

A Model of the International Monetary System

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Abstract

We propose a simple model of the international monetary system. We study the world supply and demand for reserve assets denominated in different currencies under a variety of scenarios: a Hegemon vs. a multipolar world; abundant vs. scarce reserve assets; a gold exchange standard vs. a floating rate system; away from vs. at the zero lower bound (ZLB). We rationalize the Triffin dilemma, which posits the fundamental instability of the system, as well as the common prediction regarding the natural and beneficial emergence of a multipolar world, the Nurkse warning that a multipolar world is more unstable than a Hegemon world, and the Keynesian argument that a scarcity of reserve assets under a gold standard or at the ZLB is recessive. We show that competition among few countries in the issuance of reserve assets can have perverse effects on the total supply of reserve assets. We analyze forces that lead to the endogenous emergence of a Hegemon. Our analysis is both positive and normative.

JEL Codes: D42, E12, E42, E44, F3, F55, G15, G28.

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1 Introduction

Throughout history, the International Monetary System (IMS) has gone through radical transformations that have shaped global economic outcomes. It has been the constant focus of world powers, has fostered innumerable international policy initiatives, and has captured the imagination of some of the best economic minds. Yet it remains an elusive topic with little or no intellectual organizing framework. A manifestation of this fuzziness is that, even among economists, there is no consensus regarding the defining features of the IMS.

In this paper, we consider the IMS as the collection of three key attributes: (i) the supply and demand for reserve assets; (ii) the exchange rate regime; and (iii) international monetary institutions. We provide a theoretical equilibrium framework that captures these different aspects and allows us to match the historical evidence, make sense of the leading historical debates, and provide new insights.

The key ingredients of our model are as follows. World demand for reserve assets arises from the presence of international investors with risk-averse mean-variance preferences. Risky assets are in elastic supply, but safe (reserve) assets are supplied by either one (monopoly Hegemon world) or a few (oligopoly multipolar world) risk-neutral reserve countries under Cournot competition. Reserve countries issue reserve assets that are denominated in their respective currencies and have limited commitment. Ex-post, they face a trade-off between limiting their debt repayments by depreciating their currencies and incurring the resulting “default cost”; ex-ante, they issue debt before interest rates are determined.

The model is both flexible and modular. It allows us to incorporate a number of important additional features: nominal rigidities, fixed and floating exchange rates, the Zero Lower Bound (ZLB), fiscal capacity, currency of pricing, endogenous reputation, and liquidity preferences. The model is solvable with pencil and paper and delivers closed form solutions.

We begin our analysis with the case of a monopoly Hegemon issuer, which features the possibility of self-fulfilling confidence crises à la Calvo (1988). The IMS consists of three successive regions that correspond to increasing levels of issuance: a Safety region, an Instability region, and a Collapse region. In the Safety region, the Hegemon never depreciates its currency, irrespective of investor expectations. In the Instability region, the Hegemon only depreciates its currency when it is confronted by unfavorable investor expectations. Finally, in the Collapse region, the Hegemon always depreciates its currency, once again irrespective of investor expectations.

In this setting, the Hegemon can exploit its monopoly power to obtain monopoly rents in the form of a positive endogenous safety premium on reserve assets. The Hegemon optimizes the trade-off between issuing more reserve assets at a higher interest rate and issuing fewer reserve assets at a lower rate; it also considers that issuance outside the Safety region exposes it to confi-

dence crises. The Hegemon therefore faces a stark choice between issuing fewer assets that are certain to be safe and issuing more assets that carry a risk of collapse.

This framework rationalizes the famous Triffin dilemma (Triffin (1961)). In 1959, Triffin exposed the fundamental instability of the Bretton Woods system by predicting its collapse; he foresaw that the US, which faced growing demand for reserve assets, would eventually issue to such a level as to trigger a confidence crisis that would lead to a depreciation of the Dollar. Indeed, time proved Triffin right. Faced by a full-blown run on the Dollar, the Nixon administration first devalued the Dollar with respect to gold in 1971 (the “Nixon shock”) and ultimately abandoned convertibility and let the Dollar float in 1973.

The deeper logic that underlies the Triffin dilemma extends well beyond this particular historical episode. Indeed, it can be used to understand how the expansion of Britain’s provision of reserves under the Gold-Exchange standard of the 1920s ultimately led to a confidence crisis on the pound — partly due to France’s attempts to liquidate its sterling reserves — which resulted in Britain going off-gold and depreciating the pound in 1931. Figure 4 illustrates the expansion of monetary reserve assets in the 1920s and the subsequent reversal after the collapse of the pound in 1931. In addition to rationalizing such episodes, our model shows that the Triffin dilemma may even resurface under the current system of floating exchange rates, because reserve assets embed the implicit promise that the corresponding reserve currencies will not be devalued in response to world economic disasters.

One approach to mitigating the Triffin dilemma and the associated instability of the IMS is to introduce policies that reduce the demand for reserve assets. Such policies have often been proposed by economists looking to reform the IMS; their most recent incarnations have included swap lines amongst central banks, credit lines by the IMF as Lender of Last Resort (LoLR), and international reserve sharing agreements such as the Chiang Mai initiative. Our framework can capture the rationale behind these policies when the demand for safe assets is partly driven by precautionary savings.

Our theoretical foundations also allow us to shed a normative light on the Triffin dilemma. We show that the Hegemon may both under- and over-issue from a social welfare perspective. By analogy to standard monopoly problems, one might conjecture that the Hegemon only under-issues from a social welfare perspective; while this can certainly occur in our model, we show that it is also possible for the Hegemon to over-issue. We trace this surprising result to the fact that the Hegemon’s decisions involve not only the traditional quantity dimension that is analyzed in standard monopoly problems, but also a novel, additional risk dimension.

Despres, Kindleberger and Salant (1966) dismissed Triffin’s concerns about the stability of the US international position by providing a “minority view”, according to which the US acts as a “world banker” by providing financial intermediation services to the rest of the world (RoW):

the US external balance sheet is therefore naturally composed of safe-liquid liabilities and risky-illiquid assets. In the recent period of global imbalances (since 1998), this view has been brought into prominence and empirically quantified by Gourinchas and Rey (2007*a,b*). Despres, Kindleberger and Salant (1966) consider this form of intermediation to be natural and stable. Our model offers one bridge between the Triffin and minority views: while our model shares the latter’s “world banker” view of the Hegemon, it emphasizes that banking is a fragile activity that is subject to self-fulfilling runs and episodes of investor panic. Importantly, the runs in our model pose a much greater challenge than runs on private banks à la Diamond and Dybvig (1983), as there is no natural LoLR with a sufficiently large “war chest” (fiscal capacity) to support a Hegemon of the size of the US.

We introduce nominal rigidities to analyze the implications of the IMS structure on world output. The central force captured by our model is that the world natural interest rate increases with the issuance of reserve assets, provided that they are safe. As long as world central banks are able to adjust interest rates, they can stabilize output and insulate their respective economies from variations in the supply of reserve assets. However, if this is not possible — for example, under a Gold-Exchange standard or under floating exchange rates at the ZLB — then world output fluctuates with variations in the supply of reserve assets. Recessions occur when reserve assets are “scarce”, i.e. when there is excess demand for reserve assets at full employment and at prevailing world interest rates. This shows that the structure of the IMS can catalyze the sort of recessionary forces emphasized by Keynes (1923, 1936).

Interestingly, we show that a Hegemon faces a perfectly elastic demand curve and therefore has strong incentives to increase issuance in these circumstances. In fact, the Hegemon stretches itself and issues its full debt capacity, which is endogenously limited by its inability to commit. However, this course of action not only may provide insufficient assets to prevent a world recession, but also exposes the IMS to confidence shocks that might trigger an even more severe recession by wiping out the effective stock of safe assets. Nominal rigidities also introduce an extra ex-post incentive for the Hegemon to devalue in order to stimulate its own economy, which further curtails its ex-ante credibility. Indeed, such domestic output stabilization considerations played an important role in the UK’s decision to devalue Sterling in 1931, and the US’s decision to devalue the Dollar in 1971.

Until this point, we have focused on an IMS that is dominated by a Hegemon that has a monopoly over the issuance of reserve assets. Of course, this is an idealization; while the real world is currently dominated by the US issuance of reserve assets, it also features other, competing issuers. Indeed, Figure 6 shows that the Euro and the Yen already play a partial role as reserve currencies. There are also speculations that the future of the IMS might involve other reserve currencies, such as the Chinese Renminbi.

In addition to the monopoly Hegemon case, we also explore the equilibrium consequences of the presence of multiple reserve asset issuers on both the total quantity of reserve assets and on the stability of the IMS. More precisely, we analyze a multipolar world with a small number of oligopoly issuers of reserve assets that compete à la Cournot for safety premium monopoly rents. Loosely speaking, the thrust of our analysis is that the benefits of a more multipolar world are U-shaped in the number of reserve issuers: a lot of competition is good, but only a little competition may result in outcomes that are worse than those generated by the monopoly case.

In the case of limited commitment and a large number of issuers, the safety premium is small and each issuer finds it optimal to issue in its Safety region. The model converges to perfect competition — with no instability and a zero safety premium — as the number of issuers increases to infinity. This paints a bright picture of a multipolar world, as extolled by, among others, Eichengreen (2011).

However, a darker picture emerges in the presence of a small number of issuers. We formalize the warning from Nurkse (1944) that the presence of multiple competing reserve issuers introduces coordination problems across a priori substitutable reserve currencies. Nurkse famously pointed to the instability of the IMS during the interregnum between Sterling and the Dollar as reserve currencies in the 1920s. Figure 5 shows that 60% and 37% of the world reserves were held in Sterling and Dollars, respectively, in 1929. The 1920s were dominated by fluctuations in the share of reserves denominated in these two currencies (Eichengreen and Flandreau (2009)); it was precisely these frequent switches of RoW reserve holdings between the two currencies that led Nurkse to diagnose increased difficulties in coordination on the ultimate reserve asset. The Gold-Exchange standard of the 1920s eventually collapsed, with the UK devaluation in 1931 followed by the US devaluation in 1933.

We model such coordination problems via equilibrium selection, with distinct investor expectations of each issuer's likelihood of depreciation. We capture the Nurkse (1944) conjecture by assuming that investor expectations are favorable when there is a Hegemon issuer, but are only favorable to one or the other issuer in the duopoly case. We show that not only does the IMS become more unstable when moving from a Hegemon to a duopoly case, but that the total supply of reserve assets may also fall due to increased coordination problems.

Even in the absence of coordination problems, the multipolar model shows that commitment problems limit — and in some cases reverse — the benefits of competition. On the one hand, competition reduces the quantity of reserve assets that is issued by each country and alleviates, for a given interest rate, the ex-post temptation of each country to depreciate its currency. On the other hand, competition increases the interest rate on reserves (i.e. reduces monopoly rents) and increases the ex-post temptation of each country to depreciate its currency.

This latter negative effect arises for both static and dynamic reasons. In the static model,

the higher interest rate for a given amount of debt increases the fiscal burden, and therefore also increases the benefits that would arise from a depreciation. In the dynamic model, we endogenize limited commitment as the threat of losing future cheap financing following a depreciation; in this set-up, the lower monopoly rents that result from increased competition decrease commitment, because of the reduced punishment that would be triggered by deviating from the commitment outcome. In both models, the negative effects of competition may outweigh the positive effects in the presence of only a few competitors. To illustrate the potential strength of the dynamic negative effects, we provide a leading case in which total issuance never increases beyond the maximum amount that a Hegemon would have credibly issued, even as the number of competing issuers increases to infinity.

Finally, our model points to three forces that lead to an endogenous emergence of a Hegemon in a multipolar world: fiscal capacity, reputation, and pricing currency in the goods market.

To underscore the first force, we consider the case of a duopoly where the two countries differ in their respective fiscal capacities. We model fiscal capacity as an additional cost associated with debt repayment, due to the distortionary effects of the taxation that is necessary to raise sufficient funds for repayment, and show that network effects in liquidity and/or coordination problems with limited commitment amplify the impact of differences in fiscal capacity on equilibrium issuance. This captures the notion that the depth and liquidity of US financial markets is an equilibrium outcome that amplifies a fiscal capacity advantage and consolidates the role of the Dollar as the dominant reserve currency.

To highlight the second force, reputation, we consider a duopoly and assume that countries differ in their ability to commit. We show that this set-up is isomorphic to a Cournot equilibrium with heterogeneous capacity constraints, so that the issuer with greater commitment issues more.

Finally, to underline the third force, the pricing currency in the goods market, we consider a duopoly and assume that prices are fully rigid in one of the two reserve currencies. In this case, the real return of debt denominated in the currency in which goods are priced is always safe. The crucial consequence of this fact is that the country that issues the pricing currency endogenously acquires *de facto* full commitment, while the other country still faces limited commitment. As a result, the country that issues the pricing currency issues more — potentially significantly more — reserve assets than the other country in equilibrium. Our model offers one rationalization for the empirical regularity that prices of goods are disproportionately quoted and sticky in the dominant reserve currency, as is currently the case for the Dollar and was previously the case for Sterling in the 1920s.

Related literature. Early literature on the structure of the IMS focused on discussions of the Gold and Gold-Exchange standards. Most notable in this literature is the intellectually masterful,

but ultimately unsuccessful, attempt by Keynes to prevent a return to gold parity following WWI (Keynes (1923)). Nurkse (1944) offers an insightful retrospective analysis of the instability of the interwar IMS. The focus then shifted to the competing plans of England, as envisioned and represented by Keynes (1943), and the US, as envisioned and represented by White (1943), that were presented at the Bretton Woods conference in 1944.¹ Finally, a series of contributions arose from the Triffin (1961) diagnosis of the dilemma. Kenen (1960) is an early attempt to assess the logic of the Triffin dilemma, with related contributions by Kenen and Yudin (1965), Hagemann (1969).² More recently Farhi, Gourinchas and Rey (2011), Obstfeld (2011) have argued that the logic of the Triffin dilemma is still relevant for the modern IMS.

The more recent literature has predominantly focused on the asymmetric risk sharing between the US and the RoW (Despres, Kindleberger and Salant (1966), Gourinchas and Rey (2007a), Caballero, Farhi and Gourinchas (2008), Caballero and Krishnamurthy (2009), Mendoza, Quadrini and Rios-Rull (2009), Gourinchas, Govillot and Rey (2011), Maggiori (2012)). The literature on sovereign default has developed models in which consumption smoothing or risk sharing generate a desire to borrow internationally (Eaton and Gersovitz (1981), Aguiar and Gopinath (2006), Arellano (2008)), potentially in the presence of self-fulfilling debt crises (Calvo (1988), Cole and Kehoe (2000)). We differ from this literature by incorporating monopoly and oligopoly à la Cournot in an asymmetric risk sharing model. In our model, reserve issuers crucially take into account not only that they can change the riskiness (quantity) of the debt they issue, as is the case in small open economy models of sovereign default, but also the world price they can obtain for a given quantity of risk (price of risk).

In the instances in Section 5 where we consider sticky prices at the ZLB, our work is related to Caballero and Farhi (2014), Caballero, Farhi and Gourinchas (2016), Eggertsson and Mehrotra (2014), Eggertsson et al. (2016), who also investigate the potential recessionary effect of the scarcity of (reserve) assets. Our contribution is to analyze the optimal provision of these assets from the perspective of a Hegemon that takes into consideration the effects of its issuance on world output. We show that the equilibrium amount of safe assets is always sufficient to avoid a recession in the absence of limited commitment, and characterize the conditions under limited commitment under which this is not the case.

When we study Nurkse instability as a deterioration of coordination in the presence of multiple competing issuers in Section 6.3, our work is complementary to He et al. (2015), who study the selection of reserve assets among two possible candidates in a global games environment that trades off liquidity and relative fundamentals for an exogenous amount of issuance. Our

¹The paper cited here as Keynes (1943) was presented in Parliament by the Chancellor of the Exchequer but is customarily attributed to J.M. Keynes; we follow this attribution.

²See also: Aliber (1964, 1967), Fleming (1966), Cooper (1975, 1987).

studies are complementary because we do not focus on equilibrium selection, which we take as exogenous, but instead focus on endogenous and strategic issuance under both a Hegemon and a multipolar world.

Our work in Section 7 on Cournot competition in the issuance of assets is related to the literature on competing monies. Under full commitment in the perfect competition limit, the model delivers the efficient outcome of full insurance and no safety premium for the RoW as the number of issuers increases to infinity. This result is consistent with the Hayek (1976) view that competition in the supply of monies is beneficial, and runs counter to the opposite view articulated by Friedman (1960). This limit result breaks down under limited commitment even in the absence of coordination problems among investors. This result is related to arguments by Klein (1974), Tullock (1975), Taub (1990) and, most recently, Marimon, Nicolini and Teles (2012) in the context of competition between monies.³

2 The Hegemon Model

In this section, we introduce a basic model that captures the core forces of the IMS. We consider the defining characteristics of reserve assets to be their safety and liquidity, and think of the world financial system as being characterized by a scarcity of such reserve assets, which can only be issued by a few countries. We trace the scarcity of reserve assets to commitment problems, which prevent most countries from issuing in significant amounts. In this section, we consider the limit case with only a single issuer of reserve assets; we call this configuration the Hegemon model to stress the nature of a IMS that is dominated by a single country. We later consider a multipolar model with several issuers of reserve currencies in Section 6.

³Marimon, Nicolini and Teles (2012) analyze monopolistic competition among issuers of differentiated monies in the presence of limited commitment and find that each issuer's choice of issuance does not depend on the elasticity of substitution between different monies. The equilibrium is inefficient and is associated with real balances that are too low, and both inflation and nominal interest rates that are too high. Our Section 7 analyzes competition in a dynamic model and reaches different but related conclusions. We model competition as an increase in the number of issuers of safe assets in a Cournot equilibrium, rather than as an increase in the elasticity of substitution between monies. In their model, total issuance, individual issuance, the individual short-term benefits of inflating, and the individual long-term costs in terms of lost future rents, are all independent of the degree of competition. In our model, total issuance is also independent of the degree of competition, but individual issuance, the individual short-term benefits of depreciating, and the individual long-term costs in terms of lost future rents, all decrease with the degree of competition and are exactly inversely proportional to the number of issuers.

2.1 Model Set-up

There are two periods ($t = 0, 1$) and two classes of agents: the Hegemon country and the RoW, where the latter is composed of a competitive fringe of international investors.⁴ There is a single good that is produced by an endowment at $t = 0$, where the endowment is split equally between the Hegemon and the RoW: $w_0 = w_0^*$. Starred variables denote RoW variables. There are two assets: a risky real bond that is in perfectly elastic supply, and a nominal bond that is issued exclusively by the Hegemon and is denominated in its currency.⁵ The risky asset's exogenous real returns between time $t = 0$ and $t = 1$ are $\{R_H^r, R_L^r\}$ with $R_H^r > 1$ and $0 < R_L^r < 1$.⁶ The low realization of the risky asset at $t = 1$, which we refer to as a disaster, occurs with probability $\lambda \in (0, 1)$.

The RoW representative agent has mean-variance preferences over consumption at time $t = 1$ and does not consume at $t = 0$:

$$U^*(C_1^*) \equiv \mathbb{E}[C_1^*] - \gamma \text{Var}[C_1^*].$$

The Hegemon representative agent is risk neutral over consumption in both periods:

$$U(C_0, C_1) \equiv C_0 + \delta \mathbb{E}[C_1],$$

with the rate of time preference set such that $\delta^{-1} = \mathbb{E}[R^r]$.⁷

Confidence crises. At time $t = 1$, after uncertainty about world output is resolved, the Hegemon determines the extent to which it adjusts its exchange rate with respect to the RoW. This change is denoted by e , with the convention that an increase in e represents a Hegemon currency appreciation. The ex-post return of Hegemon bonds in units of the foreign currency is Re , where R is the nominal yield that was determined at $t = 0$ and e is the exchange rate adjustment. For simplicity, we assume that the Hegemon can only choose two values of $e = \{e_H, e_L\}$, with $e_H = 1$ and $e_L < 1$. We normalize the exchange rate at time zero to be $e_0 = 1$;⁸ consequently, $e_H = 1$

⁴We take the RoW to be composed of many countries and, within each country, many types of reserve buyers (central banks, private banks, investment managers, etc.). We therefore assume that the RoW is competitive and takes world prices of assets as given.

⁵We assume that the RoW cannot short the Hegemon bond, i.e. it cannot issue the bond. This clarifies the nature of the monopoly of the Hegemon, but it is not a binding constraint since the RoW is a purchaser of the bond in equilibrium.

⁶The reader can think of R^r as the return on a risky bond that is not a reserve asset. For simplicity, we introduce a single risky asset in the model, but one could also think more generally of many gradations of riskiness.

⁷As will become clear, this assumption makes the Hegemon indifferent between different levels of investment in the risky asset.

