

Curriculum Vitae

Paul Seabright

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Full name: Paul Bartlett Seabright
Date of birth: 8 July 1958
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Appointments: Professor of Economics,
Toulouse School of Economics (since 2000)

Director, Institute for Advanced Study in Toulouse (since July 2012, appointment renewed in January 2015 for three years).

Other posts, fellowships etc.:

Research Fellow, Centre for Economic Policy
Research, London (since 1989).

Fellow of the European Economic Association, and Council
Member 2009-2014.

Member of the Scientific Council, BRUEGEL, Brussels, since
2005, and Chair 2005-8.

Visiting appointments etc:

I spent the academic year 1984-5 as a visitor at the Madras Institute of Development Studies, India, the academic year 1992-3 as a visitor at Institut d'Economie Industrielle, University of Toulouse, France, and the period January-June 2000 as Visiting Professor at the Institut d'Anàlisi Econòmica at the Universitat Autònoma de Barcelona.

I held the Ganshof van der Meersch Visiting Chair at the Université Libre de Bruxelles for the academic year 1997-8, and I was the Hooker Distinguished Visiting Professor 2006 at McMaster University in Canada.

I have been an invited visitor at the Santa Fe Institute, New Mexico, every year from 2005-2016 (except in 2011, 2014 and 2015).

Degrees: B.A. 1980 Oxford University; 1st class (congratulatory).
 M.Phil. 1982 Oxford University
 D. Phil(=Ph.D.)1988 Oxford University

Prizes: Scholarship to New College, Oxford, 1976; Gibbs Politics Prize, 1979 (prox. acc. 1978); Webb Medley Senior Economics Prize, 1980; H.M. Treasury Economic Cadetship 1980; Prize Fellowship (Philosophy and Economics), All Souls 1980; American Express Bank Review Essay Award, 1991. Shortlist, British Academy Book Prize 2005. Fundacion Urrita Elejalde Diversity Prize 2013 (<http://urrutiaejealde.org/2013/11/05/fue-diversity-prize-2013/>)

Previous appointments:

Prize Fellow, All Souls College, Oxford 1982-7.

Stipendiary Teaching Fellow, Churchill College, Cambridge 1986-7.

Junior Research Officer, ESRC project on "Risk, Information and Quantity Signals in Economics", Department of Applied Economics, Cambridge University, 1988.

Assistant Director of Research, University of Cambridge 1988-99 (equivalent to University Lecturer (UK) or Associate Professor with tenure (US)), Reader 1999-2001 (equivalent to Full Professor).

Assistant Editor, *Economic Policy*, 1988-94

Managing Editor, *Economic Policy*, 2001-2007

Lecturer in Economics, College of Europe, Bruges, 1998-9

Reader in Economics, University of Cambridge 1999-2001

Professeur chargé de cours, Ecole Polytechnique, Paris, 1998-2003.

Research Grants:

I have led research projects funded by the Overseas Development Administration, the World Institute for Development Economics Research, the Economic and Social Research Council, the Leverhulme Trust, the European Commission, the Department of Trade and Industry, the Office of Fair Trading, the European Bank for Reconstruction and Development and the Agence Nationale de la Recherche.

Consultancy:

I have been a consultant to many private sector firms, and also to the European Bank for Reconstruction and Development, World Bank, the United Nations and the European Commission. Either directly or through international agencies, I have been involved in the provision of economic policy advice to the Governments of France, Ireland, Morocco, Poland, the Russian Federation, Ukraine, the United Kingdom and Uzbekistan.

Other committees etc.:

I was a member from 2005-2013 of the European Commission's Economic Advisory Group on Competition Policy (convened by the Chief Economist at DG-COMP). I am a member of the European Editorial Board of Princeton University Press. I sit on the Scientific Council of the Journées de l'Economie (JECO), and organize sessions of the JECO each year.

Current research activities:

Microeconomic theory, industrial and competition policy; intellectual property and the digital society; development economics, economics and human evolution, the economics of gender, the economics of religion. A common theme to all these diverse topics is the foundations of human cooperation and social trust: I examine in particular the way in which our prehistorically evolved psychology interacts with modern social institutions. I have done field research in many countries around the world, including Cameroon, China, the Czech Republic, Germany, Ghana, Haiti, Hungary, India, Poland, Russia, Slovakia and Sri Lanka. I currently have active projects in Ghana, China and Brazil.

