

# François Poinas

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*Born:* March 4, 1982

*Marital status:* Married, 2 children

*Citizenship:* French

## CURRENT POSITION

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- 2023-        Dean of Education, Toulouse School of Economics
- 2010-        Assistant Professor of Economics (*maître de conférences*), Toulouse School of Economics – University Toulouse Capitole

## RESEARCH FIELDS

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Labor economics, education economics, applied microeconometrics.

## EDUCATION

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- 2005-2009    Ph.D. in Economics, University Lumière Lyon 2 – GATE, Lyon, France  
*Committee:* Christian Belzil (advisor), Pierre Cahuc, Bart Cockx, Jorgen Hansen, Thierry Kamionka (referee), Jean-Yves Lesueur, Thierry Magnac (referee)
- 2007         Graduate Affiliate Research Student, University College London (UCL) – Department of Economics, London, United Kingdom
- 2004-2005    Master (Postgraduate Degree, 5th year) in Applied Microeconomics, University Lumière Lyon 2 – GATE
- 2000-2004    Graduation in Applied Mathematics and Economics, University Claude Bernard Lyon 1 and University Lumière Lyon 2

## PAST POSITIONS

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- 2020 Visiting Researcher, Arizona State University, Department of Economics
- 2009-2010 Teaching Assistant, Ecole Polytechnique, Economics Department, Paris
- 2008-2009 Teaching Assistant (ATER), University Lumière Lyon 2 – GATE
- 2005-2008 Teaching Assistant (Allocataire de recherche – moniteur), University Lumière Lyon 2 – GATE

## PUBLICATIONS

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“What drives overstay? The Case of Afghan Asylum Seekers in Germany” (with R. Meango), *Journal of the European Economic Association* (forthcoming)

“Promotion Determinants in Corporate Hierarchies: An Examination of Fast Tracks and Functional Area” (with C. Belzil et M. Bognanno), 2018, *Research in Labor Economics*, 46, pp. 73-106

“Citizens’ Preferences about Voting Rules: Self-interest, Ideology, and Sincerity” (with A. Blais, J.F. Laslier, K. Van Der Straeten), 2015, *Public Choice*, 164 (3), pp. 423-442

“Updating Beliefs with Imperfect Signals: Experimental Evidence” (with J. Rosaz and B. Rousillon), 2012, *Journal of Risk and Uncertainty*, 44 (3), pp. 219-241

“Education and Early Career Outcomes of Second-Generation Immigrants in France” (with C. Belzil), 2010, *Labour Economics*, 17 (1), pp. 101-110

## WORKING PAPERS

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“Estimating Coherency between Survey Data and Incentivized Experimental Data” (with C. Belzil and J. Pernaudet), 2021, IZA Discussion Paper 14594

“Estimating a Model of Qualitative and Quantitative Education Choices in France” (with C. Belzil), 2018, IZA Discussion Paper 11433

## OLD RESEARCH PROJECTS

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“Separating Risk Aversion from Psychological Traits in Schooling Decisions” (with M. André, C. Belzil and K. Tatsiramos)

“The Dynamics of Schooling Attainments and Employment Contracts in the Early Career”

## PRESENTATIONS IN INVITED SEMINARS AND CONFERENCES

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- 2022 GAEL-University of Grenoble Seminar, Grenoble.
- 2020 ASU Seminar, Tempe; Workshop on subjective expectations, ASU (online).
- 2019 Lisbon Economics and Statistics of Education Conference (LESE), Lisbon; TSE Digital Forum, Paris.
- 2018 IZA/SOLE Transatlantic Meeting of Labor Economists (TAM), Inning; Journées de Microéconomie Appliquée (JMA), Bordeaux; Center for Vocational Education Research (CVER) Conference, LSE, London; Annual French Econometrics Conference, PSE, Paris.
- 2017 CREST Seminar, Paris; BETA - University of Nancy Seminar; LMU Seminar, Munich.
- 2016 International Association for Applied Econometrics (IAAE) annual conference, Milan.
- 2015 Alimentation et sciences sociales seminar, Ivry sur Seine; Conference on tournament/promotion, Hitotsubashi University, Institute of Economic Research, Tokyo.
- 2014 Workshop on subjective expectations and probabilities in economics and psychology, University of Essex, Institute for social and economic research; European Economic Association (EEA) annual congress, Toulouse; Association Française de Sciences Economiques (AFSE) annual congress, Lyon.
- 2013 Annual French Econometrics Conference, Rennes.
- 2012 University of Bristol, Economics Seminar, Bristol; European Economic Association (EEA) annual congress, Málaga.
- 2010 Université Toulouse 1 Capitole, Toulouse School of Economics seminar, Toulouse; Université Paris 1 Panthéon-Sorbonne, Centre d'Économie de la Sorbonne seminar, Paris; Université de Cergy-Pontoise, THEMA seminar, Cergy; Association for the Development of Research in Economics and Statistics (ADRES) doctoral conference, Lyon; European Association of Labour Economists - Society of Labor Economists (EALE - SOLE) world conference, London; Association Française de Sciences Economiques (AFSE) annual congress, Paris.
- 2009 Journées de Microéconomie Appliquée (JMA), Dijon; European Economic Association (EEA) annual congress, Barcelona; Association Française de Sciences Economiques (AFSE) annual congress, Paris.
- 2008 European Association of Labour Economists (EALE) annual conference, Amsterdam.

