

Issue 16, 11 May 2020

If the objective is herd immunity, on whom should it be built?¹

Christian Gollier²

Covid Economics

Date submitted: 5 May 2020; Date accepted: 6 May 2020

Assuming that there is no other solution than herd immunity in front of the current pandemic, on which categories of citizens should we build this herd immunity? Given the fact that young people face a mortality rate which is at least a thousand times smaller than people aged 70 years and more, there is a simple rational to build it on these younger generations. The transfer of some mortality risk to younger people raises difficult ethical issues. However, none of the familiar moral or operational guidelines (equality of rights, VSL, QALY, ...) that have been used in the Western world over the last century weights the value of young lives 1000 times or more than the lives of the elders. This suggests that Society could offer covid protection to the elders by confining them as long as this herd immunity has not been attained by the younger generations. This would be a potent demonstration of intergenerational solidarity towards the most vulnerable people in our community. The welfare gain of this age-specific deconfinement strategy is huge, as it can reduce the global death toll by more than 80%.

¹ I thank Ingela Alger, Jim Hammitt, Ulrich Hege, Paul Seabright and Nicolas Treich for helpful comments. The research leading to these results has received the support from the ANR Grant Covid-Metrics.

² Managing Director, Toulouse School of Economics, Professor of Economics, University of Toulouse-Capitole and CEPR Research Fellow.



1 Introduction

How should we win the war against the covid pandemic? In the absence of a treatment or a vaccine, there exists only two options. The first option is a long confinement of a large fraction of the population that would maintain the reproduction number R below unity for a very long period of time to obliterate the virus. The economic cost of this suppression strategy is now considered as unbearable in many countries. The other option is to progressively build the herd immunity by gradually exposing the population to the virus. Under this scenario, the containment is weakened to allow R to grow above 1, but not to far away from it to escape the risk of overwhelming hospitals. Whether this is obtained through fine tuning the intensity of the confinement in real time (Alvarez, Argente and Lippi, 2020) or through a stop-and-go policy remains to be decided.

In this paper, I suppose that herd immunity is the exit door from the pandemic. In the absence of a vaccine, attaining herd immunity requires to expose a fraction of the population to the virus, and to recognize that some people in this targeted population will die. Determining who should be exposed to the virus to attain the herd immunity is a crucial policy issue. Which criteria should be used to perform this task? Should we leave nature do its dismal work at random until the natural immunity be obtained, or should we protect some specific communities from this danger? Two issues, one on efficiency and the other on ethics, are at stake here. Consider first the now well-documented fact that some categories of people are more likely than others to die if exposed to the virus. Some individual characteristics such as the age or the existence of co-morbidity have been shown to have a huge influence on the lethality of the SARS-Cov-2. For example, Ferguson et al. (2020) report that the covid infection-fatality ratio is 0.002% for individuals less than 10 years old, and 9.3% for people aged 80 years and more. Given this 4650-fold difference in mortality risk, it may be desirable to expose less vulnerable people first in the hope of building the herd immunity before relaxing the protection of the more vulnerable people.

A few recent papers have supported a age-targeted deconfinement strategy. Acemoglu, Chernozhukov, Werning and Whinston (2020) characterize two intertemporally optimal exit strategies from lockdown, one in which the policy is constrained to be uniform across age classes, and the other in which different age classes can be treated in a discriminated way. They claim that 2.7 million lives could be saved in the United States by maintaining a stricter confinement for the seniors. Favero, Ichino and Rustichini (2020) compare different age-specific policies for Italy and come to the same conclusion of the



overwhelming dominance of confining elderly people longer. Brotherhood, Kircher, Santos and Tertilt (2020) explore the impact of various confinement policies on the incentive of different age classes to behave efficiently.

