

# Pricing formulae for derivatives in insurance

Caroline Hillairet<sup>1</sup>   Ying Jiao<sup>2</sup>   Anthony Réveillac<sup>3</sup>

<sup>1</sup>ENSAE Paris, CREST

<sup>2</sup>ISFA Lyon

<sup>3</sup>INSA de Toulouse, Institut de Mathématiques de Toulouse

New challenges in Insurance  
Paris, September 5-6, 2019

# Ruin Theory framework

Cumulative Loss process :

$$L_t := \sum_{i=1}^{N_t} X_i, \quad t \in [0, T],$$

- Frequency: Claims arrival modeled by a jump process  $N := (N_t)_{t \in [0, T]}$ , jumping at time  $(\tau_i)_{i \in \mathbb{N}^*}$ ,
- Severity: claims sizes  $(X_i)_{i \in \mathbb{N}^*}$

Classical **Cramer-Lundberg** model

- $N$  is a Poisson process independent of the claims sizes  $(X_i)$ ,
- $(X_i)$  iid random variables.
- but the independence assumptions are in practice often too restrictive

## Different models of dependencies

### Explicit dependency between claim size ( $X_i$ ) and interarrival time ( $\tau_i - \tau_{i-1}$ )

- the distribution of  $(\tau_i - \tau_{i-1})$  depends on previous claim size  $X_{i-1}$ . Albrecher and Boxma (2004):  $(\tau_i - \tau_{i-1})$  follows a mixing of two exponential distribution (extended to an Erlang distribution in Sajithamony and K.K. Thampi (2015)), whose mixing probability is the probability that  $X_{i-1}$  is larger than a given threshold.
- the distribution of the next claim  $X_i$  depends on the last interarrival time. Boudreault et al. (2006):  $X_i$  follows a mixing of two distributions, whose mixing parameter is  $e^{-\beta(\tau_i - \tau_{i-1})}$ . similar model proposed by Kwan and Yang (2007) and Zhang, Meng and Guo (2008), with mixing parameter is the probability that the  $(\tau_i - \tau_{i-1})$  is larger than a threshold.

## Different models of dependencies (continued)

### Dependency via mixing through a frailty parameter

(Albrecher, Constantinescu and Loisel (2011))

- parameter pertaining to the distribution of the interarrival times, and/or of the claim sizes, is itself considered to be a random variable.
- mixing over the distribution of this parameter
- implies an exchangeable family for  $(X_i)$

### Different quantities of interest

- Ruin probability  $\psi(u) := \mathbb{P}(\exists t \in [0, T], u + ct - L_t < 0)$ .
- Expected discounted penalty function at ruin : Gerber-Shiu function (1998).
- Valuation of (re)-insurance contracts.

## Our framework

*"Pricing formulae for derivatives in insurance using Malliavin calculus", Hillairet, Jiao, Réveillac. Probability, Uncertainty and Quantitative Risk, volume 3 (2018)*

- General framework of dependencies between claims arrival  $N$  and claims sizes  $(X_j)$ .
  - general setting of dependencies
  - we do not assume a Markovian framework
  - extend the mixing approach by allowing of non-exchangeable family of random variables for the claim size.
- Provide pricing formulae for insurance contracts
  - decomposition formula into "building blocks" (in analogy with the Black-Scholes formula)
  - using Malliavin calculus

## Loss processes in insurance

Cumulative Loss process :

$$L_t := \sum_{i=1}^{N_t} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(t-\tau_i)}, \quad t \in [0, T],$$

- $N := (N_t)_{t \in [0, T]}$  is a Cox process (doubly stochastic Poisson process) with intensity  $\lambda := (\lambda_t)_{t \in [0, T]}$ , ( $\Lambda_t := \int_0^t \lambda_s ds$ ),
- $(\varepsilon_i)_{i \geq 1}$  is a sequence of iid random variables,
- $\kappa \geq 0$  is a discount factor,
- $\tau_i := \inf\{t > 0, N_t = i\}$ ,
- $f : [0, T] \times \mathbb{R}_+ \times \mathbb{R} \rightarrow \mathbb{R}_+$  is a bounded deterministic function.