⁸This normalization is innocuous, since the state variable in the model is the real value of debt.

corresponds to no depreciation, and $1 - e_L$ is the percentage depreciation of the reserve currency. We assume throughout the paper that $e_L = \frac{R^r}{R^H}$. This assumption simplifies the analysis at little cost to the economics by making the Hegemon debt, when it is risky, a perfect substitute for the risky asset.⁹

In this basic set-up, we assume that deviations from some “commonly agreed upon” path (i.e. a state-contingent plan) of the exchange rate generate a utility loss for the Hegemon (at $t = 1$). We assume that the Hegemon can only decide to depreciate after a disaster; if it chooses to do so, it pays a utility cost proportional to the depreciation: $\tau(1 - e_L)$, with $\tau > 0$. This cost is exogenous in the present one period set-up and can be interpreted equally as a direct cost or a reputational cost; indeed we formally show in a dynamic setting in Section 7 that it can be rationalized as the loss of future monopoly rents (cheaper financing) that the Hegemon risks of suffering after a depreciation of its currency.¹⁰

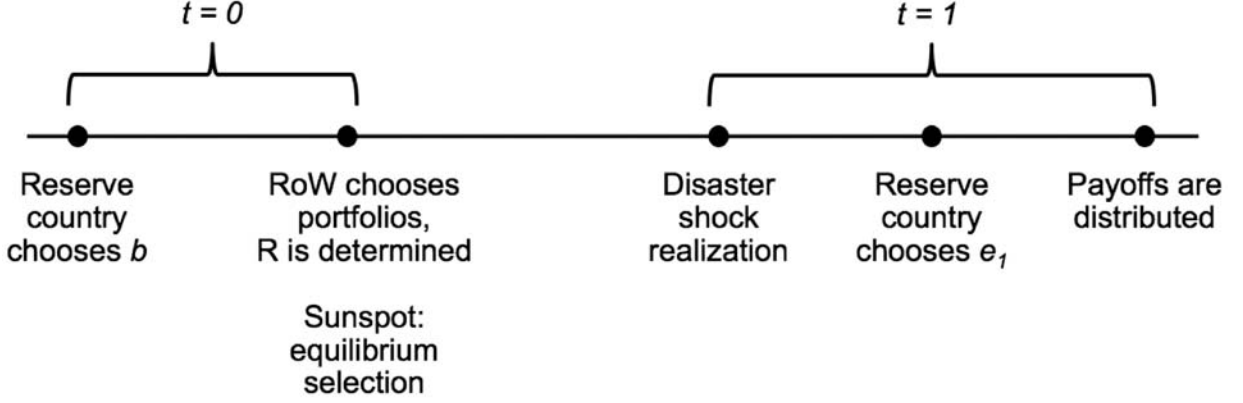
The timing of decisions follows the self-fulfilling crisis model of Calvo (1988). The timeline is summarized in Figure 1; here we describe the decisions starting from the last one and proceeding backward. At $t = 1$, after observing the realization of the disaster, the Hegemon sets its exchange rate by taking as given the interest rate on debt, R , and the amount of outstanding debt to be repaid to the RoW, $b \geq 0$. At $t = 0^+$, a sunspot is realized; the interest rate R on the quantity of debt b being sold by the Hegemon is determined, and the RoW forms its portfolio. The sunspot can take value safe (s) with probability α , and value risky (r) with the complement probability. At time $t = 0^-$, the Hegemon determines how much debt b to issue and its investment in the risky asset.

The crucial element in this Calvo timing is that the amount of real debt to be sold (b) is set before the interest rate to be paid on it (R) is determined, and cannot be adjusted depending on the interest rate. This timing generates the possibility of multiple equilibria, depending on the RoW investors’ expectations regarding the future Hegemon exchange rate e in the event of a disaster. Indeed, there will be three regions for b in equilibrium: a Safety region, an Instability region, and a Collapse region. In the Safety region, $e = 1$ independently of the realization of the sunspot, so that the Hegemon debt is safe. Conversely, in the Collapse region, $e = e_L$ independently of the sunspot, so that the Hegemon debt is risky. In the Instability region, $e = 1$ and the Hegemon debt is therefore safe if the sunspot realization is s , and $e = e_L$ and the Hegemon debt is therefore risky if the sunspot realization is r .

⁹As an extension, one can consider a different configuration of $e_H > 1$ and $e_L < 1$, which allows for the possibility of the reserve asset being a hedge (a negative “beta” asset) instead of a risk-less asset. We consider the risk-less configuration in this paper, as it provides most of the economics while making the model as simple as possible.

¹⁰We focus on the incentives of the Hegemon to depreciate in bad rather than in good times. This is a stylized way of capturing the notion that the temptation to depreciate is higher after a bad shock. This would happen if the Hegemon were also risk averse, but to a lesser extent than the RoW.

Figure 1: Timeline



Note: The timeline of decisions for the one-period Hegemon model.

Given the importance of this timing, it is useful to define short hand notation for expectation operators.

Definition 1 We define $\mathbb{E}^+[x_1]$ to denote the expectation taken at time $t = 0^+$ of random variable x_1 , the realization of which will occur at $t = 1$. We further define $\mathbb{E}^s[x_1]$ to be the expectation taken at $t = 0^+$ conditional on the safe realization of the sunspot, and $\mathbb{E}^r[x_1]$ to be the expectation taken at $t = 0^+$ conditional on the risky realization of the sunspot. We define $\mathbb{E}^-[x_1]$ to be the expectation taken at $t = 0^-$ before the sunspot realization.

At each stage, agents make their decisions to maximize their expected utilities subject to their respective budget constraints. The RoW budget constraints are:

$$w^* = s^* + b,$$

$$s^* R^r + b R e = C_1^*,$$

where s^* is the real value invested in the world risky asset.

Similarly, the Hegemon budget constraints are:

$$w - C_0 = s - b, \tag{1}$$

$$s R^r - b R e = C_1. \tag{2}$$

We abuse the notation and already include the zero net-supply constraint on Hegemon debt. Both

countries are also subject to the restrictions $b \geq 0$ and $s \geq 0$, $s^* \geq 0$.¹¹

RoW demand function for debt. The RoW optimization problem is given by:

$$\begin{aligned} \max_b \quad & \mathbb{E}^+[C_1^*] - \gamma \text{Var}^+(C_1^*), \\ \text{s.t.} \quad & w^* = s^* + b \quad s^* \geq 0 \quad b \geq 0, \\ & s^* R^r + b R^e = C_1^*. \end{aligned}$$

If the Hegemon debt is expected to be safe, then the optimality condition for the portfolio of the RoW is:

$$R^s(b) = \bar{R}^r - 2\gamma(w^* - b)\sigma^2, \quad (3)$$

where $\bar{R}^r = \mathbb{E}[R^r]$. This demand function for reserve currency debt is linear and increasing in the amount of debt being bought (b).¹² Interest rates on debt increase as more debt is bought, and decrease in the risk aversion of the RoW (γ), the background riskiness of the economy (σ^2), and the savings/endowments of the RoW.¹³

If, instead, the Hegemon debt is expected to be risky, then it is a perfect substitute for the risky asset. No arbitrage then requires that $R = R_H^r$, so that $\mathbb{E}^r[R^e] = \mathbb{E}[R^r]$ and the demand for the Hegemon debt is infinitely elastic.¹⁴

Liquidity and networks effects. We have derived the linear demand curve for reserve assets in equation (3) on the grounds of risk and risk aversion (mean variance). The reader is encouraged to interpret γ not as a deep parameter of household risk aversion, but as a proxy for features of the world economy that lead the RoW to demand reserve assets (institutional constraints, regulatory requirements, financial frictions, etc., see e.g. Maggiori (2012)). In this spirit, we now show that our model can also capture elements of liquidity and network effects, while maintaining the

¹¹We restrict C_0 to be positive but allow C_1 to be negative.

¹²Technically, the demand curve for debt expresses the demand quantity $b(R^s)$ as a function of R^s ; however, in the interest of convenience we will abuse the convention and often refer to the inverse demand function $R^s(b)$ as the demand curve and to $R^s(b) = 1/b'(R^s)$ as the slope of the demand curve. We are explicit about the demand function concept that is employed whenever the distinction is meaningful for understanding the paper.

¹³The demand for safe assets as a macroeconomic force has also been analyzed in different contexts by: Dang, Gorton and Holmstrom (2015), Gorton and Ordonez (2014), Moreira and Savov (2014), Gorton and Penacchi (1990), Gorton and Ordonez (2013), Hart and Zingales (2014), Greenwood, Hanson and Stein (2015), Gennaioli, Shleifer and Vishny (2012).

¹⁴Proposition A.1 in the Online Appendix provides more details on the exclusion of the possibility of backward bending demand for risky debt. We impose the parameter restriction $\bar{R}^r - 2\gamma w^* \sigma^2 > 0$ to guarantee that the demand function never violates free disposal. The restriction ensures that yields on risk-free debt are always greater than -100% : i.e. prices of debt must be strictly positive. Violation of this condition would result in cases of arbitrage: debt could have negative prices despite having strictly positive payoffs.

simplicity of the linear demand curve.

We extend the model by adding a “reserve asset in the utility function” component, which captures the extra utility benefits that accrue from holdings of reserve assets. Importantly, we follow Stein (2012) in assuming that these liquidity benefits of holding bonds only arise if the bonds are safe, and are hence reserve assets.¹⁵ We further allow for network effects by assuming that the liquidity benefits depend not only on individual holdings, but also on aggregate holdings (see e.g. Tobin (1980)). This captures in reduced form the notion that a reserve asset becomes increasingly liquid as more people use it; for example, it is easier to find a counterparty and to net out currency risk.

Formally, the RoW utility function now takes the form:

$$\mathbb{E}^+[C_1^*] - \gamma \text{Var}^+(C_1^*) + (B^T \omega + B^T \Omega B) \mathbf{1}_{\{\mathbb{E}^+[e]=1\}},$$

where $B = (b, \tilde{b})^T$ is a vector such that b represents individual holdings and $\tilde{b}$ represents aggregate holdings, ω and Ω are a 2×1 vector and a 2×2 matrix, respectively, and $\mathbf{1}_{\{\mathbb{E}^+[e]=1\}}$ is an indicator function that takes value 1 if the debt is safe, i.e. $E^+[e] = E^s[e] = 1$, and zero otherwise. We assume that $\omega_1 \geq 0$ and $\Omega_{11} \leq 0$, capturing the positive but decreasing marginal liquidity benefits that arise from individual bond holdings. We also assume that $\Omega_{12} = \Omega_{21} \geq 0$, capturing the increase in the marginal liquidity benefits from individual bond holdings with aggregate bond holdings, and that $\Omega_{11} + \Omega_{12} < \gamma\sigma^2$, so that this effect is not too strong and the demand curve is upward sloping.

If the debt is expected to be safe, then the optimality condition for individual portfolios is

$$R^s(b) = \bar{R}^r - 2\gamma\sigma^2(w^* - b) - \omega_1 - 2\Omega_{11}b - (\Omega_{12} + \Omega_{21})\tilde{b}.$$

Imposing the equilibrium condition $b = \tilde{b}$, we obtain the demand curve for reserve assets:

$$R^s(b) = \bar{R}^r - 2\gamma\sigma^2 w^* - \omega_1 + 2(\gamma\sigma^2 - \Omega_{11} - \Omega_{12})b,$$

which can be rewritten as

$$R^s(b) = \bar{R}^r - 2\hat{\gamma}\sigma^2(\hat{w}^* - b), \tag{4}$$

where $\hat{\gamma} \equiv \gamma - \frac{\Omega_{11} + \Omega_{12}}{\sigma^2}$ and $\hat{w}^* \equiv w^* \frac{\gamma}{\hat{\gamma}} + \frac{\omega_1}{2\hat{\gamma}\sigma^2}$. Therefore, under this formulation, the liquidity benefits and network effects that arise from bond holdings modify the level and the slope of the demand curve $R^s(b)$. They are isomorphic to a renormalized version of the baseline model with

¹⁵ Similarly, a linear demand function could have also been originated by limits to arbitrage theories (Shleifer and Vishny (1997), Gabaix and Maggiori (2015)).

different values of w^* and γ . Larger marginal liquidity benefits ($\uparrow \omega_1$) decrease the level of $R^s(b)$, while stronger decreasing returns in liquidity benefits ($\downarrow \Omega_{11}$) increase the level and the slope of $R^s(b)$. Similarly, larger network effects ($\uparrow \Omega_{12}$) decrease the level and the slope of $R^s(b)$.¹⁶ If the debt is expected to be risky, then the demand curve is the same as the one in the basic mean-variance case ($R = R_H^r$). We put this extension to use in Section 6.4, in which we analyze the endogenous emergence of a Hegemon in the presence of network effects.

2.2 The Full Commitment Equilibrium

To build intuition and a reference point for its outcomes, we first solve the basic model under full commitment on the part of the Hegemon. That is, we assume that the Hegemon can commit to the future exchange rate when deciding how much debt to issue at time $t = 0^-$ or, equivalently, that $\tau \rightarrow \infty$, so that there is an infinite penalty for depreciating. In this case, the Hegemon always sets $e = 1$ and the debt is always safe.

The maximization problem for the Hegemon can be written in the following intuitive form:

$$\max_{b \geq 0} V^{FC}(b) \equiv b(\bar{R}^r - R^s(b)), \quad (5)$$

which states that utility maximization is the same as maximizing the expected wealth transfer that the Hegemon receives from the RoW.¹⁷ The wealth transfer is the product of two terms: the amount of debt issued, b , and the safety premium on that debt, $\bar{R}^r - R^s(b)$. Note that the Hegemon is indifferent between investing in the risky asset, to be consumed at time $t = 1$, and consuming the proceeds of the debt sale b at time $t = 0$. The term $b\bar{R}^r$ in equation (5) captures these benefits.¹⁸

The Hegemon trades off a larger debt issuance against a lower safety premium, leading to the optimality condition:

$$\bar{R}^r - R^s(b) - b R'^s(b) = 0, \quad \text{and otherwise} \quad b = 0. \quad (6)$$

¹⁶ For a liquidity/safety assessment of the demand for US treasuries, see Krishnamurthy and Vissing-Jorgensen (2012). For risk based empirical assessments of Dollar currency premia, see Hassan (2013), Hassan and Mano (2014), Verdelhan (2016).

¹⁷ See Lemma A.1 in the Online Appendix for details. One could extend this objective function to capture the distortionary costs of taxation. Indeed, one could introduce a social cost of public funds $\phi > 1$, such that it costs $bR^s(b)\phi$ for the government to repay $bR^s(b)$. In this case, the objective function of the Hegemon would become $b(\bar{R}^r - \phi R^s(b))$. The analysis can be carried out almost identically with this extension.

¹⁸ For example, our model is consistent with but does not require the Hegemon to issue debt and concurrently hold a large portfolio of risky assets against it. The model is equally consistent with a set-up where the Hegemon borrows to finance immediate government spending.

This condition shows that, since it is a monopolist, the Hegemon takes into account the effect of its debt issuance on the interest rate. This optimality condition is a type of Lerner formula; the monopolist issues debt at a mark-up over marginal cost that depends on the elasticity of the demand function:

$$\frac{\bar{R}^r - R^s(b)}{R^s(b)} = \frac{bR'^s(b)}{R^s(b)}.$$

From the demand function for safe debt in equation (3), the slope of the demand curve is:

$$R'^s(b) = 2\gamma\sigma^2.$$

Substituting this into Equation (6), we have:

$$b = \frac{1}{2\gamma} \frac{\bar{R}^r - R^s(b)}{\sigma^2} \geq 0, \quad \text{and otherwise } b = 0.$$

Interestingly, the Hegemon's decision regarding the optimal supply of debt is given by the portfolio demand for the risky asset by a mean variance (CARA-normal) agent. It depends positively on the Sharpe ratio of the risky asset, and negatively on the coefficient of risk aversion. Intuitively, the more a mean-variance agent would have liked to invest in the risky asset given equilibrium prices, the more debt the Hegemon optimally chooses to supply. It is as if the Hegemon, which is risk-neutral, had incorporated the risk aversion of the RoW into its demand for risky investments financed by risk-less debt. Notice that this “transfer” of preferences only occurs because of monopoly power. To see why, consider the perfect competition equilibrium under full commitment:

Lemma 1 *Perfect Competition Equilibrium.* *Under perfect competition, when the Hegemon takes the interest rate as given, and under full commitment, the equilibrium is characterized by:*

$$R^s(b) = \bar{R}^r,$$

$$b = w^*.$$

The Hegemon provides full insurance to the RoW and there is no safety premium.

Proof. Optimal portfolio choice given risk neutrality of the Hegemon implies that expected returns on all assets have to be equalized, hence $\mathbb{E}[R^r] - R^s(b) = 0$. Imposing zero excess returns in the demand function of the RoW for Hegemon currency debt (Equation (3)) pins down equilibrium debt supply $b = w^*$. ■

Equilibrium under full commitment. Equating demand (equation (3)) and supply (equation (6)) for reserve assets, we solve for the equilibrium interest rate:

$$R^s(b^{FC}) = \bar{R}^r - \gamma\sigma^2 w^*.$$

There is a safety premium on reserve assets $\gamma\sigma^2 w^*$, which is increasing in RoW risk aversion (γ), the riskiness of the risky asset (σ), and the wealth of the RoW (w^*).

We can then solve for equilibrium debt issuance b by plugging the interest rate solution into the reserve currency debt supply function (equation (6)), thus obtaining:

$$b^{FC} = \frac{1}{2}w^*.$$

Equilibrium debt issuance under full commitment only depends on foreign wealth, because the parameters γ and σ increase the level and decrease the elasticity of the demand curve with offsetting effects on equilibrium issuance.¹⁹

From the Hegemon budget constraints (equations (1-2)), we have that:

$$C_0 + \delta \mathbb{E}[C_1] = w + \delta b(\mathbb{E}[R^r] - R^s(b)),$$

On average, the Hegemon consumes more than the average proceeds that would result from entirely investing its wealth in the risky asset. This extra positive (on average) transfer from the RoW is the monopoly rent given by

$$b(\mathbb{E}[R^r] - R^s(b)) = \frac{1}{2}\gamma\sigma^2 w^{*2}. \quad (7)$$

For reasons that will later become clear, we term these monopoly rents the “exorbitant privilege”. We collect all results under commitment in the proposition below.²⁰

Proposition 1 *Full Commitment Equilibrium.* *Under full commitment, the Hegemon chooses to issue risk-free debt and commits to not depreciate the reserve currency in case of a disaster. The equilibrium interest rate, issuance, and exorbitant privilege (monopoly rent) are given by:*

¹⁹To close the equilibrium, we note that the above financial market equilibrium is consistent with the goods market clearing and investment in the risky asset by the Hegemon $s \in [0, w + \frac{1}{2}w^*]$. Recall that Hegemon investment in the risky asset is indeterminate. We simply choose a range consistent with the goods market clearing at $t = 0$, hence $w_0 + w_0^* \geq w + \frac{1}{2}w^* - s \geq 0$. The first inequality is satisfied for all $s \geq -\frac{1}{2}w^*$, so it is automatically satisfied by imposing no shorting of the asset $s \geq 0$. The second inequality is satisfied for all $s \leq w + \frac{1}{2}w^*$.

²⁰Proposition A.2 in the Online Appendix provides mild conditions under which equilibrium prices are arbitrage free.

$$R^s(b^{FC}) = \bar{R}^r - \gamma\sigma^2w^*,$$

$$b^{FC} \equiv \frac{1}{2}w^*,$$

$$b^{FC}(\mathbb{E}[R^r] - R^s(b^{FC})) = \frac{1}{2}\gamma\sigma^2w^{*2}.$$

In the 1960s, French Finance Minister and future President Valéry Giscard d'Estaing famously accused the US of having an exorbitant privilege due to its reserve status and its ensuing ability to finance itself at cheaper rates than the RoW. In our model, this expected transfer of wealth to the Hegemon is compensation for risk — a feature shared with Gourinchas and Rey (2007a), Caballero, Farhi and Gourinchas (2008), Mendoza, Quadrini and Ríos-Rull (2009), Gourinchas, Govillot and Rey (2011), Maggiori (2012) — but, crucially, the Hegemon influences the terms of the compensation via its supply of reserves. There is a sense in our model in which the privilege (equation (7)) is truly exorbitant, since it is a pure monopoly rent.

The exorbitant privilege in equation (7) is increasing in risk aversion (γ), the pool of savings (w^*) of the RoW, and the background risk (σ). Recalling from equation (4) that liquidity and network effects are isomorphic to changes in γ and w^* , we conclude that higher liquidity benefits ($\uparrow \omega_1$) and stronger network effects ($\uparrow \Omega_{12}$) increase both the level of issuance and the size of the exorbitant privilege.