Transferring some mortality risk across individuals raises complex moral issues. And discriminating the right to a safe life also raises constitutional concerns. The equality of rights, for example the equal right to the protection from a virus, is a dominant mode of Western ethical principles. The American Declaration of Independence holds the notion that "all men are created equal" to be self-evident. The French Declaration of the Rights of Man and of the Citizen states that "les hommes naissent et demeurent libres et égaux en droit". And the WHO Constitution (1946) envisages "the highest attainable standard of health as a fundamental right of every human being." But in practice, the right to a safe life has always been vastly discriminated in the Free World. Some people are more exposed to deadly pollutants than others. The access to efficient health services is very heterogeneous across different localities within the same country. Rather than considering health protection as a basic human right, the practice of public decision-making has been to allow for tradeoffs between individual health and collective wealth. Standard guidelines for public benefit-cost analysis most often require to use a specific system of values to account for the impact of public policies on mortality risks. This value system has routinely discriminated against specific individual characteristics such as age and morbidity. Thus, transferring some mortality risk to less vulnerable people may not be socially desirable if Society values the lives of these less vulnerable people more. This may be the case for example if vulnerability is positively correlated with age, because preserving the life of a young person is commonly considered as more valuable than preserving the life of an older person. In this paper, I use the existing statistics of covid mortality rates for different age classes to determine the optimal targeted deconfinement for the most common ethical attitudes towards the preservation of different lives.

I don't have a solution to break this moral dilemma in the general context. My aim in this paper is to quantify the consequences of different social norms used in the current context, as measured by the number of people who are expected to die, or by the number of life years lost. It is sad that democracies have rarely organized a public debate about how tradeoffs between health and wealth should be made at the collective level. The absence of democratic legitimacy attached to the competing value systems to perform this task creates a vacuum for decision-makers. The good news from my analysis is that all familiar value systems lead to the same conclusion in



the context of the covid pandemic.

2 The model

The population is composed of I individuals. Individual $i \in \{1, ..., I\}$ has a probability p_i of dying conditional to being infected. Society associates a value v_i to changes in the survival probability of that individual. Let x_i take value 1 if individual i is exposed to the virus and 0 if that individual is preserved from this exposure. Let π denote the proportion of the population that must be exposed to the virus. I characterize the strategy $X = \{x_1, ..., x_I\}$ that minimizes the aggregate value of lives lost under the constraint of attaining the proportion π of exposure to the virus:

$$\min_{\{x_1, \dots, x_I\} \in \{0,1\}^I} \quad \sum_{i=1}^I x_i p_i v_i \quad \text{s.t. } \sum_{i=1}^I x_i \ge \pi I.$$
 (1)

Let me reinterpret this program in the context of the current covid pandemic. A first group of individuals is selected to be deconfined with the smallest restrictions in terms of social distancing in order to preserve the capacity of ICUs in the country. Let this subpopulation create their own herd immunity. The proportion of immunized individuals in this subpopulation is large because of the importance of social interactions in this first period. During this period, the second group of individuals is protected from physical contacts with the first group. Once the herd immunity is obtained in the first group, the second group is deconfined and some light social distancing rules are established to make sure that the proportion of immunized people in the whole population is larger than the new herd immunity proportion given these light restrictions.³ An illustration of this dynamic policy is described by Favero, Ichino and Rustichini (2020) and Gollier (2020) for example. This dynamics may be complex, and this complexity may hide the crucial moral and economic issues behind the recommendations that can be extracted from its type of analysis. The bottom line of any individual characteristic-specific deconfinement strategy is that some classes of

¹In the different policies that I consider, the changes in mortality risk faced by different age classes remain moderate, so that v_i can be interpreted as the Value of Statistical Life (VSL), a concept that values marginal changes in the probability to die.

²In other words, I adopt a cost-efficiency approach. Contrary to the cost-benefit approach. I don't arbitrage here between health and wealth.

