

Doh-Shin JEON
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CURRENT POSITION :

Professor, Toulouse School of Economics, Université Toulouse 1 Capitole,
France, since Sep. 2010

Member of the Expert Group for the Observatory on the Online Platform
Economy, the European Commission, since Sep. 2018

Research Fellow, CEPR, since 2008

ADDRESS :

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France

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(33 (0)5 6112 8590, Secretary, Marie-Hélène Dufour)

PAST POSITIONS :

Associated Professor, Toulouse School of Economics, Université Toulouse 1
Capitole, Sep. 2008 – Aug. 2010

Associate Professor with tenure, Department of Economics and Business,
Universitat Pompeu Fabra, Sep. 2006 – Aug. 2008

Assistant Professor, Department of Economics and Business,
Universitat Pompeu Fabra, Sep. 2000 – Aug. 2006

PAST STUDIES:

Ph. D. in Economics, 2000, Université Toulouse 1
(Advisor: Jean-Jacques Laffont)
Ecole Nationale de la Statistique et de l'Administration Economique (ENSAE),
Paris, 1996

Master of Economics, Seoul National University, 1991
Bachelor of Economics, Seoul National University, 1989

ACADEMIC EXPERIENCE :

Professor (under special terms), Department of Economics, Sungkyunkwan University, Republic of Korea, 2013-16.

Visiting Professor, Department of Economics, Vanderbilt University, July 2015 – April 2016

Visiting Professor, School of Economics, Georgia Institute of Technology, Jul.-Aug. 2014

Research Fellow, SP-SP Center, IESE Business School, 2006-10

Visiting Professor, Department of Economics, Korea University, Jul.-Aug. 2006

Visiting Fellow, Department of Economics, Harvard University, Feb.-Sep. 1999

Consultant, the World Bank, 1999

Assistant Researcher, KIEP (Korea Institute for International Economic Policy), 1992

RESEARCH INTEREST:

Industrial Organization, Information Technology, Intellectual Property, Economics of Science

EDITORIAL ACTIVITY:

Associate Editor, Journal of Industrial Economics, since 2013

Editorial Board, Review of Network Economics, since 2016

CLASSES TAUGHT

at Toulouse School of Economics:

Economics of Innovation and Intellectual Property (Master 2, since 2014)

Industry Regulation (Master 2, since 2017)

Competition and Market Strategies (Master 2, since 2011), which became Advanced Industrial Organization since 2018

Topics in Industrial Organization (DEEQA, together with Patrick Rey and Bruno Jullien, 2011-2017)

Industrial Organization (Master 2, together with Patrick Rey and Stéphane Caprice, since 2018)

Incentive Theory (Master 1, For 2006-2011)

Microeconomics (Master 1, 2011-2015)

Industrial Organization (Master 1, 2017)

Regulation and Antitrust “Economie Appliquée” (L3, for 2008-2011)

AWARDS:

2013: ANACOM best workshop paper award for the paper “Dominance and Competitive Bundling” joint with Sjaak Hurkens and Domenico Menicucci

2016: Maekyung-KAEA (Korea America Economic Association) Economist Award.

GRANTS:

1993-1999 Grant from POSCO (Pohang Steel Company) Society for Advanced Studies

2003-2008 *Ramon Y Cajal Grant* from the Spanish Ministry of Science and Technology

2007, 2008: Net Institute Summer Grant

2009: Europlace Finance Institute Grant

2010-13: Grant from ANR

2012: Net Institute Summer Grant

2013: Net Institute Summer Grant

2014: Grant from NRF (National Research Foundation) of Korea,
Net Institute Summer Grant

2015: Net Institute Summer Grant

2019: Net Institute Summer Grant

CONFERENCE ORGANIZATIONS

Annual CSIO/IDEI (Northwestern/Toulouse) IO Workshop, 2009-2019

Workshop on “The Economics of Data Ownership, Access and Trade”, Brussels, 27-28 March, 2017 (co-organizers, Jacques Crémer and Bertin Martens)

PUBLICATIONS in refereed journals:

“A Leverage Theory of Tying in Two-sided Markets with Non-Negative Price Constraints” with Jay Pil Choi (Michigan State University), forthcoming, *American Economic Journal: Microeconomics*.

