X}(\tau; X, t)) \frac{\partial \hat{X}}{\partial \tau}(\tau; X, t) d\tau.$$

Integrating by parts yields

$$\begin{aligned} \text{(B.8)} \quad \mathcal{I}_2 = & \left[ F(\hat{X}(\tau; X, t)) \left( \int_t^\tau e^{-\lambda_0(s-t)} u(x(s)) ds + e^{\Delta(\tau-t)} \int_\tau^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \right) \right]_t^{+\infty} \\ & - \Delta \int_t^{+\infty} F(\hat{X}(\tau; X, t)) e^{\Delta(\tau-t)} \int_\tau^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds d\tau. \end{aligned}$$

Using that  $\lim_{\tau \rightarrow +\infty} F(\hat{X}(\tau; X, t)) = 1$  if  $\lim_{\tau \rightarrow +\infty} \hat{X}(\tau; X, t) = +\infty$  (which holds when the minimal action is positive at any point of time as we will see below), we get

$$\begin{aligned} \text{(B.9)} \quad \mathcal{I}_2 = & \int_t^{+\infty} e^{-\lambda_0(s-t)} u(x(s)) ds - F(X) \int_t^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \\ & - \Delta \int_t^{+\infty} F(\hat{X}(\tau; X, t)) e^{\Delta(\tau-t)} \left( \int_\tau^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \right) d\tau. \end{aligned}$$

Integrating by parts, we obtain

$$\begin{aligned} & \int_t^{+\infty} F(\hat{X}(\tau; X, t)) e^{\Delta\tau} \left( \int_\tau^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \right) d\tau \\ & = \left[ \left( \int_t^\tau F(\hat{X}(s; X, t)) e^{\Delta s} ds \right) \left( \int_\tau^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \right) \right]_t^{+\infty} \\ & + \int_\tau^{+\infty} e^{-\lambda_1(\tau-t)} \left( \int_t^\tau F(\hat{X}(s; X, t)) e^{\Delta s} ds \right) u(x(\tau)) d\tau \\ & = \int_\tau^{+\infty} e^{-\lambda_1(\tau-t)} \left( \int_t^\tau F(\hat{X}(s; X, t)) e^{\Delta s} ds \right) u(x(\tau)) d\tau. \end{aligned}$$

Inserting into (B.9), we thus obtain

$$\begin{aligned} \text{(B.10)} \quad \mathcal{I}_2 = & \int_t^{+\infty} e^{-\lambda_0(s-t)} u(x(s)) ds - F(X) \int_t^{+\infty} e^{-\lambda_1(s-t)} u(x(s)) ds \\ & - \Delta e^{-\Delta t} \int_t^{+\infty} e^{-\lambda_1(\tau-t)} \left( \int_t^\tau F(\hat{X}(s; X, t)) e^{\Delta s} ds \right) u(x(\tau)) d\tau. \end{aligned}$$

Summing up (B.7) and (B.10) and taking into account that  $\hat{X}(s; X, t)$  for  $s \geq t$  is the continuation of the trajectory  $\hat{X}(s; 0)$ , i.e.,  $\hat{X}(s; X, t) \equiv \hat{X}(s; 0, 0) = \hat{X}(s; 0)$  (where the last equality slightly abuses notation) for  $s \geq t$ , yields

$$\mathcal{I} = \int_t^{+\infty} e^{-\lambda_0(\tau-t)} u(x(\tau)) d\tau - \Delta e^{-\Delta t} \int_t^{+\infty} e^{-\lambda_1(\tau-t)} \left( \int_0^\tau F(\hat{X}(s; 0)) e^{\Delta s} ds \right) u(x(\tau)) d\tau$$

and thus

$$\mathcal{I} = \int_t^{+\infty} e^{-\lambda_0(\tau-t)} \left( 1 - \Delta e^{-\Delta \tau} \int_0^\tau F(\hat{X}(s; 0)) e^{\Delta s} ds \right) u(x(\tau)) d\tau.$$

Changing variables and setting  $\tau' = \tau - t$  yields

$$(B.11) \quad \mathcal{I} = \int_0^{+\infty} e^{-\lambda_0 \tau'} \left( 1 - \Delta e^{-\Delta(\tau'+t)} \int_0^{\tau'+t} F(\hat{X}(s; 0)) e^{\Delta s} ds \right) u(x(\tau' + t)) d\tau'.$$

Generalizing (5.2) to paths that go till date  $t + \tau$ , we observe that the probability of survival up to date  $t + \tau$  can be expressed in terms of the action plan  $\mathbf{x}^{t+\tau}$  followed up to that date (that plan includes all past actions taken up to date  $t$ , namely  $\mathbf{x}^t$ , and the actions planned from date  $t$  on  $\mathbf{x}_t^{t+\tau}$ ) as

$$(B.12) \quad H(t + \tau, \mathbf{x}^{t+\tau}) = e^{-\theta_0(t+\tau)} \left( 1 - \Delta e^{-\Delta(t+\tau)} \int_0^{t+\tau} F(\hat{X}(s; 0)) e^{\Delta s} ds \right).$$

Inserting into (B.11) and changing the name of dummy variables yields

$$(B.13) \quad \mathcal{I} = e^{\theta_0 t} \int_0^{+\infty} e^{-r\tau} \left( H(t + \tau, \mathbf{x}^{t+\tau}) \right) u(x(\tau + t)) d\tau.$$

Inserting into (B.5) yields

$$e^{\theta_0 t} (H(t, \mathbf{x}^t)) \hat{\mathcal{V}}(t, \mathbf{x}^t) \equiv \sup_{\mathbf{x}_t, \hat{X}(\cdot)} \int_0^{+\infty} e^{-\lambda_0 \tau} e^{\theta_0(t+\tau)} (H(t + \tau, \mathbf{x}^{t+\tau})) u(x(t + \tau)) d\tau$$

s.t.  $\hat{X}(t + \tau; 0) = X + \int_0^\tau x(t + s) ds$  and  $X = \int_0^\tau \bar{x}(s) ds.$

which can be written as (5.4) with the definition of  $\hat{Z}(t + \tau, \mathbf{x}^{t+\tau})$  in (5.3).

*Q.E.D.*

### Complete Value Function

Next proposition provides some properties of the complete value function  $\mathcal{V}^e(X, Z)$ .

**PROPOSITION B.1** *There exists a solution to the optimization problem (5.9).  $Z\mathcal{V}^e(X, Z)$  is non-increasing in  $X$ , convex in  $Z$ , Lipschitz-continuous in both arguments and thus a.e. differentiable.*

At a higher stock, the continuation value  $\mathcal{V}^e(X, Z)$  is necessarily lower since the irreversibility constraints become more stringent as  $X$  comes closer to  $\bar{X}$ . Convexity of  $Z\mathcal{V}^e(X, Z)$  in  $Z$  somehow means that information is valuable for  $DM$ . From a technical viewpoint, this property implies that a standard result like Benveniste and Scheinkman (1979) that ensures (under some conditions) that the value function is differentiable when it is concave is not available here. Fortunately, Lipschitz-continuity ensures that such differentiability holds almost everywhere.

PROOF OF PROPOSITION B.1: We first define  $\mathcal{W}^e(X, Z)$  as

$$\mathcal{W}^e(X, Z) = Z\mathcal{V}^e(X, Z).$$

EXISTENCE. Existence of a solution to the optimization problem (B.14) follows from applying Filipov-Cesari Theorem with free final time (see Seierstad and Sydsaeter, 1987, Theorem 12, p. 145). To check that all conditions for this theorem are satisfied, first observe that  $\mathcal{X}$  is closed and bounded, while  $X$  is bounded above by  $\bar{X}$  on the relevant interval and  $Z$  is also bounded since  $Z \in [0, 1]$ . Denote

$$N(X, Z, \mathcal{X}, \tau) = \{e^{-\lambda_0\tau}Zu(x) + \gamma \leq 0, x, \Delta(1 - F(X) - Z); \gamma \leq 0, x \in \mathcal{X}\}.$$

Let us check that  $N(X, Z, \mathcal{X}, \tau)$  is convex for each  $(X, Z, \tau)$ . Take a pair  $(x_1, x_2) \in N(X, Z, \mathcal{X}, \tau) \times N(X, Z, \mathcal{X}, \tau)$ , i.e., there exist  $\gamma_i \leq 0$  such that  $e^{-\lambda_0\tau}Zu(x_i) + \gamma_i \leq 0$ . Consider now  $\lambda x_1 + (1 - \lambda)x_2$  for  $\lambda \in [0, 1]$  and observe that

$$e^{-\lambda_0\tau}Zu(\lambda x_1 + (1 - \lambda)x_2) \leq e^{-\lambda_0\tau}Z(u(\lambda x_1 + (1 - \lambda)x_2) - \lambda u(x_1) - (1 - \lambda)u(x_2)) - \lambda \gamma_1 - (1 - \lambda)\gamma_2.$$

Define  $\gamma = \lambda \gamma_1 + (1 - \lambda)\gamma_2 + e^{-\lambda_0\tau}Z(\lambda u(x_1) + (1 - \lambda)u(x_2) - u(\lambda x_1 + (1 - \lambda)x_2))$  and observe that  $\gamma \leq 0$  since  $u$  is concave and  $\gamma_i \leq 0$ . Moreover, we have

$$e^{-\lambda_0\tau}Zu(\lambda x_1 + (1 - \lambda)x_2) + \gamma \leq 0.$$

Hence,  $N(X, Z, \mathcal{X}, \tau)$  is convex as requested. From Filipov-Cesari Theorem, an optimal arc thus exists. Let denote by  $(X^e(\tau; X, Z), Z^e(\tau; X, Z), x^e(\tau; X, Z), \bar{T}^e(\tau; X, Z))$  such an arc.

PROPERTIES. Inserting (5.7) into the r.-h. s. of (B.14), we thus rewrite

$$\begin{aligned} \text{(B.14)} \quad \mathcal{W}^e(X, Z) &= \max_{\mathbf{x}, X(\cdot), T \text{ s.t. (5.5)}, X(0) = X, X(T) = X} (Z - 1) \left( \int_0^T e^{-\lambda_0\tau} e^{-\Delta\tau} u(x(\tau)) d\tau \right. \\ &\quad \left. + \lambda_1 \mathcal{V}_\infty \int_T^\infty e^{-\lambda_0\tau} e^{-\Delta\tau} d\tau \right) + \int_0^T e^{-\lambda_0\tau} \left( 1 - \Delta e^{-\Delta\tau} \int_0^\tau F(X(s)) e^{\Delta s} ds \right) u(x(\tau)) d\tau \\ &\quad + \int_T^{+\infty} e^{-\lambda_0\tau} \left( 1 - \Delta e^{-\Delta\tau} \int_0^\tau F(X(s)) e^{\Delta s} ds \right) \lambda_1 \mathcal{V}_\infty d\tau. \end{aligned}$$

Fixing an action path  $\mathbf{x}$  and taking  $X' \geq X$ , the corresponding stocks satisfy  $X(s; X) \leq X(s; X')$ . The r.-h. s. of (B.14) is thus lower at  $X'$  for any action path. Taking the max-operator proves that  $\mathcal{W}^e(X, Z)$  is non-increasing in  $X$ .

From (B.14), it also follows that  $\mathcal{W}^e(X, Z)$  is convex as a maximum of linear functions of  $Z$ .

