

François Poinas

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Born: March 4, 1982

Marital status: Married, 2 children

Citizenship: French

CURRENT POSITION

2010- Assistant Professor of Economics (*maître de conférences*), University Toulouse 1
Capitole – Toulouse School of Economics

RESEARCH FIELDS

Labor economics, education economics, applied microeconometrics.

EDUCATION

2005-2009 Ph.D. in Economics, University Lumière Lyon 2 – GATE, Lyon, France
Committee: Christian Belzil (advisor), Pierre Cahuc, Bart Cockx, Jorgen Hansen,
Thierry Kamionka (referee), Jean-Yves Lesueur, Thierry Magnac (referee)

2007 Graduate Affiliate Research Student, University College London (UCL) – De-
partment of Economics, London, United Kingdom

2004-2005 Master (Postgraduate Degree, 5th year) in Applied Microeconomics, University
Lumière Lyon 2 – GATE

2000-2004 Graduation in Applied Mathematics and Economics, University Claude
Bernard Lyon 1 and University Lumière Lyon 2

PAST POSITIONS

- 2020 Visiting Researcher, Arizona State University, Department of Economics
- 2009-2010 Teaching Assistant, Ecole Polytechnique, Economics Department, Paris
- 2008-2009 Teaching Assistant (ATER), University Lumière Lyon 2 – GATE
- 2005-2008 Teaching Assistant (Allocataire de recherche – moniteur), University Lumière Lyon 2 – GATE

PUBLICATIONS

“Promotion Determinants in Corporate Hierarchies: An Examination of Fast Tracks and Functional Area” (with C. Belzil et M. Bognanno), 2018, *Research in Labor Economics*, 46, pp. 73-106

“Citizens’ Preferences about Voting Rules: Self-interest, Ideology, and Sincerity” (with A. Blais, J.F. Laslier, K. Van Der Straeten), 2015, *Public Choice*, 164 (3), pp. 423-442

“Updating Beliefs with Imperfect Signals: Experimental Evidence” (with J. Rosaz and B. Rousillon), 2012, *Journal of Risk and Uncertainty*, 44 (3), pp. 219-241

“Education and Early Career Outcomes of Second-Generation Immigrants in France” (with C. Belzil), 2010, *Labour Economics*, 17 (1), pp. 101-110

WORKING PAPERS

“Estimating Coherency between Survey Data and Incentivized Experimental Data” (with C. Belzil and J. Pernaudet), 2021, IZA Discussion Paper 14594

“Estimating a Model of Qualitative and Quantitative Education Choices in France” (with C. Belzil), 2018, IZA Discussion Paper 11433

WORK IN PROGRESS

“Separating Risk Aversion from Psychological Traits in Schooling Decisions” (with M. André, C. Belzil and K. Tatsiramos)

“The Dynamics of Schooling Attainments and Employment Contracts in the Early Career”

PRESENTATIONS IN INVITED SEMINARS AND CONFERENCES

- 2020 ASU Seminar, Tempe; Workshop on subjective expectations, ASU (online).
- 2019 Lisbon Economics and Statistics of Education Conference (LESE), Lisbon; TSE Digital Forum, Paris.
- 2018 IZA/SOLE Transatlantic Meeting of Labor Economists (TAM), Inning; Journées de Microéconomie Appliquée (JMA), Bordeaux; Center for Vocational Education Research (CVER) Conference, LSE, London; Annual French Econometrics Conference, PSE, Paris.
- 2017 CREST Seminar, Paris; BETA - University of Nancy Seminar; LMU Seminar, Munich.
- 2016 International Association for Applied Econometrics (IAAE) annual conference, Milan.
- 2015 Alimentation et sciences sociales seminar, Ivry sur Seine; Conference on tournament/promotion, Hitotsubashi University, Institute of Economic Research, Tokyo.
- 2014 Workshop on subjective expectations and probabilities in economics and psychology, University of Essex, Institute for social and economic research; European Economic Association (EEA) annual congress, Toulouse; Association Française de Sciences Economiques (AFSE) annual congress, Lyon.
- 2013 Annual French Econometrics Conference, Rennes.
- 2012 University of Bristol, Economics Seminar, Bristol; European Economic Association (EEA) annual congress, Málaga.
- 2010 Université Toulouse 1 Capitole, Toulouse School of Economics seminar, Toulouse; Université Paris 1 Panthéon-Sorbonne, Centre d'Economie de la Sorbonne seminar, Paris; Université de Cergy-Pontoise, THEMA seminar, Cergy; Association for the Development of Research in Economics and Statistics (ADRES) doctoral conference, Lyon; European Association of Labour Economists - Society of Labor Economists (EALE - SOLE) world conference, London; Association Française de Sciences Economiques (AFSE) annual congress, Paris.
- 2009 Journées de Microéconomie Appliquée (JMA), Dijon; European Economic Association (EEA) annual congress, Barcelona; Association Française de Sciences Economiques (AFSE) annual congress, Paris.
- 2008 European Association of Labour Economists (EALE) annual conference, Amsterdam.