## RESEARCH GRANTS

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- 2021-2026 “Returns to Education: New Challenges for Models of Human Capital Investment”, French National Research Agency (ANR), young researcher grant (JCJC).
- 2008-2011 “Academic vs. Professional Education Decisions in France and Germany: Modeling Selectivity and Outcomes”, Swiss Leading House, with C. Belzil

## REFEREE REPORTS

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Journal of Applied Econometrics, European Economic Review, Journal of Risk and Uncertainty, Journal of Economic Behavior & Organization, Journal of Human Resources, Economics of Education Review, LABOUR: Review of Labour Economics and Industrial Relations, The Manchester School, Journal of Ethnic and Migration Studies, British Journal of Industrial Relations, German Economic Review, Metroeconomica, Annals of Economics and Statistics, Revue Economique, Revue Française d’Economie.

## TEACHING

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*University Toulouse 1 Capitole – Toulouse School of Economics:*

- 2013-            Intermediate Econometrics, Master level  
 2012-2024    Applied Econometrics, Master level  
 2017-2023    Structural Econometrics, PhD level  
 2016-2022    Econometrics of Panel Data, Master level  
 2015-2016    Microeconomics, 3rd year undergraduate level  
 2010-2015    Macroeconomics, 2nd year undergraduate level

*University Claude Bernard Lyon 1 and University Lumière Lyon 2 (Teaching Assistant):*

- 2005-2009    Microeconomics, Undergraduate level  
 2006-2009    Econometrics 1, Undergraduate level  
 2008-2009    Advanced Econometrics, Master level  
 2008-2009    Games Theory / Contract Theory, Master level

## STUDENTS SUPERVISION

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*PhD students:* Sébastien Montpetit (2019-2024), José Alfonso Muñoz Alvarado (2018-2023).

*Participation to PhD committees:* Jérôme Gonnot (TSE, 2020), Ju Qiu (TSE, 2014).

*Master Thesis:* Brinley Fone (Master 2, 2022), Noah Azevedo (Master 1, 2022), Martí Puig (Master 1, 2021), Young Kwang Kim (Master 1, 2019), José Alfonso Muñoz Alvarado (Master 2, 2018), Ege Bayram (Master 1, 2018).

Numerous *empirical projects in Applied Econometrics* (Master 1, 2012-2024).

## ADMINISTRATIVE AND SCIENTIFIC DUTIES

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2026	Organizer of 1st Human Capital Conference, Toulouse School of Economics
2024-2025	Organizer of 1st and 2nd Economics of Education Workshop, Toulouse School of Economics
2014-	Member of the Laboratory Council, Toulouse School of Economics - Research
2022-2023	Organizer of the Econometrics and Empirical Economics Workshop, Toulouse School of Economics
2020-2023	Member of the research council and academic council, University Toulouse 1 Capitole
2020-2023	Task leader on learning analytics, Engage.eu, University Toulouse 1 Capitole
2014-2023	Elected member of the board, Toulouse School of Economics - School
2018-2019	Member of the Department Council, Toulouse School of Economics
2018-2019	Co-organizer of the "Applied Micro" workshop, Toulouse School of Economics
2014-2019	Director of the Master 1 in Economics program, Toulouse School of Economics
2015-2017	Member of the TSE-IASST review board for ethical standards in research
2013-2016	Co-organizer of the Econometrics and Empirical Economics Seminar, Toulouse School of Economics
2011-2014	Member of the Department Council, Toulouse School of Economics
2012-2013	Co-organizer of the "Applied Micro" workshop, Toulouse School of Economics
2009-2010	Coordinator of the "Quantitative Economics and Finance" Master Program, Ecole Polytechnique
2009-2010	Organizer of the lunch seminar, Economics Department, Ecole Polytechnique

## FELLOWSHIPS AND AWARDS

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2026	TSEconomist award: "Best teacher of the year" in Master 1
2025	TSEconomist award: "Best teacher of the year" in Master 1
2024	TSEconomist award: "Best teacher of the year" in Master 1
2023	TSEconomist award: "Best teacher of the year" in Master 1
2022	TSEconomist award: "Best teacher of the year" in Master 1
2019-2020	Sabbatical year (CRCT and <i>délégation</i> CNRS)
2019	TSEconomist award: "Best teacher of the year" in Master 1
2018	TSEconomist award: "Best teacher of the year" in Master 1
2007	Rhône-Alpes regional council scholarship (Explora'doc)
2005-2008	Doctoral fellowship, French ministry of research

## ADDITIONAL INFORMATION

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*Languages:* French (native), English (fluent), Spanish (basic)