Private issuance of reserve assets. The size of the exorbitant privilege depends on the amount of reserve assets that is issued (in our model, b); we therefore discuss here different interpretations of what this stock of assets corresponds to in reality. In all cases, b is not to be interpreted as the total stock of reserve assets being issued, but as the part of the stock that is held by foreigners, i.e. an external liability of the Hegemon. A narrow interpretation would include only the fraction of the Hegemon money and short-term government debt that is held by the RoW, while a broad interpretation would include any asset — including those issued by the private sector — that is denominated in the reserve currency and held by the RoW. Under the latter broader interpretation, which we favor, the data counterpart to b is the gross external liabilities of the Hegemon country denominated in the reserve currency.²¹

We extend the model to allow for private issuance of reserve assets. We assume that there is a mass μ of private issuers within the Hegemon country, each of which can issue one unit of debt denominated in the reserve currency. Each issuer can issue at cost η ; for simplicity, we assume

²¹Lane and Shambaugh (2010) estimate that approximately 90% of US external liabilities are Dollar-denominated.

the cost to be uniformly distributed over $[0, \xi]$ across issuers. We denote the total issuance as b^T ; since the marginal private issuer is defined by a cutoff $\bar{\eta} = \bar{R}^r - R^s(b^T)$, we conclude that:

$$b^T = b + \frac{\mu}{\xi}(\bar{R}^r - R^s(b^T)),$$

for $\bar{R}^r - R^s(b^T) \in [0, \xi]$. Solving this equation, we derive a simple relationship between total issuance b^T and public issuance b :

$$b^T = \frac{b + \frac{\mu}{\xi} 2\gamma\sigma^2 w^*}{1 + \frac{\mu}{\xi} 2\gamma\sigma^2}.$$

We can then rewrite the demand curve for reserve assets as a function of b :

$$\hat{R}^s(b) = \bar{R}^r - 2\hat{\gamma}\sigma^2(w^* - b),$$

where $\hat{\gamma} \equiv \frac{\gamma}{1 + \frac{\mu}{\xi} 2\gamma\sigma^2}$. Hence, private issuance decreases the slope of the demand curve $R^s(b)$ for reserve assets, making it more elastic.

If the Hegemon does not take into consideration the welfare of private issuers, then the Hegemon problem is isomorphic to the one solved in this section, with γ replaced by $\hat{\gamma}$. If, instead, the Hegemon takes into consideration the welfare of private issuers gross of entry costs, then the Hegemon problem is isomorphic to the one solved in this section, with b and γ replaced by b^T and $\hat{\gamma}$, respectively.²²

This model is consistent with the empirical regularity that the consolidated (private and public) external balance sheet of the Hegemon consists of low return safe and liquid liabilities and high return risky and illiquid assets, as emphasized by Despres, Kindleberger and Salant (1966), Gourinchas and Rey (2007a). In particular, the model is consistent with the notion that it is the private sector — not the government — that holds foreign risky assets, while the government issues safe assets to finance current spending. It is also consistent with the evidence by Accominotti (2012) that private safe assets issued/guaranteed by London merchant banks played an important role in the 1920s Gold-Exchange standard and the Pound collapse in 1931.

²²If the Hegemon takes into consideration the welfare of private issuers net of entry costs, then the objective function of the Hegemon as a function of b^T is different and is given by

$$V(b^T) = 2\gamma\sigma^2 b^T (w^* - b^T) - \frac{\mu}{\xi} \frac{[2\gamma\sigma^2 (w^* - b^T)]^2}{2}.$$

3 Limited Commitment and the Triffin Dilemma

We first analyze the equilibria that occur for a given quantity of debt b that is sold, and then study the optimal issuance of b from the perspective of the Hegemon.

If a disaster has occurred at $t = 1$, the Hegemon decides whether to appreciate or depreciate its currency by solving:

$$\begin{aligned} \max_{e \in \{1, e_L\}} \quad & C_1 - \tau(1 - e), \\ \text{s.t.} \quad & sR_L^r - bR = C_1. \end{aligned}$$

The Hegemon chooses e_L if and only if

$$bR(1 - e_L) > \tau(1 - e_L).$$

Intuitively, the Hegemon depreciates if the gains from the lower debt repayment that results from choosing e_L over $e_H = 1$ are greater than the penalty $\tau(1 - e_L)$. Depreciation is an effective way of reducing debt payments in real terms, because we have stressed that b is the stock of debt held by RoW agents. The above condition further simplifies to a simple threshold property:

$$bR > \tau. \tag{8}$$

This threshold property plays a crucial role in generating multiple equilibria, since it makes time-1 Hegemon decisions dependent upon the time-0 chosen interest rate on the debt (R).

If $bR > \tau$, then the Hegemon chooses to depreciate in bad times at $t = 1$. RoW agents at time $t = 0^+$ anticipate that the Hegemon will depreciate and therefore treat Hegemon debt as a perfect substitute with the risky asset; they require $R = R_H^r$ and are then willing to absorb any quantity of debt that is sold at that price. This outcome is possible for all $b > \underline{b}$, where $\underline{b} \equiv \frac{\tau}{R_H^r}$.

If $bR \leq \tau$, then the Hegemon does not depreciate in bad times at $t = 1$ and its debt is therefore safe. The interest rate is then $R = R^s(b)$. This outcome is possible for all $b < \bar{b}$,²³ where

$$\bar{b} \equiv \frac{-\bar{R}^r + 2w^*\gamma\sigma^2 + \sqrt{(\bar{R}^r - 2w^*\gamma\sigma^2)^2 + 8\gamma\sigma^2\tau}}{4\gamma\sigma^2}. \tag{9}$$

We collect these results in the lemma below.

²³ $\bar{b}$ is the only positive root of the quadratic equation that corresponds to the inequality $b(\bar{R}^r - 2\gamma(w^* - b)\sigma^2) \leq \tau$. In this paper, we focus on the interesting case $\bar{b} \leq w^*$, which requires the parameter restriction $\tau \leq \bar{R}^r w^*$ so that commitment is sufficiently imperfect that the Hegemon cannot provide the RoW with full insurance. Imposing this condition results in the following ordering: $\underline{b} \leq \bar{b} \leq w^*$. The first inequality holds because $R^s(b) < \bar{R}^r \quad \forall b \in [0, \bar{b}]$, conditional on the debt being safe. Therefore, $\bar{b}\bar{R}^r > \tau$.

Lemma 2 (The Three Regions of the IMS) For a given level of issuance b at $t = 0^-$, the structure of continuation equilibria for $t = 0^+$ onwards is as follows:

1. If $b \in [0, \underline{b}]$ (The Safety region) there is a unique equilibrium, the safe equilibrium, under which the Hegemon does not depreciate in the disaster state at $t = 1$. The yield on reserve currency debt is given by:

$$R^s(b) = \bar{R}^r - 2\gamma(w^* - b)\sigma^2$$

and is increasing in b .

2. If $b \in (\underline{b}, \bar{b}]$ (The Instability region) there are two equilibria: the safe equilibrium described above; and the collapse equilibrium under which reserve currency debt has no safety premium ($R = R_H^r$) and the reserve currency depreciates conditional on a disaster.
3. If $b \in (\bar{b}, w^*]$ (The Collapse region) there is a unique equilibrium, the collapse equilibrium described above.

3.0.1 Hegemon Optimal Issuance of Debt

Multiple equilibria are possible at $t = 0^+$ when issuance is in the Instability region; we therefore need to select an equilibrium. Given our focus on strategic issuance rather than equilibrium selection, we adopt the simplest possible selection device: we select the safe equilibrium if the realization of the sunspot is s , and the collapse equilibrium otherwise. Accordingly, we define a function $\alpha(b) \in [0, 1]$ to denote the $t = 0^-$ probability that the continuation equilibrium for $t = 0^+$ onward is the collapse equilibrium:

$$\alpha(b) = \begin{cases} \alpha(b) = 0, & \text{for } b \in [0, \underline{b}], \\ \alpha(b) = \alpha, & \text{for } b \in (\underline{b}, \bar{b}], \\ \alpha(b) = 1, & \text{for } b \in (\bar{b}, w^*]. \end{cases}$$

Our constant formulation of the probability of the bad sunspot realization has the advantage of simplicity and is a benchmark in the literature (see Cole and Kehoe (2000), as well as the literature that follows).²⁴

²⁴One could consider many alternative functions $\alpha(b)$ — continuous or discontinuous, monotonically increasing or not. One alternative would be to consider a function $\alpha(b)$ that jumps in the interior of the Instability region, in order to capture the notion of neglected risk (Gennaioli, Shleifer and Vishny (2012, 2013)). The economics of our main results is robust to more general choices of $\alpha(b)$ and, in particular, to an increasing smooth function of the probability of the bad sunspot. For some results we would need the probability $\alpha(b)$ to increase sufficiently fast with b . One could also consider refinements, such as for example along the lines of the global games literature. This would lead to an indicator function for $\alpha(b)$ with an endogenous cutoff in the Instability region. To capture to crucial

By analogy with the full-commitment problem in equation (5), the Hegemon maximization problem is:

$$\max_{b \geq 0} V(b) \equiv (1 - \alpha(b))V^{FC}(b) - \alpha(b)\lambda\tau(1 - e_L), \quad (10)$$

where we recall that $V^{FC}(b) = b(\bar{R}^r - R^s(b))$ is the value function under full commitment. This formulation shows that utility maximization is equivalent to maximizing the expected wealth transfer from the RoW, net of the expected cost of a possible depreciation.²⁵ The value function in equation (10) is discontinuous at $b = \{\underline{b}, \bar{b}\}$ if $\alpha \in (0, 1)$ and is otherwise twice continuously differentiable; we therefore cannot apply entirely standard optimization methods. Note that $V^{FC}(b) \geq V(b)$ and that the equality holds only $\forall b \in [0, \underline{b}]$. This value function is illustrated in Figure 2, with the value function under full commitment plotted as a dotted line for comparison purposes. We formalize the optimal issuance solution in the proposition below, and then describe it intuitively using the illustration in Figure 2.

Proposition 2 *Limited Commitment Equilibrium and the Triffin Dilemma.* *Under limited commitment, the equilibrium issuance by the Hegemon is given by:*

1. *If $b^{FC} \leq \underline{b}$, then the Hegemon issues b^{FC} in the Safety region.*
2. *If $\bar{b} \geq b^{FC} > \underline{b}$, then the Hegemon issues $\underline{b}$ in the Safety region or it issues b^{FC} in the Instability region, whichever generates higher net monopoly rents.*
3. *If $b^{FC} > \bar{b}$, then the Hegemon either issues $\underline{b}$ in the Safety region or it issues $\bar{b}$ in the Instability region, whichever generates higher net monopoly rents.*

For all equilibria, the Hegemon enjoys an exorbitant privilege in the form of positive net expected monopoly rents.

Despite limited commitment, multiple equilibria, and jumps in the value function, the model remains very tractable and simple to analyze in closed form. Figure 2 illustrates some of the possible equilibrium outcomes from the above proposition. Panel A corresponds to case 1, in which the Hegemon finds it optimal to issue in the interior of the Safety region.

More interesting for us are cases 2 and 3, in which the Hegemon faces a meaningful tradeoff — or “dilemma” — between issuing less debt but remaining in the Safety region ($\underline{b}$) and issuing more debt but entering the Instability region (either b^{FC} or $\bar{b}$). For example, Panel B illustrates

risk component at the heart of the Triffin argument in such a setup, one could add a publicly observable shock to the cost of default τ realized after the issuance decision but before issuance actually takes place.

²⁵See Lemma A.1 in the Online Appendix for details.

case 2 for a parametrization that leads the Hegemon to prefer issuing more debt, at the risk of a collapse of the IMS.²⁶ This tradeoff is our model's rationalization of the Triffin dilemma, which Kenen (1963) summarizes as:

Triffin has dramatized the long-run problem as an ugly dilemma: If the present monetary system is to generate sufficient reserve assets to lubricate payments adjustment, the reserve currency countries must willingly run payments deficits enduring a deterioration of their net reserve positions that could erode foreign confidence in the reserve currencies. If, contrarily, the reserve currency countries are to maintain their net reserve positions, there must someday be a shortage of reserve assets and this will cause serious frictions in the process of payments adjustment.²⁷

As we documented in the introduction, the history of the IMS is characterized by its repeated collapses (e.g. the Gold-Exchange standard in 1931, Bretton Woods in 1973). One possible interpretation is that these collapses are caused by large unforeseen shocks. The Triffin dilemma offers an alternative interpretation: that the Hegemon endogenously chooses to put the IMS at risk of collapse.

Whether a Triffin dilemma arises in our model (cases 2 and 3) or not (case 1) depends upon the level of RoW demand for reserve assets (w^*), compared to the safe debt capacity of the Hegemon (τ). More precisely, it depends upon whether $b^{FC} = 1/2w^* > \tau/R_H^* = \underline{b}$. In cases 2 and 3 ($b^{FC} > \underline{b}$), there exists a threshold $\alpha_m^* \in (0, 1)$ such that the Hegemon issues at the boundary of the Safety region $\underline{b}$ if and only if $\alpha > \alpha_m^*$, and otherwise issues either b^{FC} (case 2) or $\bar{b}$ (case 3).²⁸

All else equal, an increase in the RoW demand for safe assets ($\uparrow w^*$) or a decrease in the safe debt capacity ($\downarrow \tau$) activates the Triffin margin; the Hegemon then faces a choice between a safe option with a low level of debt at the boundary of the Safety region and a risky option with a high level of debt ($\min\{b^{FC}, \bar{b}\}$) in the Instability region. Indeed, policy concerns regarding Triffin-like phenomena have arisen precisely in periods when there was a perception that the global

²⁶In our model, interest rates do not signal the possibility of a collapse until it occurs; that is, for a given level of issuance, safe interest rates are independent of the probability of collapse $\alpha(b)$. However, the Hegemon fully considers the probability of an increase in interest rates in case of a collapse, and reduces its issuance as this probability increases. Furthermore, if we allowed for longer (than 1 period) debt maturities, the yields on these longer maturities would increase with the probability of collapse.

²⁷In our model, the motive for reserve accumulation is risk aversion and/or a desire for liquidity by the RoW; this provides a more general illustration of the demand for reserves than the original payments/defense of exchange rates reasons highlighted by Triffin (1961). This more general motive for reserve accumulation is consistent with the dramatic accumulation of reserves during the post-Asian-crisis global imbalances period under floating exchange rates, and with the resurgence of a Triffin-style dilemma in this environment.

²⁸Indeed, the value function is independent of α at the boundary $\underline{b}$ of the Safety Region and is continuous and monotonically decreasing in α in the Instability region. With $\alpha = 1$, we always have $V(\underline{b}) > V(\min\{b^{FC}, \bar{b}\})$; with $\alpha = 0$, we always have $V(\underline{b}) < V(\min\{b^{FC}, \bar{b}\})$.

demand for reserve assets was outstripping the safe debt capacity of the Hegemon; examples include the Bretton Woods era and, more recently, the post-Asian-crisis global imbalances era.

The above modeling also helps shed light on the historical intellectual debate between the so-called “consensus view” and the “minority view”. The former view holds that US balance of payments deficits were ultimately unsustainable, as articulated by Triffin (1961); the latter view, which was articulated by Despres, Kindleberger and Salant (1966), holds that US balance of payments deficits were sustainable and that the US played the role of a “world banker” with both gross liabilities and gross assets, with a positive liquidity premium between the two sides of its balance sheet.²⁹

Our model — while consistent with the minority view of the Hegemon acting as a financial intermediary that collects a safety/liquidity premium on its gross assets/liabilities — is also consistent with the concerns of the consensus view regarding investor confidence in the US Dollar, but crucially ties these concerns to the gross (not the net) external debt position of the US. We share the view of the domestic macro literature of banking as a fragile activity that is subject to self-fulfilling panics that can have macroeconomic consequences (Gertler and Kiyotaki (2015)); however, the problem is exacerbated in our context by the absence of a plausible LoLR with sufficient fiscal capacity to support the Hegemon world banker.

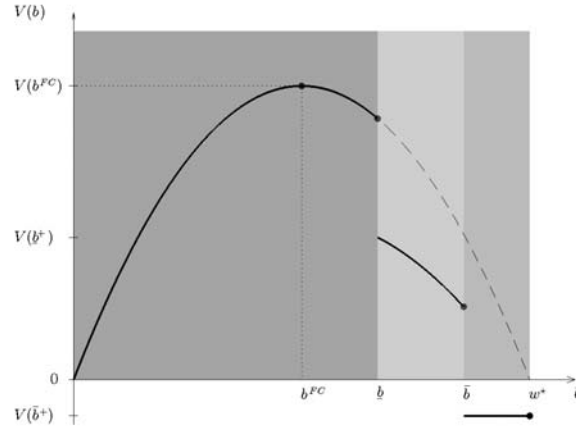
Risk-sharing, LoLR arrangements and the Triffin dilemma. One approach to mitigating the Triffin dilemma and the associated instability of the IMS is to introduce policies that reduce the demand for reserve assets at all levels of global savings w^* . Such policies have often been proposed by economists looking to reform the IMS (Keynes (1943), Harrod (1961), Machlup (1963), Meade (1965), Rueff (1963), Farhi, Gourinchas and Rey (2011));³⁰ their most recent incarnations have included swap lines amongst central banks, credit lines by the IMF as LoLR, and international reserve sharing agreements such as the Chiang Mai initiative.

Our framework can capture the rationale behind these policies with a simple extension of the demand curve for reserve assets in equation (3). We assume that each of the many countries in the RoW is saddled with an idiosyncratic background endowment risk ω_i . We also assume that if variance (C_1^*) is above a variance threshold in equilibrium, then international investors penalize variance at the margin with “risk aversion” $\bar{\gamma}$, rather than $\underline{\gamma} < \bar{\gamma}$. This is a simple reduced-form way of capturing a form of precautionary savings. We assume that the variance of ω_i is so large that the variance of future consumption remains above the variance threshold even when the

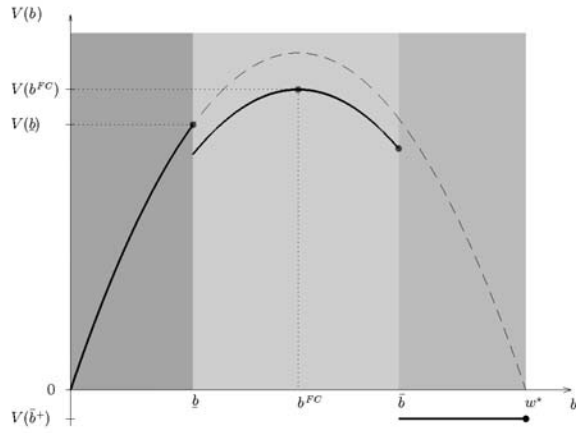
²⁹Despres, Kindleberger and Salant (1966) write: “such lack of confidence in the dollar as now exists has been generated by the attitudes of government officials, central bankers, academic economists, and journalists, and reflects their failure to understand the implications of this intermediary function.”

³⁰See Grubel (1963) for a reprint of the main policy proposals up to the 1960s.

Figure 2: Hegemon Optimal Debt Issuance



(a) Optimal Issuance in Safety Region



(b) Optimal Issuance in Instability Region

Note: Panel (a) illustrates a parameter configuration in which full-commitment issuance b^{FC} can be achieved in the Safety region. Panel (b) illustrates a parameter configuration in which full-commitment issuance b^{FC} can only be achieved in the Instability region. Optimal issuance under limited commitment still occurs at the full commitment level in both panels.

country invests all its savings in reserve assets; however, the variance of future consumption falls below the variance threshold in the absence of idiosyncratic background risk, even when there are no reserve assets. In that case, a sufficiently good idiosyncratic risk-sharing arrangement among RoW countries reduces the equilibrium demand for reserve assets by lowering marginal “risk aversion” to the lower level $\underline{\gamma}$.

In a world with more idiosyncratic risk-sharing and lower “risk aversion”, the Hegemon finds issuing in the Safety region relatively more attractive than issuing in the Instability region. Indeed, assuming that $\underline{b} < b^{FC} < \bar{b}(\gamma)$ for both values of γ , the profits from issuing b^{FC} are equal to $(1 - \alpha)b^{FC}2\gamma\sigma^2(w^* - b^{FC}) - \alpha\lambda\tau(1 - e_L)$ and the profits from issuing $\underline{b}$ are equal to $\underline{b}2\gamma\sigma^2(w^* - \underline{b})$. Hence, the profits from issuing b^{FC} decrease more than the profits from issuing $\underline{b}$ when γ drops from $\bar{\gamma}$ to $\underline{\gamma}$.