³Pindyck (2020) characterizes the relationship between the herd immunity proportion and the social distancing proportion.



| Age | Population | Infection fatality |
|---------|------------|--------------------|
| class | size | proportion (p_i) |
| 0-19 | 16,084,743 | 0.001% |
| 20-29 | 7,470,908 | 0.007% |
| 30 - 39 | 8,288,257 | 0.02% |
| 40 - 49 | 8,584,449 | 0.05% |
| 50 - 59 | 8,785,106 | 0.2% |
| 60-69 | 7,999,606 | 0.8% |
| 70-79 | 5,693,660 | 2.2% |
| 80+ | 4,156,974 | 8.3% |

Table 1: Estimation of the IFP by age class in France. Source: Saltje et al. (2020) and INSEE.

individuals will contribute more than others to build the herd immunity. Program (1) describes in its simplest form the key issues behind the political choice of deconfinement. Remember that refusing any discrimination in the deconfinement strategy is a decision in itself.

The solution of program (1) is trivial. The decision-maker must select a threshold λ such that all individuals i with a score p_iv_i smaller than λ are exposed and all the other are protected. The threshold λ is selected so that this decision rule leads to having a proportion π of the population being exposed.

In this paper, I focus on age-specific deconfinement strategies.⁴ This is because age is a key individual characteristic that affects at the same time the lethality of the virus and the societal value of lives saved. In the case of France, Salje et al. (2020) from Institut Pasteur have estimated the Infection Fatality Proportion (IFP) by age, using French data available in mid April. This estimation of the p_i is documented in Table 1. In France, 80% of the covid dead toll targeted individuals aged 66 years or older. Ferguson et al. (2020) documents age-differences of the IFP estimations exhibiting the same order of magnitude, using international data available in mid March.

I also assume that the post-pandemic herd immunity proportion is $\pi = 80\%$. In reality, this proportion remains uncertain, and is sensitive to the intensity of social interactions.

⁴Other risk factors such as obesity, diabetes and gender also matter. I prefer to focus on age, as it is probably less controversial. See my discussion in Section 4.



3 Efficient age-specific deconfinement strategies

3.1 Equality

In most countries, the evolution of the pandemic is measured by the cumulated number of individuals who died from the virus. This is how politicians, the media and the citizens follows the evolution of the pandemic. This suggests a normative approach in which mortality risk is valued independent of the age of the victims: $v_i = 1$ for all $i \in \{1, ..., I\}$. It translates the ethical/constitutional concept of the equality into a value system.

Many life-saving regulations affect mortality risks across a wide population and result in a small change in risk at the individual level. Public administrations routinely evaluate the net social benefit of these policies. In France, the Quinet Report (Quinet, 2013) argues in favor of valuing changes in mortality risk independent of age to evaluate public policies and investments. In the United States, the Office of Management and Budget and the Environmental Protection Agency (EPA) have been recommending and using an age-independent life valuation approach over many decades (US-EPA, 2010): "The committee concluded that the existing economics literature does not provide clear theoretical or empirical support for using different values for mortality risk reductions for differently-aged adults". As explained by Robinson (2007) and Viscusi (2009), this decision has been very controversial. In 2008, the EPA produced a report evaluating the Clear Skies initiative, it used a constant value of statistical life, but it also examined an alternative measure of the policy containing a 37% discount VSL for people aged over 65. Elderly citizen groups launched a series of public protests against what has come to be known as the "senior discount" or the "senior death discount". Since then, the EPA has abandoned the age-adjustment of

When comparing different exit strategies of the current pandemic, Favero, Ichino and Rustichini (2020) also value lives lost without differentiating victims by age. Notice that I do not monetize lives in this paper. Choosing a $v_i = v$ of 3 million or 10 million euros is irrelevant for the analysis.

Using Table 1, the equality score $p_i v_i = p_i v$ is increasing with age. Under this familiar ethical norm, the efficient strategy consists in determining a age threshold A such as all individuals aged less than A are deconfined, whereas all those aged more than A remain confined until herd immunity is obtained. Because 20% of the population is older than 65 years, this means that the deconfinement should be limited to people less than 65 years old.



3.2 Quality-adjusted life expectancy

A more recent tradition in health economics is to value each year of life lost adjusted for its health quality. It combines individual information on mortality and morbidity. As one grows older, life expectation goes down and morbidity goes up, implying a decreasing relationship between the Quality-Adjusted Life Expectation (QALE) and age in the population. It is an aggregate version of the quality-adjusted life year (QALY). This relation between QALE and age has been measured by Love-Koh et al. (2015) for the United Kingdom, and is documented in Table 2.

