

Andrea Attar

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TSE Research Fellow

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Education

Ph.D. Economics, CORE (UCL-Louvain), 2005.

Laurea in Economics, *Summa Cum Laude*, Università di Roma, *La Sapienza*, 1998.

Fields of Research Interest

Economic Theory, Financial Economics.

Grants and Awards

ANR Grant (Principal investigator), 2023-2027.

NSF Grant (Member of the research group), 2023-2026.

SUI Foundation Research Award, 2023 (Individual award).

EIEF Research Grant 2020-2022 (Member of the research group).

Fondation Banque de France Research Grant, 2016-2018 (Member of the research group).

Research Prize Institut Europlace de Finance, 2010.

EIEF Research Grant 2010-2012.

Distinguished CESifo Affiliate in Applied Microeconomics, 2008.

Research Prize Institut Europlace de Finance, 2006.

TMR - Marie Curie Fellowship 515598/2005, for the period 2005-2007, IDEI, University of Toulouse.

SIE (Società Italiana degli Economisti) Prize for the best italian doctoral thesis in Economics, 2004.

EDNET-EDP Fellowship, London School of Economics, 2002.

CNRS-IDEFI Research Fellowship, spring 2002.

Teaching

Financial Economics, Game Theory, Theory of Incentives (Graduate Level).

Other Affiliations

Università di Roma Tor Vergata, Part-Time Professor.

CESifo Research fellow.

Research

Submitted Papers

Attar A., Bozzoli L., and R. Strausz (2024): Mediated Partnership.

Attar A., Campioni E., Mariotti T., and A. Pavan (2024): Keeping Agents in the Dark: Private Disclosures in Competing Mechanisms.

Publications

Attar A., Campioni E. and G. Piaser (2023): Equilibrium (non-)Existence in Games with Competing Principals, *Economics Letters* 222: 110-118.

Attar A., Mariotti T. and F. Salanié (2022): Regulating Insurance Markets: Multiple Contracting and Adverse Selection, *International Economic Review* 62(3): 981-1020 (Lead Article).

Attar A., Mariotti T. and F. Salanié (2021): Entry Proofness and Market Breakdown under Adverse Selection, *American Economic Review* 111(8): 2623-59.

Attar A., Campioni E., T. Mariotti and G. Piaser (2021): Competing Mechanisms and Folk Theorems: Two Examples, *Games and Economic Behavior* 125: 79-93.

Attar A., Mariotti T. and F. Salanié (2020): The Social Cost of Side Trading, *The Economic Journal* 130: 1608-1622.

Attar A., Campioni E. and G. Piaser (2019): Private Communication in Competing Mechanism Games, *Journal of Economic Theory* 183: 258-283.

Attar A., Casamatta C., Chassagnon A., and J.P. Decamps (2019): Multiple Lenders, Strategic Default and Debt Covenants, *American Economic Journal: Microeconomics* 11(2): 98-130.

Attar A., Mariotti T. and F. Salanié (2019): On Competitive Nonlinear Pricing, *Theoretical Economics* 14(1): 297-343.

Attar A., Casamatta C., Chassagnon A., and J.P. Decamps (2019): Contracting Sequentially with Multiple Lenders: the Role of Menus, *Journal of Money, Credit and Banking* 51(4): 977-990.

Attar A., Mariotti T. and F. Salanié (2019): On a Class of Smooth Preferences, *Economic Theory (Bulletin)* 7: 37-57.

Attar A., Mariotti T. and F. Salanié (2018): Concurrence Non-Exclusive et Sélection Adverse, *Revue Economique* 69(6): 1009-1023.

Attar A., Campioni E., and G. Piaser (2018): On Competing Mechanisms under Exclusive Competition, *Games and Economic Behavior* 111: 1-15.

Attar A., Mariotti T. and F. Salanié (2014): Non-Exclusive Competition under Adverse Selection, *Theoretical Economics* 9: 1-40.

Attar A., Campioni E., and G. Piaser (2013): Two-sided communication in competing mechanism games, *Journal of Mathematical Economics* 49(1): 62-70.

Attar A., Campioni E., Piaser, G., and U. Rajan (2012): Competing mechanism games of moral hazard: communication and robustness, *Review of Economic Design* 16: 283-296.

Attar A., Mariotti T. and F. Salanié (2011): Non-exclusive competition in the market for lemons, *Econometrica* 79(6): 1869-1918.

Attar A., Campioni, E., Piaser G., and U. Rajan (2010): On multiple-principal, multiple-agent models of moral hazard, *Games and Economic Behavior* 68(1): 376-380.

Attar A. and Chassagnon A. (2009): On moral hazard and non-exclusive contracts, *Journal of Mathematical Economics* 45 (9-10): 511-525.

Attar A., Majumdar, D., Piaser, G., and N. Porteiro (2008): Common agency games: separable preferences and indifference, *Mathematical Social Sciences* 6(1): 75-95.

Attar A., Piaser G., and N. Porteiro (2007): Negotiation and take-it or leave-it offers with non-contractible actions, *Journal of Economic Theory*, 135(1): 590-593.

Attar A., Piaser G., and N. Porteiro (2007): On common agency models of moral hazard, *Economics*

Letters 95: 278-284.