4 Welfare Consequences of the Triffin Dilemma

In the previous section, we formalized the Triffin dilemma as the choice of a monopolistic Hegemon issuer of reserve assets between issuing fewer assets that are certain to be safe and issuing more assets that may turn out to be risky. The Hegemon maximizes expected net monopoly rents (producer surplus) without taking into account RoW expected utility (consumer surplus). In this section, we consider social welfare (social surplus) that adds expected net monopoly rents and RoW expected utility. We always evaluate welfare from the perspective of expected utility at time $t = 0^-$, before the sunspot is selected.

The interesting case to consider is the one in which there is a meaningful tradeoff — the Triffin dilemma — between issuing in the Safety region or in the Instability region ($b^{FC} > \underline{b}$, cases 2 and 3 in Proposition 2). In this configuration, the Hegemon faces a choice between a safe option with low issuance ($\underline{b}$) and a risky option with higher issuance ($\bar{b}$). We compare the rankings of these two options from the perspective of the Hegemon, the RoW, and social welfare, respectively. If the Hegemon prefers the high-issuance risky-option to the low-issuance safe-option, but the RoW would have preferred the opposite option, then we say that there is over-issuance from the perspective of the RoW. Similarly, if the Hegemon prefers the low-issuance safe-option to the high-issuance risky-option, but the RoW would have preferred the opposite option, then we say that there is under-issuance from the perspective of the RoW. Under- and over-issuance from the perspective of social welfare are defined analogously.

One might conjecture, by analogy to standard monopoly problems, that there will always be under-issuance from a social welfare perspective. While this can certainly happen in our model, we also show that it is possible for over-issuance to occur. We trace this surprising result to the

fact that the options faced by the Hegemon involve two inter-related dimensions: the traditional quantity dimension that is analyzed in standard monopoly problems and a novel risk dimension.

The crux of the argument hinges on the shape of the demand curve. Thus far we have restricted our attention to a linear demand curve, in the interest of tractability. When it comes to welfare, more insights can be gleaned by generalizing the demand function to allow for nonlinearities, since these govern the infra-marginal RoW surplus. In particular, we found that a tractable model that still captures these more general effects can be rendered via a concave, but piece-wise linear, demand curve with a single concave kink.³¹ One way to obtain this type of demand curve is to augment the preferences of the RoW to include a “bond in the utility” function component as in Section 2.1 (equation (4)), but with the difference that the satiation point for liquidity occurs at lower levels of bond holdings within the Safety region.³²

In the set-up of this section, the RoW solves the following maximization problem:

$$\begin{aligned} \max_b \quad & \mathbb{E}^+[C_1^*] - \gamma \text{Var}^+(C_1^*) - \gamma_L (\hat{b} - \min(b, \hat{b}) \mathbf{1}_{\{\mathbb{E}^+[e]=1\}})^2, \\ \text{s.t.} \quad & w^* R^r + b(R^e - R^r) = C_1^*, \quad b \geq 0, \end{aligned}$$

where $\gamma_L > 0$, $\hat{b}$ is an exogenous threshold, and $\mathbf{1}_{\{\mathbb{E}^+[e]=1\}}$ is the indicator function that takes value one if its argument is satisfied. If debt is safe (i.e. $\mathbb{E}^+[e] = 1$), then the extra utility (liquidity) value of owning bonds is $\gamma_L (\hat{b} - b)^2$ for $b < \hat{b}$ and zero otherwise. If debt is risky (i.e. $\mathbb{E}^+[e] < 1$), then the extra utility loss $\gamma_L \hat{b}^2$ is the one that would have occurred if the agent had chosen $b = 0$ in the presence of safe debt.

We assume, for simplicity, that $\hat{b} = \underline{b} = \frac{\tau}{R_H}$. This implies that if debt is expected to be safe, then the demand curve is given by³³

$$R^s(b) = \bar{R}^r - 2\gamma(w^* - b)\sigma^2 - 2\gamma_L(\underline{b} - b)\mathbf{1}_{\{b \leq \underline{b}\}}. \quad (11)$$

If debt is expected to be risky, which can only happen for $b > \underline{b}$, then the result from Proposition A.1 applies and $R = R_H^r$, so that risky debt is a perfect substitute for the risky asset. Therefore, if the debt is safe, the demand function has an extra liquidity component for all $b \leq \underline{b}$ and is otherwise identical to the one considered in the previous sections.

This set-up lends itself to welfare evaluation as the “area under the demand curve”, which conveniently allows for intuitive and graphical representation of welfare. RoW expected utility

³¹Concavity refers to the function $R^s(b)$, thus implying a convex demand curve $b(R^s)$.

³²This piecewise linear demand function could also be rationalized with liquidity needs arising from investment (see for example Holmstrom and Tirole (1997), Farhi and Tirole (2012), Dang et al. (2014)).

³³We impose the parameter restriction $\bar{R}^r - 2\gamma w^* \sigma^2 - 2\gamma_L \hat{b} > 0$, by analogy with the previous sections.

can be computed as:

$$V_{RoW}(b) = V_{RoW}(R^s(0)) + (1 - \alpha(b)) \int_{R^s(0)}^{R^s(b)} b(\tilde{R}^s) d\tilde{R}^s, \quad (12)$$

where $b(R^s)$ is the demand curve that expresses the amount of debt being demanded as a function of the interest rate, as in equation (11).³⁴

Figure 3 Panel B illustrates the piecewise-linear demand function in equation (11) and allows to visualize RoW expected utility as the area below the demand curve.³⁵ For example, RoW expected utility when the Hegemon issues $\underline{b}$ is represented by the green area. Similarly, RoW expected utility when the Hegemon issues $\bar{b}$ is represented by the orange area. This latter area is shrunk, compared to the total area under the demand curve, in line with equation (12), to account for the fact that the equilibrium issuance $\bar{b}$ is safe only with probability $1 - \alpha$.

The Hegemon net expected monopoly rents are given by

$$V(b) = (1 - \alpha(b))b(\bar{R}^r - R^s(b)) - \alpha(b)\lambda\tau(1 - e_L). \quad (13)$$

The green rectangle in Figure 3 Panel A represents the net expected monopoly rents that accrue from issuing $\underline{b}$. The orange rectangle represents the net expected monopoly rents that accrue from issuing $\bar{b}$. This latter area is shrunk, compared to the total area $\bar{b}(\bar{R}^r - R^s(\bar{b}))$, in line with equation (10), to account for the fact that the equilibrium issuance $\bar{b}$ is safe only with probability $1 - \alpha$ and that there is an expected cost of depreciation $\alpha\lambda\tau(1 - e_L)$.

Intuitively, higher values of liquidity ($\uparrow \gamma_L$) increase RoW expected utility in the green area in Figure 3 Panel B. This increases the (infra-marginal) RoW expected utility loss in case of a collapse of the IMS when the Hegemon issues $\bar{b}$ rather than $\underline{b}$. For a given probability of the collapse α , the higher the value of liquidity, the higher the RoW expected utility losses from issuance in the Instability region. However, the Hegemon does not internalize this loss when choosing issuance between $\bar{b}$ and $\underline{b}$. Indeed, Figure 3 Panel A illustrates that the comparison the Hegemon makes in choosing optimal issuance is independent of infra-marginal demand from the RoW for $b < \underline{b}$, as long as the Hegemon does not find it optimal to issue in the interior of the Safety region. This misalignment in the source of Hegemon and RoW welfare opens up the possibility of socially inefficient issuance of reserve assets.

When the value of liquidity is low, and always in the limit of no liquidity value and linear-demand for safe debt, there is under-issuance from a social perspective, as in standard monopoly

³⁴See Online Appendix for full details.

³⁵Figure 3 plots $R^s(b)$, but expected utility is the area under the curve $b(R^s)$, hence in the figure this area is the horizontal space between the function $R^s(b)$ and the vertical axis.

problems. More surprisingly, when the value of liquidity is sufficiently high, there is over-issuance from a social perspective. For some values of the probability of collapse α , the monopolist chooses to issue $\bar{b}$ but the RoW would have been better off with the safe issuance at $\underline{b}$, so much so that social welfare is higher at $\underline{b}$.

In order to formalize the above intuition, we focus on cases 2 and 3 in Proposition 2 in which $b^{FC} > \underline{b}$. It is convenient to define the following three thresholds: α_m^* , α_{RoW}^* , α_{TOT}^* . In Section 3.0.1 we have discussed α_m^* , the cutoff probability of the collapse outcome that makes the Hegemon indifferent between issuing at the upper bound of the Safety region ($\underline{b}$) or issuing at the local maximum in the Instability region $\min\{b^{FC}, \bar{b}\}$. We now similarly define α_{RoW}^* to be the cutoff probability that equalizes RoW expected utility at the boundary of the Safety region $\underline{b}$ and at $\min\{b^{FC}, \bar{b}\}$ in the Instability region. The analogous cutoff for social welfare is α_{TOT}^* . The proof of Proposition 3 in the Online Appendix shows that α_{RoW}^* and α_{TOT}^* are unique and in the interval $(0, 1)$.

These thresholds have intuitive implications for over- and under-issuance of reserve assets. For example, if $\alpha_m^* > \alpha_{RoW}^*$, then for all probabilities $\alpha \in (\alpha_{RoW}^*, \alpha_m^*)$, the Hegemon over-issues from the perspective of RoW. Similarly, if $\alpha_m^* < \alpha_{RoW}^*$, then for all probabilities $\alpha \in (\alpha_m^*, \alpha_{RoW}^*)$, the Hegemon under-issues from the perspective of RoW. Similar conclusions can be drawn from the ranking between α_m^* and α_{TOT}^* , but now from the perspective of social welfare.

Proposition 3 (*Over-issuance by a Monopolist Hegemon*) *If $\gamma_L = 0$, so that the demand curve is linear, then in equilibrium the cutoff probabilities are ranked as follows:*

$$\alpha_m^* < \alpha_{TOT}^* < \alpha_{RoW}^*,$$

and the Hegemon under-issues for $\alpha \in (\alpha_m^, \alpha_{RoW}^*)$ from the perspective of RoW, and for $\alpha \in (\alpha_m^*, \alpha_{TOT}^*)$ from a social perspective.*

There exists $\bar{\gamma}_L(\tau) > 0$, which makes the demand curve sufficiently concave, such that for all $\eta \in (0, 1]$, when τ is sufficiently small, and when $\gamma_L \in [\eta \bar{\gamma}_L(\tau), \bar{\gamma}_L(\tau)]$, the cutoff probabilities are ranked as follows:

$$\alpha_m^* > \alpha_{TOT}^* > \alpha_{RoW}^*,$$

and the Hegemon over-issues for $\alpha \in (\alpha_{RoW}^, \alpha_m^*)$ from the perspective of RoW and for $\alpha \in (\alpha_{TOT}^*, \alpha_m^*)$ from a social perspective.*

Proof. In the interest of intuition and brevity we provide here the full proof of the first statement: for linear demand the monopolist under-issues from a social perspective. The Online Appendix provides the proof of the second statement, that there can be over-issuance for sufficiently concave demand curves.

Assume $\gamma_L = 0$. Define $b^* \equiv \min\{b^{FC}, \bar{b}\}$ to be the optimal level of issuance that the Hegemon chooses conditional on issuing in the Instability region. RoW expected utility is equalized at issuance levels $\underline{b}$ and b^* for a threshold probability of the collapse α_{RoW}^* :

$$(1 - \alpha_{RoW}^*)b^{*2} = \underline{b}^2.$$

Indeed, these are the areas under the demand curve as described in equation (12). Similarly, Hegemon net expected monopoly rents are equalized at issuance levels $\underline{b}$ and b^* for a threshold probability of the collapse α_m^* :

$$(1 - \alpha_m^*)2\gamma\sigma^2(w^* - b^*)b^* - \alpha_m^*\lambda\tau(1 - e_L) = (w^* - \underline{b})2\gamma\sigma^2\underline{b},$$

where we recall that $R^s(w^*) = \bar{R}^r$. We conclude that:

$$1 - \alpha_m^* = \frac{w^* - \underline{b}}{w^* - b^*} \frac{\underline{b}}{b^*} + \frac{\alpha_m^*\lambda\tau(1 - e_L)}{2\gamma\sigma^2 b^*(w^* - b^*)} > \frac{\underline{b}}{b^*} > \left(\frac{\underline{b}}{b^*}\right)^2 = 1 - \alpha_{RoW}^*.$$

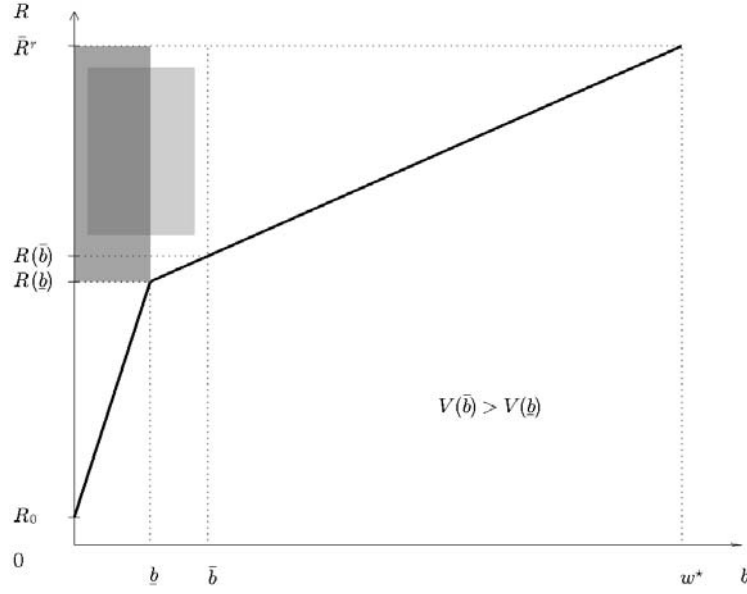
Since α_{TOT}^* is a convex combination of α_{RoW}^* and α_m^* with interior non vanishing weights on each of the elements, we obtain the result in the Proposition.

Note that in this derivation, the shape of the demand curve only enters through the sufficient statistics b^* and $\frac{\tau}{2\gamma\sigma^2}$. The ranking $\alpha_{RoW}^* > \alpha_m^*$ does not depend on the precise choice of b^* or on the precise value of $\frac{\tau}{2\gamma\sigma^2}$. This clarifies why changes in the slope of the demand curve are not sufficient to overturn this ranking. However, changes in the degree of concavity of the demand curve are sufficient as proved in the continuation of this proof in the Online Appendix. ■

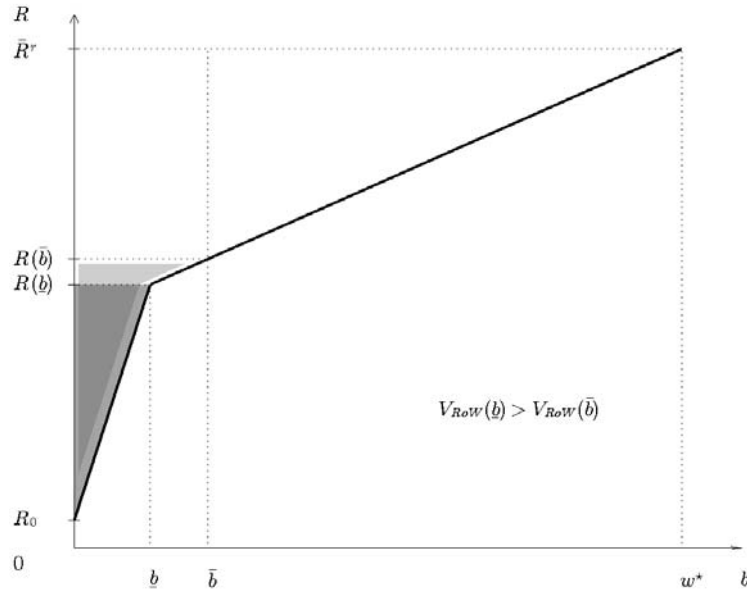
We can relate our notion of over- and under-issuance, as a choice between the safe and the risky option in the Triffin dilemma, to another connected notion. We define $b_m^*(\alpha)$, $b_{RoW}^*(\alpha)$, and $b_{TOT}^*(\alpha)$ as the levels of issuance that maximize Hegemon net expected monopoly rents, RoW expected utility, and social welfare, respectively. We say that there is over-issuance from the perspective of RoW if $b_{RoW}^* < b_m^*$, and under-issuance from the perspective of RoW if $b_{RoW}^* > b_m^*$. The concept of over- and under-issuance from the perspective of social welfare is defined analogously.

A consequence of the above proposition is that: If $\gamma_L = 0$, then $b_m^*(\alpha) < b_{TOT}^*(\alpha) < b_{RoW}^*(\alpha)$ for every $\alpha \in [0, 1]$, so that there is under-issuance from the perspective of RoW and of social welfare; There exists $\gamma_L(\tau) > 0$ such that for τ sufficiently small, then $\alpha \in (\alpha_{RoW}^*, \alpha_m^*)$, $b_m^*(\alpha) > b_{RoW}^*(\alpha)$, so that there is over-issuance from the perspective of RoW, and for $\alpha \in (\alpha_{TOT}^*, \alpha_m^*)$, $b_m^*(\alpha) > b_{TOT}^*(\alpha)$ so that there is over-issuance from the perspective of social welfare.

Figure 3: Welfare Consequences of the Triffin Dilemma



(a) Hegemon Net Expected Monopoly Rents



(b) RoW Expected Utility

Note: Panel (a) illustrates net expected monopoly rents for the Hegemon issuance of either $\underline{b}$ (green) or $\bar{b}$ (orange). A parameter configuration is chosen such that the Hegemon finds it optimal to issue $\bar{b}$. Panel (b) illustrates RoW expected utility resulting from the Hegemon decision to issue either $\underline{b}$ (green) or $\bar{b}$ (orange). Under the parameter configuration, RoW would have preferred issuance to be $\underline{b}$.

5 Gold-Exchange Standard and ZLB Recessions

The scarcity of reserve assets in the IMS has often be associated with recessionary pressures. Most famously, Keynes (1923) argued against the return by all countries to a gold standard at pre-WWI parities on the grounds that these would have required a policy of tight money, i.e. high interest rates, leading to an increase in demand for reserve assets that if unaccommodated by an increase in the supply of these assets would have lead to a recession. Furthermore, he argued that a peg to gold would have left interest rate policy to be determined by fluctuations (“vagaries”) in the demand for reserve assets rather than focusing on domestic macroeconomic stabilization.

In this section we show that this argument can be rationalized within the context of our model. We then extend this logic to show that the argument would prevail also in a regime of floating exchange rates when the Hegemon monetary policy is constrained by the ZLB. This duality between Gold-Exchange standard and floating regimes with the ZLB shows that the key features behind the recessionary effect of the demand for reserve assets lies in the inability (ZLB) or unwillingness (peg) of the monetary authority to lower the interest in response to increases in demand for reserve assets coupled with the inability, due to limited commitment, of the Hegemon to expand the supply of reserve assets. Indeed, we show that under commitment the Hegemon finds it optimal to always issue enough reserve assets to reach full employment, because the demand curve for reserve assets endogenously becomes perfectly inelastic when there is slack in the economy. However, with limited commitment the Hegemon might be unable to credibly issue enough reserve assets to attain full employment.

5.0.1 Floating Exchange Rates and ZLB

To formalize the above logic, we modify the production structure from the previous sections to allow for production within each period. We assume that a unit mass of competitive firms at time $t = 0$ and at $t = 1$ in the RoW have access to a linear one-for-one production technology from domestic labor. In both periods, labor is supplied without disutility up to a level $\bar{L}$ and with a large disutility for any amount of labor in excess of this level.³⁶ Output is produced instantaneously at $t = 0^+$ (and at $t = 1$), so that the decision to produce at $t = 0$ takes place after the equilibrium sunspot has been selected. Wages are completely rigid in RoW currency in both periods while prices are fully flexible. For simplicity, we select an equilibrium in which period 1 output is at full employment thus allowing us to focus on endogenous output determination at $t = 0^+$ and,

³⁶We assume that the disutility is sufficiently large that $\bar{L}$ is the natural level of output. By analogy with the OLG model that we introduce in Section 7, we assume that the labor in period $t = 1$ is supplied by a new generation of RoW households. Under this assumption, the model under flexible prices would be identical to the real one considered in the previous sections.

consequently, omit time subscripts.³⁷ Firms are competitive and take world prices for their output as given. Firms solve $\max_{\ell^*} (p^* - \bar{w}^*)\ell^*$. Optimality requires $p^* = \bar{w}^*$, so that output is demand determined. For simplicity we take $\bar{w}^* = 1$. Wage income is $w^{*\ell} \equiv \bar{w}^*\ell^*$. We extend the previous notation and denote (endowment) wealth by w^{*e} . Total investable wealth by RoW agents at time $t = 0^+$ is $w^* \equiv w^{*e} + w^{*\ell}$.