Suppose that the social planner considers that QALE is the morally acceptable way to value lives lost in the face of the covid crisis, i.e., $v_i = QALE_i$ for all age classes i. Under this assumption, the social planner will for example value the life of a 20-29 years old person 4.5 times more than the life of a 70-79 years old person. Compared to the equality-of-rights criterion, the QALE criterion puts more weight to the survival of young people. It has thus the potential to reverse the recommendation to expose young people first. This would be the case if the growth rate of the mortality rate with age is smaller than the reduction rate of QALE with age. As shown in the last column of Table 2, this is not the case since the QALE score is an increasing function of age. The QALE and equality criteria generate the same recommendation to limit the exposure people younger than 65 years old to the virus.

Because the quality-adjustment contained in the QALE measures favors younger people, there is no doubt that a non-quality-adjusted life expectancy criterion, such as the Value of statistical Life Year (VSLY), will generate the same recommendation to deconfine younger generations first.

3.3 Revealed preference

Economists have long pursued the goal of measuring how people value their own mortality risk. This has been made possible by the development of the concept of the Value of Statistical Life (VSL), by Drèze (1962), Schelling (1968) and Jones-Lee (1974). A large literature has been built over the last half century to measure how mortality differentials affects wages and real estate prices for example. Some RP studies estimate willingness to pay from market prices for products (such as airbags) that reduce the likelihood of a fatal injury. This yields estimates of the Revealed Preference (RP) valuation of statistical lives. A subset of these studies has documented the fact that these estimates are sensitive to the age of the person facing the mortality



| Age class | QALE value (v_i) | QALE score $(p_i v_i)$ |
|-----------|--------------------|------------------------|
| 0-19 | 63.0 | 0.1 |
| 20-29 | 49.5 | 0.3 |
| 30-39 | 40.6 | 0.8 |
| 40-49 | 32.1 | 1.6 |
| 50-59 | 24.2 | 4.8 |
| 60-69 | 17.0 | 13.6 |
| 70-79 | 11.0 | 24.2 |
| 80+ | 5.8 | 47.8 |

Table 2: Quality-adjusted life expectation and QALE score by age class. Source: Love-Koh et al. (2015), and own computation.

risk. The law of one price suggests that the social planner should use the same system of values as the one used by the citizens to perform policy evaluations. Murphy and Topel (2006) have calibrated an age-dependent VSL function by using revealed preference studies to evaluate the social benefit of improved life expectancies over the last century. Greenstone and Nigam (2020) have used the age-specific life values of Murphy and Topel to estimate the net benefit of the confinement strategy in the face of the current pandemic. I report these RP values by age class in Table 3. The value weight of the RP approach has an inverted-U shape, where the value of life first slightly increases with age, peaks in the twenties, and then declines.⁵

As in the QALE approach, the reduction of the value $v_i = RP_i$ with age i is too small to compensate for the large growth rate of the mortality risk, so that the RP score p_iRP_i is increasing with age. Here again, the efficient strategies is to expose people aged less than 65 years old.

3.4 Stated preference

In the context of mortality risk, the stated preference (SP) approach involves asking members of a representative sample of the population at risk about their WTP for a small hypothetical improvement in their survival probability. In some studies, they are asked to take the role of the social planner in

⁵Shepard and Zeckhauser (1984) also estimates an inverted-U shaped age-sensitive VSL by using a life-cycle income and consumption model with a mortality risk. Their VSL starts at 500,000 at age 20 to peak at 1,250,000 at age 40, and declines to 630,000 at age 60, in USD of 1978. Under this valuation system, protecting the seniors is optimal too.