Consider an alternative pair  $(X', Z')$ . Because an arc which is optimal for  $(X', Z')$ , say  $(X^e(\tau; X', Z'), Z^e(\tau; X', Z'), x^e(\tau; X', Z'), \bar{T}^e(X', Z'))$ , is weakly suboptimal for  $(X, Z)$ , the following inequality holds:

$$\begin{aligned} \mathcal{W}^e(X, Z) &\geq (Z - 1) \left( \int_0^{\bar{T}^e(X', Z')} e^{-\lambda_0\tau} e^{-\Delta\tau} u(x^e(\tau; X', Z')) d\tau + \lambda_1 \mathcal{V}_\infty \int_{\bar{T}^e(X', Z')}^\infty e^{-\lambda_0\tau} e^{-\Delta\tau} d\tau \right) \\ &\quad + \int_0^{\bar{T}^e(X', Z')} e^{-\lambda_0\tau} \left( 1 - \Delta e^{-\Delta\tau} \int_0^\tau F \left( X + \int_0^s x^e(s; X', Z') \right) e^{\Delta s} ds \right) u(x^e(\tau; X', Z')) d\tau \end{aligned}$$



$$+ \int_{\bar{T}^e(X', Z')}^{+\infty} e^{-\lambda_0 \tau} \left( 1 - \Delta e^{-\Delta \tau} \int_0^\tau F \left( X + \int_0^s x^e(s; X', Z') \right) e^{\Delta s} ds \right) \lambda_1 \mathcal{V}_\infty d\tau.$$

We express the r.-h. s. in terms of  $\mathcal{W}^e(X', Z')$  to get:

(B.15)

$$\begin{aligned} \mathcal{W}^e(X, Z) - \mathcal{W}^e(X', Z') &\geq (Z - Z') \left( \int_0^{\bar{T}^e(X', Z')} e^{-\lambda_1 \tau} u(x^e(\tau; X', Z')) d\tau + \lambda_1 \mathcal{V}_\infty \int_{\bar{T}^e(X', Z')}^\infty e^{-\lambda_1 \tau} d\tau \right) + \\ &\Delta \left( \int_0^{\bar{T}^e(X', Z')} e^{-\lambda_0 \tau} \left( \int_0^\tau \left( F \left( X' + \int_0^s x^e(s, X', Z') \right) \right. \right. \right. \\ &\quad \left. \left. \left. - F \left( X + \int_0^s x^e(s; X', Z') \right) \right) e^{\Delta s} ds \right) u(x^e(\tau; X', Z')) d\tau \right) \\ &+ \Delta \left( \int_{\bar{T}^e(X', Z')}^\infty e^{-\lambda_0 \tau} \left( \int_0^\tau \left( F \left( X' + \int_0^s x^e(s, X', Z') \right) \right. \right. \right. \\ &\quad \left. \left. \left. - F \left( X + \int_0^s x^e(s; X', Z') \right) \right) e^{\Delta s} ds \right) \lambda_1 \mathcal{V}_\infty d\tau \right). \end{aligned}$$

Permuting the roles of  $(X, Z)$  and  $(X', Z')$ , we deduce a similar inequality. Putting together those conditions implies

$$|\mathcal{W}^e(X, Z) - \mathcal{W}^e(X', Z')| \leq \mathcal{V}_\infty (\|f\|_\infty |X' - X| + |Z' - Z|).$$

From which, we deduce that there exists  $k = 2\mathcal{V}_\infty \max\{\|f\|_\infty, 1\}$  such that

$$|\mathcal{W}^e(X, Z) - \mathcal{W}^e(X', Z')| \leq k \|(X', Z') - (X, Z)\|$$

where  $\|\cdot\|$  denotes the Euclidian norm. Thus,  $\mathcal{W}^e(X, Z)$  is Lipschitz continuous and thus a.e. differentiable.

*Q.E.D.*

For future reference, we now define  $DM$ 's payoff along an optimal arc  $(X^e(\tau; X, Z), Z^e(\tau; X, Z))$  for the stock and the regime survival ratio starting from arbitrary initial conditions  $(X, Z)$  in case the regime switch has already occurred as

$$(B.16) \quad \varphi^e(X, Z) = \int_0^{\bar{T}^e(X, Z)} e^{-\lambda_1 \tau} u(\sigma^e(X^e(\tau; X, Z), Z^e(\tau; X, Z))) d\tau + e^{-\lambda_1 \bar{T}^e(X, Z)} \mathcal{V}_\infty$$

where  $\bar{T}^e(X, Z)$  is the date at which the highest possible value of the tipping point is reached, namely  $X^e(\bar{T}^e(X, Z); X, Z) = \bar{X}$ . Payoffs are discounted at a rate  $\lambda_1$  once the tipping point has been passed. When  $X \geq \bar{X}$ ,  $DM$  knows for sure that it has been the case. He adopts the myopic action with payoff  $\mathcal{V}_\infty$  and beliefs evolve according to (5.8). Because  $\varphi^e(X, Z)$  is computed when discounting payoffs at rate  $\lambda_1$ , while  $\mathcal{V}^e(X)$  is computed by discounting at a lower rate  $\lambda_0$  over a first phase, we necessarily have  $\mathcal{V}^e(X, Z) \geq \varphi^e(X, Z)$ . Although  $DM$  ignores having passed the tipping point, he knows that, if that happened, continuation payoffs are necessarily lower.

PROOF OF PROPOSITION 3: CHARACTERIZATION.

PROPOSITION B.2 *At any point of differentiability,  $\mathcal{W}^e(X, Z)$  that solves (B.14) satisfies the following HBJ partial differential equation:*

(B.17)

$$\lambda_0 \mathcal{W}^e(X, Z) = \lambda_1 \mathcal{V}_\infty Z + \zeta \frac{\partial \mathcal{W}^e}{\partial X}(X, Z) + \frac{1}{2Z} \left( \frac{\partial \mathcal{W}^e}{\partial X}(X, Z) \right)^2 + \Delta(1 - F(X) - Z) \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z).$$

The feedback rule is given by

$$(B.18) \quad \sigma^e(X, Z) = \zeta + \frac{1}{Z} \frac{\partial \mathcal{W}^e}{\partial X}(X, Z).$$

Moreover, we have

$$(B.19) \quad \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z) = \varphi^e(X, Z).$$

PROOF OF PROPOSITION B.2: For the sake of completeness and for future references, we remind below the well-known derivation of the HBJ equation satisfied by  $\mathcal{W}^e(X, Z)$ . Consider  $Z \in [0, 1]$ . Using the *Dynamic Programming Principle*,  $\mathcal{W}^e(X, Z)$  satisfies

$$(B.20) \quad \mathcal{W}^e(X, Z) = \sup_{\mathcal{A}} \int_0^\varepsilon e^{-\lambda_0 t} Z(t) u(x(t)) dt + e^{-\lambda_0 \varepsilon} \mathcal{W}^e(X(\varepsilon; X, Z), Z(\varepsilon; X, Z)).$$

Consider now  $\varepsilon$  small enough and denote by  $x$  a fixed action over the interval  $[0, \varepsilon]$ . From (5.6) and (5.5), we get

$$X(\varepsilon; X, Z) = X + \varepsilon x + o(\varepsilon), \quad Z(\varepsilon; X, Z) = Z + \varepsilon \Delta(1 - F(X) - Z) + o(\varepsilon)$$

where  $\lim_{\varepsilon \rightarrow 0} o(\varepsilon)/\varepsilon = 0$ .

When  $\mathcal{W}^e(X, Z)$  is continuously differentiable, we can take a first-order Taylor expansion in  $\varepsilon$  of the maximand in (B.20) to write it as

$$\mathcal{W}^e(X, Z) + \varepsilon \left( Zu(x) + x \frac{\partial \mathcal{W}^e}{\partial X}(X, Z) + \Delta(1 - F(X) - Z) \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z) - \lambda_0 \mathcal{W}^e(X, Z) \right) + o(\varepsilon).$$

Inserting into (B.20) yields the following HBJ equation:

$$(B.21) \quad \lambda_0 \mathcal{W}^e(X, Z) = \sup_{x \in \mathcal{X}} \left\{ Zu(x) + x \frac{\partial \mathcal{W}^e}{\partial X}(X, Z) + \Delta(1 - F(X) - Z) \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z) \right\}.$$

FEEDBACK RULE. The maximand on the r.-h. s. of (B.21) is strictly concave. It immediately follows that the feedback rule  $\sigma^e(X, Z)$  is given by (B.18) when interior. Simplifying (B.21) by using the feedback rule (B.18) finally yields (B.17).

PARTIAL DIFFERENTIAL EQUATION. Rewriting the optimality conditions in terms of  $\mathcal{V}^e(X, Z)$ , (B.17) becomes

$$\lambda_0 \mathcal{V}^e(X, Z) = \lambda_1 \mathcal{V}_\infty + \zeta \frac{\partial \mathcal{V}^e}{\partial X}(X, Z) + \frac{1}{2} \left( \frac{\partial \mathcal{V}^e}{\partial X}(X, Z) \right)^2 + \frac{\Delta(1 - F(X) - Z)}{Z} \frac{\partial \mathcal{V}^e}{\partial Z}(X, Z).$$

Solving this second-degree equation and keeping the solution that gives a positive feedback rule yields

$$(B.22) \quad \frac{\partial \mathcal{V}^e}{\partial X}(X, Z) = -\zeta + \sqrt{2\lambda_0 \mathcal{V}^e(X, Z) - 2 \frac{\Delta(1 - F(X) - Z)}{Z} \frac{\partial \mathcal{V}^e}{\partial Z}(X, Z)}.$$

Denote the optimal solution to (B.14) by  $(x^e(\tau; X, Z), X^e(\tau; X, Z), Z^e(\tau; X, Z), \bar{T}^e(X, Z))$ . From (B.14), we can write

$$(B.23) \quad \mathcal{W}^e(X, Z) = \int_0^{\bar{T}^e(X, Z)} e^{-\lambda_0 \tau} Z^e(\tau; X, Z) u(x^e(\tau; X, Z)) d\tau + Z^e(\bar{T}^e(X, Z); X, Z) e^{-\lambda_0 \bar{T}^e(X, Z)} \mathcal{V}_\infty.$$

Integrating (5.6), we obtain

$$(B.24) \quad \tilde{Z}^e(\tau; X, Z) = (Z - 1)e^{-\Delta\tau} + 1 - \Delta e^{-\Delta\tau} \int_0^\tau F(X^e(s; X, Z)) e^{\Delta s} ds \quad \forall \tau \geq 0, X, Z \geq 0$$

Applying the Envelope Theorem to (B.14) thus yields

$$(B.25) \quad \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z) = \varphi^e(X, Z)$$

or

$$Z \frac{\partial \mathcal{V}^e}{\partial Z}(X, Z) + \mathcal{V}^e(X, Z) = \varphi^e(X, Z)$$

where  $\varphi^e(X, Z)$  is defined as in (B.16). Inserting into (B.22) and simplifying yields

$$\frac{\partial \mathcal{V}^e}{\partial X}(X, Z) = -\zeta + \sqrt{2\lambda_0 \mathcal{V}^e(X, Z) - 2 \frac{\Delta(1 - F(X) - Z)}{Z} \varphi^e(X, Z)}$$

which can be written as (5.10).

*Q.E.D.*

*Q.E.D.*

**BOUNDS.** For future references, it is useful to provide simple bounds on  $\mathcal{V}^e(X, Z)$ .

**COROLLARY B.1**

$$(B.26) \quad Z\mathcal{V}_\infty \leq Z\mathcal{V}^e(X, Z) \leq \left( F(X) + (1 - F(X)) \frac{\lambda_1}{\lambda_0} \right) \mathcal{V}_\infty \quad \forall X \geq 0, \forall Z \in (0, 1].$$

**PROOF OF COROLLARY B.1:** Observe that (5.6) and  $F(X) \leq F(X^e(\tau; X, Z)) \leq 1$  imply

$$0 \leq \frac{d}{d\tau} (Z^e(\tau; X, Z) e^{\Delta\tau}) \leq \Delta(1 - F(X)) e^{\Delta\tau}.$$

Integrating between 0 and  $\tau$  yields

$$0 \leq Z e^{-\Delta\tau} \leq Z^e(\tau; X, Z) \leq Z e^{-\Delta\tau} + (1 - F(X)) (1 - e^{-\Delta\tau}).$$

From this and the fact that  $0 \leq Z \leq 1$ , it follows that

$$(B.27) \quad 0 \leq Z e^{-\Delta\tau} \leq Z^e(\tau; X, Z) \leq F(X) e^{-\Delta\tau} + 1 - F(X) \leq 1.$$

Henceforth, the whole trajectory  $Z^e(\tau; X, Z)$  always remains in the stable domain  $[0, 1]$ .

From the third inequality in (B.27), taking maximum on the r.-h. s. of (B.14), the r.-h. s. inequality of (B.26) follows. From the first inequality in (B.27), we immediately get the l.-h. s. inequality of (B.26). *Q.E.D.*

A VERIFICATION THEOREM. Proposition B.3 below shows that the conditions given Proposition 3 to characterize the extended value function by means of an *HBJ* equation together with boundary conditions are in fact sufficient. We follow Ekeland and Turnbull (1983, Theorem 1, p. 6) to derive a *Verification Theorem*.