We denote the nominal RoW interest rate as $\tilde{R}_t^*$. We assume that the RoW central bank uses a truncated Taylor rule:

$$\tilde{R}^* = 1 + \max(-\phi(\bar{L} - \ell), 0), \quad (14)$$

where we take the limit as $\phi \uparrow \infty$ so that the central bank sets the RoW nominal interest rate at a level consistent with full employment or at zero: either $\ell = \bar{L}$ and $\tilde{R}^* \geq 1$ or $\ell < \bar{L}$ and $\tilde{R}^* = 1$.

If the debt is safe, no arbitrage implies that the interest rate on dollar debt is $R^s(b) = \tilde{R}^*$. The natural rate consistent with full employment, taking b as given, is: $\tilde{R}^{*n}(b) \equiv \bar{R}^r - 2\gamma\sigma^2(w^{*e} + \bar{w}\bar{L} - b)$. The RoW central bank sets $\tilde{R}^*(b) = \max(\tilde{R}^{*n}(b), 1)$. The resulting RoW demand for safe debt is:

$$R^s(b) = \max(\bar{R}^r - 2\gamma\sigma^2(w^{*e} + \bar{w}\bar{L} - b), 1). \quad (15)$$

If the debt is risky, the risky interest rate is determined as before to be $R = R_H^r$. The RoW central bank sets the RoW nominal interest rate equal to $\tilde{R}^*(0) = R^s(0)$.

We assume that $\bar{R}^r - 2\gamma\sigma^2(w^{*e} + \bar{w}\bar{L}) < 1$ (or equivalently $\tilde{R}^*(0) = R^s(0) = 1$). The ZLB binds if $\bar{R}^r - 2\gamma\sigma^2(w^{*e} + \bar{w}\bar{L} - b) < 1$, which occurs for $b < b_{ZLB}$, where

$$b_{ZLB} \equiv \frac{1 - \bar{R}^r + 2\gamma\sigma^2(w^{*e} + \bar{w}\bar{L})}{2\gamma\sigma^2} > 0.$$

A crucial property of the demand curve for reserve assets in the presence of the ZLB, as shown in equation (15), is that is perfectly elastic at $R^s = 1$ for $b \in [0, b_{ZLB}]$. An immediate consequence of this property is that a Hegemon with full commitment always optimally chooses to supply enough safe assets $b > b_{ZLB}$ that the ZLB never binds and there is full employment.

Under limited commitment, the regions of the IMS are analogous to those under flexible prices in Lemma 2, with the only difference being that $\bar{b}$ is now potentially affected by the ZLB

³⁷One could have in principle picked a different equilibrium at date $t = 1$, our results would be unchanged under alternative selections because all decisions at $t = 0$ are independent of output at time $t = 1$.

such that:³⁸

$$\bar{b}_{ZLB} \equiv \min \left(\frac{-\bar{R}^r + 2(w^{*e} + \bar{w}\bar{L})\gamma\sigma^2 + \sqrt{(\bar{R}^r - 2(w^{*e} + \bar{w}\bar{L})\gamma\sigma^2)^2 + 8\gamma\sigma^2\tau}}{4\gamma\sigma^2}, \tau \right).$$

If debt is safe and $b < b_{ZLB}$ or if debt is risky, then the ZLB binds. With $\tilde{R}^* = R^s = 1$ and at full employment, the reserve asset market is in disequilibrium: there is shortage of (excess demand for) reserve assets. This disequilibrium cannot be resolved by a reduction in interest rates. Instead, output endogenously drops below potential, reducing investable wealth, the demand for reserve assets, and bringing the reserve asset market back to equilibrium. The equilibrium value of utilized labor l is the solution of the following implicit equation:³⁹

$$\bar{R}^r - 2\gamma\sigma^2 (w^{*e} + \bar{w}l - b\mathbf{1}_{\{\mathbb{E}^+[e]=1\}}) = 1. \quad (16)$$

We analyze two polar cases where b_{ZLB} is either very low $b_{ZLB} < \underline{b}$ or very high $b_{ZLB} > \bar{b}_{ZLB}$ compared to safe debt capacity.

If $b_{ZLB} < \underline{b}$, then if the Hegemon finds it optimal to issue in the Safety region, it chooses $b \in (b_{ZLB}, \underline{b})$, thus achieving full employment as in the full commitment case. However, if the Hegemon finds it optimal to issue in the Instability region, then, while the safe debt outcome has $R^s \geq 1$ and full employment, the collapse of the IMS makes the ZLB bind $\tilde{R}^*(0) = R^s(0) = 1$ and triggers a severe recession.

If $b_{ZLB} > \bar{b}_{ZLB}$ and the probability of a collapse α is zero, then the Hegemon finds it optimal to issue $\bar{b}_{ZLB}$ since it faces a perfectly elastic demand for its debt. In contrast with the full commitment case, this issuance is not enough, even in the absence of the possibility of a collapse, to exit the ZLB and achieve full employment.

We collect the above results in the proposition below.⁴⁰

³⁸Once we enrich the model with the ZLB, we see that all else equal a binding ZLB decreases the levels of debt that can be issued and still be safe since it increases the real interest rate charged on debt compared to the case of fully flexible prices.

³⁹We assume throughout that the solution is $\ell > 0$. Intuitively, the equilibrium determination of utilized labor l and output $w^{*e} + \bar{w}l$ can be understood as a Keynesian cross AS-AD diagram $AS(l) = AD(l)$ with

$$\begin{aligned} AS(l) &\equiv w^{*e} + \bar{w}l, \\ AD(l) &\equiv \frac{\bar{R}^r - R^s}{2\gamma\sigma^2} + b\mathbf{1}_{\{\mathbb{E}^+[e]=1\}}, \end{aligned}$$

with $R^s = \tilde{R}^* = 1$. Here $\frac{\bar{R}^r - R^s}{2\gamma\sigma^2}$ is investment in the risky technology by RoW agents and b is consumption and investment by Hegemon agents. Crucially, the supply of reserve assets acts as a positive AD shifter. Reductions in the supply of reserve assets b that cannot be accommodated by a reduction in interest rates $R^s = \tilde{R}^*$ at the ZLB where $R^s = \tilde{R}^* = 1$, lead to a reduction in utilized labor l and output $w^{*e} + \bar{w}l$.

⁴⁰The results in Proposition 4 also apply to an extension in which production also takes place in the Hegemon

Proposition 4 (Floating Exchange Rates and ZLB with a Hegemon) *If $b_{ZLB} < \underline{b}$, then if the Hegemon finds it optimal to issue in the Safety region, it chooses $b \in (b_{ZLB}, \underline{b})$, the ZLB does not bind ($\tilde{R}^*(b) = R^s(b) \geq 1$), and the economy is at full employment ($\ell = \bar{L}$). If the Hegemon finds it optimal to issue in the Instability region, then, either debt is selected to be safe ($\tilde{R}^*(b) = R^s(b) \geq 1$) and there is full employment, or debt is selected to be risky and the ZLB binds ($\tilde{R}^*(0) = R^s(0) = 1$) and output is below potential ($\ell < \bar{L}$).*

If $b_{ZLB} > \bar{b}_{ZLB}$, then the Hegemon either issues $\bar{b}_{ZLB}$ or issue $\underline{b}$, whichever generates the highest net expected monopoly rents. In both cases the ZLB binds ($\tilde{R}^(b) = R^s(b) = 1$) and output is below potential ($\ell < \bar{L}$). If the debt is selected to be risky there is a more severe recession ($\tilde{R}^*(0) = R^s(0) = 1$).*

Expenditure switching effects and the incentives to devalue. In the model the incentive of the Hegemon to devalue at $t = 1$ is the fiscal benefit of lower real debt repayment. We now consider an extension of the model that captures an additional incentive to devalue to stimulate domestic (Hegemon) output.

We introduce production of a non-traded good in the Hegemon country at both time $t = 0^+$ and $t = 1$ in a manner entirely analogous to the production considered in this Section for the RoW. The good is produced with a linear one-for-one technology by a unit mass of competitive firms. Firms hire local labor at a rigid wage $\bar{w}$ in Hegemon currency. Profit maximization for the firms implies that $p_{NT} = \bar{w}$.

Hegemon agents supply labor with no disutility up to a maximum $\bar{L}$ and have a large disutility for any amount beyond that level.⁴¹ We extend Hegemon agents preferences to include a (potentially time and state dependent) separable utility value of non-tradable consumption, such that the per-period utility function is now $C_t + v_t(C_{NT,t})$.⁴² Hegemon consumption plan optimality implies that in each period:

$$\frac{\bar{w}}{w^*} e_t = v'_t(C_{NT,t}),$$

where $e_0 = 1$ and $e_1 = \{1, e_L\}$. If a disaster has occurred at $t = 1$, this condition shows that a depreciation increases the consumption, and therefore the production, of non-tradables. We define the decreasing function

$$C_{NT,t}(e) \equiv v_t'^{-1} \left(e \frac{\bar{w}}{w^*} \right).$$

economy in a set-up entirely analogous to that of the RoW. The Hegemon production reinforces its incentives to issue as much debt as possible to avoid a recession. To highlight that this element is not necessary for our result, we have omitted it from the main text, but include it here for realism.

⁴¹We assume that the disutility is sufficiently large that $\bar{L}$ is the natural level of output.

⁴²For generality, we allow the function v_t depends on the realization of R^r , which allows to capture variations in the natural exchange rate over time and across states.

In equilibrium we have $Y_{NT,t} = C_{NT,t} = C_{NT,t}(e_t)$.

If output is below potential at $t = 1$, so much so that $C_{NT,1}(e_L) \leq \bar{L}$, then there is an additional benefit $v(C_{NT,1}(e_L)) - v(C_{NT,1}(1))$ to the Hegemon from depreciating its currency at $t = 1$ because it stimulates domestic output. The model is then isomorphic to the basic one but with an adjusted value of τ now given by:^{43,44}

$$\tilde{\tau} \equiv \tau - \frac{v(C_{NT,1}(e_L)) - v(C_{NT,1}(1))}{1 - e_L} < \tau.$$

5.0.2 Gold-Exchange Standard

We introduce gold in the model as an asset that both pays a dividend D for sure at time $t = 1$ and provides a convenience yield in the form of an extra perceived dividend at $t = 1$. We maintain the production structure from the previous subsection. One can think of the dividend as a liquidity or hedonic service out of holding gold that materializes independently from the state of the economy. We assume that the asset is in infinitesimal supply for tractability. Since gold is safe it is discounted at the same rate of risk-free debt $p_G = \frac{D}{\bar{R}^s}$. Where p_G is expressed in foreign currency units (D is also expressed in nominal foreign currency).

The world economy operates under a Gold-Exchange standard in which the price of gold p_G is constant at $\bar{p}_G$ in all currencies. The RoW monetary policy is no longer described by a Taylor rule, instead monetary policy is dictated by the imperative of maintaining gold parity:

$$\tilde{R}^*(b) = \bar{R}^G > 1, \quad \text{with} \quad \bar{R}^G \equiv \frac{D}{\bar{p}_G}. \quad (17)$$

If Reserve country debt is safe, no arbitrage implies that:⁴⁵

$$R^s(b) = \bar{R}^G.$$

⁴³The only difference is that if the domestic recession at $t = 1$ in case of a disaster is severe enough, the Hegemon might be better off not trying to commit not to depreciate its currency. In this case, the Hegemon issues risky debt, there is no commitment problem, and the equilibrium is trivial. We place ourselves in the alternative case where under limited commitment, the Hegemon chooses to try to commit not to depreciate, and only fails to do so in equilibrium when it issues in the Instability region and expectations are unfavorable.

⁴⁴Note that under flexible wages, then there is no further benefit from depreciating $\tilde{\tau} = \tau$. Output is always at potential $Y_{NT,t} = C_{NT,t} = \bar{L}$ and the condition $\frac{w_t}{w_t^*} e_t = v_t'(\bar{L})$ simply pins down the relative wage $\frac{w_t}{w_t^*}$. The model is then completely isomorphic to the basic model.

⁴⁵In this section we have assumed gold to be in infinitesimal supply. This is most tractable, but we could easily relax this assumption and assume that there is a positive supply $G > 0$ of gold. In this case the demand curve for reserve assets would be defined implicitly by $R^s(b) = \bar{R}^r - 2\gamma\sigma^2(w^{*e} + \bar{w}^*\ell - b - \frac{D}{R^s(b)}G)$. Under the gold standard, $R^s(b) = \bar{R}^G$ and G acts exactly like a reduction in w^{*e} , and our analysis follows identically. Under a floating exchange rate system at the ZLB, $R^s(b) = 1$ and once again our analysis follows identically by relabelling the endowment to be $w^{*e} - DG$. This also shows that in the presence of nominal rigidities, the ZLB places an upper bound on the real value of gold at DG .

If Reserve country debt is risky, its rate of return is determined as before to be the same as the risky asset $R = R_H^r$.

Under the Gold-Exchange standard, the demand for reserve assets is perfectly elastic at $\bar{R}^G$, so that changes in the supply of reserve assets b do not get accommodated by changes in the interest rate R^s but instead induce variation in output:

$$\bar{R}^r - 2\gamma\sigma^2(w^{*e} + \bar{w}^*\ell - b\mathbf{1}_{\{safe\}}) = \bar{R}^G.$$

This is similar to output determination at the ZLB, as in equation (16), but with the interest rate fixed at $\bar{R}^G > 1$ rather than 1. By analogy with the ZLB analysis, we define b_G to be the amount of reserve assets that are consistent with both maintaining the gold parity and full employment:

$$b_G = \frac{\bar{R}^G - \bar{R}^r + 2\gamma\sigma^2(w^{*e} + \bar{w}\bar{L})}{2\gamma\sigma^2},$$

and we assume $b_G > 0$. We define $\bar{b}_G$ the highest safe debt level that the Reserve country can sustain under the Gold-Exchange standard:

$$\bar{b}_G = \min\left(b_G, \frac{\tau}{\bar{R}^G}\right).$$

As in the previous subsection with the ZLB, we analyze two polar cases where b_G is either very low $b_G < \underline{b}$ or very high $b_G > \bar{b}_G$ compared to safe debt capacity.

Proposition 5 (Gold Exchange Standard with a Hegemon) *Since the demand curve for reserve assets is perfectly elastic, the Hegemon chooses to issue either $\underline{b}$ or $\bar{b}_G$. If the Hegemon issues $\underline{b}$, a recession (output below potential) occurs if $b_G > \underline{b}$, and otherwise there is a boom (output above potential). If the Hegemon issues $\bar{b}_G$ and the debt is safe, a recession occurs if $b_G > \bar{b}_G$, and otherwise there is a boom. If the Hegemon issues $\bar{b}_G$ and the debt is risky, a recession occurs independently of b_G . In all three cases the recession is more severe or the boom more shallow, the higher b_G .*

There are potentially additional benefits to the Hegemon from not only depreciating against the current price of gold, but also against other currencies. For example, the Hegemon could go off-gold unilaterally while the RoW stays on gold. We can capture these benefits by extending the model to allow for expenditure switching effects of exchange rate movements along the lines of the previous subsection with Hegemon production of non-tradable goods. As in the previous subsection, the model is isomorphic to the one considered here with the change of τ in $\bar{\tau} < \tau$ to incorporate the extra incentives to depreciate.

The model helps rationalize the collapse of the Gold-Exchange standard in the 1930s and the Bretton Woods system in the 1970s. In all these historical episodes the decision by the Hegemon(s) to depreciate was both the result of external factors in the form of a confidence crisis and internal factors to bolster the domestic economy. For example, the British economy in 1931 was severely depressed and the British pound was under pressure due to France's (and other countries) demand to convert their pound holdings into gold. The British unilateral and unexpected decision to devalue and go off gold caused major losses for international reserve holders (the Banque de France went bankrupt) and contributed to alleviating the U.K. recession.⁴⁶ Following the pound depreciation, the rest of the world attempted to liquidate their remaining dollar reserves ultimately causing a confidence crisis in the US resulting in the US going off gold in 1933. Similarly, the US decision to go off gold and devalue the dollar in 1971-73 was the result of domestic recessionary pressures (the 1969 recession) and foreign demand to liquidate their dollar balances into gold.

If all countries depreciate against gold by the same amount, $\bar{p}'_G > \bar{p}_G$, the resulting monetary accommodation $\bar{R}^{G'} < \bar{R}^G$ stimulates the economy at a given level of reserve asset issuance ($b'_G < b_G$). If all countries decide to float their currencies, then the only potential remaining obstacle to achieving full employment is the ZLB, as in the previous subsection.

We can also formalize the concerns of Keynes (1923) that gold is an unsuitable asset for a monetary standard since it ties monetary policy to non-monetary shocks to the demand and supply of gold:

If we restore the gold standard, are we to return also to the pre-war conceptions of bank-rate, allowing the tides of gold to play what tricks they like with the internal price-level, and abandoning the attempt to moderate the disastrous influence of the credit-cycle on the stability of prices and employment? In truth, the gold standard is already a barbarous relic. **Keynes, 1923, A Tract on Monetary Reform**

One way to capture non-monetary shocks to the supply and demand for gold is via one-time unexpected shocks to D . Under the Gold-Exchange standard these shocks are accommodated one-for-one by changes in $R^G = D/\bar{p}_G$ which in turn result in fluctuations in b_G and output.

6 The Multipolar World Model

We have so far focused on an IMS dominated by a Hegemon which has a monopoly over issuance of reserve assets. Of course, this is an idealization and the real world which, while currently

⁴⁶Eichengreen and Sachs (1985), Bemanke and James (1991) document that countries that went off gold earlier recovered faster than those who stayed on gold longer.

dominated by the US issuance of reserve assets, features other competing issuers as illustrated in Figure 6. Indeed, the Euro and the Yen already play a partial role as reserve currencies and there are speculations that the future of the IMS might involve other reserve currencies, such as the Chinese Renminbi.⁴⁷ In this section we explore the equilibrium consequences of the presence of multiple issuers of reserve assets for the total quantity of reserves assets and the stability of the IMS. We characterize the conditions under which the emergence of a multipolar world is likely to be beneficial by increasing the total quantity of reserve assets, as predicted by Eichengreen (2011) among others, or detrimental by fostering more instability, as warned by Nurkse (1944). The thrust of our analysis is that the benefits of a more multipolar world are U-shaped in the number of reserves issuers: a lot of competition is good but a little competition might be worse than monopoly.

6.1 The Benefits of a Multipolar World

In this subsection we allow for multiple symmetric issuers to compete in the provision of reserve assets in their own currencies. The issuers engage in competition in quantities à la Cournot before any potential sunspot is selected. Each Country can at $t = 1$ decide its exchange rate depreciation rate with $e = \{1, e_L\}$. So that all safe and risky currencies are perfect substitutes within each group.

We focus first on the case of full commitment. The RoW demand function for safe debt of country i is:

$$R^s(b_i, b_{-i}) = \bar{R}^r - 2\gamma\sigma^2(w^* - b_i - b_{-i}),$$

where b_i is the quantity of country i debt and b_{-i} is the total quantity of safe debt issued by all other $n - 1$ countries. The slope of this demand function is still given by $\frac{\partial R^s(b_i, b_{-i})}{\partial b_i} = 2\gamma\sigma^2$ as in the monopolist case and optimal issuance is still given by $b_i = \frac{\bar{R}^r - R^s(b_i, b_{-i})}{2\gamma\sigma^2} \geq 0$ or $b_i = 0$. Of course, the safety premium now depends on total issuance by all countries. The best-response supply of reserve assets by country i given issuance b_{-i} is:

$$b_i = \frac{1}{2}(w^* - b_{-i}) \geq 0, \quad \text{and otherwise} \quad b_i = 0.$$

There exists a unique equilibrium and it is symmetric. Individual issuance is given by:

$$b_{i,n}^{FC} = \frac{1}{(n+1)}w^*.$$

⁴⁷For example Portes and Rey (1998), Cooper et al. (2009).

Total issuance is $B_n^{FC} = nb_{i,n}^{FC}$ and the equilibrium interest rate on safe debt is:

$$R^s(B_n^{FC}) = \bar{R}^r - \frac{2}{n+1} \gamma \sigma^2 w^*.$$

Individual and total monopoly rents are given respectively by

$$\frac{2}{(n+1)^2} \gamma \sigma^2 w^{*2}, \quad \text{and} \quad \frac{2n}{(n+1)^2} \gamma \sigma^2 w^{*2}.$$

In the limit as $n \uparrow \infty$ we converge to perfect competition with: $\lim_{n \rightarrow \infty} B_n^{FC} = w^*$ and $\lim_{n \rightarrow \infty} R^s(B_n^{FC}) = \bar{R}^r$. As we mentioned in Lemma 1 in this equilibrium the exorbitant privilege is completely dissipated, there are no monopoly rents, and the RoW obtains full insurance.

