

# JOSEPA (PEPITA) MIQUEL-FLORENSA

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## ACADEMIC APPOINTMENTS

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September 2009- Fall 2019	Associate Professor (Maître de Conférences-tenured), Toulouse School of Economics Short time visitor, Center for Development Economics and Policy, Columbia University
July-Dec. 2017	Visiting Professor, Universidad del Rosario (Bogotá)
September 2013- Sept2008-Sept2009	Associated member Institute for Advanced Study in Toulouse (IAST) Visiting Assistant Professor, Toulouse School of Economics
January-June 2008	Visiting Scholar, TSE-ARQADE, Université Toulouse I
Mach-June 2007	Visiting Scholar, Universitat Autònoma de Barcelona
2006-2009	Assistant Professor, York University (Toronto), on leave 2008-2009

## EDUCATION

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2020	Habilitation à Diriger des Recherches, Université Toulouse Capitole - TSE
2001- 2006	Ph.D. in Economics with Distinction, Columbia University Thesis: 'Essays on Foreign Aid Contracts' Committee: A. Abdulkadiroglu, C. Calomiris, B. Salanié (sponsor), X. Sala-i-Matín, P. Siconolfi.
2000-2001	MsC. Economics, GPEM, Universitat Pompeu Fabra, with Honors
1996-2000	BA Economics, Universitat Pompeu Fabra

## RESEARCH FIELDS

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Development Economics, Industrial Organization, Agriculture, Behavioral Economics

## WORK IN PROGRESS

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1. DeRoux, N., Macchiavello, R., Miquel-Florensa, J. & Verhoogen, E.: Price-Cost Margins and Quality: Evidence from the Colombian Coffee Sector.
2. Gafaro, M., Miquel-Florensa, J. & Velez, J.S.: Relationship building and Quality Upgrading: Evidence from the Colombian Cacao market.
3. Joseph, G., Miquel-Florensa, J., Rong Hoo, Yi, Tebekew, T. & Pahuja, S.: Shaking networks inside organizations: Field-level leadership in Addis Ababa Water and Sanitation Authority.

## WORKING PAPERS

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1. Blair, S., Miquel-Florensa, J. and Ozylmaz, H. (2024) Two-Sided Financial Technology Underadoption: Experimental Evidence from Jordan.
2. Leone, F., Macchiavello, R., Miquel-Florensa, J. & Pavanini, N. (2022) Market structure, Vertical integration, and Farmers welfare in the Costa Rica Coffee industry.
3. Macchiavello, R. & Miquel-Florensa, J. (2022) Improving Export Quality: The case of the Sustainable Quality Program in Colombian Coffee.
4. Leone, F., Macchiavello, R. & Miquel-Florensa, J. (2018) Vertical Integration and Inter-Firm Relationships in the Costa Rica Coffee Chain.

## PUBLICATIONS

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1. Gonzalez, F., Miquel-Florensa, J., Prem, M. & Straub, S. (2023) The Dark Side of Infrastructure: Roads, Repression, and Land in Authoritarian Paraguay. *\_Forthcoming Economic Journal*

2. Joseph, G., Miquel-Florensa, J., Rong Hoo, Yi, Tebekew, T. & Pahuja, S (2025). Motivating Public Sector Employees: Public Good Contributions in Addis Ababa Water and Sewerage Authority. **Economic Development and Cultural Change**, 73(3), April 2025
3. Alger, I., Juarez, L., Juarez-Torres, M., & Miquel-Florensa, J. (2023). Do Women Contribute More Effort than Men to a Real Public Good. **World Bank Economic Review**, 37(2), May 2023, Pages 205–220
4. Auriol, E., Delissaint, D., Fourati, M., Miquel-Florensa, J., & Seabright, P. (2021). Betting on the lord: Lotteries and religiosity in Haiti. **World Development**, 144.
5. Auriol, E., Delissaint, D., Fourati, M., Miquel-Florensa, J., & Seabright, P. (2021). Trust in the image of God: Links between religiosity and reciprocity in Haiti. **Economics of Transition and Institutional Change**, 29(1), 3-34.
6. Alger, I., Juarez, L., Juarez-Torres, M., & Miquel-Florensa, J. (2020). Do informal transfers induce lower efforts? Evidence from lab-in-the-field experiments in rural Mexico. **Economic Development and Cultural Change**, 69(1), 107-171.
7. Cañete-Straub, R., Miquel-Florensa, J., Straub, S., & Van der Straeten, K. (2020). Voting corrupt politicians out of office? Evidence from a survey experiment in Paraguay. **Journal of Economic Behavior & Organization**, 179, 223-239.
8. Auriol, E., & Miquel-Florensa, J. (2019). Taxing fragmented aid to improve aid efficiency. **The Review of International Organizations**, 14(3), 453-477.
9. Hopfensitz, A., Mantilla, C., & Miquel-Florensa, J. (2019). Catch uncertainty and reward schemes in a commons dilemma: An experimental study. **Environmental and resource economics**, 72(4), 1121-1153.
10. Hopfensitz, A., & Miquel-Florensa, J. (2017). Mill ownership and farmer's cooperative behavior: the case of Costa Rica coffee farmers. **Journal of Institutional Economics**, 13(3), 623-648.
11. Miquel-Florensa, J. (2013). Dynamic contractual incentives in the face of a Samaritans's dilemma. **Theory and decision**, 74(1), 151-166.
12. García-Valiñas, M. Á., & Miquel-Florensa, J. (2013). Water service quality in Tanzania: access and management. **International Journal of Water Resources Development**, 29(3), 451-471.
13. Miquel-Florensa, J. (2010). "Tell me what you need": signaling with limited resources. **Journal of Economics**, 99(1), 1-28.