PROPOSITION B.3 *Assume first that there exists a continuously differentiable function  $\mathcal{W}_0(X, Z)$  which satisfies:*

(B.28)

$$\lambda_0 \mathcal{W}_0(X, Z) \geq Z(t; X, Z)u(x) + x \frac{\partial \mathcal{W}_0}{\partial X}(X, Z) + \Delta(1 - F(X) - Z(t; X, Z)) \frac{\partial \mathcal{W}_0}{\partial Z}(X, Z) \quad \forall (x, X, Z);$$

and, second, that there exists an action profile  $X$  and a path  $\bar{X}(t) = \int_0^t \bar{X}(\tau) d\tau$ ,  $Z_0(t) = 1 - \Delta e^{-\Delta t} \int_0^t F(\bar{X}(\tau)) e^{\Delta \tau} d\tau$  such that

$$(B.29) \quad \lambda_0 \mathcal{W}_0(\bar{X}(t), Z_0(t)) = Z_0(t)u(\bar{X}(t))$$

$$+ \bar{X}(t) \frac{\partial \mathcal{W}_0}{\partial X}(\bar{X}(t), Z_0(t)) + \Delta(1 - F(\bar{X}(t)) - Z_0(t)) \frac{\partial \mathcal{W}_0}{\partial Z}(\bar{X}(t), Z_0(t)) \quad \forall t \geq 0.$$

Then  $X$  is an optimal action profile with its associated path  $(\bar{X}(t), Z_0(t))$ .

PROOF OF PROPOSITION B.3: Suppose that a function  $\mathcal{W}^e(X, Z)$  that satisfies conditions in Proposition B.2 is continuously differentiable. It is our candidate for the function  $\mathcal{W}_0(X, Z)$  in the statement of Proposition B.3. By definition (B.21), we have

$$\lambda_0 \mathcal{W}^e(X, Z) = Zu(\sigma^e(X, Z)) + \sigma^e(X, Z) \frac{\partial \mathcal{W}^e}{\partial X}(X, Z) + \Delta(1 - F(X) - Z) \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z), \quad \forall (X, Z)$$

and thus

$$(B.30) \quad \lambda_0 \mathcal{W}^e(X, Z) \geq Zu(x) + x \frac{\partial \mathcal{W}^e}{\partial X}(X, Z) + \Delta(1 - F(X) - Z) \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z), \quad \forall (x, X, Z)$$

where the inequality comes from the fact that  $\sigma^e(X, Z)$  maximizes the r.-h. s..

To get (B.29), we use again (B.21) but now applied to the path  $(x^e(t), X^e(t), Z^e(t))$  where  $X^e(t)$  is such that  $\dot{X}^e(t) = x^e(t) = \sigma^e(X^e(t), Z^e(t))$  with  $X^e(0) = 0$  and  $Z^e(t) = 1 - \Delta e^{-\Delta t} \int_0^t F(x^e(\tau)) e^{\Delta \tau} d\tau$ .

Define now a value function  $\widetilde{\mathcal{W}}^e(X, Z, t) = e^{-\lambda_0 t} \mathcal{W}^e(X, Z)$ . By (B.30), we get

(B.31)

$$0 \geq \frac{\partial \widetilde{\mathcal{W}}^e}{\partial t}(X, Z, t) + x \frac{\partial \widetilde{\mathcal{W}}^e}{\partial X}(X, Z, t) + \Delta(1 - F(X) - Z) \frac{\partial \widetilde{\mathcal{W}}^e}{\partial Z}(X, Z, t) + e^{-\lambda_0 t} Zu(x) \quad \forall (x, X, Z).$$

Using  $X^e(t) = \sigma^e(X^e(t), Z^e(t))$ ,  $Z^e(t) = 1 - \Delta e^{-\Delta t} \int_0^t F(x^e(\tau)) e^{\Delta \tau} d\tau$  and (B.29), we get

$$(B.32) \quad 0 = \frac{\partial \widetilde{\mathcal{W}}^e}{\partial t}(X^e(t), Z^e(t), t) + x^e(t) \frac{\partial \widetilde{\mathcal{W}}^e}{\partial X}(X^e(t), Z^e(t), t) \\ + \Delta(1 - F(X^e(t)) - Z^e(t)) \frac{\partial \widetilde{\mathcal{W}}^e}{\partial Z}(X^e(t), Z^e(t), t) + e^{-\lambda_0 t} Z^e(t)u(X^e(t)) \quad \forall t \geq 0.$$

Take now an arbitrary action plan  $\mathbf{x}$  with the associated path  $X(t) = \int_0^t x(\tau)d\tau$  and  $Z(t) = 1 - \Delta e^{-\Delta t} \int_0^t F(X(\tau))e^{\Delta\tau}d\tau$ . Eventually, this path crosses the upper bound  $\bar{X}$  at some  $\bar{T}^e$ . Let us fix an arbitrary  $t > 0$ . Integrating (B.31) along the path  $(x(\tau), X(\tau), Z(\tau))$ , we compute

$$0 \geq \int_0^t \left( \frac{\partial \widetilde{\mathcal{W}}^e}{\partial \tau}(X(\tau), Z(\tau), \tau) + x(\tau) \frac{\partial \widetilde{\mathcal{W}}^e}{\partial X}(X(\tau), Z(\tau), \tau) \right. \\ \left. + \Delta(1 - F(X(\tau)) - Z(\tau)) \frac{\partial \widetilde{\mathcal{W}}^e}{\partial Z}(X(\tau), Z(\tau), \tau) + e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) \right) d\tau$$

or

$$0 \geq \int_0^t \left( \frac{d\widetilde{\mathcal{W}}^e}{d\tau}(X(\tau), Z(\tau), \tau) + e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) \right) d\tau \quad \forall t \geq 0.$$

Integrating the first term on the r.-h. s., we thus get

$$\widetilde{\mathcal{W}}^e(0, 0, 0) \geq \widetilde{\mathcal{W}}^e(X(t), Z(t), t) + \int_0^t e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) d\tau \quad \forall \tau \geq 0.$$

Because  $\widetilde{\mathcal{W}}^e(X, Z, t) = e^{-\lambda_0 t} \mathcal{W}^e(X, Z) \geq 0$  for all  $(X, Z, t)$ , we obtain:

$$\mathcal{W}^e(0, 0) \geq e^{-\lambda_0 t} \mathcal{W}^e(X(t), Z(t)) + \int_0^t e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) d\tau \quad \forall \tau \geq 0.$$

Because of the boundary conditions (B.26),  $e^{-\lambda_0 t} \mathcal{W}^e(X(t), Z(t))$  converges towards zero as  $t \rightarrow +\infty$  for any feasible path. Moreover, for any such feasible path  $\int_0^{+\infty} e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) d\tau$  exists. Henceforth, we get:

$$\mathcal{W}^e(0, 0) \geq \sup_{\mathbf{x}} \int_0^{+\infty} e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) dt$$

which shows that  $(x^e(\tau), X^e(\tau), Z^e(\tau))$  is indeed an optimal path. Q.E.D.

### Optimal Path

The intertemporal date 0-payoff  $\mathcal{V}^e(0, 1)$  is achieved by adopting the action profile  $\sigma^e(X^e(\tau; 0, 1))$  for all  $\tau \geq 0$  starting from the initial conditions  $X = 0$  and  $Z = 1$ . Next Proposition provides necessary conditions for an optimal arc.

PROPOSITION B.4 *An optimal action path  $x^e(t)$  satisfies the following necessary condition:*<sup>31</sup>

$$(B.33) \quad x^e(\tau) = \zeta - \frac{\Delta e^{\lambda_0 \tau}}{Z^e(\tau)} \int_{\tau}^{\bar{T}^e} f(X^e(s)) e^{\Delta s} \left( \int_s^{\bar{T}^e} e^{-\lambda_1 s'} u(x^e(s')) ds' \right) ds$$

where, along the optimal trajectory, the probability of no-regime switch writes as

$$Z^e(t) = 1 - \Delta e^{-\Delta t} \int_0^t F(X^e(\tau)) e^{\Delta \tau} d\tau.$$

The upper bound on possible values of the tipping point  $\bar{X}$  is reached at a date  $\bar{T}^e < \bar{T}^m$  such that

$$(B.34) \quad \bar{X} = \zeta \bar{T}^e - \int_0^{\bar{T}^e} \frac{\Delta e^{\lambda_0 \tau}}{Z^e(\tau)} \left( \int_{\tau}^{\bar{T}^e} f(X^e(s)) e^{\Delta s} \left( \int_s^{\bar{T}^e} e^{-\lambda_1 s'} u(x^e(s')) ds' \right) ds \right) d\tau.$$

<sup>31</sup>We slightly abuse notations and omit the dependence on the initial conditions  $(0, 1)$ .

PROOF OF PROPOSITION B.4 : From (5.4),  $DM$ 's intertemporal payoff writes as

$$(B.35) \quad \mathcal{V}^e(0, 1) \equiv \sup_A \int_0^T e^{-\lambda_0 \tau} Z(\tau) u(x(\tau)) d\tau + \int_T^{+\infty} e^{-\lambda_0 \tau} Z(\tau) \lambda_1 \mathcal{V}_\infty d\tau.$$

EXISTENCE. It immediately follows that there exists a solution to problem (B.35) from the argument for existence in the Proof of Proposition 3.

MAXIMUM PRINCIPLE. Observe that, for  $\tau \geq T$ , (5.6) implies

$$(B.36) \quad Z(\tau) = Z(T) e^{-\Delta(\tau-T)}$$

and thus the scrap value on the r.-h. s. of the maximand in (B.35) writes as

$$(B.37) \quad \int_T^{+\infty} e^{-\lambda_0 \tau} Z(\tau) \lambda_1 \mathcal{V}_\infty d\tau = Z(T) e^{-\lambda_0 T} \mathcal{V}_\infty.$$

We now define the Hamiltonian for this optimization problem as

$$(B.38) \quad \mathcal{H}^e(X, Z, x, \tau, \mu, \nu) = e^{-\lambda_0 \tau} Z u(x) + \mu x + \nu \Delta(1 - F(X) - Z)$$

where  $\mu$  and  $\nu$  are respectively the costate variables for (4.1) and (5.6). The *Maximum Principle* with free final time and scrap value now gives us the following necessary conditions for optimality of an arc  $(X^e(\tau), Z^e(\tau), x^e(\tau), \bar{T}^e)$ . (See Seierstad and Sydsaeter, 1987, Theorem 11, p. 143).)

*Costate variables.*  $\mu(\tau)$  and  $\nu(\tau)$  are both continuously differentiable on  $\mathbb{R}_+$  with

$$-\dot{\mu}(\tau) = \frac{\partial \mathcal{H}^e}{\partial X}(X^e(\tau), Z^e(\tau), x^e(\tau), \tau, \mu(\tau), \nu(\tau))$$

or

$$(B.39) \quad \dot{\mu}(\tau) = \Delta f(X^e(\tau)) \nu(\tau) \quad \forall \tau \in [0, \bar{T}^e];$$

and

$$-\dot{\nu}(\tau) = \frac{\partial \mathcal{H}^e}{\partial Z}(X^e(\tau), Z^e(\tau), x^e(\tau), \tau, \mu(\tau), \nu(\tau))$$

or

$$(B.40) \quad \dot{\nu}(\tau) = -e^{-\lambda_0 \tau} u(x^e(\tau)) + \Delta \nu(\tau) \quad \forall \tau \in [0, \bar{T}^e].$$

*Transversality conditions.* The boundary conditions  $X^e(0) = 0$ ,  $X^e(\bar{T}^e) = \bar{X}$  and  $Z^e(0) = 1$  imply that there are no transversality conditions on  $\mu(\tau)$  at both  $\tau = 0$  and  $\tau = \bar{T}^e$  and on  $\nu(\tau)$  at  $\tau = 0$  only while

$$(B.41) \quad \nu(\bar{T}^e) = 0.$$

*Free-end point conditions.* The optimality condition with respect to  $\bar{T}$  writes as

$$(B.42) \quad \mathcal{H}^e(X^e(\bar{T}^e), Z^e(\bar{T}^e), x^e(\bar{T}^e), \bar{T}^e, \mu(\bar{T}^e), \nu(\bar{T}^e)) + \frac{d}{dT} \left( Z(T) e^{-\lambda_0 T} \right)_{T=\bar{T}^e} \mathcal{V}_\infty = 0.$$

Using (B.38), (B.41), (5.6) taken for  $\bar{T}^e$  (with the fact that  $F$  has no mass point at  $\bar{X}$ ), namely

$$(B.43) \quad \dot{Z}(\bar{T}^e) = -\Delta Z(\bar{T}^e),$$

Condition (B.42) rewrites as

$$(B.44) \quad e^{-\lambda_0 \bar{T}^e} Z(\bar{T}^e) \left( u(x^e(\bar{T}^{e-})) - \lambda_1 \mathcal{V}_\infty \right) + \mu(\bar{T}^e) x^e(\bar{T}^{e-}) = 0$$

or

$$(B.45) \quad -\frac{1}{2} e^{-\lambda_0 \bar{T}^e} Z(\bar{T}^e) (x^e(\bar{T}^{e-}) - \zeta)^2 + \mu(\bar{T}^e) x^e(\bar{T}^{e-}) = 0$$

where  $x^e(\bar{T}^{e-})$  denotes the l.-h. side limit of  $x^e(\tau)$  as  $\tau \rightarrow \bar{T}^{e-}$ .