Under limited commitment, the size of the Safety region (the interval $[0, \bar{b} = \tau/R_H^r]$) does not depend on the equilibrium interest rate on reserve assets and is therefore unaffected by competition. With a sufficiently large number of countries n issuing reserve currencies, each country finds it optimal to issue debt within its Safety region; the equilibrium is then identical to that of full commitment. This provides one possible rationalization of the common support, among academics and policymakers (Eichengreen (2011)), for a multipolar IMS. Sufficient competition both reduces monopoly rents and makes the IMS stable.

Under full commitment competition is always desirable. Under limited commitment this is only true when there are a large number of issuers, but, as we show in the next subsections, competition can have adverse effects when there are only a few issuers (e.g. the US, China and Europe).

6.2 Third Party Issuance

We consider an equilibrium where the Hegemon issues safe debt b and does not depreciate its currency in bad times.⁴⁸ We introduce a small issuer with time 1 utility function U who must raise real resources κ at date 0 to finance consumption at date 0.

We assume that the small issuer can either denominate its debt in Reserve currency or in a risky currency that depreciates by $(1 - e_L)$ in bad times and that this issuer is too small to influence the equilibrium. The small issuer decides to issue in the Reserve currency if and only if

$$-\kappa R^s(b) > \mathbb{CE}^-[-\kappa R^r], \tag{18}$$

where we define $\mathbb{CE}^-[-\kappa R^r] = U^{-1}(\mathbb{E}^-[U(-\kappa R^r)])$. This condition makes clear that the small

⁴⁸In this subsection we assume that equilibrium prices are free of arbitrage as in Proposition A.3.

issuer is more likely to issue in the Reserve currency, the lower $R^s(b)$, the higher and the more volatile R' , and the higher risk aversion embedded in the utility function U of the small issuer.

This helps rationalize the evidence in Chitu, Eichengreen and Mehl (2014) reproduced in Figure 7 showing that third party issuance was predominantly denominated in pounds during the 1920s, when the British pound was the main reserve currency, and has subsequently switched to being denominated in dollars as the US Dollar emerged as the main reserve currency. This also helps understand why countries that suffer from “original sin”, so that they cannot issue in their own currency, predominately issue in the reserve currency. Relatedly, Du and Schreger (2015) and Bruno and Shin (2015) show that emerging market corporations predominantly borrow in US dollar.

We now turn to a small issuer who is risk-neutral, so that it chooses to issue safe debt in a reserve currency (its own or that of the Hegemon). In this case the issuer, while having a small debt capacity, is at least sufficiently big to affect the equilibrium (for example, Switzerland). This third party issuance, by absorbing some of the RoW savings w^* , lowers the residual demand for reserve assets faced by the Hegemon. Indeed, from the perspective of the Hegemon, it acts exactly as a reduction in w^* . The Hegemon therefore cuts back its own reserve asset issuance, as is standard in monopoly problems. It is relatively straightforward that the Hegemon reduces issuance within the Safety region or within the Instability region. It is less immediate that the Hegemon might find it optimal to jump from issuing in the Instability region to the Safety region, but not the other way around. While there are many cases in which third party issuance increases the total supply of reserve assets, this result illustrates the possibility that a small increase in third party issuance might dramatically reduce the total supply of reserve assets. This is a leading example of a more general theme that we develop further in subsection 7.2, whereby a little competition in reserve asset issuance can backfire and reduce total issuance in the presence of limited commitment.

We formalize the above intuition by considering the Hegemon model in the configuration when $\underline{b} < b^{FC} < \bar{b}$ and set the probability of the collapse sunspot to α_m^* so that the Hegemon is indifferent between issuing $\underline{b}$ and b^{FC} . We then consider a third party issuer with very low debt capacity. We assume that this issuer is always confronted with the most unfavorable investor expectations such that it chooses to issue the arbitrarily small amount $\varepsilon > 0$ of safe debt in its own currency. Since the third party issuance is safe, it is a perfect substitute for the Hegemon issuance whenever this latter issuance is also safe.

We now consider the response of the Hegemon to the entrance of the third party issuer. The

Hegemon expected profits from issuing $\underline{b}$ have now been lowered by (comparative static):

$$\frac{\partial V(\underline{b})}{\partial \varepsilon} = \underline{b} \frac{\partial R^s(\underline{b})}{\partial \varepsilon} = -2\gamma\sigma^2 \underline{b}.$$

The Hegemon expected profits from issuing b^{FC} have now been lowered by (comparative static):

$$\frac{\partial V(b^{FC})}{\partial \varepsilon} = (1 - \alpha_m^*) b^{FC} \frac{\partial R^s(b^{FC})}{\partial \varepsilon} = -(1 - \alpha_m^*) 2\gamma\sigma^2 b^{FC},$$

where the second equality follows from the envelope theorem because b^{FC} is an interior local maximum. Since the Hegemon was originally indifferent between b^{FC} and $\underline{b}$, one has that $\underline{b} < (1 - \alpha_m^*) b^{FC}$, and consequently the Hegemon now jumps down to optimally issuing $\underline{b}$.⁴⁹

6.3 Nurkse Instability under Oligopoly

We formalize the warning by Nurkse (1944) that a disadvantage of the presence of multiple competing reserve issuers is that it introduces coordination problems across a priori substitutable reserve currencies. Nurkse famously pointed to the instability of the IMS during the interregnum of Dollar and Sterling as reserve currencies in the 1920s. He diagnosed the increased difficulty to coordinate on the ultimate reserve asset by noticing the frequent switches of rest of the world reserve holdings between the two currencies. Eventually, the IMS of the time collapsed with the UK devaluing first in 1931 and the US devaluing in 1933.

To capture this additional instability arising from coordination, we propose two stylized configurations of the model under a duopoly of issuers of reserve assets indexed by $i \in \{1, 2\}$. These configurations correspond to two different coordinations of investors' expectations.

In the first configuration one country faces the most favorable expectations regarding the stability of its currency $\alpha_i = 0$, while the other one faces the least favorable expectations $\alpha_{-i} = 1$. This configuration boils down to Cournot competition of firms under heterogenous fixed capacity constraints; here the fixed capacity constraints refer to the two boundaries $\bar{b}_i$ and $\underline{b}_{-i}$. Country i issues more than country $-i$. We interpret the switches in RoW reserve holdings between Dollar and Sterling as unexpected inversions in which countries face the favorable or unfavorable expectations.

Nurkse's conjecture that it is easier to coordinate expectations towards a favorable outcome when there is a Hegemon issuer compared to a duopoly of issuers can be rendered in our model by assuming that a Hegemon would have faced $\alpha = 0$. Under this configuration, coordination

⁴⁹These results depend on the non-concavity of the objective function of the Hegemon. In our set-up this occurs more generally when $\alpha(b)$ increases sufficiently fast with b .

problems reduce the benefits of competition (less total issuance) compared to an ideal situation in which both duopoly issuers would have faced favorable expectation $\alpha_i = \alpha_{-i} = 0$.

In the second configuration exactly one country $\tilde{i}$ out of the two is selected at random at $t = 0^+$ to face the most favorable expectations, while the other country $-\tilde{i}$ faces the least favorable expectations. Each country i now optimally behaves as a Hegemon with $\alpha_i = 0.5$. Like above, we assume that a true Hegemon would have faced the most favorable expectations $\alpha = 0$.

For this second configuration, we focus on two interesting subcases. The first case arises when the demand for reserve assets is so high that a true Hegemon (under monopoly) would have chosen $\bar{b}$ even when facing $\alpha = 0.5$. Under duopoly, there can be multiple equilibria, but we show that it is always an equilibrium for both issuers to issue $\bar{b}$, and we focus on that case.⁵⁰ Then, both under monopoly and under duopoly, each issuer chooses to issue $\bar{b}$, so that total issuance of reserve assets is twice as high under duopoly than under monopoly. This occurs because going from monopoly to duopoly: the boundaries $\bar{b}$ and $\underline{b}$ are unchanged; the (equilibrium) expected payoff to each issuer from issuing $\bar{b}$ is unchanged, because when they issue in the Instability region the competing issuers under duopoly do not actually compete since one is safe when the other is risky and vice versa; the (out of equilibrium) expected payoff to each issuer from issuing $\underline{b}$ is lower since that issuer competes with the other issuer who issues at $\bar{b}$ with probability 0.5. However under duopoly, in equilibrium, each unit of reserve asset is safe only with probability 0.5, so that the total effective supply of safe assets is the same as under monopoly. In addition, the duopoly world features instability with the collapse of one of the currencies occurring for sure, while the monopoly world is stable.

The second case arises when the demand for reserve assets is intermediate, so that a true Hegemon issues $\bar{b}$ when $\alpha = 0$ but $\underline{b}$ when $\alpha = 0.5$. In this case, going from monopoly to duopoly can (but does not always) reduce the total effective supply of safe assets because under duopoly, individual issuance might jump to the Safety region below $\underline{b}$, in which case total issuance might go down if $\underline{b} < \frac{1}{2}\bar{b}$. In Section 7.2 we characterize in closed form a related mechanism whereby going from monopoly to unstable duopoly erodes the future monopoly rents of each issuer, thus lowering commitment, and prove analytically this force to be so strong to reduce effective total issuance.

We emphasize that in mapping the model to Nurkse's facts about the 1920s Gold-Exchange Standard, the quantity b refers not to the total stock of debt but to the part of this stock held abroad. The instability, therefore, can manifest itself in debt switching hands between foreign

⁵⁰The only other possible equilibrium in this case is one where both issuers issue in the Safety region below $\underline{b}$. This may or may not be an equilibrium. We either focus on cases where it is not, or when it is, we select the other equilibrium.

and domestic residents and not necessarily in the total amount being issued.⁵¹

6.4 Endogenous Emergence of a Hegemon in a Multipolar World

In this section we analyze whether the IMS has a natural tendency towards a Hegemon and, in this case, what are key determinants of Hegemon status. We emphasize three characteristics: fiscal capacity, reputation, and currency of pricing in the goods market. We study configurations of the Multipolar model in which differences in these characteristics lead to asymmetric equilibria with a large and a small issuer of reserve assets. Such asymmetric equilibria can be interpreted as the natural emergence of a Hegemon. We emphasize how networks effects and the interactions of limited commitment and coordination can amplify small differences in characteristics.

Fiscal capacity. We consider a scenario in which in a duopoly $i \in \{1, 2\}$ issuers differ in their fiscal capacity. We model fiscal capacity as the social cost of public funds whereby repaying bR actually requires resources $bR\phi$ with $\phi > 1$. We consider a small difference between the two issuers: $\phi_1 < \phi_2$, with $\phi_2 - \phi_1 < \varepsilon$ and ε arbitrarily small. For simplicity, we assume that $\alpha_i = 0$ for both countries $i \in \{1, 2\}$ so that there are no coordination problems. Furthermore, we assume that τ is sufficiently large that the full commitment outcome is outside of the Collapse region for each country. We introduce liquidity and network effects along the lines of the extension presented in Section 2.1 and we use the corresponding notation. We assume that each RoW household receives marginal liquidity benefits from holding reserve currency i given by $\omega_1 + 2\Omega_{11}(b_i + b_{-i}) + (\Omega_{12} + \Omega_{21})\tilde{b}_i$. In other words, marginal liquidity benefits excluding network effects $\omega_1 + 2\Omega_{11}(b_i + b_{-i})$ depend only on total holdings $b_i + b_{-i}$ while network effects $(\Omega_{12} + \Omega_{21})\tilde{b}_i$ are specific to each reserve currency. The aggregate demand curves for each reserve currency are therefore given by

$$R_i^s(b_i; b_{-i}) = \bar{R}^r - 2\gamma\sigma^2(w^* - (b_i + b_{-i})) - \omega_1 - 2\Omega_{11}(b_i + b_{-i}) - (\Omega_{12} + \Omega_{21})b_i,$$

where we have substituted in the aggregation condition $b_i = \tilde{b}_i$. The difference in equilibrium issuance is given by:

$$b_1 - b_2 = \frac{\bar{R}^r(\frac{1}{\phi_1} - \frac{1}{\phi_2})}{2(\gamma\sigma^2 - \Omega_{11} - \Omega_{12} - \Omega_{21})}, \quad (19)$$

⁵¹Similarly, b could be extended along the lines of Section 2.1 to include private issuance and much of the collapse in total issuance could take place in the private issuance rather than the public issuance. Accominotti (2012) provides evidence that private safe asset issuance (via acceptance guarantees) by London merchant banks was substantially curtailed during and after the Sterling crisis in 1931.

where by analogy with the extension in Section 2.1 we assume that $\gamma\sigma^2 - \Omega_{11} - \Omega_{12} - \Omega_{21} > 0$. Note that not only is the issuer with the greater fiscal capacity issuing more ($b_1 > b_2$), but also that the difference in fiscal capacities is amplified by network effects $\Omega_{12} + \Omega_{21} > 0$ through a multiplier (the denominator in equation (19)). This captures the notion that the depth and liquidity of US financial markets is an equilibrium outcome that amplifies a fiscal capacity advantage and consolidates the role of the US Dollar as the dominant reserve currency.

We now analyze an alternative mechanism, via limited commitment and coordination, that also amplifies small differences in fiscal capacity. We consider a different scenario in which in a duopoly $i \in \{1, 2\}$ issuers still differ in their fiscal capacity but we capture increasing costs of public funds by assuming that the marginal efficiency cost is zero for all levels of repayments below $\underline{b}R^s(\underline{b})$ and $\phi - 1$ beyond that point.

We consider a starting duopoly equilibrium in which $\phi > 1$ and identical for both issuers and choose the probability of the collapse equilibrium, perfectly correlated among the two issuers, such that when one issuer issues $\underline{b}$ then the other issuer is indifferent between issuing $\underline{b}$ or issuing in the Instability region. In this case there are three possible equilibria: either both issuers issue $\underline{b}$, or one of them issues $\underline{b}$ and the other issues in the Instability region.

We then consider a comparative static in which we decrease the fiscal capacity of one of the two issuers and increase the fiscal capacity of the other: that is we set $\phi_1 < \phi < \phi_2$, with $\phi_2 - \phi_1 < \varepsilon$ and ε arbitrarily small. As a result there exists a unique asymmetric equilibrium in which issuer 1 with the largest fiscal capacity (ϕ_1) issues in the Instability region and issuer 2 issues at the upper bound $\underline{b}$ of the Safety region. This emphasizes that fiscal capacity is a crucial aspect of reserve currencies, and that even small differences in fiscal capacity can lead to large differences in issuance and the endogenous emergence of a Hegemon.

Reputation. We analyze the role of differences in reputation by studying a duopoly $i \in \{1, 2\}$ with differences in the ability to commit $\tau_1 > \tau_2$. For simplicity, we assume that $\alpha_i = 1$ for both countries $i \in \{1, 2\}$, capturing severe coordination problems. In this case, both issuers decide to issue inside their respective Safety regions, but issuer 1 has a larger Safety region $\underline{b}_1 = \frac{\tau_1}{R_H^r} > \frac{\tau_2}{R_H^r} = \underline{b}_2$. This corresponds to a standard Cournot duopoly with heterogenous capacity constraints given here by $\underline{b}_1$ and $\underline{b}_2$. In equilibrium, country one with larger capacity issues more. These differences in the ability to commit can arise from institutional and historical factors. In the next paragraph we show that they can also arise endogenously from goods pricing.

IMS meets IPS. We consider a duopoly $i \in \{1, 2\}$ and assume that prices are fully rigid in one of the two reserve currencies, say $i = 1$, rather than in RoW currency as assumed in Section 5. This captures the empirical regularity that prices are disproportionately quoted in the dominant

reserve currency, in US dollars at present and in British sterling in the 1920s, a fact dubbed the International Price System (IPS) (see Gopinath (2015)).

In this case the real return of debt denominated in reserve currency 1, in which the goods are priced, is always safe. The crucial consequence is that country 1 endogenously acquires de facto full commitment, while country 2 still faces limited commitment as in our analysis so far.⁵² We solve for an illustrative equilibrium by assuming that country 2 faces the least favorable expectations with $\alpha_2 = 1$. This is isomorphic to a standard Cournot model with two firms, one of which has a fixed capacity constraint while the other is unconstrained, where $\underline{b}$ plays the role of the fixed capacity constraint. In equilibrium, country 1 issues more, potentially much more, than country 2. This offers one rationalization for the association in the data between currency of pricing in the goods market and currency denomination of reserve assets.

7 Endogenous Reputation, Coordination, and Competition

In this section we present an infinite horizon extension of the basic model. This extension achieves two distinct objectives. First, it provides a foundation via reputation for the cost τ assumed in most of this paper. Second, it allows for further characterization of the interaction between competition and commitment. We derive a sharp result according to which competition never increases the supply of reserve assets beyond the maximum that a Hegemon could have credibly issued, even as the number of competing issuers approaches infinity. This is because what disciplines issuers is the expectation of future monopoly rents. By reducing these rents, competition decreases commitment. Each issuer cuts issuance so much that total issuance does not increase with the number of issuers.

Time is discrete and the horizon is infinite. Reserve countries issue one period bonds in each period. The issuers are infinitely lived, risk neutral, and have rate of time preference $\delta \in (0, 1)$. We maintain the assumption that $\delta^{-1} = \bar{R}^r$. The RoW is populated by overlapping generations with each generation alive for 1 period. The young are born at period t with constant endowment w^* and invest in the bonds and the risky technology. The young have mean variance preferences over consumption at the end of their lives at $t + 1$ and consume all proceeds of investment at that time.

The timing of decisions within each date is identical to the one period model. At each date the issuers choose the depreciation of the exchange rate between two gross growth rates $e = \{1, e_L\}$

⁵²In practice debt reductions could be engineered either through an exchange rate depreciation or through an out-right default. The pricing of goods in the reserve currency reduces the ex-post incentives to depreciate. While the incentives to default are unchanged, such defaults are rarer in practice perhaps because of higher true or perceived associated costs.

with $e_L < 1$. That is $e_{t+1} = e e_t$ with $e \in \{1, e_L\}$. The probability of disasters is constant over time (they are i.i.d.) and equal to λ .

Consider first this model with a Hegemon under full commitment. The Hegemon decides to not depreciate in bad times, the debt is safe, and the equilibrium is characterized by exactly the same equations as in Proposition 1. Similarly, the equilibrium with n issuers, who compete in quantities à la Cournot under full commitment, is a repeated version of that in Subsection 6.1 and also converges to perfect competition as the number of issuers increases to infinity.

Under limited commitment, we remove exogenous fixed costs of depreciation (i.e. $\tau = 0$). We assume that if an issuer chooses to depreciate in bad times at time t when ex-ante facing an interest rate consistent with expectations of no depreciation ($R_{t-1}^s(b_i) < R_H^r$), then with some probability η it is punished forever by a bad continuation equilibrium in which RoW agents expect a depreciation of the currency conditional on disaster, which indeed occurs in equilibrium.⁵³ In that bad continuation equilibrium, RoW demand for this issuer's debt is perfectly elastic at $R_z^s(b_i) = R_H^r$ for $z > t$. There is, instead, no punishment going forward for depreciations by an issuer who is currently facing the interest rate R_H^r and has not previously depreciated as described in the previous case. While we are allowing for non-Markovian strategies to depend on interest rates for safe debt R and past default, we are not allowing the strategies to depend on the history of issuances.

7.1 The Hegemon Model with Endogenous Reputation

By analogy with Section 3, we first analyze the equilibrium for a given amount of debt issued by a single player. Since we have no fixed cost of default ($\tau = 0$) and we assumed that the trigger strategies do not punish a depreciation following a period in which $R = R_H^r$, the issuer always depreciates ex-post (if a disaster occurs) when ex-ante facing $R = R_H^r$. We assume that this equilibrium outcome, which can occur for all levels of b , is selected with probability $\alpha \in (0, 1)$ for levels of debt when a safe debt equilibrium also exists, and otherwise with probability 1. In analogy with the previous sections we abuse the notation and denote this criterion by a function $\alpha(b)$.