Invited Lectures (some examples, not a complete list):

Royal Economic Society Annual Public Lecture in 2005

Plenary session invited lecture (with Wendy Carlin) at the World Bank's Annual Bank Conference on Development Economics in Bled, Slovenia, in May 2007.

"Charles Darwin and Human Society", Darwin College 200th Darwin Anniversary Lecture Series, February 13th 2009.

"Charles Darwin and Human Society", Imperial College Darwin 200 series, March 4th 2009.

Keynote address, 9th International Symposium on Lysosomal Storage Diseases, Frankfurt, April 25th 2009.

"Darwin et la Société Humaine", Darwin au Museum, Toulouse, 28th May 2009.

"Competition Policy in a Crisis", keynote address to International Competition Network Forum, 2nd June 2009.

"The Company of Strangers", Royal Society of Arts, London, 20th May 2010.

"Reply to Symposium on The Company of Strangers", Australian National University, Canberra, 27th November 2010.

"Beyond Reason: On the Role of the Emotions in Economic Life", Institute of Economic Growth Distinguished Lecture, 8th February 2011.

"On Lying, Risk-Taking and the Implosion of the Euro", Princeton in Europe Annual Lecture, 18th April 2012.

"The War of the Sexes", Royal Society of Arts, London, 15th May 2012.

Invited session of Committee on Women in Economics (WINE), EEA Congress 2012.

"Can modern biology help in understanding gender conflicts in the 21st century home and workplace?", invited lecture, Royal Irish Academy, January 2014.

Invited plenary lecture, Conference on Cooperation and Conflict in the Family, University of New South Wales, February 2014.

EEA Education Committee Panel on Undergraduate Education, Toulouse August 2014.

Publications:

Monographs:

- M1) *Merger in Daylight: the economics and politics of European merger control* (with Damien Neven and Robin Nuttall), London, Centre for Economic Policy Research, 1993.
- M2) *Competition Policy and the Transformation of Central Europe* (with John Fingleton, Eleanor Fox and Damien Neven), London, Centre for Economic Policy Research, August 1996.
- M3) *Trawling for Minnows: European Competition Policy and Agreements between Firms* (with Damien Neven and Pénélope Papandropoulos), London, Centre for Economic Policy Research, June 1998.
- M4) *The Institutional Economics of Foreign Aid*, Cambridge University Press (jointly with Bertin Martens, Uwe Mummert and Peter Murrell), 2001.
- M5) *The Company of Strangers: A Natural History of Economic Life*, Princeton University Press, May 2004. Shortlisted for the British Academy Book Prize 2005. Substantially revised edition May 2010, see <http://press.princeton.edu/titles/9169.html>. Translation into Chinese, Italian, Korean and French. French edition entitled *La Société des Inconnus: Histoire Naturelle de la Collectivité Humaine*, published Markus Haller, Geneva, see <http://www.markushaller.com/livre/id/13>.
- M6) *The War of the Sexes: How Conflict and Cooperation Have Shaped Men and Women from Prehistory to the Present*, Princeton University Press, May 2012. French edition under the title *Sexonomics* published in October 2012 by Alma Editions. Japanese and Polish editions published, Korean and Italian editions in press.

Articles in Journals:

- J1) "The Effects of Conflict on the Economy of Northern Sri Lanka", *Economic and Political Weekly*, 1986, no.2.
- J2) "Explaining Cultural Divergence: a Wittgensteinian Paradox", *Journal of Philosophy*, 1987, no. 1.
- J3) "The Pursuit of Unhappiness", *Ethics*, 1988 no. 1.
- J4) "Objectivity, Disagreement and Projectibility", in *Inquiry*, May 1988.
- J5) "Regulation in the European Community" (with Konstantine Gatsios), *Oxford Review of Economic Policy*, 1989, vol.5, no.2.
- J6) "Population Size and the Quality of Life II: Creating Persons" (symposium with Partha Dasgupta), *Proceedings of the Aristotelian Society*, supp. vol. 1989.
- J7) "Deregulating European Airlines" (with Francis McGowan), *Economic Policy*, 1989, no.9.
- J8) "Failure of Livestock Investments under IRDP", *Economic and Political Weekly*, September 1989.