*Control variable*  $x^e(\tau)$ .

$$x^e(\tau) \in \arg \max_{x \geq 0} \mathcal{H}^e(X^e(\tau), Z^e(\tau), x, \mu(\tau), \nu(\tau)).$$

Because  $\mathcal{H}^e(X^e(\tau), Z^e(\tau), x, \tau, \mu(\tau), \nu(\tau))$  is strictly concave in  $x$ , an interior solution satisfies

$$\frac{\partial \mathcal{H}^e}{\partial x}(X^e(\tau), Z^e(\tau), x^e(\tau), \tau, \mu(\tau), \nu(\tau)) = 0$$

or

$$(B.46) \quad x^e(\tau) = \zeta + e^{\lambda_0 \tau} \frac{\mu(\tau)}{Z^e(\tau)}.$$

*Characterization.* Inserting (B.46) taken for  $\bar{T}^e$  into (B.45) yields

$$\frac{e^{\lambda_0 \bar{T}^e} \mu^2(\bar{T}^e)}{2Z^e(\bar{T}^e)} + \mu(\bar{T}^e) \zeta = 0.$$

The only solution consistent with a non-negative action at date  $\bar{T}^e$  is thus

$$(B.47) \quad \mu(\bar{T}^e) = 0.$$

From there, it follows that the optimal action is continuous at  $\bar{T}^e$ , namely

$$(B.48) \quad x^e(\bar{T}^{e-}) = x^e(\bar{T}^{e+}) = \zeta.$$

The solution for (B.40) that satisfies the transversality condition (B.41) is

$$(B.49) \quad \nu(\tau) = e^{\Delta \tau} \int_\tau^{\bar{T}^e} e^{-\lambda_1 s} u(x^e(s)) ds.$$

Inserting into (B.39) and integrating yields

$$\mu(\tau) = \mu(\bar{T}^e) - \int_\tau^{\bar{T}^e} \Delta f(X^e(s)) e^{\Delta s} \left( \int_s^{\bar{T}^e} e^{-\lambda_1 s'} u(x^e(s')) ds' \right) ds$$

or, using (B.47),

$$(B.50) \quad \mu(\tau) = - \int_\tau^{\bar{T}^e} \Delta f(X^e(s)) e^{\Delta s} \left( \int_s^{\bar{T}^e} e^{-\lambda_1 s'} u(x^e(s')) ds' \right) ds.$$

Inserting into (B.46), we obtain (B.33). Finally, the value of  $\bar{T}^e$  is obtained when  $\int_0^{\bar{T}^e} x^e(\tau) d\tau = \bar{X}$  or (B.34). That  $\bar{T}^e < \bar{T}^m$  is immediate.

*Q.E.D.*

APPENDIX C: UNCERTAINTY, *STOCK-MARKOV-VALUE* FUNCTION AND *SME*

For further reference, we now state the following Lemmatas.

LEMMA C.1

$$(C.1) \quad \frac{\partial X^*}{\partial X}(\tau; X) = \frac{\sigma^*(X^*(\tau; X))}{\sigma^*(X)} = \frac{\frac{\partial X^*}{\partial \tau}(\tau; X)}{\sigma^*(X)}.$$

PROOF OF LEMMA C.1: Starting with the definition of  $X^*(\tau; X)$  we get:

$$\frac{\partial X^*}{\partial \tau}(\tau; X) = \sigma^*(X^*(\tau; X)).$$

Differentiating with respect to  $X$  and using Schwartz' Lemma (for  $X^*(\tau; X)$  twice continuously differentiable) yields

$$\frac{\partial}{\partial \tau} \log \left( \frac{\partial X^*}{\partial X}(\tau; X) \right) = \dot{\sigma}^*(X^*(\tau; X)).$$

Integrating and taking into account that  $X^*(0; X) = X$  yields

$$(C.2) \quad \frac{\partial X^*}{\partial X}(\tau; X) = \exp \left( \int_0^\tau \dot{\sigma}^*(X^*(s; X)) ds \right).$$

Using the stationarity of the feedback rule and differentiating with respect to  $t$  yields

$$(C.3) \quad \dot{\sigma}^*(X^*(\tau; X)) = \frac{\frac{\partial^2 X^*}{\partial \tau^2}(\tau; X)}{\frac{\partial X^*}{\partial \tau}(\tau; X)}.$$

Inserting into (C.2) and integrating yields

$$\frac{\partial X^*}{\partial X}(\tau; X) = \exp \left( \ln \left( \frac{\frac{\partial X^*}{\partial \tau}(\tau; X)}{\frac{\partial X^*}{\partial \tau}(0; X)} \right) \right)$$

and thus

$$\frac{\partial X^*}{\partial X}(\tau; X) = \frac{\sigma^*(X^*(\tau; X))}{\sigma^*(X^*(0; X))}.$$

Noticing that  $X^*(0; X) = X$  yields (C.1).

*Q.E.D.*

LEMMA C.2

$$(C.4) \quad \frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, \tau; X)|_{\varepsilon=0} = \sigma^*(X^*(\tau; X)) \left( \frac{x}{\sigma^*(X)} - 1 \right).$$



PROOF OF LEMMA C.2: Take  $\tau > \varepsilon$ , we have

$$\hat{X}(x, \varepsilon, \tau; X) = X + x\varepsilon + \int_{\varepsilon}^{\tau} \sigma^*(\hat{X}(x, \varepsilon, s; X)) ds$$

Now observe that, for  $s \geq \varepsilon$ , we have

$$\hat{X}(x, \varepsilon, s; X) = X^*(s - \varepsilon, X + x\varepsilon).$$

Hence, we rewrite

$$(C.5) \quad \hat{X}(x, \varepsilon, \tau; X) = X + x\varepsilon + \int_{\varepsilon}^{\tau} \sigma^*(X^*(s - \varepsilon, X + x\varepsilon)) ds.$$

Differentiating with respect to  $\varepsilon$  yields

$$(C.6) \quad \frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, \tau; X)|_{\varepsilon=0} = x - \sigma^*(X) + \int_0^{\tau} \dot{\sigma}^*(X^*(s; X)) \left( -\frac{\partial X^*}{\partial s}(s; X) + x \frac{\partial X^*}{\partial X}(s; X) \right) ds.$$

Inserting (C.1) into (C.6) yields

$$\frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, \tau; X)|_{\varepsilon=0} = x - \sigma^*(X) + \left( \frac{x}{\sigma^*(X)} - 1 \right) \int_0^{\tau} \dot{\sigma}^*(X^*(s; X)) \frac{\partial X^*}{\partial s}(s; X) ds.$$

Integrating the last term yields

$$(C.7) \quad \frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, \tau; X)|_{\varepsilon=0} = x - \sigma^*(X) + \left( \frac{x}{\sigma^*(X)} - 1 \right) (\sigma^*(X^*(\tau, X)) - \sigma^*(X)).$$

Simplifying further yields (C.4). Q.E.D.

We first prove the following Lemma. on the properties of  $Z(\tau; X)$  and  $Z^*(X)$ .

LEMMA C.3  $Z(\tau; X)$  and  $Z^*(X)$  satisfy the following conditions

$$(C.8) \quad \sigma^*(X) \frac{\partial Z}{\partial X}(\tau; X) = \frac{\partial Z}{\partial \tau}(\tau; X) \quad \forall \tau \geq 0, X \geq 0,$$

$$(C.9) \quad \sigma^*(X) \dot{Z}^*(X) = \Delta(1 - F(X) - Z^*(X)) \quad \forall X \geq 0 \text{ with } Z^*(0) = 1.$$

$Z^*(X) \geq 1 - F(X)$  for all  $X$  with equality at  $X = 0$  only, and thus  $\dot{Z}^*(X) \leq 0$  when  $\sigma^*(X) > 0$ .

PROOF OF LEMMA C.3: Differentiating (6.3) with respect to  $\tau$  yields

$$(C.10) \quad \frac{\partial Z}{\partial \tau}(\tau; X) = \dot{Z}^*(X^*(\tau; X)) \sigma^*(X^*(\tau; X)).$$

Differentiating (6.3) with respect to  $X$  and using (C.1) now yields

$$(C.11) \quad \frac{\partial Z}{\partial X}(\tau; X) = \dot{Z}^*(X^*(\tau; X)) \frac{\sigma^*(X^*(\tau; X))}{\sigma^*(X)}.$$

Gathering (C.10) and (C.11) yields (C.8). Using (C.8) and (6.3) and

$$(C.12) \quad Z(\tau; X) = (Z^*(X) - 1)e^{-\Delta\tau} + 1 - \Delta e^{-\Delta\tau} \int_0^{\tau} F(X^*(s; X)) e^{\Delta s} ds \quad \forall \tau \geq 0, X \geq 0,$$

finally yields (C.9).

Consider  $Z_0(X) = 1 - F(X)$ . Observe that  $\dot{Z}_0(X) < 0$  when  $f(X) > 0$ . Observe also that  $\dot{Z}^*(0) = 0 > \dot{Z}_0(0)$  when  $\sigma^*(0) > 0$ . Hence,  $Z^*(X) > Z_0(X)$  in a starred-right neighborhood of 0. Suppose that  $Z^*(X)$  crosses again  $Z_0(X)$  for the first time at some  $X_1 > 0$ , the same reasoning as above shows that  $\dot{Z}^*(X_1) = 0 > \dot{Z}_0(X_1)$  when  $\sigma^*(X) > 0$  and thus  $Z^*(X) < Z_0(X)$  in a starred-left neighborhood of  $X_1$ ; a contradiction. Hence,  $Z^*(X) \geq Z_0(X)$  for all  $X$  with equality at  $X = 0$  only. From (C.8),  $\dot{Z}^*(X) \leq 0$ . *Q.E.D.*

Next Lemma provides a characterization of any continuously differentiable *SME* with pseudo-value function and feedback rule  $(\mathcal{V}^*(X), \sigma^*(X))$ .

LEMMA C.4 *If  $\mathcal{V}^*(X)$  is continuously differentiable, the following necessary conditions hold:*

$$(C.13) \quad 0 = \max_{x \in \mathcal{X}} \frac{\partial \hat{\mathcal{V}}}{\partial \varepsilon}(x, 0, X),$$

$$(C.14) \quad \sigma^*(X) \in \arg \max_{x \in \mathcal{X}} \frac{\partial \hat{\mathcal{V}}}{\partial \varepsilon}(x, 0, X).$$

PROOF OF LEMMA C.4: If  $\mathcal{V}^*(X)$  is continuously differentiable,  $\hat{\mathcal{V}}(x, \varepsilon; X)$  is itself continuously differentiable in  $\varepsilon$ , and a first-order Taylor expansion in  $\varepsilon$  yields

$$(C.15) \quad \hat{\mathcal{V}}(x, \varepsilon; X) = \mathcal{V}^*(X) + \varepsilon \frac{\partial \hat{\mathcal{V}}}{\partial \varepsilon}(x, 0, X) + o(\varepsilon).$$

Hence, (6.12) amounts to (C.13). Conjectures being correct at equilibrium, (C.14) also holds. *Q.E.D.*

PROOF OF PROPOSITION 5: We define

$$(C.16) \quad \mathcal{W}^*(X) = Z^*(X)\mathcal{V}^*(X)$$

where

$$(C.17) \quad \mathcal{W}^*(X) = \int_0^{+\infty} e^{-\lambda_0 \tau} Z(\tau; X) u(\sigma^*(X^*(\tau; X))) d\tau.$$

Next lemma turns to the properties of  $\mathcal{V}^*(X)$  and  $\varphi^*(X)$ .