## Loss processes in insurance

Cumulative Loss process :

$$L_t := \sum_{i=1}^{N_t} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(t-\tau_i)}, \quad t \in [0, T],$$

Modified cumulative Loss process :

$$\hat{L}_t := \sum_{i=1}^{N_t} g(\tau_i, \Lambda_{\tau_i}, \varepsilon_i, \vartheta_i) e^{-\kappa(t-\tau_i)}, \quad t \in [0, T],$$

- $(\varepsilon_i, \vartheta_i)_{i \geq 1}$  is a sequence of iid rv with distribution  $\mu$ ,
- $g : [0, T] \times \mathbb{R}_+^2 \times \mathbb{R}^2 \rightarrow \mathbb{R}_+$  is a bounded deterministic function,
- $\Lambda_t = \int_0^t \lambda_s ds, \quad t \in [0, T]$ .

## Some contracts in (Re-)insurance

$$L_T := \sum_{i=1}^{N_T} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(T-\tau_i)}$$

**Stop-loss Contrats :** provides to its buyer (another insurance company), the protection against losses which are larger than a given level  $K$  and its payoff function is given by a “call” function.

$$\Phi(L_T) = \begin{cases} 0, & \text{if } L_T < K \\ L_T - K, & \text{if } K \leq L_T < M. \\ M - K, & \text{if } L_T \geq M \end{cases}$$

Evaluating stop-loss contracts relies in computing

$$\mathbb{E}[\Phi(L_T)] = \mathbb{E} [L_T \mathbf{1}_{\{L_T \in [K, M]\}}] - K \mathbb{P} [L_T \in [K, M]] + (M - K) \mathbb{P} [L_T \geq M].$$

**Our aim :** Compute  $\mathbb{E} [L_T \mathbf{1}_{\{L_T \in [K, M]\}}]$  in terms of the building block  $x \mapsto \mathbb{P} [L_T \in [K - x, M - x]]$ .



## Some contracts in (Re-)insurance (continued)

$$L_T := \sum_{i=1}^{N_T} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(T-\tau_i)}, \quad \hat{L}_T := \sum_{i=1}^{N_T} g(\tau_i, \Lambda_{\tau_i}, \varepsilon_i, \vartheta_i) e^{-\kappa(T-\tau_i)}$$

**Generalized Stop-loss Contrats :** Our approach allows us to go beyond the case of stop loss contracts. Consider now a contract where the reinsurance company pays

$$\tilde{\Phi}(L_T, \hat{L}_T) = \begin{cases} 0, & \text{if } L_T \leq K \\ \hat{L}_T - K, & \text{if } K \leq L_T \leq M, \\ M - K, & \text{if } L_T \geq M \end{cases}$$

More precisely, when the insurance contract is triggered by the loss process  $L$ , the compensation amount can depend on some other exogenous factors  $(\vartheta_i)_{i \in \mathbb{N}}$ .

## Some contracts in (Re-)insurance (continued)

$$L_T := \sum_{i=1}^{N_T} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(T-\tau_i)}, \quad \hat{L}_T := \sum_{i=1}^{N_T} g(\tau_i, \Lambda_{\tau_i}, \varepsilon_i, \vartheta_i) e^{-\kappa(T-\tau_i)}$$

**Generalized Stop-loss Contrats :**

$$\tilde{\Phi}(L_T, \hat{L}_T) = \begin{cases} 0, & \text{if } L_T \leq K \\ \hat{L}_T - K, & \text{if } K \leq L_T \leq M. \\ M - K, & \text{if } L_T \geq M \end{cases}$$

Then the price of such a contract would be :

$$\mathbb{E} \left[ \hat{L}_T \mathbf{1}_{\{K \leq L_T \leq M\}} \right] - K \mathbb{P} [L_T \in [K, M]] + (M - K) \mathbb{P} [L_T \geq M],$$

**Our aim :** Compute  $\mathbb{E} \left[ \hat{L}_T \mathbf{1}_{\{L_T > K\}} \right]$  in terms of the building block  $x \mapsto \mathbb{P} [L_T \in [K - x, M - x]]$  (or an equivalent quantity).