The expected value to the issuer from issuing debt b forever and not depreciating, unless faced

⁵³While for simplicity we have made our trigger strategies very stark, so that a depreciation in a disaster runs the risk of losing the privilege forever, one could study more lenient punishments with finite duration. The Nixon shock of 1971 and the float of the US Dollar in 1973 did not cause a major drop in the use of the Dollar as an international reserve currency (see Figure 6). This can be rationalized in our model with stochastic punishment as a "lucky draw" whereby the Hegemon depreciates but ends not being punished for this deviation.

with interest rate R_H^r , is :

$$V(b) = \sum_{z>t} \delta^{(z-t)} b(1 - \alpha(b)) E_t^s [\bar{R}^r - R_z^e] = b(1 - \alpha(b)) \frac{\bar{R}^r - R^s(b)}{\bar{R}^r - 1}.$$

A depreciation at time t , when facing the favorable interest rate ($R_{t-1}^s(b_i) < R_H^r$), causes this real expected value to be lost with probability η : in that case the trigger strategy imposes $\alpha(b) = 1$ in the continuation equilibrium for all levels of b , and the continuation value is zero. Hence the long-term expected cost of a depreciation is

$$\eta V(b) = \eta b(1 - \alpha(b)) \frac{\bar{R}^r - R^s(b)}{\bar{R}^r - 1}.$$

The one-off short-term benefit of a depreciation is

$$bR_t^s(b) \frac{e_{t-1} - e_{L,t}}{e_{t-1}} = bR^s(b)(1 - e_L).$$

The issuer therefore decides not to depreciate if and only if

$$\eta b(1 - \alpha(b)) \frac{\bar{R}^r - R^s(b)}{\bar{R}^r - 1} \geq bR^s(b)(1 - e_L).$$

Substituting in the condition above the demand for safe debt $R^s(b) = \bar{R}^r - 2\gamma\sigma^2(w^* - b)$, we obtain the upper bound for the issuance of safe debt:

$$\bar{b}_\alpha^\infty \equiv w^* - \frac{\bar{R}^r(\bar{R}^r - 1)}{2\gamma\sigma^2 \left[\frac{\eta(1-\alpha)}{1-e_L} + \bar{R}^r - 1 \right]}. \quad (20)$$

We use the superscript ∞ to distinguish the variables in this infinite horizon model from the analogous concepts in the one period model. Note that $b_{\alpha=0}^\infty > 0$ and finite, $b_{\alpha=1}^\infty = 0$, and the upper boundary decreases in the probability of the collapse equilibrium selection: $\frac{\partial \bar{b}_\alpha^\infty}{\partial \alpha} < 0$.

The problem of Hegemon is:

$$\begin{aligned} \max_{b \in [0, \bar{b}_\alpha^\infty]} \quad & (1 - \alpha)b \frac{\bar{R}^r - R^s(b)}{\bar{R}^r - 1} = (1 - \alpha)V^{FC}(b), \\ \text{s.t.} \quad & R^s(b) = \bar{R}^r - 2\gamma\sigma^2(w^* - b). \end{aligned}$$

The Hegemon chooses to issue $b^{FC} = \frac{1}{2}w^*$, if it is credible, or $\bar{b}_{\infty, \alpha}$, if it is not. Optimal issuance of a Hegemon is given by

$$\min\{b^{FC}, \bar{b}_\alpha^\infty\}.$$

7.2 The Multipolar Model with Endogenous Reputation

We now analyze the multipolar world with n competing issuers in this infinite horizon set-up and set $\alpha = 0$ for simplicity. By analogy with the above analysis of the Hegemon, issuer i 's best response to total issuance b_{-i} from other issuers is to issue the minimum between what it would have issued in best response under full commitment and the maximum credible amount that it can issue

$$b_i = \min \left\{ b_i^{FC}(b_{-i}), \bar{b}^\infty(b_{-i}) \right\}.$$

Crucially the upper bound of credible issuance depends on the other players' total issuance:

$$\bar{b}^\infty(b_{-i}) = w^* - b_{-i} - \frac{\bar{R}^r(\bar{R}^r - 1)}{2\gamma\sigma^2 \left[\frac{\eta}{1-e_L} + (\bar{R}^r - 1) \right]}.$$

The upper boundary decreases faster than the full commitment best response issuance: $\frac{\partial \bar{b}^\infty(b_{-i})}{\partial b_{-i}} = -1 < -\frac{1}{2} = \frac{\partial b_i^{FC}(b_{-i})}{\partial b_{-i}}$.

We construct and analyze a symmetric equilibrium in which all issuers issue at their upper bound.⁵⁴ We denote the symmetric issuance at the upper bound by

$$\bar{b}_n^\infty \equiv \frac{1}{n} \left[w^* - \frac{\bar{R}^r(\bar{R}^r - 1)}{2\gamma\sigma^2 \left[\frac{\eta}{1-e_L} + (\bar{R}^r - 1) \right]} \right].$$

and restrict parameters such that $\bar{b}_1^\infty < \frac{1}{2}w^* = b^{FC}$ so that the Hegemon would have issued the maximum credible amount $\bar{b}_1^\infty$. We emphasize that $\bar{b}_n^\infty = \frac{\bar{b}_1^\infty}{n}$ and conclude that as the number of issuers increases ($n \rightarrow \infty$) the total supply of the reserve assets remains constant at the level $\bar{b}_1^\infty$ that the Hegemon would have issued alone. We collect the result in the proposition below.

Proposition 6 (*The Failure of Competition to Increase Reserve Asset Stocks.*) Assume that debt is always safe ($\alpha = 0$), then if the Hegemon would have chosen to issue the maximum credible amount of reserve assets $\bar{b}_1^\infty$, competition never increases the total amount of safe assets. As the number of competitor issuers increases to infinity the equilibrium does not converge to perfect competition and instead total issuance stays constant at the level optimally chosen by a Hegemon: $\bar{b}_n^\infty = \frac{\bar{b}_1^\infty}{n}$. All issuers share equally the equilibrium monopoly rents.

The key intuition for this proposition is that equilibrium issuance and per-period profits of a given issuer are inversely proportional to the number of issuers. To see why this is indeed

⁵⁴Asymmetric equilibria exist but all feature the same amount of total issuance. Since the emphasis of this section is on total issuance, we focus on the symmetric equilibrium.

an equilibrium, note that the short-term benefits of depreciating are proportional to equilibrium issuance, and that the long-term costs of depreciating are proportional to per-period profits. As a result, as the number of issuers increases, both the benefits and costs of depreciating decrease proportionately along the equilibrium path.⁵⁵

To highlight the interaction between competition and coordination we extend the modeling of Nurkse instability from Section 6.3 to the repeated model set-up of this section. We reintroduce the assumption from Section 6.3 that in a duopoly exactly one country $\tilde{i}$ out of the two is selected at random at $t = t^+$ to face the most favorable expectations for that period, while the other country $-\tilde{i}$ faces the least favorable expectations. The selection of which country faces which expectations is i.i.d. over time. Each country i now optimally behaves as a Hegemon with $\alpha_i = 0.5$. As in Section 6.3, we assume that a true Hegemon would have faced the most favorable expectations $\alpha = 0$.

In each period, the issuer that faces the unfavorable expectations depreciates ex-post if a disaster occurs since there is no punishment in this case. In each period, the issuer that faces the favorable expectations does not depreciate ex-post, conditional on a disaster, if and only if:

$$\frac{1}{2} \eta b \frac{\bar{R}^r - R^s(b)}{\bar{R}^r - 1} \geq b R^s(b) (1 - e_L).$$

This leads to an upper boundary on the amount of credible debt equivalent to that of a true Hegemon facing the most favorable investors expectations with 50% probability: $\bar{b}_{\alpha=.5}^\infty$, as defined in equation (20).

In each period, each issuer decides how much debt to issue before knowing which investors expectations it will face. Each issuer i , therefore, anticipates that either it will face the perfectly elastic demand at R_H^r and make no expected profits for that period, or it will face the demand $R^s(b_i) = \bar{R} - 2\gamma\sigma^2(w^* - b_i)$. Each issuer solves the problem given below

$$\begin{aligned} \max_{b_i \in [0, \bar{b}_{\alpha=.5}^\infty]} \quad & \frac{1}{2} b_i \frac{\bar{R}^r - R^s(b_i)}{\bar{R}^r - 1} = \frac{1}{2} V^{FC}(b_i) \\ \text{s.t.} \quad & R^s = \bar{R} - 2\gamma\sigma^2(w^* - b) \end{aligned}$$

The optimal issuance is $\min\{b^{FC}, \bar{b}_{\alpha=.5}^\infty\}$. We collect the result in the Proposition below.

Proposition 7 *Assume that a true Hegemon faces in each period the most favorable investor expectations ($\alpha = 0$), but that in a duopoly exactly one country $\tilde{i}$ out of the two is selected at at*

⁵⁵We could have captured this effect in the one-period model of Section 2 in reduced form by assuming the cost of depreciation to scale inversely with the number of issuers $\tau = \frac{\tau^*}{n}$ for some invariant constant $\tau^* > 0$. The infinite horizon model shows how this functional form can arise naturally in a reputation equilibrium with limited commitment.

random at $t = t^+$ to face the most favorable expectations for that period, while the other country $-\tilde{i}$ faces the least favorable expectations. The selection of which country faces which expectations is iid over time. Optimal issuance for each issuer in the duopoly is given by $\min\{b^{FC}, \bar{b}_{\alpha=.5}^\infty\}$. The effective total stock of reserve assets decreases going from a true Hegemon to a duopoly if $\bar{b}_{\alpha=.5}^\infty < b^{FC}$.

Coordination undercuts commitment by reducing the expected future monopoly rents for each issuer. In this case, since each issuer only expects monopoly rents in 50% of the periods, the present value of future monopoly rents is cut by exactly 50%. Each issuer, therefore, behaves as a true Hegemon who faces the favorable expectations only half of the time. In a world of high demand for reserves ($\bar{b}_{\alpha=.5}^\infty < b^{FC}$), a true Hegemon that always faces the most favorable expectation would still have chosen to issue the maximal credible amount. The entrance of a second issuer and the emergence of coordination problems then reduces the total effective supply of reserve assets.

8 Conclusions

We have provided a simple and tractable framework for understanding the International Monetary System. The framework helps rationalize a number of historical episodes, including the emergence and collapse of the Gold-Exchange standard in the 1920s, the recessionary forces associated with gold parities, the emergence and collapse of the Bretton Woods system, the duality of reserve currencies as saving and funding vehicles, and the dual use of reserve currencies as goods pricing currencies. The framework provides foundations for prominent conjectures regarding the workings and stability of the IMS, including the Triffin Dilemma, the Nurkse Instability, and the beneficial nature of multipolar systems. Novel elements emerge from our analysis: the possibility that a Hegemon issuer of reserve assets might over- or under- issue from a social welfare perspective, the duality between recessionary forces in the IMS under both a Gold-Exchange standard and a floating standard at the ZLB, and the perverse effects that competition among countries in reserve asset issuance can have on the total supply of reserve assets.

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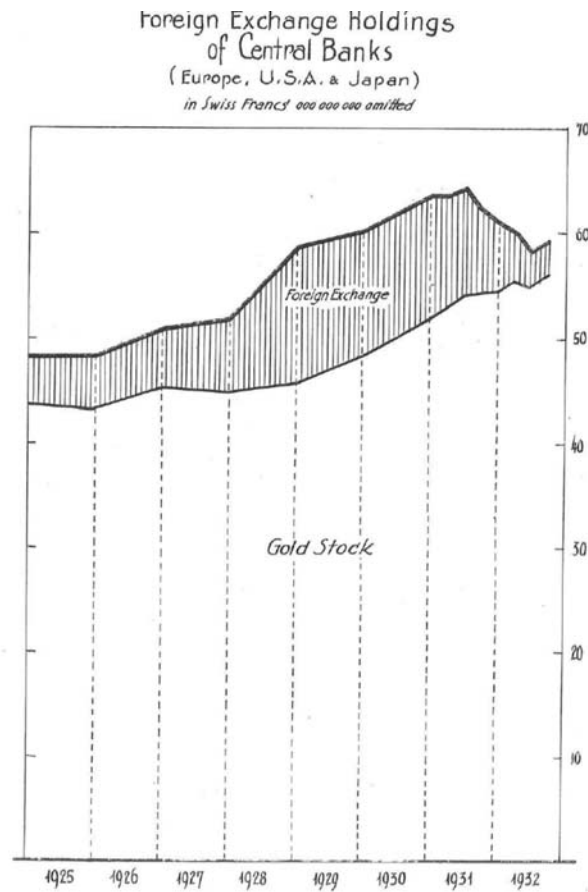
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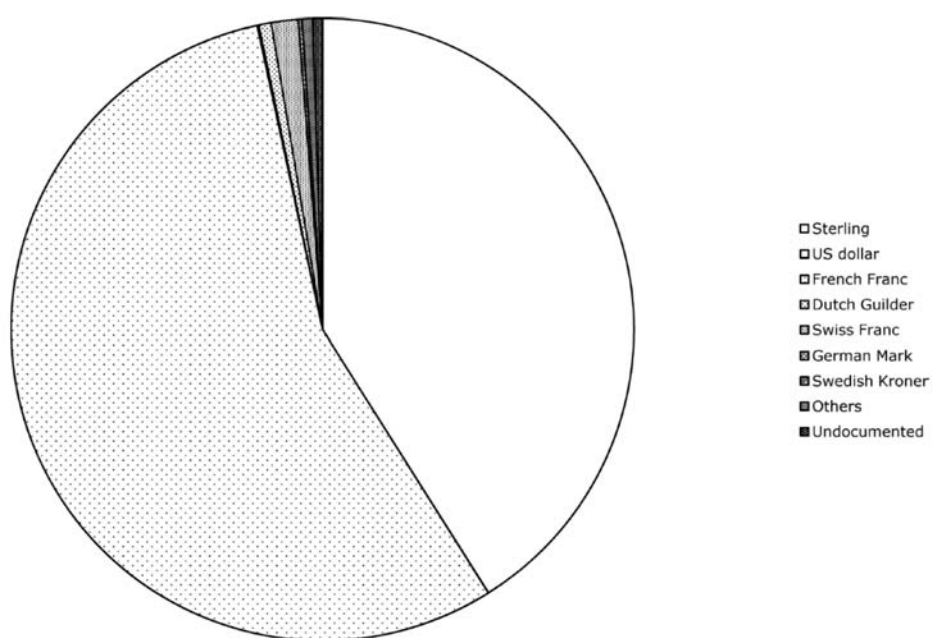
Figures

Figure 4: The Gold-Exchange Standard in the 1920s: Monetary Reserves and Gold Stock



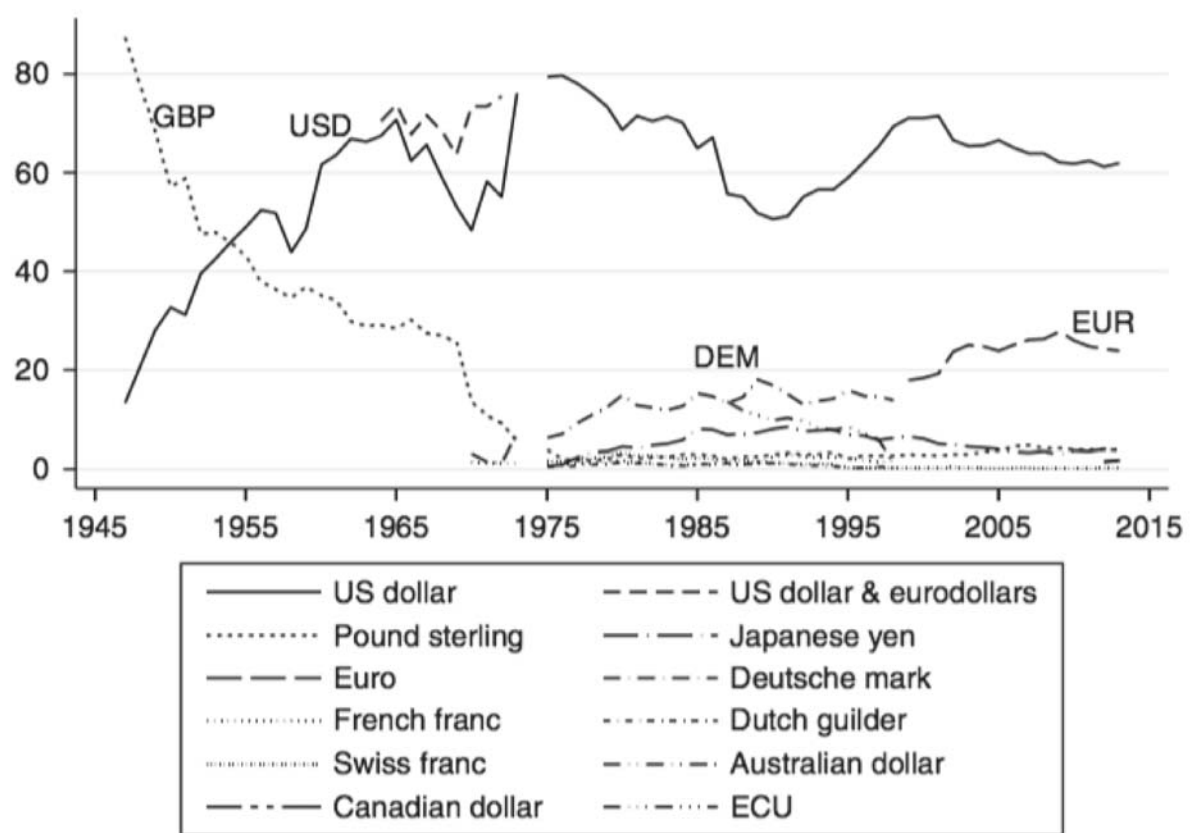
Note: Source: BIS.

Figure 5: The Gold-Exchange Standard in the 1920s: Currency Composition of Monetary Reserves



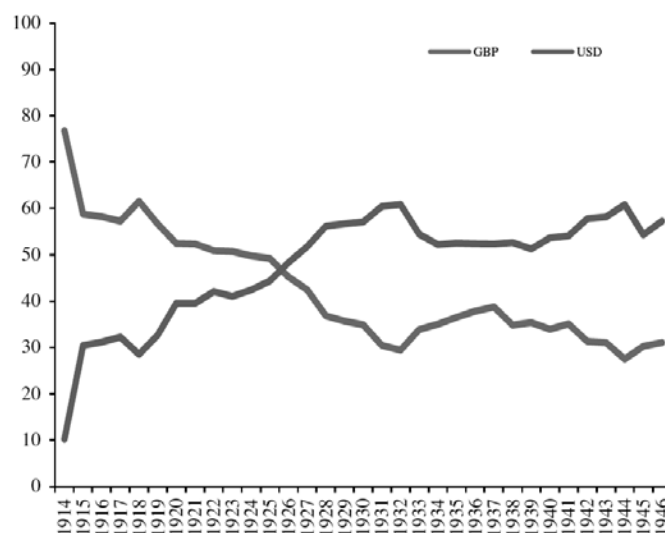
Note: Source: Eichengreen and Flandreau (2009). Currency composition of central banks' monetary reserves in 1929, see original source for details.

Figure 6: Currency Composition of Monetary Reserves 1947-2013



Note: Source: Chitu, Eichengreen and Mehl (2015).

Figure 7: Third Party Issuance in Reserve Currencies



Note: Source: Chitu, Eichengreen and Mehl (2014). The figure plots the percentage of sovereign debt issued in pounds or dollars as a fraction of all sovereign debt issued in foreign currency by the rest of the world. See original source for details.

Appendix to “A Model of the International Monetary System”

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A.1 Further Details for the Main Body of the Paper

We provide here full details of the derivation of the RoW demand function for Hegemon debt in equation (3).

Proposition A.1 *Focusing only on demand functions for debt that depend positively on its expected return, we conclude that either RoW agents are expecting debt to be safe and the demand function is:*

$$R^s(b) = \bar{R}^r - 2\gamma(w^* - b)\sigma^2,$$

or, if the agents are expecting the debt to be risky, it is priced identically to the risky technology and demand is indeterminate.

Proof. We start with the the generic maximization problem:

$$\begin{aligned} \max_b \quad & \mathbb{E}^+[C_1^*] - \gamma \text{Var}^+(C_1^*), \\ & w^* R^r + b(R^e - R^r) = C_1^*, \quad b \geq 0. \end{aligned}$$

The optimality condition is:

$$R\bar{e} - \bar{R}^r = \gamma[2b(R^2\sigma_e^2 + \sigma^2 - 2R\sigma\sigma_e) + 2w^*R\sigma\sigma_e - 2w^*\sigma^2], \quad (\text{A.1})$$

where $\bar{e} = \mathbb{E}^+[e]$ and $\sigma_e = \text{Var}^+(e)$. Suppose agents were expecting debt to be safe, then $\bar{e} = 1$ and $\sigma_e = 0$, so we have:

$$R^s(b) = \bar{R}^r + \gamma[2b\sigma^2 - 2w^*\sigma^2] = \bar{R}^r - 2\gamma(w^* - b)\sigma^2.$$

This proves the first part of the proposition.

Suppose agents were expecting US debt to be risky, then $\bar{e} = \bar{R}^r/R_H^r$ and $\sigma_e = \sigma/R_H^r$ since we assumed $e_L = \frac{R_L^r}{R_H^r}$. Substituting these expressions into (A.1) and solving for R as a function of b , we have two roots:

$$R_- = R_H^r; \quad R_+ = R_H^r \left(1 + \frac{\frac{\bar{R}^r}{2\gamma\sigma^2} - w^*}{b} \right).$$

The first root, which we will select, implies that the risky bond is now a perfect substitute for the risky asset and demand for the bond is therefore indeterminate. The second root we exclude on economic grounds (and by assumption in this proposition) since it generates a backward bending demand function: higher expected rates of returns on debt lower the demand for debt. ■

We provide here full details for the convenient representation of the Hegemon maximization problem adopted in the main text in Sections 2.2 and 3.