LEMMA C.5  *$\mathcal{V}^*(X)$  and  $\varphi^*(X)$  satisfy the following system of first-order differential equations:*

$$(C.18) \quad \sigma^*(X) \left( \dot{\mathcal{V}}^*(X) + \frac{\dot{Z}^*(X)}{Z^*(X)} \mathcal{V}^*(X) \right) = \lambda_0 \mathcal{V}^*(X) - u(\sigma^*(X)),$$

$$(C.19) \quad \sigma^*(X) \dot{\varphi}^*(X) = \lambda_1 \varphi^*(X) - u(\sigma^*(X)).$$

PROOF OF LEMMA C.5: Differentiating (C.17) with respect to  $X$  yields

$$\begin{aligned}\dot{W}^*(X) &= \int_0^{+\infty} e^{-\lambda_0\tau} Z(\tau; X) u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial X^*}{\partial X}(\tau; X) d\tau \\ &+ \int_0^{+\infty} e^{-\lambda_0\tau} \frac{\partial Z}{\partial X}(\tau; X) u(\sigma^*(X^*(\tau; X))) d\tau.\end{aligned}$$

Using (C.1), we rewrite this condition as

$$\begin{aligned}(C.20) \quad \sigma^*(X) \dot{W}^*(X) &= \int_0^{+\infty} e^{-\lambda_0\tau} Z(\tau; X) u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau \\ &+ \int_0^{+\infty} e^{-\lambda_0\tau} \sigma^*(X) \frac{\partial Z}{\partial X}(\tau; X) u(\sigma^*(X^*(\tau; X))) d\tau.\end{aligned}$$

Integrating by parts the first integral above, we find

$$\begin{aligned}(C.21) \quad \sigma^*(X) \dot{W}^*(X) &= \left[ e^{-\lambda_0\tau} Z(\tau; X) u(\sigma^*(X^*(\tau; X))) \right]_0^{+\infty} + \lambda_0 \int_0^{+\infty} e^{-\lambda_0\tau} Z(\tau; X) u(\sigma^*(X^*(\tau; X))) d\tau \\ &+ \int_0^{+\infty} e^{-\lambda_0\tau} \left( \sigma^*(X) \frac{\partial Z}{\partial X}(\tau; X) - \frac{\partial Z}{\partial \tau}(\tau; X) \right) u(\sigma^*(X^*(\tau; X))) d\tau.\end{aligned}$$

Using (C.8) and simplifying yields

$$(C.22) \quad \sigma^*(X) \dot{W}^*(X) = \lambda_0 \mathcal{W}^*(X) - Z^*(X) u(\sigma^*(X)) \quad \forall X.$$

Using the definition of  $\mathcal{W}^*(X)$  in (C.16) and simplifying yields (C.18).

Using (6.7) and differentiating with respect to  $X$  yields

$$\dot{\varphi}^*(X) = \int_0^{+\infty} e^{-\lambda_1\tau} u'(\sigma^*(X^*(\tau; X))) \frac{\partial X^*}{\partial X}(\tau; X) d\tau.$$

Using (C.1), we rewrite this condition as

$$(C.23) \quad \sigma^*(X) \dot{\varphi}^*(X) = \int_0^{+\infty} e^{-\lambda_1\tau} u'(\sigma^*(X^*(\tau; X))) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau.$$

Integrating by parts we obtain

$$\begin{aligned}\int_0^{+\infty} e^{-\lambda_1\tau} u'(\sigma^*(X^*(\tau; X))) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau &= \left[ e^{-\lambda_1\tau} u(\sigma^*(X^*(\tau; X))) \right]_0^{+\infty} \\ &+ \lambda_1 \int_0^{+\infty} e^{-\lambda_1\tau} u(\sigma^*(X^*(\tau; X))) d\tau = -u(\sigma^*(X)) + \lambda_1 \varphi^*(X).\end{aligned}$$

Inserting into (C.23) ends the proof. *Q.E.D.*

By adopting the deviation (6.8)-(6.9), the probability of no-regime switch would also change as (6.10). We can thus write the benefit of a deviation as

$$(C.24) \quad \mathcal{W}(\varepsilon, x; X) = \mathcal{W}_1(\varepsilon, x; X) + \mathcal{W}_2(\varepsilon, x; X)$$

where

$$(C.25) \quad \mathcal{W}_1(\varepsilon, x; X) = (Z^*(X) - 1) \left( \int_0^\varepsilon e^{-\lambda_1 \tau} u(x) d\tau + \int_\varepsilon^{+\infty} e^{-\lambda_1 \tau} u(\sigma^*(\hat{X}(x, \varepsilon, \tau; X))) d\tau \right)$$

and

$$(C.26) \quad \mathcal{W}_2(\varepsilon, x; X) = \int_0^\varepsilon e^{-\lambda_0 \tau} \left( 1 - \Delta e^{-\Delta \tau} \int_0^\tau F(X + xs) e^{\Delta s} ds \right) u(x) d\tau \\ + \int_\varepsilon^{+\infty} e^{-\lambda_0 \tau} \left( 1 - \Delta e^{-\Delta \tau} \int_0^\tau F(\hat{X}(x, \varepsilon, \tau; X)) e^{\Delta s} ds \right) u(\sigma^*(\hat{X}(x, \varepsilon, \tau; X))) d\tau.$$

From (C.25), we deduce

$$(C.27) \quad \frac{\partial \mathcal{W}_1}{\partial \varepsilon}(0, x, X) = (Z^*(X) - 1) \left( u(x) - u(\sigma^*(X)) \right. \\ \left. + \int_0^{+\infty} e^{-\lambda_1 \tau} u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, s; X)|_{\varepsilon=0} d\tau \right).$$

Using (C.4), this expression can be simplified as

$$(C.28) \quad \frac{\partial \mathcal{W}_1}{\partial \varepsilon}(0, x, X) = (Z^*(X) - 1) \left( u(x) - u(\sigma^*(X)) \right. \\ \left. + \left( \frac{x}{\sigma^*(X)} - 1 \right) \int_0^{+\infty} e^{-\lambda_1 \tau} u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau \right).$$

Integrating by parts, we also have

$$(C.29) \quad \int_0^{+\infty} e^{-\lambda_1 \tau} u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau \\ = \left[ e^{-\lambda_1 \tau} u(\sigma^*(X^*(\tau; X))) \right]_0^{+\infty} + \lambda_1 \int_0^{+\infty} e^{-\lambda_1 \tau} u(\sigma^*(X^*(\tau; X))) d\tau \\ = -u(\sigma^*(X)) + \lambda_1 \varphi^*(X) = \sigma^*(X) \dot{\varphi}^*(X)$$

where the last equality follows from (C.19). Inserting into (C.28) yields

$$(C.30) \quad \frac{\partial \mathcal{W}_1}{\partial \varepsilon}(0, x, X) = (Z^*(X) - 1) \left( u(x) - u(\sigma^*(X)) + (x - \sigma^*(X)) \dot{\varphi}^*(X) \right).$$

From (C.26) and (6.10), we deduce

$$(C.31) \quad \frac{\partial \mathcal{W}_2}{\partial \varepsilon}(0, x, X) = u(x) - u(\sigma^*(X)) \\ + \int_0^{+\infty} e^{-\lambda_0 \tau} (Z(\tau; X) - (Z^*(X) - 1)e^{-\Delta \tau}) u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, \tau; X)|_{\varepsilon=0} d\tau \\ + \int_0^{+\infty} e^{-\lambda_0 \tau} \left( -\Delta e^{-\Delta \tau} \int_0^\tau f(X^*(s; X)) \frac{\partial \hat{X}}{\partial \varepsilon}(x, \varepsilon, s; X)|_{\varepsilon=0} e^{\Delta s} ds \right) u(\sigma^*(X^*(\tau; X))) d\tau.$$

Using (C.4), this expression can be simplified as

$$(C.32) \quad \frac{\partial \mathcal{W}_2}{\partial \varepsilon}(0, x, X) = u(x) - u(\sigma^*(X)) \\ + \left( \frac{x}{\sigma^*(X)} - 1 \right) \left( \int_0^{+\infty} e^{-\lambda_0 \tau} (Z(\tau; X) - (Z^*(X) - 1)e^{-\Delta \tau}) u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau \right. \\ \left. + \int_0^{+\infty} e^{-\lambda_0 \tau} \left( -\Delta e^{-\Delta \tau} \int_0^\tau f(X^*(s; X)) \frac{\partial X^*}{\partial \tau}(s; X) e^{\Delta s} ds \right) u(\sigma^*(X^*(\tau; X))) d\tau \right).$$

Differentiating (C.12) with respect to  $X$  and using (C.1) yields

$$(C.33) \quad \sigma^*(X) \frac{\partial Z}{\partial X}(\tau; X) = \sigma^*(X) \dot{Z}^*(X) e^{-\Delta \tau} - \Delta e^{-\Delta \tau} \int_0^\tau f(X^*(s; X)) \frac{\partial X^*}{\partial s}(s; X) e^{\Delta s} ds.$$

Using (C.33), we now rewrite

$$(C.34) \quad \int_0^{+\infty} e^{-\lambda_0 \tau} \left( -\Delta e^{-\Delta \tau} \int_0^\tau f(X^*(s; X)) \frac{\partial X^*}{\partial \tau}(s; X) e^{\Delta s} ds \right) u(\sigma^*(X^*(\tau; X))) d\tau \\ = \int_0^{+\infty} e^{-\lambda_0 \tau} \left( \sigma^*(X) \frac{\partial Z}{\partial X}(\tau; X) - \sigma^*(X) \dot{Z}^*(X) e^{-\Delta \tau} \right) u(\sigma^*(X^*(\tau; X))) d\tau.$$

Integrating by parts, we also have

$$(C.35) \quad \int_0^{+\infty} e^{-\lambda_0 \tau} (Z(\tau; X) - (Z^*(X) - 1)e^{-\Delta \tau}) u'(\sigma^*(X^*(\tau; X))) \dot{\sigma}^*(X^*(\tau; X)) \frac{\partial X^*}{\partial \tau}(\tau; X) d\tau \\ = \left[ e^{-\lambda_0 \tau} (Z(\tau; X) - (Z^*(X) - 1)e^{-\Delta \tau}) u(\sigma^*(X^*(\tau; X))) \right]_0^{+\infty} + \\ \int_0^{+\infty} \left( \lambda_0 (Z(\tau; X) - (Z^*(X) - 1)e^{-\Delta \tau}) - \frac{\partial Z}{\partial \tau}(\tau; X) - \Delta (Z^*(X) - 1)e^{-\Delta \tau} \right) e^{-\lambda_0 \tau} u(\sigma^*(X^*(\tau; X))) d\tau. \\ = \lambda_0 \mathcal{W}^*(X) - u(\sigma^*(X)) - \lambda_1 (Z^*(X) - 1) \varphi^*(X) - \int_0^{+\infty} e^{-\lambda_0 \tau} \frac{\partial Z}{\partial \tau}(\tau; X) u(\sigma^*(X^*(\tau; X))) d\tau.$$

Using (C.34) and (C.35) and inserting into (C.32) yields

$$\frac{\partial \mathcal{W}_2}{\partial \varepsilon}(0, x, X) = u(x) - u(\sigma^*(X)) \\ + \left( \frac{x}{\sigma^*(X)} - 1 \right) \left( \lambda_0 \mathcal{W}^*(X) - u(\sigma^*(X)) - \lambda_1 (Z^*(X) - 1) \varphi^*(X) \right. \\ \left. + \int_0^{+\infty} e^{-\lambda_0 \tau} \left( \sigma^*(X) \frac{\partial Z}{\partial X}(\tau; X) - \frac{\partial Z}{\partial \tau}(\tau; X) - \sigma^*(X) \dot{Z}^*(X) e^{-\Delta \tau} \right) u(\sigma^*(X^*(\tau; X))) d\tau \right).$$

Using (C.8) and simplifying yields

$$(C.36) \quad \frac{\partial \mathcal{W}_2}{\partial \varepsilon}(0, x, X) = u(x) - u(\sigma^*(X)) \\ + \left( \frac{x}{\sigma^*(X)} - 1 \right) \left( \lambda_0 \mathcal{W}^*(X) - Z^*(X) u(\sigma^*(X)) + (Z^*(X) - 1) u(\sigma^*(X)) - \sigma^*(X) \dot{Z}^*(X) \varphi^*(X) \right)$$

$$-\lambda_1(Z^*(X) - 1)\varphi^*(X) \Big).$$

Using (C.22) and (C.19) and simplifying yields

(C.37)

$$\frac{\partial \mathcal{W}_2}{\partial \varepsilon}(0, x, X) = u(x) - u(\sigma^*(X)) + (x - \sigma^*(X)) \left( \dot{\mathcal{W}}^*(X) - (Z^*(X) - 1)\dot{\varphi}^*(X) - \dot{Z}^*(X)\varphi^*(X) \right).$$

Gathering (C.37) and (C.30) finally yields

$$\frac{\partial \mathcal{W}}{\partial \varepsilon}(0, x, X) = Z^*(X) \left( u(x) - u(\sigma^*(X)) \right) + (x - \sigma^*(X)) \left( \dot{\mathcal{W}}^*(X) - \dot{Z}^*(X)\varphi^*(X) \right).$$

Because  $\frac{\partial \mathcal{W}}{\partial \varepsilon}(0, x, X)$  so obtained is strictly concave in  $x$ , the following first-order condition is necessary and sufficient for an interior optimum obtained from (C.13) and (C.14):

$$0 = \frac{\partial^2 \mathcal{W}}{\partial \varepsilon \partial x}(0, \sigma^*(X), X)$$

Developing, we find

$$(C.38) \quad \sigma^*(X) = \zeta + \frac{\dot{\mathcal{W}}^*(X)}{Z^*(X)} - \frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X).$$

which writes as (6.16).