“Dominance and Competitive Bundling” with Sjaak Hurkens (IAE, CSIC) and Domenico Menicucci (University of Firenze), *American Economic Journal: Microeconomics* 2019, 11(3): 1-33

“On the Profitability of Buyer Groups When Sellers Compete” with Domenico Menicucci (University of Firenze, Italy), *Games and Economic Behavior*, 115, 2019, 265-288

“Privacy and Personal Data Collection with Information Externalities” with Jay Pil Choi (Michigan State University) and Byung-Cheol Kim (University of Alabama), *Journal of Public Economics*, 173, 2019, 113-124

“Cross-Licensing and Competition” with Yassine Lefouili (TSE), the *RAND Journal of Economics*, 49(3), 2018, 656-671

“Net Neutrality, Network Capacity and Innovation at the Edges” with Jay Pil Choi (Michigan State University and University of New South Wales) and Byung-Cheol Kim (University of Alabama), *Journal of Industrial Economics*, 66(1), 2018, 172-204

“The Benefits of Diverse Preferences in Library Consortia” with Domenico Menicucci (University of Firenze, Italy), *Journal of Industrial Economics*, 65(1), 2017, 105-35

“News Aggregators and Competition Among Newspapers in the Internet” with Nikrooz Nasr (TSE), *American Economic Journal: Microeconomics*, 8(4), 2016, pp. 91-114

“On the Optimality of Pure Bundling for a Monopolist” with Sjaak Hurkens (IAE, CSIC) and Domenico Menicucci (University of Firenze, Italy), *Journal of Mathematical Economics*, 60, 2015, 33-42

“Net Neutrality, Business Models, and Internet Interconnection” with Jay Pil Choi (Michigan State University and University of New South Wales) and Byung-Cheol Kim (Georgia Institute of Technology), *American Economic Journal: Microeconomics*, 7(3), 2015: 103-141

“Credit Rating Industry: A Helicopter Tour of Stylized Facts and Recent Theories” with Stefano Lovo (HEC, Paris). *International Journal of Industrial Organization*, 31(5), 2013, 643-651

“Bundling and Competition for Slots” with Domenico Menicucci (University of Firenze, Italy). *American Economic Review* 102(5), 2012, 1957–1985

“Promoting Network Competition by Regulating Termination Charges” with Sjaak Hurkens (IAE, CSIC), IDEI Working Paper 575, entitled **“Mobile Termination and Mobile Penetration”**. *International Journal of Industrial Organization*, vol. 30, 2012, 541-552

“Interconnection among Academic Journal Websites: Multilateral versus Bilateral Interconnection” with Domenico Menicucci (University of Firenze, Italy), *the RAND Journal of Economics*, vol. 42, Summer, 2011, 363-386

“When is the Optimal Lending Contract in Microfinance State Non-Contingent?” with Domenico Menicucci (University of Firenze, Italy), *European Economic Review*, vol. 55, 2011, 720-731

“The Pricing of Academic Journals: A Two-sided Market Perspective” with Jean-Charles Rochet (Universite de Toulouse, France), *American Economic Journal: Microeconomics* 2(2), 2010, 222-255

“A Retail Benchmarking Approach to Efficient Two-way Access Pricing: No Termination-Based Price Discrimination ” with Sjaak Hurkens (IAE, CSIC), vol. 39 (3), Autumn 2008, 822-49, *the RAND Journal of Economics*

“Money, Fame and Allocation of Talent: Brain Drain and the Institution of Science” with Domenico Menicucci (University of Firenze, Italy) *Journal of Economic Behavior and Organization* vol. 66/3-4, 2008, 558-581