- J9) "Social Choice and Social Theories", *Philosophy and Public Affairs*, 1989.
- J10) "Identifying Investment Opportunities for the Poor", *Journal of Development Studies*, October 1991.
- J11) "Quality of Livestock Assets Under Selective Credit Schemes: evidence from South Indian data", *Journal of Development Economics*, November 1991.
- J12) "Incentives and the Management of Enterprises in Economic Transition" (with Ken Mayhew), *Oxford Review of Economic Policy*, Spring 1992.
- J13) "Managing Local Commons: theoretical issues in incentive design", *Journal of Economic Perspectives*, Fall 1993.
- J14) "Regulatory capture, subsidiarity and European merger policy", *European Economy*, 1994.
- J15) "Accountability and Decentralization in Government: an incomplete contracts model", *European Economic Review*, January 1996.
- J16) "European Industrial Policy: the Airbus case" (with Damien Neven), *Economic Policy*, no.21, 1995.
- J17) "The Starfish Effect", *European Economic Review*, Papers and Proceedings, 1996.
- J18) "The Decentralization of Government: lessons from the theory of the firm" (with Jacques Crémer & Antonio Estache), *Revue d'Economie Politique*, 1996.
- J19) "The Effects and Policy Implications of State Aids to Industry: an Economic Analysis" (with Timothy Besley), *Economic Policy*, 1999.
- J20) "Skill versus Judgment and the Architecture of Organisations", *European Economic Review*, 2000.
- J21) "Understanding 'the essential fact about capitalism: markets, competition and creative destruction'" (with Wendy Carlin & Jonathan Haskel), *National Institute Economic Review*, January 2001.
- J22) "Competition, Privatisation and Productive Efficiency: evidence from the airline industry", *Economic Journal*, July 2001.
- J23) "A Minimum of Rivalry: evidence from transition economies on the importance of competition for innovation and growth" (with Wendy Carlin and Mark Schaffer), *Contributions to Economic Analysis and Policy*, Berkeley Electronic Press, September 2004.
- J24) "The Evolution of Fairness Norms", *Politics, Philosophy and Economics*, 5(1) 2006, pp. 33-50.
- J25) "Intermediation by Aid Agencies" (with Colin Rowat), *Journal of Development Economics*, 2006.
- J26) "Market entry, privatisation and bank performance in transition" (with Steven Fries,

Damien Neven and Anita Taci), *Economics of Transition*, 2006.

- J27) “‘Wasteful’ Public Spending and State Aid Control” (with Mathias Dewatripont), *Journal of the European Economic Association* (conference volume), 2006.
- J28) “Continuous Preferences and Discontinuous Choices: How Altruists Respond to Incentives”, *The B.E. Journal of Theoretical Economics*: Vol. 9 : Iss. (Contributions), 2009, Article 14. DOI: 10.2202/1935-1704.1346.
- J29) “Escaping Epidemics through Migration? Quarantine Measures under Incomplete Information about Infection Risk” (with Alice Mesnard), *Journal of Public Economics*, 93 (2009): 931-938. DOI: 10.1016/j.jpubeco.2009.05.001
- J30) “Private antitrust enforcement in the presence of pre-trial bargaining” (with Sylvain Bourjade and Patrick Rey), *Journal of Industrial Economics* (2009).
- J31) “Honest Smiles as a Costly Signal in Social Exchange”, open peer commentary (with Samuele Centorrino, Elodie Djemai, Astrid Hopfensitz, Manfred Milinski), *Behavioral And Brain Sciences* 33 (2010): 439, doi: <http://dx.doi.org/10.1017/S0140525X10001287>
- J32) “Do Women Have Longer Conversations? Telephone evidence of gendered communication strategies” (with Guido Friebel), *Journal of Economic Psychology* 32 (2011): 348-356.
- J33) “The Three Musketeers: What Do We Still Need to Know About our Passage through Prehistory?”, *Biological Theory* (2012) doi: 10.1007/s13752-012-0017-7.
- J34) “Soviet power plus electrification: what is the long-run legacy of communism?” (with Wendy Carlin and Mark Schaffer), *Explorations in Economic History* (2012), doi: <http://dx.doi.org/10.1016/j.eeh.2012.07.003>
- J35) “Research into biomarkers: how does drug procurement affect the design of clinical trials?” (with Fiona Scott Morton), *Health Management, Policy and Innovation* 1(2013): 1-15.
- J36) “Cooperation Against Theft: A Test of Incentives for Water Management in Tunisia” (with Wided Mattoussi), *American Journal of Agricultural Economics* 96 (2014): 124-153. doi: 10.1093/ajae/aat083
- J37) “How Does Ranking Affect User Choice in Online Search?” (with Mark Glick, Greg Richards and Margarita Sapozhnikov), *Review of Industrial Organization* (2014) doi: 10.1007/s11151-014-9435-y
- J38) “Honest signalling in trust interactions: smiles rated as genuine induce trust and signal higher earnings opportunities” (with Samuele Centorrino, Elodie Djemai, Astrid Hopfensitz and Manfred Milinski), *Evolution and Human Behavior* (2015), doi:10.1016/j.evolhumbehav.2014.08.001
- J39) “A Model of Smiling as a Costly Signal of Cooperation Opportunities” (with Samuele Centorrino, Elodie Djemai, Astrid Hopfensitz and Manfred Milinski), *Adaptive Human Behavior and Physiology* (2015), [doi:10.1007/s40750-015-0026-4](http://dx.doi.org/10.1007/s40750-015-0026-4)