Inserting (6.16) into (C.18), we now obtain

$$\sigma^*(X) \left( \sigma^*(X) - \zeta + \frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X) \right) = \lambda_0 \mathcal{V}^*(X) - \lambda_1 \mathcal{V}_\infty + \frac{1}{2}(\sigma^*(X) - \zeta)^2.$$

Simplifying, we obtain

$$(C.39) \quad \left( \sigma^*(X) + \frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X) \right)^2 = 2\lambda_0 \mathcal{V}^*(X) + \left( \frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X) \right)^2.$$

Taking then the highest root to (C.39), we obtain

$$(C.40) \quad \sigma^*(X) + \frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X) = \sqrt{2\lambda_0 \mathcal{V}^*(X) + \left( \frac{\dot{Z}^*(X)}{Z^*(X)}\varphi^*(X) \right)^2}.$$

Inserting (6.16) into (C.40) and simplifying finally yields (6.14).

**LIMITING BEHAVIOR.** From (C.12) and the fact that  $X^*(\tau; X) \geq \bar{X}$  for all  $\tau \geq 0$  and  $X \geq \bar{X}$ , it follows that

$$(C.41) \quad Z(\tau; X) = Z^*(\bar{X})e^{-\Delta\tau} \quad \forall \tau \geq 0, X \geq \bar{X}.$$

Inserting into (6.6) immediately yields (6.15). From there, it immediately follows that

$$(C.42) \quad \sigma^*(X) = \zeta \quad \forall X \geq \bar{X}.$$

*Q.E.D.*

PROOF OF PROPOSITION 6: Clearly (6.18) holds for  $X \geq \bar{X}$ . We turn to the more difficult case,  $X \in [0, \bar{X})$ . Consider the pair  $(\mathcal{V}^e(X, Z^*(X)), \sigma^e(X, Z^*(X)))$  together with a belief index  $Z^*(X)$  now defined as

$$(C.43) \quad \sigma^e(X, Z^*(X))\dot{Z}^*(X) = \Delta(1 - F(X) - Z^*(X))$$

with the boundary condition

$$(C.44) \quad Z^*(0) = 1.$$

Observe that, provided that  $\sigma^e(X, Z)$  remains positive, such a  $Z^*(X)$  is uniquely defined and satisfies the same properties as in Lemma C.3. In particular,  $Z^*(X)$  is positive for all  $X \in [0, \bar{X})$ .

We shall prove that  $\mathcal{V}^e(X, Z^*(X)) \equiv \mathcal{V}^*(X)$ ,  $\sigma^e(X, Z^*(X)) \equiv \sigma^*(X)$  and  $Z^*(X)$  as defined above altogether form a *SME*. To ease notations, define accordingly  $\mathcal{W}^*(X)$  as in (C.16).

First, notice that, from (B.21), it immediately follows that, for  $X \in [0, \bar{X})$ ,

$$(C.45) \quad \lambda_0 \mathcal{W}^e(X, Z^*(X)) = \sup_{x \in \mathcal{X}} \left\{ Z^*(X)u(x) + x \frac{\partial \mathcal{W}^e}{\partial X}(X, Z^*(X)) + \Delta(1 - F(X) - Z^*(X)) \frac{\partial \mathcal{W}^e}{\partial Z}(X, Z^*(X)) \right\}$$

where we remind that  $\mathcal{W}^e(X, Z^*(X)) = Z^*(X)\mathcal{V}^e(X, Z^*(X))$ .

Using (B.25) and (C.43), we rewrite (C.45) as

$$(C.46) \quad \lambda_0 \mathcal{W}^e(X, Z^*(X)) = \sup_{x \in \mathcal{X}} \left\{ Z^*(X)u(x) + x \frac{\partial \mathcal{W}^e}{\partial X}(X, Z^*(X)) + \sigma^e(X, Z^*(X))\dot{Z}^*(X)\varphi^e(X, Z^*(X)) \right\}$$

where the maximand above is achieved for

$$(C.47) \quad \sigma^e(X, Z^*(X)) = \zeta + \frac{1}{Z^*(X)} \frac{\partial \mathcal{W}^e}{\partial X}(X, Z^*(X)) \quad \forall X \in [0, \bar{X}).$$

Still using (B.25), we obtain the following expression of the total derivative of  $\mathcal{W}^e(X, Z^*(X))$

$$(C.48) \quad \frac{d\mathcal{W}^e}{dX}(X, Z^*(X)) = \frac{\partial \mathcal{W}^e}{\partial X}(X, Z^*(X)) + \dot{Z}^*(X)\varphi^e(X, Z^*(X)) \quad \forall X \in [0, \bar{X}).$$

Inserting (C.48) into (C.47) yields

$$(C.49) \quad \sigma^e(X, Z^*(X)) = \zeta + \frac{1}{Z^*(X)} \left( \frac{d}{dX} \mathcal{W}^e(X, Z^*(X)) - \dot{Z}^*(X)\varphi^e(X, Z^*(X)) \right) \quad \forall X \in [0, \bar{X}).$$

Also, (B.16) allows us to rewrite

$$(C.50) \quad \varphi^e(X, Z^*(X)) = \int_0^{+\infty} e^{-\lambda_1 \tau} u(\sigma^e(\tilde{X}^e(\tau; X, Z^*(X)), \tilde{Z}^e(\tau; X, Z^*(X)))) d\tau.$$

At equilibrium, *DM* expects that the feedback rule  $\sigma^*(X') = \sigma^e(X', Z^*(X'))$  prevails for all  $X' > X$  and in particular for  $X' = X^*(\tau; X)$  for  $\tau > 0$ . Observe that the future trajectory of stock and beliefs is thus such that  $\tilde{X}^e(\tau; X, Z^*(X)) = X^*(\tau; X)$  and  $\tilde{Z}^e(\tau; X, Z^*(X)) = Z^*(X^*(\tau; X))$  for all  $\tau > 0$ . Hence, we rewrite (C.50) as

$$\varphi^e(X, Z^*(X)) = \int_0^{+\infty} e^{-\lambda_1 \tau} u(\sigma^e(X^*(\tau; X), Z^*(X^*(\tau; X)))) d\tau$$

or

$$(C.51) \quad \varphi^*(X) = \varphi^e(X, Z^*(X)).$$

Inserting (C.51) into (C.49) yields

$$(C.52) \quad \sigma^e(X, Z^*(X)) = \zeta + \frac{1}{Z^*(X)} \left( Z^*(X) \frac{d}{dX} \mathcal{V}^e(X, Z^*(X)) + \dot{Z}^*(X) (\mathcal{V}^e(X, Z^*(X)) - \varphi^*(X)) \right) \quad \forall X \in [0, \bar{X}).$$

Rewriting (C.46), we obtain that  $\mathcal{V}^e(X, Z^*(X))$  solves

$$(C.53) \quad \lambda_0 Z^*(X) \mathcal{V}^e(X, Z^*(X)) = \sup_{x \in \mathcal{X}} Z^*(X) u(x) + x \left( Z^*(X) \frac{d\mathcal{V}^e}{dX}(X, Z^*(X)) + \dot{Z}^*(X) (\mathcal{V}^e(X, Z^*(X)) - \varphi^*(X)) \right) + \sigma^e(X, Z^*(X)) \dot{Z}^*(X) \varphi^*(X)$$

where the maximum is achieved with  $\sigma^e(X, Z^*(X))$  that satisfies (C.52).

From this, we now observe that  $\mathcal{V}^*(X) \equiv \mathcal{V}^e(X, Z^*(X))$  and  $\sigma^*(X) = \sigma^e(X, Z^*(X))$  altogether solve

$$(C.54) \quad \lambda_0 Z^*(X) \mathcal{V}^*(X) = \sup_{x \in \mathcal{X}} Z^*(X) u(x) + x \left( Z^*(X) \dot{\mathcal{V}}^*(X) + \dot{Z}^*(X) (\mathcal{V}^*(X) - \varphi^*(X)) \right) + \sigma^*(X) \dot{Z}^*(X) \varphi^*(X)$$

where  $\sigma^*(X)$ , which achieves the maximum on the r.-h. s. above, satisfies

$$(C.55) \quad \sigma^*(X) = \zeta + \frac{1}{Z^*(X)} \left( Z^*(X) \dot{\mathcal{V}}^*(X) + \dot{Z}^*(X) (\mathcal{V}^*(X) - \varphi^*(X)) \right) \quad \forall X \in [0, \bar{X}).$$

Inserting (C.55) into (C.54), rearranging and simplifying yields that  $\mathcal{V}^*(X) = \mathcal{V}^e(X, Z^*(X))$  indeed satisfies (6.14) as requested with any (continuously differentiable) *SME*. Moreover, and from (5.12), the boundary condition (6.15) holds. Hence,  $(\mathcal{V}^e(X, Z^*(X)), \sigma^e(X, Z^*(X)))$  together with the associated index  $Z^*(X)$  that satisfies (C.43)-(C.44) form a *SME*. *Q.E.D.*

**PROOF OF PROPOSITION 7:** First, using (C.12) and noticing that  $F(X) \leq F(X^*(\tau; X)) \leq 1$  for  $\tau \geq 0$ , we obtain the bounds

$$(C.56) \quad Z^*(X) e^{\Delta\tau} \leq Z(\tau; X) = Z^*(X^*(\tau; X)) \leq 1 - F(X) + F(X) e^{-\Delta\tau} \quad \forall \tau \geq 0, X \geq 0.$$

Inserting into the definition of  $\mathcal{V}^*(X)$  given in (6.6) and integrating, we obtain

$$(C.57) \quad Z^*(X) \varphi^*(X) \leq Z^*(X) \mathcal{V}^*(X) \leq (1 - F(X)) \frac{\lambda_1}{\lambda_0} + F(X) \varphi^*(X) \quad \forall X \geq 0.$$

Of course, we have

$$(C.58) \quad \varphi^*(X) \leq \mathcal{V}_\infty \quad \forall X \geq 0$$

which is the l.-h. s. inequality in (6.19). Inserting into (C.57) yields the r.-h. s. inequality in (6.19). The second inequality immediately follows from (6.18) and (B.26) taken for  $Z = Z^*(X)$ .

To obtain the r.-h. s. inequality in (6.20), first observe that (5.10), (5.13) and (6.18) imply

$$\sigma^*(X) \leq \sqrt{2\lambda_1 \mathcal{V}_\infty} = \zeta$$

as requested. To obtain the l.-h. s. inequality in (6.20), observe that  $\dot{Z}^*(X) \leq 0$  (from Lemma C.3) and  $\varphi^*(X) \geq 0$  altogether imply

$$\sigma^*(X) \geq \sqrt{2\lambda_0 \mathcal{V}^*(X) - 2D}.$$

Using the second left inequality in (6.19) yields the result. *Q.E.D.*



APPENDIX D: THE COST OF THE *PRECAUTIONARY PRINCIPLE*

PROOF OF PROPOSITION 8: Let first define

$$(D.1) \quad \mathcal{W}^c(X) = Z^c(X)\mathcal{V}^c(X).$$

It is routine to show that, at any point of differentiability,  $\mathcal{W}^c(X)$  satisfies the following *HBJ* equation for problem (7.4):

$$(D.2) \quad \lambda_0 \mathcal{W}^c(X) = \max_{x \in \mathcal{X}} Z^c(X)u(x) + x\dot{\mathcal{W}}^c(X).$$

The maximand is obtained for an interior solution

$$(D.3) \quad \sigma^c(X) = \zeta + \frac{\dot{\mathcal{W}}^c(X)}{Z^c(X)}.$$

Simplifying yields the *commitment* feedback rule in (7.7). Inserting (D.3) into (D.2) yields

$$\lambda_0 \mathcal{W}^c(X) = Z^c(X)\lambda_1 \mathcal{V}_\infty + \frac{(\dot{\mathcal{W}}^c(X))^2}{2Z^c(X)} + \zeta \dot{\mathcal{W}}^c(X).$$

Solving this second-degree equation in  $\dot{\mathcal{W}}^c(X)$  yields

$$(D.4) \quad \dot{\mathcal{W}}^c(X) = Z^c(X) \left( -\zeta + \sqrt{2\lambda_0 \frac{\mathcal{W}^c(X)}{Z^c(X)}} \right).$$

Rewriting this condition in terms of  $\mathcal{V}^c(X)$  yields (7.5).