#### **CONTRIBUTIONS TO BOOKS AND OTHER PUBLICATIONS**

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1. Miquel-Florensa, J. (2020). Estándares voluntarios de sostenibilidad en la cadena de valor del café colombiano. Ensayos sobre Economía Cafetera
2. Miquel-Florensa, J. (2015). 'Development Economics'\_ En Real World Decision Making: An Encyclopedia of Behavioral Economics. Editor Morris Altman, Praeger ABC-CLIO
3. Hopfensitz, A., & Miquel-Florensa, J. (2014).. Experimentos de bienes públicos y Cooperativas cafeteras: Estudio en el Departamento de Caldas\_ Ensayos sobre Economía Cafetera
4. Miquel-Florensa, J. & Seabright,P. (2011). 'The Economics of Trade in Football Broadcasting Rights' \_ En Gali, J. & X. Vives (eds): Football Economics: Proceedings of the Armand Caraben Workshop on Sports Economics, Reports of the Public-Private Research Center 4, IESE, University of Navarra

#### **FUNDING AND AWARDS**

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Fall 2019	Delegation CNRS – Sabbatical semester.
2015	IGC Grant: "A Comparative Analysis of the Coffee Value Chain" (P.I. Rocco Macciavello)
2014	IDEX Grant: "Electoral Corruption in Paraguay" (P.I. Stéphane Straub)
2013	LACEEP Junior Program Grand (P.I. Cesar Mantilla)
2007	Faculty of Arts Research Grant, York University.
2005-2006	Fundación Ramón Areces Fellowship for graduate studies
2005	Summer Research Fellowship, GSAS, Columbia University

2003-2005	Teaching Fellow, Department of Economics, Columbia University
2004	Wueller Pre-dissertation Proposal Award (runner-up), Summer Research Fellowship, Third Year Best Paper Award (runner-up): Columbia University
2001-2003	Central Bank of Spain Fellowship for Graduate Studies in Economics
2000-2001	Tuition and Stipend Fellowship Universitat Pompeu Fabra

## DEPARTMENT DUTIES

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### Current – research related:

TSE Représentative at the Université Toulouse Capitole Conseil de la Recherche (2023-present)  
 Chair of the TSE-IAST Ethics Review Board (2023-present)  
 Elected member of the TSE-R Laboratory Council (2022-present)  
 Secretary of the research group “Behaviour, Institutions and Development” (2021-present)

### Current – teaching related:

Director of the Master2-Public Policy and Development (2021-present)

### Past:

Member of the TSE-IAST Ethics Review Board (2020-2023)  
 Coordinator of the TSE-IAST Ethics Review Board (2015-2016)  
 Organization of the Development Economics Seminar Series (2011-2016 and 2018-2020)  
 Co-organization of the Applied Microeconomics workshop (2012-2015)  
 Organization of the Development PhD Students workshop (2012-2013)  
 Member of the Placement Committee for PhD students on the Job Market (2011-2013)

## FIELD EXPERIENCE

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Colombia (2012-present), Ethiopia (2019), Paraguay (2014), Mexico (2014), Haiti (2012), Kenya (2008)

## PRESENTATIONS

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2023- : Relational Contracts Workshop (Wels).

2019 - 2022: ASSA Meetings (Atlanta), CSIO-TSE IO Workshop, IO in the Food Industry Workshop (TSE), Universidad de Oviedo, Universidad Javeriana, PSE, NBER Agricultural Markets and Trade Policy (virtual), Workshop on Relational Contracts (Moscow, virtual), SEEDC (virtual), TSE-CSIO Workshop, RIDGE-IO (Bogota).

2015-2018: U. Verona, U. Rosario, U. Pompeu Fabra, Barcelona Summer Forum, SEEDC (Nairobi), ESPOL (Guayaquil), Jornadas de Economía Industrial (Palma de Mallorca), LACEA (Medellin), NEUDC, LSE, Navarra, UIB, U. Andes, U. Javeriana, U. Nacional Bogota, PUC Rio, FGV- Sao Paulo, Warwick, pre-BREAD (Columbia U.), Barcelona Summer Forum, Moscow Workshop on Political Economy and Development, World Bank, IGC-PEDL workshop, Societat Catalana d'Economia, U. Rennes.