| Age class | RP value (v_i) | RP score $(p_i v_i)$ |
|-----------|------------------|----------------------|
| 0-19 | 15.0 | 0.01 |
| 20-29 | 16.1 | 0.11 |
| 30-39 | 15.8 | 0.32 |
| 40-49 | 13.8 | 0.69 |
| 50-59 | 10.3 | 2.06 |
| 60-69 | 6.7 | 5.36 |
| 70-79 | 3.7 | 8.14 |
| 80+ | 1.5 | 12.45 |

Table 3: Revealed preference life valuation and RP score by age class. Source: Greenstone and Nigam (2020), and own computation.

determining the best choice in a set of options involving different number of individuals of different ages facing an increased mortality risk. In the covid context, Landier et al. (2020) confront respondents to two possible allocations of ventilators, one for retirement homes in which 50,000 lives for patients aged 70 years and older will be saved, and the other in hospitals in which 30,000 lives for patients aged 30 years and older will be saved. Twenty-eight percents of the respondents expressed a preference for saving the larger number of patients in retirement homes. Carlsson, Daruvala and Jaldell (2010) provide more information about the differential valuation of life of different ages. In the context of car or fire casualties, they found that avoiding the fatality of one 5-15-year-old person is equivalent to avoiding 1.4 fatalities of 35-45-year-old person, and to avoiding 3.3 fatalities of 65-75-year-old person. A linear interpolation of this SP valuation system is represented in Table 4.

Because the SP-score is increasing with age, the stated preference criterion is also compatible with prioritizing the protection to the elders in spite of their relatively lower stated value.

4 Discussion

The preliminary conclusion from the previous section is that whatever the familiar moral principles to be used to perform the policy analysis, it is optimal to protect the older generation from the exposure to the virus. This is because the growth of the morality risk with age is so large that there exists no reasonable valuation weights by age class that can reverse the



| Age class | SP value (v_i) | SP score $(p_i v_i)$ |
|-----------|------------------|----------------------|
| 0-19 | 1 | 0.001 |
| 20-29 | 0.857 | 0.006 |
| 30-39 | 0.762 | 0.015 |
| 40-49 | 0.646 | 0.032 |
| 50-59 | 0.509 | 0.102 |
| 60-69 | 0.372 | 0.298 |
| 70-79 | 0.234 | 0.515 |
| 80+ | 0.097 | 0.805 |

Table 4: Stated preference life valuation and SP score by age class. Source: Carlsson, Daruvala and Jaldell (2010), and own computation.

intuition that the most vulnerable people must be protected. Their lower life expectancy does not justify a choice reversal. In spite of this evidence, most countries are contemplating a deconfinement strategy which is not discriminated by age. It is thus useful to compare this observed policy with the optimal strategy. I illustrate this for the case of France.

Suppose that herd immunity can be obtained with an immunity rate of 80%. The observed policy of a non-discriminated deconfinement implies that all age classes will face a 80% rate of infection, implying in turn a death count corresponding to their age-specific mortality rate.⁶ This is documented in the second column of Table 5 and by the dashed curve in Figure 4. On the contrary, given the demographic characteristics of France, the optimal strategy consists in deconfining all people aged 65 and younger (in fact 100% of the 0-59 age class, and 55.47% of the 60-69 age class). Remember that I assume that there is an acceptable confinement technology that fully preserves from the virus, so that I assume no death among the elders. In reality, the confinement will be imperfect, but I don't take account of this imperfection in my analysis. I also document fatalities by age class under the optimal policy inn Table 5 and in Figure 4.

Attaining the herd immunity under total deconfinement will impose 446,792 deaths, mostly for people older than 60 years. This must be compared to the death of 59,704 persons under the optimal age-specific deconfinement strategy. The optimal policy would thus save 387,088 lives. Almost

⁶In reality, the social interaction matrix is not uniform, and old people have less interaction with others. This implies that their susceptibility ratio will asymptotically converge to a larger ratio than for younger generations. I don't take account of this dynamic effect in this analysis.