The boundary condition (7.6) is immediate. For future reference, observe that it also writes in terms of  $\mathcal{W}^c(X)$  as

$$(D.5) \quad \mathcal{W}^c(X) = Z^c(X)\mathcal{V}_\infty \quad \forall X \geq \bar{X}.$$

*Q.E.D.*

EXISTENCE. Finally, our last result provides existence of a commitment equilibrium. Its proof consists in studying the properties of the system of first-order differential equation satisfied by  $(\mathcal{V}^c(X), Z^c(X))$  and showing that the boundary conditions at  $X = 0$  and  $X = \bar{X}$  for that system are satisfied.

PROPOSITION D.1 *A commitment value function  $\mathcal{V}^c(X)$  and an associated feedback rule  $\sigma^c(X)$  always exist.*

PROOF OF PROPOSITION D.1: We consider the flow of the differential system made of (7.1) and (D.4) with the initial condition for  $Z^c(X)$  given by (7.2) together with an arbitrary initial condition for  $\mathcal{W}^c(X)$  given by

$$(D.6) \quad \mathcal{W}^c(0) \in \left[ 0, \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty \right].$$

We look for such an initial value  $\mathcal{W}^c(0)$  so that the terminal condition (D.5) is satisfied.

Observe that the system (7.1)-(D.4) is Lipschitz-continuous on the open domain

$$(D.7) \quad \mathcal{W}^c(X) > 0$$

We now define  $\widetilde{\mathcal{W}}^c(Y) = \mathcal{W}^c(X)$ ,  $Z^c(Y) = Z^c(X)$ ,  $\tilde{\sigma}^c(Y) = \sigma^c(X)$  where  $Y = 1 - F(X) \in [0, 1]$ . Let also denote  $R(Y) = f(F^{-1}(1 - Y))$  for all  $Y \in [0, 1]$ . First, notice that we also have  $\dot{Z}^c(Y) = -\frac{\dot{Z}^c(X)}{R(Y)}$  and  $\dot{\widetilde{\mathcal{W}}}^c(Y) = -\frac{\dot{\mathcal{W}}^c(X)}{R(Y)}$ . Second, using (7.7) and (D.1), we rewrite

$$(D.8) \quad \tilde{\sigma}^c(Y) = \sqrt{2\lambda_0 \frac{\widetilde{\mathcal{W}}^c(Y)}{Z^c(Y)}}.$$

We now transform the system of first-order differential equations (7.1)-(D.4) as

$$(D.9) \quad \dot{\widetilde{\mathcal{W}}}^c(Y) = \frac{Z^c(Y)}{R(Y)}(\zeta - \tilde{\sigma}^c(Y)),$$

$$(D.10) \quad \dot{Z}^c(Y) = \frac{\Delta(Z^c(Y) - Y)}{R(Y)\tilde{\sigma}^c(Y)}.$$

together with the following boundary conditions

$$(D.11) \quad \widetilde{\mathcal{W}}^c(1) \in \left[0, \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty\right], \quad Z^c(1) = 1$$

and

$$(D.12) \quad \widetilde{\mathcal{W}}^c(0) = Z^c(0)\mathcal{V}_\infty.$$

Satisfying boundary conditions at the two end-points  $Y = 0$  and  $Y = 1$  requires a global analysis of the system. The first step consists in observing that the new system (D.9) can be transformed into an homogenous system expressed in terms of a variable  $\tau \in \mathbb{R}_+$  such that (slightly abusing notations by not changing the names of variables although they now depend on  $\tau$ )

$$(D.13) \quad \dot{\widetilde{\mathcal{W}}}^c(\tau) = Z^c(\tau)(-\zeta + \tilde{\sigma}^c(\tau)),$$

$$(D.14) \quad \dot{Z}^c(\tau) = \frac{\Delta(Y - Z^c(\tau))}{\tilde{\sigma}^c(Y)},$$

$$(D.15) \quad \dot{Y}(\tau) = -R(Y(\tau))$$

together with the following boundary conditions

$$(D.16) \quad \widetilde{\mathcal{W}}^c(0) \in \left[0, \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty\right], \quad Z^c(0) = 1, \quad Y(0) = 1$$

and

$$(D.17) \quad \lim_{\tau \rightarrow +\infty} \widetilde{\mathcal{W}}^c(\tau) - Z^c(\tau)\mathcal{V}_\infty = 0, \quad \lim_{\tau \rightarrow +\infty} Y(\tau) = 0.$$

Observe that  $Y(\tau)$  is decreasing. Moreover, direct integration of (D.15) together with the third condition in (D.16) yields

$$(D.18) \quad \tau = \int_{Y(\tau)}^1 \frac{dY}{R(Y)}.$$

Consider now the hyperplans

$$\mathcal{D}_0 = \left\{ (\widetilde{\mathcal{W}}, Z, Y) \in \mathbb{R}_+^3 \text{ s.t. } \widetilde{\mathcal{W}} = \frac{\lambda_1 \mathcal{V}_\infty}{\lambda_0} Z \right\} \text{ and } \mathcal{D}_1 = \{(0, Z, Y) \in \mathbb{R}_+^3\}.$$

Observe that the segment for initial conditions

$$\mathcal{D}_3 = \left\{ (\widetilde{\mathcal{W}}, Z, Y) \in \mathbb{R}_+^3 \text{ s.t. } \widetilde{\mathcal{W}} \in \left[0, \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty\right], \quad Z = 1, \quad Y = 1 \right\}$$

lies in the cone of the positive ortant with faces given by the hyperplans  $\mathcal{D}_0$  and  $\mathcal{D}_1$ . Observe that the hyperplan

$$\mathcal{D}_4 = \left\{ (\widetilde{\mathcal{W}}, Z, Y) \in \mathbb{R}_+^3 \text{ s.t. } \widetilde{\mathcal{W}} = Z \mathcal{V}_\infty \right\}$$

belongs to that cone since  $0 < \mathcal{V}_\infty < \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty$  and intersects  $\mathcal{D}_0$  and  $\mathcal{D}_1$  at the origin only.

Condition (D.18) shows that any trajectory is such that  $Y(\tau)$  is decreasing and remains in the bandwith

$$\mathcal{D}_2 = \left\{ (\widetilde{\mathcal{W}}, Z, Y) \in \mathbb{R}_+^3 \text{ s.t. } Y \in [0, 1] \right\}.$$

Moreover, Condition (D.18) also implies that a trajectory reaches  $Y = 0$  in finite time if and only if  $\int_0^1 \frac{dY}{R(Y)} < +\infty$ . If instead  $\int_0^1 \frac{dY}{R(Y)} = +\infty$ ,  $Y = 0$  is only reached asymptotically.

Note that any solution to the system (D.13)-(D.14)-(D.15) with initial conditions (D.16) that would cross the hyperplan  $\mathcal{D}_0$  at a time  $\bar{T}$  crosses it from below (from the fact that  $\widetilde{\mathcal{W}}^c(\bar{T}) \leq 0$  and that direction is not in the hyperplan  $\mathcal{D}_0$ ). Similarly, any solution to the system (D.13)-(D.14)-(D.15) with initial conditions (D.16) that would cross the hyperplan  $\mathcal{D}_1$  at a time  $\tau_1$  reaches it from above (from the fact that  $\dot{Z}^c(\tau_1) = +\infty$  and that direction is not in the hyperplan  $\mathcal{D}_1$ ). Moreover, such trajectory stops there.

Because the system is continuous on the open positive cone defined by the faces  $\mathcal{D}_0$ ,  $\mathcal{D}_1$ , and  $\mathcal{D}_2$ , any trajectory starting from the segment  $\mathcal{D}_3$  can be extended till it reaches the boundaries of this domain in finite time (Nemytskii and Stepanov, 1989, p. 307), i.e., the so defined faces. Because the flow of the system is continuous, the image of  $\mathcal{D}_3$  which is connected and compact consists of a continuous line  $\mathcal{L}$  that might lie on  $\mathcal{D}_0$ ,  $\mathcal{D}_1$ , and  $\mathcal{D}_2$ . Observe that, for the initial condition  $\widetilde{\mathcal{W}}(0) = \frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty$ , the trajectory immediately crosses  $\mathcal{D}_0$  and goes out of the cone. Similarly, for the initial condition  $\widetilde{\mathcal{W}}(0) = \frac{D}{\lambda_0}$ , the trajectory immediately reaches  $\mathcal{D}_1$  and stays there. By continuity of the flow of the differential system, trajectories with an initial condition  $\widetilde{\mathcal{W}}(0)$  in a neighborhood of  $\frac{\lambda_1}{\lambda_0} \mathcal{V}_\infty$  goes through  $\mathcal{D}_0$  while trajectories with an initial condition  $\widetilde{\mathcal{W}}(0)$  in a neighborhood of  $\frac{D}{\lambda_0}$  reaches  $\mathcal{D}_1$ . Two cases may *a priori* arise. First,  $\mathcal{L}$  may not go though the origin  $(0, 0, 0)$ . In this case, and by continuity, the part of  $\mathcal{L}$  that lies on  $\mathcal{D}_2$  necessarily crosses  $\mathcal{D}_4$  somewhere and the boundary problem has a solution such that  $\lim_{\tau \rightarrow +\infty} \widetilde{\mathcal{W}}(\tau) = \lim_{\tau \rightarrow +\infty} Z^c(\tau) \mathcal{V}_\infty > 0$  or, expressed in terms of original variables  $\mathcal{W}^c(\bar{X}) = Z^c(\bar{X}) \mathcal{V}_\infty > 0$ . Second,  $\mathcal{L}$  may go though the origin  $(0, 0, 0)$ . In this case, there is a trajectory that satisfies the boundary condition with  $\lim_{\tau \rightarrow +\infty} \widetilde{\mathcal{W}}(\tau) = \lim_{\tau \rightarrow +\infty} Z^c(\tau) \mathcal{V}_\infty = 0$  or expressed in terms of original variables  $\mathcal{W}^c(\bar{X}) = Z^c(\bar{X}) \mathcal{V}_\infty = 0$ .

*Q.E.D.*

## APPENDIX E: RUNNING EXAMPLE

PROOF OF PROPOSITION 4: Observe that (5.7) rewrites now as

$$(E.1) \quad Z(\tau) = -(1 - Z)e^{-\Delta\tau} + 1 - q + qe^{-\Delta\tau}.$$

It is straightforward to check that  $Z(\tau) \geq 1 - q$  for all  $\tau > 0$  when  $Z \geq 1 - q$ . Since the optimal trajectory starts from  $Z = 1$ , this condition always holds.

This expression of  $Z(\tau)$  allows us to rewrite the definition (5.9) for  $V^e(X, Z)$  in a quasi-explicit form as

$$(E.2) \quad Z\mathcal{V}^e(X, Z) = \max_{\mathbf{x}, \bar{T}} \int_0^{\bar{T}} e^{-\lambda_0\tau} (-(1 - Z)e^{-\Delta\tau} + 1 - q + qe^{-\Delta\tau}) u(x(\tau)) d\tau \\ + e^{-\lambda_0\bar{T}} \left( -(1 - Z)e^{-\Delta\bar{T}} + 1 - q + qe^{-\Delta\bar{T}} \right) \mathcal{V}_\infty$$

$$(E.3) \quad \text{s.t.} \quad \int_0^{\bar{T}} x(\tau) d\tau = \bar{X} - X.$$

Solving this problem is straightforward. Let denote by  $\mu$  the multiplier for (E.3). We form the Lagrangean

$$\mathcal{L}(\mathbf{x}, \bar{T}) = \int_0^{\bar{T}} e^{-\lambda_0\tau} (-(1 - Z)e^{-\Delta\tau} + 1 - q + qe^{-\Delta\tau}) u(x(\tau)) d\tau \\ + e^{-\lambda_0\bar{T}} \left( -(1 - Z)e^{-\Delta\bar{T}} + 1 - q + qe^{-\Delta\bar{T}} \right) \mathcal{V}_\infty + \mu \left( \bar{X} - X - \int_0^{\bar{T}} x(\tau) d\tau \right).$$

Pointwise optimization for this strictly concave objective yields the following expression of the optimal action at any point in time

$$(E.4) \quad \zeta - x^e(\tau) = \frac{\mu e^{\lambda_0\tau}}{Z(\tau)}$$

where, for simplicity, we omit the dependence on the state variables  $(X, Z)$ .