- J40) "The Schubert Effect: When Flourishing Businesses Crowd Out Human Capital" (with Guido Friebel and Jibirila Lienyuy), *World Development* 68 (2015): 124-135, [doi:10.1007/s40750-015-0026-4](https://doi.org/10.1007/s40750-015-0026-4)
- J41) "Market size and pharmaceutical innovation" (with Pierre Dubois, Olivier de Mouzon and Fiona Scott Morton), *Rand Journal of Economics* 46 (2015), pp. 844-871, doi: 10.1111/1756-2171.12113.
- J42) "Migration and the equilibrium prevalence of infectious diseases" (with Alice Mesnard), *Journal of Demographic Economics* XX (2016): 1-26, doi: 10.1017/dem.2016.03

Edited Volumes:

- E1) *The Vanishing Rouble: barter networks and non-monetary transactions in post-Soviet societies*, Cambridge, Cambridge University Press, 2000.
- E2) *EMU: Assessing the Impact of the Euro*, Blackwell (jointly with Richard Baldwin and Giuseppe Bertola), 2003.
- E3) *The Regulation of Broadcasting Markets* (jointly with Jürgen von Hagen), Cambridge University Press, May 2007.

Chapters in Books:

- C1) "Medicine, Monopoly and the Market Place", in *The Yearbook of Social Policy 1982*, London, Routledge and Kegan Paul.
- C2) "The Order of the Mind", in Colin Blakemore & Susan Greenfield (eds) *Mindwaves*, Oxford, Blackwell 1987.
- C3) "Sophisters, Economists & Calculators: on the notion of value in economics", in Brenda Cohen & Bryan Wilson (eds) *Value*, London & Tokyo, MOA Foundation, 1988.
- C4) "Regulation and Competition Policy in the European Community", in Cowling & Tomann (eds): *Industrial Policy after 1992*, London, The Anglo-German Foundation, 1990.
- C5) "Exchange Rate Policy When There Are Failures of Corporate Control: dilemmas for Eastern Europe", in O'Brien (ed) *Finance and the International Economy*, Oxford, O.U.P., 1991.
- C6) "Pluralism and the Standard of Living", in M. Nussbaum & A. Sen (eds): *The Quality of Life*, Oxford, Clarendon Press, 1993.
- C7) "A Model of the Role of Brokerage in Financial Intermediation", in Subramanian (ed) *Themes in Development Economics*, New Delhi, O.U.P., 1993.
- C8) "Regulation and Subsidiarity: Finding the Balance" (with Francis McGowan), in D. Mayes (ed): *Aspects of European Integration*, London, National Institute of Economic and Social Research, 1993.