| Age | deaths in total | deaths in optimal | Δ deaths | QALE lost |
|---------|-----------------|-------------------|-----------------|------------|
| class | deconfinement | deconfinement | | (in years) |
| 0-19 | 129 | 161 | 32 | 2,026 |
| 20 - 29 | 418 | 523 | 105 | 5,147 |
| 30 - 39 | 1,326 | 1,658 | 332 | 13,445 |
| 40 - 49 | 3,434 | 4,292 | 858 | $27,\!542$ |
| 50-59 | 14,056 | 17,570 | 3,514 | 85,115 |
| 60-69 | 51,197 | 35,500 | -15,697 | -266,511 |
| 70-79 | 100,208 | 0 | -100,208 | -1,103,033 |
| 80+ | 276,023 | 0 | -276,023 | -1,590,290 |
| Total | 446,792 | 59,704 | -387,088 | -2,826,533 |

Table 5: Estimated death toll and loss in quality-adjusted life expectation by age class for the total and optimal deconfinement.

3 million quality-adjusted life years would be saved under the optimal policy. In this study, I discriminate the deconfinement strategy only based on age. But we know now that comorbidities have a large impact on the mortality rate too. For example, in New York state, just over 86% of the 5,489 reported COVID-19 deaths before 6 April 2020 involved at least one comorbidity, according to the state's department of health. Adding some of these comorbidities such as diabetes (37.3% of the New York deaths) and obesity in the individual characteristics of the discriminated deconfinement strategy could considerably reduce the death toll of this strategy, compared to what is described in Figure 5.

The ethical issue is that the benefit of the optimal policy implies a transfer of the mortality risk from the elders to the younger generations. For example, 32 more individuals below the age of 20 years will die in France under the optimal policy compared to the non-discriminated policy, but the optimal policy will save 276,023 people aged 80 or more. But because the utility loss from dying is larger for the young than for the old, the utilitarian norm (Adler, 2019) favors this transfer only if this valuation difference is not too large. A prioritarian norm gives even greater weight to individuals with lower lifetime utility, but for reasonable parameter values explored by Adler, Ferranna, Hammitt, and Treich (2019), it is unlikely to reverse the policy recommendation. One position that could oppose the policy recom-

 $^{^{7}} https://www.the-hospitalist.org/hospitalist/article/220457/coronavirus-updates/comorbidities-rule-new-yorks-covid-19-deaths$



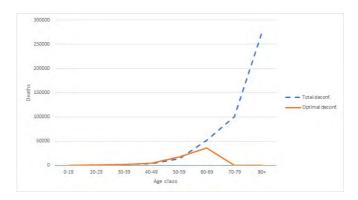
mendation is the "fair innings" argument introduced by Harris (1985, p. 91): "The fair innings argument requires that everyone be given an equal chance to have a fair innings, to reach the appropriate threshold but, having reached it, they have received their entitlement. The rest of their life is the sort of bonus which may be canceled when this is necessary to help others reach the threshold." Taken literally, this argument, like the Rawlsian maxmin criterion, implies a lexicographic priority for the young by rejecting any transfer of mortality risk from old (who have reached their fair innings) to young.

Does the discriminated deconfinement strategy require a restriction of freedom? This pandemic entails an obvious externality issue, since the risky behavior of some people affects the risk borne by others. Implementing a pigouvian tax solution is not an operationally viable option. At the individual level, exiting the confinement has a cost and a benefit. The cost is the increased mortality risk. The benefit is psychological, social and financial. For the senior who should stay confined under the socially optimal strategy, I believe that it would be individually rational for them to remain confined. The deconfinement of the younger generations will generate a new wave of infection – this is indeed the objective – that will transform the country into a highly lethal environment for the seniors, for a period of 2 or 3 months. If a person aged 80 exits confinement, her probability of being infected would equal 80%, with a mortality rate of 8.3%. If her own VSL is 1 million euros, her own valuation of this increased mortality risk is 66,400 euros. I believe that her willingness to pay to eliminate the social and psychological stress of the 3-month confinement is much smaller than that, thereby supporting the rationality of the self-confinement of senior people. However, limited rationality may be a problem here, in particular if it implies a surge in demand for respirators. This could be countered by alleviating the burden of the confinement. On-line networking could be boosted in retirement home, together with "happy hours" in shops. Free access could be offered to virusfree spaces in theaters and concert halls, and in nice (currently empty) hotels along our beaches for example. Some testing capacity could also be targeted to visitors in retirement homes that are most closely related to their senior