## A related quantity :

$$L_T := \sum_{i=1}^{N_T} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(T-\tau_i)}$$

**Expected Shortfall (risk measure) :** The expected shortfall is a useful risk measure, that takes into account the size of the expected loss above the value at risk.

$$ES_\alpha(-L_T) = \mathbb{E}[-L_T | -L_T > V@R_\alpha(-L_T)], \quad \alpha \in (0, 1).$$

$$ES_\alpha(-L_T) = AV@R(-L_T) := \frac{1}{1-\alpha} \int_\alpha^1 V@R_s(-L_T) ds,$$

if the law of  $L_T$  is continuous, which is NOT the case here. The latter property fails already in the case where the size claims  $X_i$  are constant. So one needs an explicit computation of

$$ES_\alpha(-L_T) = \frac{-\mathbb{E}[L_T \mathbf{1}_{\{L_T < \beta\}}]}{\mathbb{P}(L_T < \beta)}, \quad \beta := -V@R_\alpha(-L_T)$$

## General Payoffs :

$$L_T := \sum_{i=1}^{N_T} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(T-\tau_i)}, \quad \hat{L}_T := \sum_{i=1}^{N_T} g(\tau_i, \Lambda_{\tau_i}, \varepsilon_i, \vartheta_i) e^{-\kappa(T-\tau_i)}$$

**Goal :** compute quantities of the form

$$\mathbb{E} \left[ \hat{L}_T h(L_T) \right],$$

where  $h : \mathbb{R}_+ \rightarrow \mathbb{R}_+$  is a Borelian map with  $\mathbb{E}[h(L_T)] < \infty$  in terms of the building block

$$\varphi_\lambda^h(x) := \mathbb{E} \left[ h(L_T + x) | \mathcal{F}_T^\lambda \right], \quad x \in \mathbb{R}_+.$$

- In the classical Stop Loss contract  $h := \mathbf{1}_{[K, M]}$  and so  $\varphi_\lambda^h(x) = \mathbb{P} [L_T \in [K - x, M - x] | \mathcal{F}_T^\lambda]$ .

## Analysis

$$L_T := \sum_{i=1}^{N_T} f(\tau_i, \Lambda_{\tau_i}, \varepsilon_i) e^{-\kappa(T-\tau_i)}, \quad \hat{L}_T := \sum_{i=1}^{N_T} g(\tau_i, \Lambda_{\tau_i}, \varepsilon_i, \vartheta_i) e^{-\kappa(T-\tau_i)}$$

We want to compute :  $\mathbb{E} \left[ \hat{L}_T h(L_T) \right]$ .

$$\text{Note that } \hat{L}_T = \int_0^T \hat{Z}_s dN_s,$$

$$\hat{Z}_s := \sum_{i=1}^{+\infty} g(s, \Lambda_s, \varepsilon_i, \vartheta_i) e^{-\kappa(T-s)} \mathbf{1}_{(\tau_{i-1}, \tau_i]}(s), \quad s \in [0, T].$$

So

$$\mathbb{E} \left[ \hat{L}_T h(L_T) \right] = \mathbb{E} \left[ \int_0^T \hat{Z}_t dN_t h(L_T) \right].$$

## A quantum of Malliavin calculus

### A Malliavin integration by parts formula on the Poisson space:

For  $u$  a predictable process and  $F$  an integrable random variable, it holds that

$$\mathbb{E} \left[ F \int_0^T u_t dN_t | \mathcal{F}_T^\lambda \vee \mathcal{F}^{\varepsilon, \vartheta} \right] = \mathbb{E} \left[ \int_0^T u_t F(\cdot \cup \{t\}) \lambda_t dt | \mathcal{F}_T^\lambda \vee \mathcal{F}^{\varepsilon, \vartheta} \right],$$

where  $\cdot \cup \{t\}$  denotes the creation operator which consists in adding one jump at time  $t$  to the Poisson process.