- C9) "Regulation in the European Community and its Impact on the UK" (with Francis McGowan), in Bishop, M., J. Kay, J. & C. Mayer & D. (eds) *The Regulatory Challenge*, Oxford, Blackwell, 1995.
- C10) "Is Cooperation Habit-Forming?", in P. Dasgupta & K-G Mäler (eds): *The Environment and Emerging Development Issues*, Oxford, Clarendon Press, 1997.
- C11) "Governance, Democracy and Development: a contractualist view" (with Geoffrey Hawthorn), in Leftwich, A. (ed): *Democracy and Development*, Cambridge, Polity Press, 1996.
- C12) "The Aloofness of Liberal Politics: can imaginative literature furnish a private space?", in A. Baumeister & J. Horton (eds): *Literature and the Political Imagination*, London, Routledge, 1996.
- C13) "Transferability of Collective Property Rights: does trade destroy trust?", in Roemer (ed): *Property Rights, Incentives and Welfare*, London, IEA/Macmillan, 1997.
- C14) "Trade Liberalisation and the Coordination of Competition Policy" (with Damien Neven), in Waverman (ed.): *Competition Policy in a Global Economy*, London, Routledge, 1997.
- C15) "Subjective and Objective Indicators of Welfare Change Over Time: evidence from a resurvey" (with S. Janakarajan), in Harriss-White, B. & S. Subramanian (eds): *Illfare in India*, New Delhi, Sage Publications, 1998.
- C16) "Competition and Regulation in Transition Economies", chapter 6 of EBRD Transition report, 1996.
- C17) "Centralised and Decentralised Regulation in the European Union", in *The New Palgrave Dictionary of Economics and the Law*, Macmillan, 1998.
- C18) "Local Common Property Rights", in *The New Palgrave Dictionary of Economics and the Law*, Macmillan, 1998.
- C19) "Competition Policy Towards vertical restraints: Implementable Rules for Competition Authorities", in Stephen Martin (ed.): *Competition Policy in Europe*, Amsterdam, Elsevier, 1998.
- C20) "Banking System Performance", chapter in EBRD Transition Report (with Steven Fries and Colin Rowat, 1998.
- C21) "Competition and Enterprise Performance", chapter in EBRD Transition Report (with Wendy Carlin, Steven Fries & Mark Schaffer), 1999.
- C22) "Barter in Post-Soviet Societies: what does it look like and why does it matter?" (with Alena Ledeneva), in Seabright (ed): *The Vanishing Rouble* (see E1 above).
- C23) "Barter and Non-Monetary Transactions in Transition Economies: Evidence from a Cross-country Survey" (with Wendy Carlin, Steven Fries and Mark Schaffer), in Seabright (ed): *The Vanishing Rouble* (see E1 above).

- C24) “Conflicts of Objectives and Task Allocation in Aid Agencies: general issues and applications to the European Union”, in Martens et.al. (ed.): *The Institutional Economics of Foreign Aid*, Cambridge University Press, 2001.
- C25) “Networks Good, Cartels Bad – but how could anyone tell the difference?” (with Jennifer Halliday), in Nyqvist (ed): *Fighting Cartels: Why and How?*, Stockholm, Swedish Competition Authority, 2001.
- C26) “Blood and Bribes: Ethical Restraints to Trade”, in Cullenberg, S., & P. Pattanaik (eds): *Globalization, Culture and the Limits of the Market*, Oxford University Press, 2004.
- C27) “Efficiencies in Merger Control” (with Jrissey Motis and Damien Neven), in Fabienne Ilzkovitz & Roderick Meiklejohn (eds): *European Merger Control – Do We Need an Efficiency Defence?*, Cheltenham, Edward Elgar, 2008.
- C28) “Competition and Market Power in Broadcasting: where are the rents?” (with Helen Weeds) in P. Seabright and J. von Hagen (eds): *The Regulation of Broadcasting Markets*, Cambridge University Press 2007.
- C29) “Bring Me Sunshine: Which Parts of the Business Climate Should Public Policy Try to Fix?” (with Wendy Carlin), *Proceedings of the Annual Bank Conference on Development Economics 2008*, Washington D.C., World Bank, 2009.
- C30) “The Airtours Case” (with Elena Garces-Tollon and Damien Neven), in B. Lyons (ed): “Cases in European Competition Policy”, *Cambridge University Press*, 2009.
- C31) “Darwin and Human Society”, in Brown, W. & A. Fabian (eds): *Darwin: The Darwin Lectures 2009*, Cambridge University Press, 2010.
- C32) “The Hidden Costs of Political Sponsorship of Industrial Firms”, in Oliver Falck, Christian Gollier and Ludger Woessman (eds): *Industrial Policy for National Champions*, MIT Press, 2011.
- C33) “The Economics of Trade in Football Broadcasting Rights” (with Josepa Miquel-Florensa), in Gali, J. & X. Vives (eds): *Football Economics: Proceedings of the Armand Caraben Workshop on Sports Economics*, Reports of the Public-Private Research Center 4, IESE, University of Navarra, 2011.
- C34) “The Birth of Hierarchy”, in Calcott, Brett, Ben Fraser, Richard Joyce and Kim Sterelny (eds): *Evolution, Cooperation and Complexity*, MIT Press, 2013.
- C35) “Market Design and Market Failure”, chapter 14 of Wittek, Rafael, Tom Snijders and Victor Nee (eds): *Handbook of Rational Choice Social Research*, Stanford University Press 2013.