Lemma A.1 *The Hegemon full maximization problem*

$$\begin{aligned}
& \max_{s,b} \quad \mathbb{E}^- [C_0 + \delta(C_1 - \tau(1-e))], \\
& \text{s.t. } w - C_0 = s - b, \\
& \text{s.t. } sR^r - bR(b)e = C_1, \\
& \text{s.t. } b \geq 0 \quad s \geq 0.
\end{aligned}$$

is equivalent to

$$\max_{b \geq 0} \quad b(\bar{R}^r - \mathbb{E}^- [R(b)e]) - \mathbb{E}^- [\tau(1-e)]. \quad (\text{A.2})$$

Proof. Substituting the budget constraints in the objective function we have:

$$\max_{s,b} \quad \mathbb{E}^- [w + s(R^r \delta - 1) + b(1 - R(b)e\delta) - \delta\tau(1-e)],$$

The result is then obtained by recalling $\delta^{-1} = E^- [R^r]$. ■

We provide below conditions under which the full commitment equilibrium prices in Proposition 1 are free of arbitrage.

Proposition A.2 (Absence of Arbitrage in Full Commitment). *The full commitment equilibrium prices are arbitrage free iff $R_H^r > R^s(b^{FC}) > R_L^r$, which requires: $\gamma w^* \sigma^2 < (R_H^r - R_L^r)(1 - \lambda)$.*

Proof. Let M be a valid SDF in this economy. We have two states and two linearly independent securities, so markets are complete, hence M is unique. Absence of arbitrage is equivalent to M being strictly positive. Requiring that M prices the two assets we have:

$$\mathbb{E}[M]R^s(b^{FC}) = 1,$$

$$\mathbb{E}[MR^r] = 1.$$

These are two equations in two unknowns. Solving for M we obtain:

$$\begin{aligned}
M_H &= \frac{1}{1 - \lambda} \frac{R^s(b^{FC}) - R_L^r}{R^s(b^{FC})(R_H^r - R_L^r)}, \\
M_L &= \frac{1}{\lambda} \frac{R_H^r - R^s(b^{FC})}{R^s(b^{FC})(R_H^r - R_L^r)}.
\end{aligned}$$

Therefore $M_L > 0$. $M_H > 0$ iff $R^s(b^{FC}) > R_L^r$ which requires $\gamma w^* \sigma^2 < (R_H^r - R_L^r)(1 - \lambda)$. ■

We note that condition $\bar{R}^r - 2\gamma w^* \sigma^2 > 0$, imposed in the main text, is not sufficient to guarantee the absence of arbitrage, but the stronger condition $\bar{R}^r - 2\gamma w^* \sigma^2 > 1$ is sufficient to guarantee the absence of arbitrage.

Proof of Proposition 2 We proceed by proving some useful claims:

Claim 1 *The Hegemon never chooses to issue so much $b > \bar{b}$ debt as to lose the safety premium for sure.*

Proof. Note that $V(0) = 0$ and $V(b) = -\lambda \tau(1 - e_L) < 0 \quad \forall b \in (\bar{b}, w^*]$. □

Claim 2 *If the full-commitment equilibrium level of debt (b^{FC}) lies in the safety region, then the Hegemon issues that level of debt and the only equilibrium is the safe equilibrium.*

Proof. Recall $b^{FC} = \arg\max(V^{FC}(b))$. If $b^{FC} \leq \underline{b}$ then $\max(V^{FC}(b)) = \max(V(b))$ since $V^{FC}(b) \geq V(b)$ and equality holds only for $b \in [0, \underline{b}]$. $\square$

Let us create a pseudo value function $\tilde{V}(b) \equiv (1 - \alpha)V^{FC}(b) - \alpha\lambda\tau(1 - e_L)$. Notice that $\tilde{V}(b) = V(b) \forall b \in (\underline{b}, \bar{b}]$. If $b^{FC} > \underline{b}$ we could have several cases that are summarized below.

Claim 3 *Assume $b^{FC} > \underline{b}$, then the Hegemon issues either $b = \underline{b}$ or $\min\{b^{FC}, \bar{b}\}$, whichever generates higher expected profits. If the Hegemon issues $\underline{b}$ there is a unique safe equilibrium. If the Hegemon issues $\min\{b^{FC}, \bar{b}\}$ there are multiple equilibria: the safe and the collapse equilibria.*

Proof. In the region of debt issuance when only the safe equilibrium is possible ($b \in [0, \underline{b}]$), the local maximum of V is achieved at the upper boundary for $b = \underline{b}$. To verify this claim recall the assumption $b^{FC} = \arg\max(V^{FC}(b)) > \underline{b}$, the fact that $V(b) = V^{FC}(b) \forall b \in [0, \underline{b}]$, and that $V^{FC}(b)$ is a strictly concave function.

The Hegemon therefore issues $b = \underline{b}$ iff this local maximum is also the global maximum, i.e. when $V^{FC}(\underline{b}) \geq \max_{b \in (\underline{b}, \bar{b}]} V$. Note that by claim 1, we can ignore the last region of the state space since $\arg\max(V(b)) \in (0, \bar{b}]$.

Suppose $V^{FC}(\underline{b}) < \max_{b \in (\underline{b}, \bar{b}]} V$, then the Reserve country issues b^{FC} if $b^{FC} \in (\underline{b}, \bar{b}]$ and otherwise issue $\bar{b}$. To verify this claim notice that globally $\arg\max(\tilde{V}(b)) = \arg\max(V^{FC}(b))$, since $\tilde{V}(b) = aV^{FC}(b) + c$ with constants $a > 0$ and $c < 0$. Furthermore $\tilde{V}(b)$ is a strictly concave function. Therefore, $\arg\max_{b \in (\underline{b}, \bar{b}]} V(b)$ takes value b^{FC} if $\bar{b} \geq b^{FC}$ or equals the upper bound $\bar{b}$. $\square$

The claims above prove items 1,2,3 of the Proposition. The presence of an ex-ante safety premium in all equilibria follows from the expected return on debt:

$$\mathbb{E}^-[R(b)e] = (1 - \alpha(b))R^s(b) + \alpha(b)\bar{R}^r$$

noticing that the optimal issuance level is always below w^* , so that at the optimal issuance one has: $R^s(b) < \bar{R}^r$, and $\alpha(b) < 1$. We conclude that $\mathbb{E}^-[Re] < \bar{R}^r$ and there is an exorbitant privilege. $\square$

The next proposition verifies under which conditions equilibrium prices in the model with limited commitment are arbitrage free.

Proposition A.3 (Absence of Arbitrage under Limited Commitment). *The equilibrium prices at time $t = 0^+$, conditional on debt being safe, are arbitrage free if and only if $R_H^r > R^s(b^*) > R_L^r$, where b^* is the equilibrium issuance. This condition requires $2\gamma\sigma^2(w^* - b^*) < (R_H^r - R_L^r)(1 - \lambda)$. If issuance takes place at $b^* = b^{FC}$ then this condition is the same as that of Proposition A.2. If issuance takes place at $b^* = \underline{b}$ then this condition is less stringent than the requirement in Proposition A.2. Conversely, if issuance takes place at $b^* = \bar{b}$ then this condition is more stringent than the requirement in Proposition A.2.*

Proof. The proof is entirely analogous to that of Proposition A.2. $\blacksquare$

We provide here details on Section 4. We first introduce a Lemma that proves equation (12).

Lemma A.2 *Welfare as the Area Under the Demand Curve.* RoW welfare can be computed according to:

$$V_{RoW}(b) = V_{RoW}(R^s(0)) + (1 - \alpha(b)) \int_{R^s(0)}^{R^s(b)} b(\tilde{R}^s) d\tilde{R}^s,$$

where $b(R^s)$ is the demand curve for safe debt given by

$$b(R^s) = \frac{R^s - \bar{R}^r + 2\gamma\sigma^2 w^* + 2\gamma_L \underline{b} \mathbf{1}_{\{b \leq \underline{b}\}}}{2\gamma\sigma^2 + 2\gamma_L \mathbf{1}_{\{b \leq \underline{b}\}}},$$

and

$$V_{RoW}(0) = w^* \bar{R}^r - \gamma\sigma^2 w^{*2} - \gamma_L \underline{b}^2.$$

Proof. The maximization problem of the RoW is

$$\begin{aligned} \max_{b, s^*} \quad & \mathbb{E}^+[C_1^*] - \gamma Var^+(C_1^*) - \gamma_L (\underline{b} - \min(b, \underline{b}) \mathbf{1}_{\{\mathbb{E}^+[e]=1\}})^2, \\ \text{s.t.} \quad & s^* R^r + b R^e = C_1^*, \quad b + s^* = w^*, \quad b \geq 0. \end{aligned}$$

Assume the debt is safe, then we can write the problem as:

$$\max_{b, s^*} \quad b R^s + s^* \bar{R}^r - \gamma s^{*2} \sigma^2 - \gamma_L (\underline{b} - w^* + s^*)^2 \mathbf{1}_{\{w^* - s^* \leq \underline{b}\}} = b R^s + v(s^*) \quad \text{s.t.} \quad s^* + b = w^*.$$

This problem leads to optimality conditions that describe demand functions $b(R^s)$ and $s^*(R^s)$. In particular, optimality requires:

$$R^s = v'(s^*). \tag{A.3}$$

We then write $V_{RoW}^s(R^s) = b(R^s)R^s + v(w^* - b(R^s))$, and take the partial derivative w.r.t. R^s :

$$V_{RoW}'(R^s) = b(R^s) + b'(R^s)R^s + v_b'(w^* - b(R^s))b'(R^s).$$

Substituting in the above equation the optimality condition in equation (A.3), we obtain $V'(R^s) = b(R^s)$. Integrating over both sides we obtain:

$$V_{RoW}^s(R^s) = V_{RoW}(R_0^s) + \int_{R_0^s}^{R^s} b(\tilde{R}^s) d\tilde{R}^s,$$

where $R_0^s = \bar{R}^r - 2\gamma\sigma^2 w^* - 2\gamma_L \underline{b}$, and $V_{RoW}(R_0^s) = w^* \bar{R}^r - \gamma\sigma^2 w^{*2} - \gamma_L \underline{b}^2$.

If instead we assume that debt is risky, then RoW welfare is given by:

$$V_{RoW}^r = w^* \bar{R}^r - \gamma\sigma^2 w^{*2} - \gamma_L \underline{b}^2.$$

Note that $V_{RoW}^r = V_{RoW}^s(R_0^s)$.

We define RoW welfare from an ex-ante perspective, before the equilibrium sunspot is selected, to be:

$$V_{RoW}(b) = (1 - \alpha(b)) V_{RoW}^s(R^s(b)) + \alpha(b) V_{RoW}^r,$$

where we have found it convenient to write $V_{RoW}(b)$ as a function of b and $V_{RoW}^s(R^s)$ as a function of R^s . We conclude that:

$$V_{RoW}(b) = V_{RoW}(R^s(0)) + (1 - \alpha(b)) \int_{R^s(0)}^{R^s(b)} b(\tilde{R}^s) d\tilde{R}^s.$$

■

Continuation of Proof of Proposition 3

We continue here the proof initiated in the main text. We prove the second statement of the proposition: for a demand curve that is sufficiently concave one can have over-issuance by the Hegemon.

We start by deriving a bound on $\tilde{\gamma}_L(\tau)$ such that the Hegemon does not want to issue in the interior of the Safety region for $b^{FC} > \underline{b}(\tau)$. Recall that the value function within the Safety region is: $V(b) = (\bar{R}^r - R^s(b))b$ for $b \in [0, \underline{b}]$. Hence, in that region $V'(b) = \bar{R}^r - R^s(b) - bR'^s(b)$. Since $V'(0) > 0$, and $V(b)$ is concave, then to have that $V'(b) > 0$ for $b \in [0, \underline{b}]$, it is sufficient to have $V'(\bar{b}) > 0$ which imposes the bound:

$$\gamma_L < \gamma\sigma^2 \left(\frac{w^*}{\underline{b}(\tau)} - 2 \right).$$

We define the function $\gamma_L(\tau)$ to be the highest value that γ_L can take in the above bound as a function of τ :

$$\tilde{\gamma}_L(\tau) = \gamma\sigma^2 \left(\frac{w^* R_H^r}{\tau} - 2 \right).$$

In what follows, we assume $\gamma_L \in [\eta \tilde{\gamma}_L(\tau), \tilde{\gamma}_L(\tau)]$ for $\eta \in (0, 1]$. We take the limit as $\tau \downarrow 0$, so that $b^{FC} = \frac{1}{2}w^* > \bar{b}(\tau)$ since $\lim_{\tau \downarrow 0} \bar{b}(\tau) = 0$. In this limit, and as described in the text more generally in Section 3.0.1, there exists $\alpha_m^* \in (0, 1)$ s.t. the Hegemon issues $\bar{b}(0)$ for all $\alpha \leq \alpha_m^*$ and issues $\underline{b}(0)$ for all $\alpha > \alpha_m^*$. Below we prove that in this limit we have:

$$\lim_{\tau \downarrow 0} \alpha_m^*(\tau) = \frac{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^* \gamma\sigma^2} - \frac{2\gamma\sigma^2 w^*}{R_H^r}}{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^* \gamma\sigma^2} + \lambda(1 - e_L)} \in (0, 1). \quad (\text{A.4})$$

Similarly, we can compute a threshold $\alpha_{row}^*(\tau)$ s.t. the RoW investors would have preferred the equilibrium issuance $\bar{b}(\tau)$ for all lower α s and otherwise would have preferred the lower issuance $\underline{b}(\tau)$.

We change the notation slightly from Lemma A.2 and define the welfare of RoW investors to be the function $V_{RoW}(b, \alpha)$, to make the dependence on α more explicit. At issuance level $\underline{b}(\tau)$, we have:

$$V_{RoW}(\underline{b}, 0) = \underline{b}R^s(\underline{b}) + (w^* - \underline{b})\bar{R}^r - \gamma(w^* - \underline{b})^2\sigma^2.$$

Similarly welfare of RoW at issuance level $\bar{b}$ is given by:

$$\begin{aligned} V_{RoW}(\bar{b}, \alpha) &= (1 - \alpha) (\bar{b}R^s(\bar{b}) + (w^* - \bar{b})\bar{R}^r - \gamma(w^* - \bar{b})^2\sigma^2) + \alpha(w^*\bar{R}^r - \gamma w^{*2}\sigma^2 - \gamma_L \underline{b}^2) \\ &= V_{RoW}(\bar{b}, 0) - \alpha(V_{RoW}(\bar{b}, 0) - V_{RoW}(0, 0)). \end{aligned}$$

Notice that $V_{RoW}(\underline{b}, 0)$ is independent of α and $V_{RoW}(\bar{b}, \alpha)$ is continuous and decreasing in α . Furthermore, $V_{RoW}(\bar{b}, 0) > V_{RoW}(\underline{b}, 0)$ and $V_{RoW}(\bar{b}, 1) < V_{RoW}(\underline{b}, 0)$. So that we conclude $V_{RoW}(\underline{b}, 0) = V_{RoW}(\bar{b}, \alpha_{row}^*)$, with:

$$\alpha_{row}^* = \frac{V_{RoW}(\bar{b}, 0) - V_{RoW}(\underline{b}, 0)}{V_{RoW}(\bar{b}, 0) - V_{RoW}(0, 0)}.$$

Below we prove that in the limit $\tau \downarrow 0$, we have:

$$\lim_{\tau \downarrow 0} \alpha_{row}^*(\tau) = 0. \quad (\text{A.5})$$

We conclude that for $\eta \in (0, 1]$ and $\gamma_L \in [\eta \tilde{\gamma}_L(\tau), \tilde{\gamma}_L(\tau)]$, in the limit at $\tau \downarrow 0$ one has:

$$\lim_{\tau \downarrow 0} \alpha_{RoW}^*(\tau) = 0 < \frac{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^*\gamma\sigma^2} - \frac{2\gamma\sigma^2 w^*}{R_H^r}}{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^*\gamma\sigma^2} + \lambda(1 - e_L)} = \lim_{\tau \downarrow 0} \alpha_m^*(\tau).$$

Since $\alpha_{TOT}^*(\tau)$ is a convex combination of $\alpha_{RoW}^*(\tau)$ and $\alpha_m^*(\tau)$ with interior non vanishing weights on each of the elements, we obtain the result in the Proposition.

We now prove the limits in equations (A.4) and (A.5). We prove the results only for $\eta = 1$. The generalization is straightforward. We start by proving that $\lim_{\tau \downarrow 0} \alpha_{RoW}^*(\tau) = 0$. For small τ , we have

$$\begin{aligned}\tilde{\gamma}_L(\tau) &= \frac{\gamma\sigma^2 w^* R_H^r}{\tau} - 2\gamma\sigma^2, \\ \underline{b}(\tau) &= \frac{\tau}{R_H^r}, \\ \bar{b}(\tau) &= \frac{\tau}{\bar{R}^r - 2w^*\gamma\sigma^2} + O(\tau^2), \\ R^s(0) &= \bar{R}^r - 4\gamma\sigma^2 w^* + 4\gamma\sigma^2 \frac{\tau}{R_H^r}, \\ R^s(\underline{b}(\tau)) &= R^s(0) + 2\gamma\sigma^2 w^* - 2\gamma\sigma^2 \frac{\tau}{R_H^r}, \\ R^s(\bar{b}(\tau)) &= R^s(\underline{b}(\tau)) + 2\gamma\sigma^2 \left[\frac{\tau}{\bar{R}^r - 2\gamma\sigma^2 w^*} - \frac{\tau}{R_H^r} \right] + O(\tau^2).\end{aligned}$$

We can now compute consumer welfare using the area under the demand curve formula

$$V_{RoW}(\underline{b}(\tau), \alpha) = V_{RoW}(0, \alpha) + \int_{R^s(0)}^{R^s(\underline{b}(\tau))} b(R^s) dR^s.$$

We get

$$V_{RoW}(\underline{b}(\tau), \alpha) = V_{RoW}(0, \alpha) + \frac{2\gamma\sigma^2 w^* + 2\tilde{\gamma}_L(\tau)\underline{b}(\tau) - \bar{R}^r}{2\gamma\sigma^2 + 2\tilde{\gamma}_L(\tau)} [R^s(\underline{b}(\tau)) - R^s(0)] + \frac{1}{2} \frac{(R^s(\underline{b}(\tau)))^2 - (R^s(0))^2}{2\gamma\sigma^2 + 2\tilde{\gamma}_L(\tau)},$$

which yields

$$V_{RoW}(\underline{b}(\tau), \alpha) = V_{RoW}(0, \alpha) + \frac{\gamma\sigma^2 w^*}{R_H^r} \tau + O(\tau^2).$$

We use

$$V_{RoW}(\bar{b}(\tau), \alpha) = V_{RoW}(0, \alpha) + (1 - \alpha)[V_{RoW}(\underline{b}(\tau), \alpha) - V_{RoW}(0, \alpha)] + (1 - \alpha) \int_{R^s(\underline{b}(\tau))}^{R^s(\bar{b}(\tau))} b(R^s) dR^s.$$

We get

$$V_{RoW}(\bar{b}(\tau), \alpha) = V_{RoW}(0, \alpha) + (1 - \alpha)[V_{RoW}(\underline{b}(\tau), \alpha) - V_{RoW}(0, \alpha)] + O(\tau^2).$$

This immediately implies that

$$\alpha_{RoW}^*(\tau) = O(\tau).$$

We can also compute Hegemon welfare

$$V(\underline{b}(\tau), \alpha) = \frac{2\gamma\sigma^2 w^*}{R_H^r} \tau,$$

$$V(\bar{b}(\tau), \alpha) = (1 - \alpha) \frac{R_H^r}{\bar{R}^r - 2w^* \gamma \sigma^2} V(\underline{b}(\tau), \alpha) - \alpha \lambda (1 - e_L) \tau + O(\tau^2).$$

This implies that

$$\alpha_m^*(\tau) = \frac{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^* \gamma \sigma^2} - \frac{2\gamma\sigma^2 w^*}{R_H^r}}{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^* \gamma \sigma^2} + \lambda(1 - e_L)} + O(\tau),$$

where

$$\frac{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^* \gamma \sigma^2} - \frac{2\gamma\sigma^2 w^*}{R_H^r}}{\frac{2\gamma\sigma^2 w^*}{\bar{R}^r - 2w^* \gamma \sigma^2} + \lambda(1 - e_L)} \in (0, 1).$$

□