What about the mortality risk borne by the younger generations? As I write this paper, the impatience of a vast majority of the younger generations is strong to exit from the containment. The risk that they will bear in the period of herd immunity building can be borne on a voluntary basis.⁸ This

⁸Let's for example consider a 30-year old person. Her covid mortality risk is 80% of





limits the ethical issue of the proposed transfer of mortality risk. Moreover, the additional mortality risk for the young is quite limited compared to other health risks faced by this age class. For example, the proposed age-specific deconfinement strategy examined in this paper generates 32 more covid victims aged 20 or less. This should be compared to 500+ (562 in 2017) young people who die in car accidents every year in France.

Then, why do most States refuse to consider a discriminated deconfinement strategy? People are often reluctant to play an active role in decisions involving important moral issues. Moral psychologists have long been studying when do people find it acceptable to sacrifice one life to save other lives. Awad et al. (2020) have revisited the well-known "trolley problem" in which one must rank two scenarios. In the "switch scenario", a trolley is about to kill five workers, but can be redirected to a different track, in which case it will kill one worker. In the "footbridge scenario", a man can be pushed in front of the trolley. This man will die, but his body will stop the trolley before it can kill the five workers on the track. In this second scenario, the decision-maker must take a more active and visible role in the death of the victim by pushing him on the trolley track. In all cultures, this footbridge scenario is considered as much less acceptable, probably for that reason. Landier, Sastry, Sraer and Thesmar (2020) make a similar observation in the context of the current pandemic. When confronting survey respondents to the question of whether to offer a single ICU to one of two

0.02%. Using a VSL of 3 million euros, her covid mortality cost is estimated at 480 euros, which is likely to be much smaller than the social, psychological and financial benefit of her deconfinement.



sick persons, one with a larger chance of survival than the other, 37% of the respondents prefer the rule consisting in allocating the ICU by using the first-in-first-served rule. When exposing one age group of the population to build the herd immunity in order to protect another age group, this decision reallocates the mortality risk across individuals in a similar fashion than in the ICU story. The reluctance to take active decisions aiming at reallocating mortality risk across different classes of citizens is an important bias in collective decision making that one should address during this pandemic. It goes against the standard public decision-making rules used in normal times in most western countries for at least 50 years. This bias may have catastrophic consequences in the final death toll, as shown in Table 5.

5 Conclusion

Most governments are implementing a Plan A of deconfinement aimed at obliterating the coronavirus. This requires maintaining the reproduction number R low enough for a relatively long period of time. The economic cost of this suppression strategy may be large, and its success probability may be far from unity. In the absence of treatment or vaccine, there exists only one possible Plan B, herd immunity. The problem of Plan B is the unbearable life cost of the non-discriminated deconfinement strategy typically considered to attain herd immunity. Under the assumptions of a 1% mortality rate and of a herd immunity with an asymptotic 80% rate of immunity, one should expect that 0.8% of the population will succumb.

However, this problem has a solution. It consists in building the herd immunity with the categories of the population which are the least likely to die if infected. Given the huge differences in mortality rates across age classes, this herd immunity should be built by deconfining the younger generations first. This strategy implies an increased mortality risk for these less vulnerable people, which is ethically questionable. However, because transferring the exposure from the old to the young reduces the death probability by a factor 1000, moral concerns could reverse this recommendation only if Society values one young life more than a thousand lives of people aged 65 years or more. This would go against several decades of policy evaluation practice in which all lives are equally valued, or in which years of life lost are counted. It also goes against observed individual preferences related to

 $^{^9}$ In decision theory, there exists an argument for people having a preference for reducing the choice set based on regret aversion. Having no choice eliminates the risk of regret. See for example Sarver (2008) and Gollier (2018).



mortality risk, either revealed or stated.