“The Organization of Regulated Production: Complementarities, Correlation and Collusion” with Jos Jansen (European University Institute) and Domenico Menicucci (University of Firenze, Italy), *International Journal of Industrial Organization*, 26: 327-353, 2008

“Downsizing and Job Insecurity” with Joel Shapiro (Universitat Pompeu Fabra), *Journal of the European Economic Association* vol.5 (5): 1043-1063, September 2007

“Bundling Electronic Journals and Competition among Publishers” with Domenico Menicucci (University of Firenze, Italy), *Journal of the European Economic Association*, vol.4 (5), September 2006, 1038-83

“Labor Market Information Acquisition and Downsizing,” with Jean-Jacques Laffont (University of Toulouse, France), *Review of Development Economics*, vol. 10(3), 2006, 345-364

“Mechanism Design under Collusion and Uniform Transfers”, *Journal of Public Economic Theory*, vol. 7 (4), October 2005, 641-667

“Optimal Second-degree Price Discrimination and Arbitrage: On the Role of Asymmetric Information among Buyers” with Domenico Menicucci (University of Firenze, Italy), *the RAND Journal of Economics*, vol. 36 (2), Summer 2005, 337-360
The paper also came out in *NAJ Economics*, Volume 5, August 2002 under the title **“Buyer Coalitions against Monopolistic Screening: On the Role of Asymmetric Information among Buyers”**

“On the Receiver-Pays Principle” with Jean-Jacques Laffont and Jean Tirole, (University of Toulouse, France), *the RAND Journal of Economics*, vol. 35 (1), Spring 2004, 85-110

“The Efficient Mechanism for Downsizing the Public Sector,” with Jean-Jacques Laffont (University of Toulouse, France), *World Bank Economic Review*, vol. 13 (1), January 1999, 67-88, Special issue on public sector downsizing.

OTHER PUBLICATION:

“Economics of News Aggregators” in *Economic Analysis of the Digital Revolution* , edited by Juan-José Ganuza and Gerard Llobet, 2018, Funcas, Spain, page 343-366

WORKING PAPERS:

“Language, Internet and Platform Competition” with Bruno Jullien (Toulouse School of Economics) and Mikhail Klimenko (Georgia Institute of Technology), CEPR Discussion Paper 9144, R&R, *Journal of International Economics*

“Second-degree Price Discrimination by a Two-sided Monopoly Platform” with Domenico Menicucci (University of Firenze, Italy) and Byung-Cheol Kim (University of Alabama)

“Homophily in Social Media and News Polarization” with Luis Abreu (TSE)

“Dynamic Compatibility Choices under Switching Costs” with Domenico Menicucci (University of Firenze, Italy) and Nikrooz Nasr (TSE)

“Reputation as an Entry Barrier in the Credit Rating Industry”, with Stefano Lovo (HEC), IDEI Working Paper 675

“Patent Licensing Networks” with Yassine Lefouili (TSE)

“A Leverage Theory of Reputation Building with Co-branding: Complementarity in Reputation Building” with Jay Pil Choi (Michigan State University, U.S.) UPF Working Paper 1019

“Relying on the Agent in Charge of Production for Project Evaluation” UPF Working Paper 623

WORK IN PROGRESS:

“Decentralizing Cooperation through Upstream Bilateral Agreements” with Yassine Lefouili (TSE)

“Vertical Integration and Algorithm Bias” with Mikhail Drugov (New Economic School)

OTHER ACTIVITIES FOR ACADEMIC COMMUNITY:

Referee for *American Economic Review*, *Review of Economic Studies*, *Rand Journal of Economics*, *American Economic Journal: Microeconomics*, *Journal of the European Economic Association*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Management Science*, *Economic Journal*, *Journal of Economics and Management Strategy*, *Journal of Industrial Economics*, *International Journal of Industrial Organization*, *European Economic Review*, *Canadian Journal of Economics*, *Labor Economics*, *Information Economics and Policy*, *Journal of Public Economic Theory*