Reports, Occasional Papers, etc:

- R1) *Competition Policy Research: where do we stand?* (with Kai-Uwe Kühn and Alasdair Smith), Occasional Paper no. 8, London Centre for Economic Policy Research, July 1992

- R2) *Making Sense of Subsidiarity: how much centralisation for Europe?*, Monitoring European Integration no.4, London, Centre for Economic Policy Research. (I was one of two drafters; the report had ten contributors)
- R3) *The Implications of European Monetary Union for U.K. Policy*, Centre for Economic Policy Research, June 1997 (I was one of a panel of contributors).
- R4) *Integration and the Regions of Europe: How the Right Policies can Prevent Polarisation*, Monitoring European Integration no. 10, London, Centre for Economic Policy Research, April 2000. (I was the drafter; the report has five contributors)
- R5) *Making Sense of Globalization: A Guide to the Economic Issues*, Policy Paper no. 8., London, Centre for Economic Policy Research, July 2002 (I was one of 2 main drafters)
- R6) *The consequences of saying no: An independent report onto the economic consequences of the UK saying no to the euro*, London, Britain in Europe (I was one of ten authors).
- R7) *Bailing out the banks: Reconciling stability and competition*, report to DG-Competition of the European Commission, May 2009 (with Thorsten Beck, Diane Coyle, Xavier Freixas and Mathias Dewatripont), revised and updated version published in February 2010 by Centre for Economic Policy Research, see www.cepr.org/pubs/other/bailing_out_the_banks.htm

Discussions in Conference Volumes:

- D1) "Comments on John Roemer", in Nussbaum & Sen (eds): *The Quality of Life*, Oxford, Clarendon Press, 1993.
- D2) "Comments on Riccardo Faini", in I. Goldin & A. Winters (eds): *Structural Adjustment and Agriculture*, Cambridge, C.U.P., 1993.
- D3) "Privatization and Competition Policy", in D. Newbery & I. Szekely (eds): *Hungary: an Economy in Transition*, Cambridge, C.U.P., 1993.
- D4) "Comments on Raymond Noronha", in P. Dasgupta & K-G Maler (eds): *The Environment and Emerging Development Issues*, Oxford, Clarendon Press, 1997.
- D5) "Comments on Jean-Jacques Laffont", in Muet (ed). Proceedings of the Annual Bank Conference on Development Economics (Europe), 2000.
- D6) "Comments on Sugden and Gambetta", in Chater & Hurley (eds): *Perspectives on Imitation*, Cambridge, Mass., MIT Press, 2004.

I have also written numerous articles and reviews in: *The Cambridge Review*, *Common Knowledge*, *Economica*, *The Economic History Review*, *Economics of Transition*, *L'Expansion*, *The Financial Times*, *Investment Policy*, *The Journal of Common Market Studies*, *Journal of Development Economics*, *Journal of Economic Literature*, *The London Review of Books*, *Le Monde*, *The New Republic*, *The New York Review of Books*, *New York Times Book Review*, *The Philosophical Review*, *Ratio*, *South*, *The Times Literary Supplement*. I write a column every month in *Le Monde*.