Integrating over  $[0, \bar{T}^e]$  yields

$$(E.5) \quad \zeta \bar{T}^e - (\bar{X} - X) = \mu \int_0^{\bar{T}^e} \frac{e^{\lambda_0\tau}}{Z(\tau)} d\tau.$$

Optimizing now with respect to  $\bar{T}$  and assuming the quasi-concavity of the objective in  $\bar{T}$  yields the following necessary first-order condition

$$e^{-\lambda_0\bar{T}^e} Z(\bar{T}^e) u(x^e(\bar{T}^{e-})) + \mathcal{V}_\infty e^{-\lambda_0\bar{T}^e} \left( -\lambda_0 Z(\bar{T}^e) + \dot{Z}(\bar{T}^e) \right) = \mu x^e(\bar{T}^{e-})$$

where  $x^e(\bar{T}^{e-})$  denotes the l.h.-s limit of  $x^e(\tau)$  at  $\bar{T}^e$ . Simplifying, we get

$$\zeta x^e(\bar{T}^{e-}) - \frac{(x^e(\bar{T}^{e-}))^2}{2} + \mathcal{V}_\infty \left( -\lambda_0 + \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)} \right) = \mu \frac{e^{-\lambda_0\bar{T}^e}}{Z(\bar{T}^e)} x^e(\bar{T}^{e-})$$

Using (E.4) taken at  $\tau = \bar{T}^e$ , we rewrite the r.h.s. and get

$$\zeta x^e(\bar{T}^{e-}) - \frac{(x^e(\bar{T}^{e-}))^2}{2} + \mathcal{V}_\infty \left( -\lambda_0 + \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)} \right) = x^e(\bar{T}^{e-})(\zeta - x^e(\bar{T}^{e-}))$$

Simplifying further yields

$$x^e(\bar{T}^{e-}) = \zeta \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}}.$$

From (E.4) taken at  $\tau = \bar{T}^e$ , we then get

$$(E.6) \quad \mu \frac{e^{\lambda_0 \bar{T}^e}}{Z(\bar{T}^e)} = \zeta \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right).$$

Inserting (E.6) into (E.5) and (E.4) finally yields (E.7) and (E.8) respectively:

$$(E.7) \quad \bar{T}^e = \bar{T}^m + \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right) e^{-\lambda_0 \bar{T}^e} Z(\bar{T}^e) \int_0^{\bar{T}^e} \frac{e^{\lambda_0 \tau}}{Z(\tau)} d\tau,$$

$$(E.8) \quad x^e(\tau) = \zeta \left( 1 - e^{-\lambda_0(\bar{T}^e - \tau)} \frac{Z(\bar{T}^e)}{Z(\tau)} \left( 1 - \sqrt{\frac{\lambda_0 - \frac{\dot{Z}(\bar{T}^e)}{Z(\bar{T}^e)}}{\lambda_1}} \right) \right) \quad \forall \tau \in [0, \bar{T}^e].$$

Specializing this solution to the case  $X = 0$  and  $Z = 1$  yields the optimal trajectory described in (5.16) and (5.14) with  $Z(\tau)$  being given by (5.15). Because  $\frac{e^{\lambda_0 \tau}}{Z(\tau)}$  is increasing,  $x^e(\tau)$  is itself decreasing over  $[0, \bar{T}^e]$ .

Specializing further to the case  $q = 0$  yields the optimal trajectory when the tipping point is known being at  $\bar{X}$  for sure. In this case,  $\bar{T}^k$  is given by (4.7) while the optimal action is now

$$(E.9) \quad x^k(\tau) = \begin{cases} \zeta \left( 1 - e^{-\lambda_0(\bar{T}^k - \tau)} \left( 1 - \sqrt{\frac{\lambda_0}{\lambda_1}} \right) \right) < \zeta & \text{for } t \in [0, \bar{T}^k), \\ \zeta & \text{for } t \geq \bar{T}^k. \end{cases}$$

Because  $Z(\tau)$  is decreasing, one has

$$\bar{T}^k < \bar{T}^m + \left( 1 - \sqrt{\frac{\lambda_0}{\lambda_1}} \right) e^{-\lambda_0 \bar{T}^k} \int_0^{\bar{T}^k} e^{\lambda_0 \tau} d\tau = \bar{T}^m + \left( 1 - \sqrt{\frac{\lambda_0}{\lambda_1}} \right) \frac{1 - e^{-\lambda_0 \bar{T}^k}}{\lambda_0}.$$

Consider now the function  $\delta(t) \equiv t - \left( 1 - \sqrt{\frac{\lambda_0}{\lambda_1}} \right) \frac{1 - e^{-\lambda_0 t}}{\lambda_0}$ . We have  $\delta(\bar{T}^k) = \bar{T}^m$ ,  $\delta(0) = 0$  and  $\delta'(t) = 1 - \left( 1 - \sqrt{\frac{\lambda_0}{\lambda_1}} \right) e^{-\lambda_0 t} > 0$ . Hence, there is a unique positive root  $0 < \bar{T}^k < \bar{T}^m$  for (5.14). *Q.E.D.*

PROOF OF PROPOSITION 9: To find the optimal trajectory under commitment starting from  $X = 0$ , we want to maximize

$$\max_{\mathbf{x}, X(\cdot), \bar{T}} \int_0^{\bar{T}} e^{-\lambda_0 \tau} Z^c(X(\tau)) u(x(\tau)) d\tau + e^{-\lambda_0 \bar{T}} Z^c(\bar{X}) \mathcal{V}_\infty$$

$$\text{subject to (5.5), } X(0) = X, \text{ and } X(T) = \bar{X},$$

where  $Z^c(X)$  is given by (7.1) and (7.2).

Let denote by  $\mu$  the costate variable for (5.5). The Hamiltonian for this control problem is

$$(E.10) \quad \mathcal{H}^c(X, x, \tau, \lambda) = e^{-\lambda_0 \tau} Z^c(X) u(x) + \mu x.$$

The *Maximum Principle* with free final time and scrap value gives us the following necessary conditions for an optimal arc  $(X^c(\tau), x^c(\tau), \bar{T}^c)$ . (See Seierstad and Sydsaeter, 1987, Theorem 11, p. 143).)

*Costate variable.*  $\mu(\tau)$  is continuously differentiable on  $\mathbb{R}_+$  with

$$-\dot{\mu}(\tau) = \frac{\partial \mathcal{H}^c}{\partial X}(X^c(\tau), x^c(\tau), \tau, \mu(\tau))$$

or

$$(E.11) \quad -\dot{\mu}(\tau) = e^{-\lambda_0 \tau} \dot{Z}^c(X^c(\tau)) u(x^c(\tau)) \quad \forall \tau \in [0, \bar{T}^c].$$

*Transversality conditions.* The boundary conditions  $X^c(0) = 0$  and  $X^c(\bar{T}^c) = \bar{X}$  imply that there are no transversality conditions on  $\mu(\tau)$  at both  $\tau = 0$  and  $\tau = \bar{T}^c$ .

*Control variable*  $x^c(\tau)$ .

$$x^c(\tau) \in \arg \max_{x \geq 0} \mathcal{H}^c(X^c(\tau), x, \tau, \mu(\tau)).$$

Because  $\mathcal{H}^c(X^c(\tau), x, \tau, \mu(\tau))$  is strictly concave in  $x$ , an interior solution satisfies

$$\frac{\partial \mathcal{H}^c}{\partial x}(X^c(\tau), x^c(\tau), \tau, \mu(\tau)) = 0$$

or

$$(E.12) \quad x^c(\tau) = \zeta + e^{\lambda_0 \tau} \frac{\mu(\tau)}{Z^c(X^c(\tau))}.$$

*Free-end point conditions.* The optimality condition with respect to  $\bar{T}$  writes as

$$(E.13) \quad \mathcal{H}^c(X^c(\bar{T}^c), x^c(\bar{T}^c), \bar{T}^c, \mu(\bar{T}^c)) - \lambda_0 Z^c(\bar{X}) e^{-\lambda_0 \bar{T}^c} \mathcal{V}_\infty = 0.$$

From (E.12), we get

$$(E.14) \quad x^c(\bar{T}^c) = \zeta + e^{\lambda_0 \bar{T}^c} \frac{\mu(\bar{T}^c)}{Z^c(\bar{X})}.$$

Using (E.10), (E.14), inserting into (E.13) and simplifying yields

$$\zeta x^c(\bar{T}^{c-}) - \frac{1}{2} \left( x^c(\bar{T}^{c-}) \right)^2 - \lambda_0 \mathcal{V}_\infty = x^c(\bar{T}^{c-}) (\zeta - x^c(\bar{T}^{c-}))$$

or

$$(E.15) \quad x^c(\bar{T}^{c-}) = \zeta \sqrt{\frac{\lambda_0}{\lambda_1}}.$$

where, to account for the discontinuity in action at  $\bar{T}^c$ , we denote by  $x^c(\bar{T}^{c-})$  the l.-h. side limit of  $x^c(\tau)$  as  $\tau \rightarrow \bar{T}^{c-}$ .

*Characterization.* Using (E.1) for the optimal arc starting from  $Z = 1$ , we get

$$(E.16) \quad Z(\tau) = 1 - q + qe^{-\Delta\tau}.$$

Along the trajectory, we must have

$$(E.17) \quad Z^c(X^c(\tau)) = Z(\tau) \quad \forall \tau \leq \bar{T}^c.$$

Differentiating, we get

$$(E.18) \quad \dot{Z}^c(X^c(\tau)) = \frac{\dot{Z}(\tau)}{x^c(\tau)} = -\frac{q\Delta e^{-\Delta\tau}}{x^c(\tau)}$$

Now, we rewrite (E.12) as

$$\mu(\tau) = Z^c(X^c(\tau))(x^c(\tau) - \zeta)e^{-\lambda_0\tau}.$$

Differentiating w.r.t.  $\tau$  and using (E.18) yields the following ordinary differential equation for  $x^c(\tau)$ :

$$\dot{x}^c(\tau) - \left( \lambda_0 - \frac{\dot{Z}(\tau)}{2Z(\tau)} \right) x^c(\tau) = -\lambda_0\zeta.$$

It is routine to check that the solution of this ordinary differential equation is of the form

$$(E.19) \quad x^c(\tau) = \frac{e^{\lambda_0\tau}}{\sqrt{Z(\tau)}} \left( C_0 - \lambda_0\zeta \int_0^\tau e^{-\lambda_0s} \sqrt{Z(s)} ds \right)$$

for some constant  $C_0$ . The corresponding stock evolves according to

$$(E.20) \quad X^c(\tau) = C_0 \int_0^\tau \frac{e^{\lambda_0s}}{\sqrt{Z(s)}} ds - \lambda_0\zeta \int_0^\tau \frac{e^{\lambda_0s}}{\sqrt{Z(s)}} \left( \int_0^s e^{-\lambda_0s'} \sqrt{Z(s')} ds' \right) ds.$$

Finally, the value of  $C_0$  is obtained from the terminal condition  $X^c(\bar{T}^c) = \bar{X} = \zeta\bar{T}^m$ . We get:

$$(E.21) \quad \zeta\bar{T}^m = C_0 \int_0^{\bar{T}^c} \frac{e^{\lambda_0\tau}}{\sqrt{Z(\tau)}} d\tau - \lambda_0\zeta \int_0^{\bar{T}^c} \frac{e^{\lambda_0\tau}}{\sqrt{Z(\tau)}} \left( \int_0^\tau e^{-\lambda_0s} \sqrt{Z(s)} ds \right) d\tau.$$

Simplifying yields (7.8).

Inserting into (E.19), we obtain the expression of  $x^c(\tau)$  for  $\tau \leq \bar{T}^c$  given in (7.9). The expression  $\tau \geq \bar{T}^c$  is straightforward.

Now, observing that  $Z(\tau) \geq Z(\bar{T}^c)$  for all  $\tau \leq \bar{T}^c$ , we obtain the following majoration of the r.-h. side of (7.8) as

$$\bar{T}^m < e^{-\lambda_0\bar{T}^c} \left( \int_0^{\bar{T}^c} e^{\lambda_0\tau} d\tau \right) \sqrt{\frac{\lambda_0}{\lambda_1}} + \lambda_0 \int_0^{\bar{T}^c} e^{-\lambda_0\tau} \left( \int_0^\tau e^{-\lambda_0s} ds \right) d\tau$$

or, after simplifying,

$$\bar{T}^m < \bar{T}^c - \left( 1 - \sqrt{\frac{\lambda_0}{\lambda_1}} \right) \frac{1 - e^{-\lambda_0\bar{T}^c}}{\lambda_0}.$$

From there and (4.7), it follows that  $\bar{T}^c > \bar{T}^k$ .

*Q.E.D.*