Attar A. and E. Campioni (2007): Credit cycles in a Neo-Austrian economy, *Structural Change and Economic Dynamics* (18) 2: 249-269.

Attar A., Campioni E., and G. Piaser (2006): Multiple lending and constrained efficiency in the credit market, *B.E. Journal of Theoretical Economics (Contributions)* 6(1).

Attar A. (2004): Financial constraints and economic fluctuations, *Rivista Italiana degli Economisti*, 2: 334-358.

Attar A. and E. Campioni (2003): Costly state verification and debt contracts: a critical resume, *Research in Economics* 4: 315-343.

Book Chapters and Op-Eds

Attar A., Mariotti T. and F. Salanié (2024): “Competitive Nonlinear Pricing under Adverse Selection”, in *Advances in Economics and Econometrics: Twelfth World Congress of the Econometric Society*, Cambridge University Press.

Attar A. (2021): “Why do markets fail? Non-Exclusivity and Adverse Selection”, in *TSE-SCOR Foundation for Science Journal* (2).

Attar A. and T. Mariotti (2020): “Free Market or Socialism: Have Economists Really Anything to Say?”, Institute for New Economic Thinking (INET) Research Paper, January 14th.

Attar A. and C. d’Aspremont (2018): “Trading under Asymmetric Information: Positive and Normative Implications”, in *Handbook of Game Theory and Industrial Organization*, Edward Elgar: 425-453.

Work in Progress

Attar A., Campioni E., Mariotti T., and A. Pavan (2024): Private Disclosures in Competing Auctions.

Attar A., Campioni E., Mariotti T., and A. Pavan (2024): Canonical Competing Mechanisms.

Attar A., Casamatta C., Chassagnon A., and J.P. Decamps (2024): The Dark Side of Socially Responsible Investors.

Attar A., Farinha Luz V., Mariotti T. and F. Salanié (2024): Mixed Strategy Equilibria, Nonexclusive Competition and Adverse Selection.

Permanent Working Papers

Attar A., Gavazza A., Mariotti T., Salanié F. and E. Sette (2022): Adverse Selection under Multiple Contracting. New empirical Results.

Attar A., Chassagnon A., and U. Rajan (2014): Bertrand-Edgeworth competition under moral hazard.

Attar A., Reiche S., and R. Strausz (2013): Mediating Renegotiation in Agency Contracts.

A. Attar (2008): Financial contracting along the business cycle.

Other Activities

Visiting Positions: UIBE Beijing, London School of Economics, ETH Zurich, Paris Dauphine, Humboldt University Berlin, EUI, University of Michigan, Paris School of Economics, Vancouver School of Economics, Northwestern University.

Referee: American Economic Journal Microeconomics, American Economic Review, American Economic Review Insights, Annals of Finance, BE Journals, Econometrica, Economic Theory, Economics

Letters, ERC, Games and Economic Behavior, German Economic Review, International Economic Review, International Journal of Industrial Organization, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Economic Surveys, Journal of European Economic Association, Journal of Finance, RAND Journal of Economics, Research in Economics, Review of Economic Design, Review of Economic Dynamics, Review of Economic Studies, Review of Finance, Swiss National Science Foundation, Theoretical Economics.

Conference Organization: Markets and Governments: a Theoretical Appraisal (Rome 2023, 2024) Topics in Adverse Selection (AES Meeting Algers, June 2017) Mediation in Contract Theory (Humboldt University, Berlin, Nov. 2012), Markets and Contracts (SAET Meeting, Faro, July 2011), LSE-TSE Workshop of the Paul Woolley Research Center (Spring 2010, 2011, 2012).

Research Talks (since 2010)

2024: TSE Theory Workshop, TSM Lectures, Tor Vergata University, FGV (Rio de Janeiro).

2023: SAET Meeting (Paris), CSEF (Naples), FRB Webinar.

2022: Seminars in Economic Theory, ESSET (Gerzensee), SAET Meeting (Sidney).

2021: SAET Meeting (Seoul).

2020: Econometric Society World Congress (Invited Lecture).

2019: SAET Meeting (Ischia).

2018: CESifo Conference on Applied Micro, EUI, UBC, Econometric Society North American Meeting (UC Davis), Collegio Carlo Alberto.

2017: UBC (Vancouver), NYU (Abu Dhabi), New Economic School (Moscow), Econometric Society African Meeting.

2016: Bank of Italy, Thema (Paris), CORE (Louvain), Humboldt workshop on Incentives and Competition (Berlin), SED conference (Toulouse), Econometric Society African Meeting.

2015: Bonn University, Paris School of Economics, EUI Florence.

2014: Chinese Academy of Sciences, University of Koln, University of Rome III, University of Caen.

2013: European University Institute, University of Milan.

2012: Max Plack Institute (Bonn), Conference in Honor of R. Townsend (Toulouse), Columbia University, NYU, CESifo Conference on Applied Micro, EEA-ESEM Meeting (Malaga).

2011: Tilburg University, European University Institute, CESifo Conference on Applied Micro, SAET Meeting, ETH-Zurich, EIEF.

2010: University of Munich, University of Mannheim, European University Institute, CESifo Conference on Applied Micro, World Congress of the Econometric Society (Shanghai), Bank of Italy, University of Rome I.