RESEARCH GRANTS

- 2020-2024 “Returns to Education: New Challenges for Models of Human Capital Investment”, French National Research Agency (ANR), young researcher grant (JCJC).
- 2008-2011 “Academic vs. Professional Education Decisions in France and Germany: Modeling Selectivity and Outcomes”, Swiss Leading House, with C. Belzil

REFEREE REPORTS

Journal of Applied Econometrics, European Economic Review, Journal of Risk and Uncertainty, Journal of Economic Behavior & Organization, Journal of Human Resources, Economics of Education Review, LABOUR: Review of Labour Economics and Industrial Relations, The Manchester School, Journal of Ethnic and Migration Studies, British Journal of Industrial Relations, German Economic Review, Metroeconomica, Annals of Economics and Statistics, Revue Economique, Revue Française d’Economie.

TEACHING

University Toulouse 1 Capitole – Toulouse School of Economics:

- 2017- Structural Econometrics, PhD level
 2013- Intermediate Econometrics, Master level
 2012- Applied Econometrics, Master level
 2016-2022 Econometrics of Panel Data, Master level
 2015-2016 Microeconomics, 3rd year undergraduate level
 2010-2015 Macroeconomics, 2nd year undergraduate level

University Claude Bernard Lyon 1 and University Lumière Lyon 2 (Teaching Assistant):

- 2005-2009 Microeconomics, Undergraduate level
 2006-2009 Econometrics 1, Undergraduate level
 2008-2009 Advanced Econometrics, Master level
 2008-2009 Games Theory / Contract Theory, Master level

STUDENTS SUPERVISION

PhD students: Sébastien Montpetit (2019-), José Alfonso Muñoz Alvarado (2018-).

Participation to PhD committees: Jérôme Gonnot (TSE, 2020), Ju Qiu (TSE, 2014).

Master Thesis: Brinley Fone (Master 2, 2022), Noah Azevedo (Master 1, 2022), Martí Puig (Master 1, 2021), Young Kwang Kim (Master 1, 2019), José Alfonso Muñoz Alvarado (Master 2, 2018), Ege Bayram (Master 1, 2018).

Numerous *empirical projects in Applied Econometrics* (Master 1, 2012-).

ADMINISTRATIVE AND SCIENTIFIC DUTIES

- 2022- Organizer of the Econometrics and Empirical Economics Workshop, Toulouse School of Economics
- 2020- Member of the research council and academic council, University Toulouse 1 Capitole
- 2020- Task leader on learning analytics, Engage.eu, University Toulouse 1 Capitole
- 2014- Member of the board, Toulouse School of Economics - School
- 2014- Member of the Laboratory Council, Toulouse School of Economics - Research
- 2018-2019 Member of the Department Council, Toulouse School of Economics
- 2018-2019 Co-organizer of the “Applied Micro” workshop, Toulouse School of Economics
- 2014-2019 Director of the Master 1 in Economics program, Toulouse School of Economics
- 2015-2017 Member of the TSE-IASST review board for ethical standards in research
- 2013-2016 Co-organizer of the Econometrics and Empirical Economics Seminar, Toulouse School of Economics
- 2011-2014 Member of the Department Council, Toulouse School of Economics
- 2012-2013 Co-organizer of the “Applied Micro” workshop, Toulouse School of Economics
- 2009-2010 Coordinator of the “Quantitative Economics and Finance” Master Program, Ecole Polytechnique
- 2009-2010 Organizer of the lunch seminar, Economics Department, Ecole Polytechnique

FELLOWSHIPS AND AWARDS

- 2022 TSEconomist award: “Best teacher of the year” in Master 1
- 2019-2020 Sabbatical year (*CRCT* and *délégation CNRS*)
- 2019 TSEconomist award: “Best teacher of the year” in Master 1
- 2018 TSEconomist award: “Best teacher of the year” in Master 1
- 2007 Rhône-Alpes regional council scholarship (*Explora’doc*)
- 2005-2008 Doctoral fellowship, French ministry of research

ADDITIONAL INFORMATION

Languages: French (native), English (fluent), Spanish (basic)