2011-2015: EUDN (Berlin), Households in Conflict Networks Conference (Berkeley), Stanford U., LAMES (Mexico), University of Namur, Economic Science Association Conference (New York), Universidad de los Andes, Universidad de Oviedo, UAB, University of Padova, French Association of Experimental Economics Workshop on Field Experiments (Montpellier), CATIE, Villanova University, University of Delaware, University of Maryland, 4<sup>th</sup>. Political Economy of International Organizations Meeting (Zurich), Heriot-Watt U., Workshop in South-South cooperation (Heidelberg), U. Delaware, Stanford, IGC Rwanda Coffee Conference, GLAD Workshop (Gottingen), ISNIE.

2007-2010: XXXIII Simposio de Análisis Económico (Madrid), Social Choice and Welfare Meeting (Moscow), 3rd Meeting of the Society for the Study of Economic Inequality, Universitat de les Illes Balears, Toulouse School of Economics, Inter-American Development Bank, University of Edinburgh, York University, II Guanajuato Workshop for Young Economists (Universidad de Guanajuato), 62<sup>nd</sup>. European Meeting of the Econometric Society (Budapest), Universitat Autònoma de Barcelona

2004-2006: XXXI Simposio de Análisis Económico (Universidad de Oviedo), Society for Economic Design Conference (Bodrum), York University, Universidad de Alicante, CIDE, Columbia University, Inter-University Conference (Princeton University), Queen's School of Business, XXX Simposio de Análisis Económico (Universidad de Murcia), European Economic Association Meetings (Amsterdam), Minnesota International Economic Development Conference, Inter-University Conference (University of Pennsylvania), 1<sup>st</sup> Interdisciplinary Symposium on Development and Globalisation IGERT (Columbia University)

## **REFEREE ACTIVITIES**

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Journal of Political Economy, Econometrica, Review of Economics and Statistics, Journal of Public Economics, Rand Journal of Economics, Journal of Economics, Agence Nationale de la Recherche (France), Scandinavian Journal of Economics, Journal of Public Economic Theory, World Bank Economic Review, The European Journal of Development Research, Quarterly Review of Economic and Statistics, PEDL (Private Enterprise Development in Low-Income countries), Economic Development and Cultural Change, Journal of Economics and Management Strategy, Management Science, Annals of Public and Cooperative Economics, Journal of the European Economic Association.

## **TEACHING**

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### **Toulouse School of Economics (2008-present)**

- Graduate:
  - MRes: Firms and Development
  - M2 *Public Policy and Development*
    - o Past: Foreign Aid and Microfinance, land and labor
    - o Current: Institutions and Political Economy and Agriculture and Global Value Chains
  - M1 (past): Markets and Organization, Competition Economics, Behavioral Economics
- Undergraduate:
  - L3 *Applied Economics and Microeconomics* and L1 *Introduction to Microeconomics* - Vietnam National University/ PUF and UT1 (2008- 2012)
  - L2 *Microeconomics* (2018- 2023)

### **Universidad del Rosario (fall 2007)**

- Master in Economics and Public Policy: Political Economy of Development Aid.

### **York University (2006-2008)**

- Undergraduate courses: *Intermediate Microeconomics I* (2300), *Introduction to Microeconomics* (1000), *Intermediate Microeconomics I* (2300) *Intermediate Microeconomics II* (2350)

### **Columbia University (2002-2005)**

- T.A. Undergraduate: *Intermediate Microeconomics* (Prof. P. Dutta), *Game Theory* (Prof. L. Kockcen)
- T.A. Graduate: *Economics for International Affairs* (Lecturer A. Bubula) School of International and Public Affairs and *Microeconomics I* (Prof. M. Amarante and P. Siconolfi), 1<sup>st</sup> year PhD course

### **Universitat Pompeu Fabra (2000- 2001)**

- T.A. Undergraduate: Financial Mathematics, Multivariate Analysis, Principles of Economics, Public Sector Management and Political Economy

## **NON-ACADEMIC APPOINTMENTS**

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April 2018-2022	Consultant World Bank - GWASP (World Bank Group Water supply and sanitation program)
Winter 2015	IGC Rwanda: Short term consultant on Coffee Market Regulation
Fall 2008- Winter 2009	Consultant IADB. Office of Evaluation and Oversight on Corporate Governance
June-Aug. and Feb.-May 2008	Consultant UNICEF Kenya Country Office. <i>Strategic Planning, Monitoring and Evaluation Section on Social Budgeting: Social Sector District Planning and Budgeting</i>

## **PERSONAL**

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Languages: Catalan (native), Spanish (native), English (fluent), French (fluent)