Bibliography

Acemoglu, D., V. Chernozhukov, Ivan Werning and Michael Whinston, (2020), A multi-risk SIR model with optimally targeted lockdown, NBER WP 27102.

Adler, M.D., (2019), Measuring social welfare: An introduction, Oxford University Press.

Adler, M.D, M. Ferranna, J.K. Hammitt and N. Treich, (2019), Fair innings: The utilitarian and prioritarian value of risk reduction over a whole lifetime, Duke Law School Public Law and Legal Theory Series No. 2019-79.

Alvarez, F., D. Argente and F. Lippi, (2020), A simple planning problem for COVID-19 lockdown, University of Chicago, Becker Friedman Institute for Economics Working Paper No. 2020-34.

Awad, E., S. Dsouza, A. Shariff, I. Rahwan and J. F. Bonnefon, (2020), Universals and variations in moral decisions made in 42 countries by 70,000 participants, *Proceedings of the National Academy of Sciences* Feb 2020, 117 (5), 2332-2337.

Brotherhood, L., P. Kircher, C. Santos and M. Tertilt, (2020), An economic model of covid-19 epidemic: The importance of testing and age-specific policies, mimeo.

Carlsson, F., D. Daruvala, and H. Jaldell, (2010), Preferences for lives, injuries, and age: A stated preference survey. *Accident Analysis and Prevention* 42, 1814-1821.

Drèze, J., (1962), L'utilité sociale d'une vie humaine, Revue Française de Recherche Opérationnelle, 23, 93-118.

Favero, C., A. Ichino and A. Rustichini, (2020), Restarting the economy while saving lives under covid-19, WP Bocconi University.



Ferguson, N.M. et al., (2020), Impact of non-pharmaceutical interventions (npis) to reduce covid- 19 mortality and healthcare demand, *CEPR Covid Economics* 2, 60-66.

Gollier, C., (2018), Aversion to risk of regret and preference for positively skewed risks, Economic Theory, forthcoming.

Gollier, C., (2020), Cost-benefit analysis of age-specific deconfinement strategies, mimeo, Toulouse School of Economics.

Greenstone, M., and V. Nigam, (2020), Does social distancing matter?, CEPR Covid Economics 7, 1-22.

Jones-Lee M. (1974) The value of changes in the probability of death and injury, *Journal of Political Economy* 82, 835-849.

Landier, A., P. Sastry, D. Sraer and D. Thesmar, (2020), Moral tradeoffs in the covid crisis, mimeo.

Love-Koh, J., M. Asaria, R. Cookson and S. Griffin, (2015), The social distribution of health: Estimating quality-adjusted life expectancy in England, *Value in Health* 18, 655-662.

Murphy, K. M. and R. H. Topel, (2006), The value Of health and longevity, *Journal of Political Economy* 114, 871-904.

Pindyck, R.S., (2020), Covid-19 and the welfare effects of reducing contagion, mimeo, MIT.

Quinet, E., (2013), L'évaluation socioéconomique des investissements publics, Commissariat Général à la Stratégie et à la Prospective, Paris.

Robinson, L.A., (2007), How US government agencies value mortality risk reductions, Review of Environmental Economics and Policy 1, 283-299

Salje, H., C. Tran Kiem, N. Lefrancq, N. Courtejoie, P. Bosetti, et al., (2020), Estimating the burden of SARS-CoV-2 in France. pasteur-02548181

Sarver, T., (2008), Anticipating regret: Why fewer options may be better,



Econometrica 76, 263-305.

Schelling, T., (1968), The life you save may be your own, in "Problems in public expenditure analysis" (Chase, S.B., ed.), Washington, D.C., The Brookings Institution, 127-162.

Shepard, D.S., and R.J. Zeckhauser, (1984), Survival versus Consumption, *Management Science* 30, 423-39.

US-EPA, (2010), Valuing mortality risk reductions for environmental policy: A white paper, SAB-EEAC Review Report.

Viscusi, W.K., (2009), The devaluation of life, Regulation & Governance 3, 103-127.