Health Risk and the Value of Life julianreif.com/research/reif.wp.healthrisk.pdf

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Innovation, Regulation, and Organization in Healthcare Paris, France June 27, 2022 Value of statistical life (VSL) plays central role in public policy

- VSL: amount that group is willing to pay to reduce a risk expected to kill 1 person
- Example: US Environmental Protection Agency (EPA)
   Uses VSL of \$10.7 (€10.2) million in cost-benefit analyses
- Example: Téhard, Detournay et al. (2020)
  - Use VSL to estimate that French value of a QALY is  $\in$ 150-200 thousand

#### The conventional model has significant shortcomings

- The conventional model has only two health states: alive and dead
- As a result, the model cannot:
  - 1 quantify how VSL varies with underlying health
  - 2 distinguish between preventive care and medical treatment

The conventional model cannot answer important questions

- Society invests less in prevention than in treatment
  - Is this inefficient?
- Should payments for a medical technology depend on a patient's condition?

#### We extend the conventional model to multiple health states

- There are n possible health states while alive, and one "death" state (n + 1)
  Health states: {1,2,...,n, n+1}
- Health shocks cause transitions from one state to another
- Quality of life and the probability of dying depend on current health state

#### We introduce the value of statistical illness (VSI)

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- Note: VSL is a special case of VSI(i, j) where j is death

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- VSI can compare risk-reduction values across people in different health states
  Relevant for understanding whether there is a "severity premium"
- VSI can compare values of preventing different diseases

#### We employ data to quantify the size of these differences

- US survey data provide individual-level information about:
  - Comorbidities
  - Mortality probabilities
  - Quality of life (used to measure QALYs)
- We divide individuals into  $4 \times 5 = 20$  health states
  - Number of chronic conditions: 0, 1, 2, or 3+
  - Number of impaired activities of daily living (ADLs): 0, 1, 2, 3, or 4+

#### Summary means at age 50 for our data

State	ADLs / CCs	Life expect. (yrs)	Health index	Spending (\$)
1	0/0	30.9	0.88	686
2	0/1	28.2	0.85	866
3	0 / 2	24.6	0.81	1,145
4	0/3	20.5	0.77	1,487
5	0 / 4+	16.1	0.73	2,318
18	3+ / 2	15.7	0.62	1,105
19	3+/3	12.7	0.58	1,671
20	3+ / 4+	9.1	0.54	2,759

State 1 has 0 ADLs and 0 chronic conditions (healthy) Health index measures quality of life and ranges from 0 to 1

#### Example: VSL for person with health shocks at ages 60 and 70



## VSL for a population of individuals



#### Average value of a QALY at age 70, by health state



## Discussion

#### Why do people invest so little in preventive care?

- Health care systems invest little in prevention (Pryor and Volpp 2018)
- Workplace wellness programs are ineffective (Jones, Molitor, and Reif 2019; Reif et al. 2020)
- Our study provides a rational explanation for these previous findings
- Other factors may also contribute:
  - Market inefficiencies
  - Suboptimal decisions by consumers

#### Providing special reimbursements for diseases is controversial

Editorial

## THE LANCET

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#### New £50 million cancer fund already intellectually bankrupt

Addressing an audience in 415 BC, Euphemus of Athens proclaimed that "for a man who is a tyrant or for a city that has an empire, nothing is irrational that is advantageous". The UK Government's announcement of a £50 million fund for unapproved cancer drugs—a very modern triumph of political expediency over rationality—shows that Euphemus's line of reasoning is still a popular one with some politicians. But while Lansley's maths might not add up, his political instincts are certainly well honed. On July 27, a new report into the extent and causes of international variations in drug use, by the National Cancer Director Mike Richards, provided a timely opportunity to regain the political initiative. The report compared treatment for various diseases in 14 developed countries. The UK ranked highly



# The End

Appendix

VSI per QALY at age 70 (thousands of dollars)



#### Quality-adjusted life-years (QALYs)

- QALYs are used worldwide to measure benefits of medical care and safety
- EQ-5D questionnaire provides the "quality" input, q, for calculating QALYs
- Let  $D_i$  denote expected number of QALYs in state *i*:

$$D_{i} = \mathbb{E}\left[\int_{0}^{T} \underbrace{e^{-\rho t} S(t)}_{\text{Discounting}} q_{Y_{t}}(t) dt \middle| Y_{0} = i\right]$$

where  $q_{Y_t} \leq 1$  and q = 1 indexes perfect health

#### Average annual out-of-pocket spending, by age