- Coming back to our problem we thus have :

$$\begin{aligned} & \mathbb{E} \left[ \hat{L}_T h(L_T) \right] \\ &= \mathbb{E} \left[ \int_0^T \hat{Z}_t dN_t h(L_T) \right] \\ &= \mathbb{E} \left[ \int_0^T \hat{Z}_t h(L_T(\cdot \cup \{t\})) \lambda_t dt \right]. \end{aligned}$$

## Main result

We proved that

### Theorem

*Assume that  $(\varepsilon_i, \vartheta_i)$  and  $(\bar{\varepsilon}, \bar{\vartheta})$  are iid with common law  $\mu$ , and independent of  $\lambda$ . It holds that*

$$\begin{aligned} & \mathbb{E} \left[ \hat{L}_T h(L_T) \right] \\ &= \int_0^T e^{-\kappa(T-t)} \mathbb{E} \left[ g(t, \Lambda_t, \bar{\varepsilon}, \bar{\vartheta}) \lambda_t \varphi_\lambda^h \left( f(t, \Lambda_t, \bar{\varepsilon}) e^{-\kappa(T-t)} \right) \right] dt, \end{aligned}$$

*(recall that  $\varphi_\lambda^h(x) := \mathbb{E} [h(L_T + x) | (\lambda_t)_{t \in [0, T]}]$ ).*

- Requires only the law of  $L_T$  and not the joint law  $(L_T, \hat{L}_T)$ .
- If  $h$  is convex (resp. concave) one can give a lower (resp. upper) bound on  $\mathbb{E} \left[ \hat{L}_T h(L_T) \right]$ .

## A Black-Scholes type formula for generalized Stop Loss contracts :

For  $h := \mathbf{1}_{[K,M]}$ , with  $K < M$ ,

$$\varphi_\lambda(x) := \varphi_\lambda^h(x) = \mathbb{P} \left[ L_T \in [K - x, M - x] | \mathcal{F}_T^\lambda \right], \quad x \in \mathbb{R}_+.$$

The theorem above becomes

### Corollary

$$\begin{aligned} & \mathbb{E} \left[ \hat{L}_T \mathbf{1}_{L_T \in [K, M]} \right] \\ &= \int_0^T e^{-\kappa(T-t)} \mathbb{E} \left[ g(t, \Lambda_t, \bar{\varepsilon}, \bar{\vartheta}) \lambda_t \varphi_\lambda \left( f(t, \Lambda_t, \bar{\varepsilon}) e^{-\kappa(T-t)} \right) \right] dt. \end{aligned}$$



## A Black-Scholes type formula for generalized Stop Loss contracts :

For  $h := \mathbf{1}_{[K,M]}$ , with  $K < M$ ,

$$\varphi_\lambda(x) := \varphi_\lambda^h(x) = \mathbb{P}[L_T \in [K - x, M - x]], \quad x \in \mathbb{R}_+.$$

### Corollary

If  $\lambda_t = \lambda > 0$ , then

$$\begin{aligned} & \mathbb{E} \left[ \hat{L}_T \mathbf{1}_{L_T \in [K, M]} \right] \\ &= \lambda \int_0^T \int_{\mathbb{R}_+^2} e^{-\kappa(T-t)} g(t, x, y) \varphi_\lambda \left( f(t, x) e^{-\kappa(T-t)} \right) \mu(dx, dy) dt, \end{aligned}$$

(recall that  $\mu := \mathcal{L}_{(\bar{\varepsilon}, \bar{\vartheta})}$ ).

## Examples

Explicit computations for some cases, for example:

- **Model on  $(\varepsilon_i, \vartheta_i)$** :  $(\varepsilon_i, \vartheta_i)_{i \in \mathbb{N}^*}$  i.i.d. random vectors, with marginal distributions following Pareto distributions  $\mathcal{P}(\alpha_\varepsilon, \beta_\varepsilon)$  and  $\mathcal{P}(\alpha_\vartheta, \beta_\vartheta)$  and dependence structure modeled through a Clayton copula with parameter  $\theta > 0$   
$$C(u, v) := (u^{-\theta} + v^{-\theta} - 1)^{-\frac{1}{\theta}}$$
- **Joint law of  $(\lambda_t, \Lambda_t)$** : the intensity process  $(\lambda_t)_{t \in [0, T]}$  given by  $\lambda_t = \lambda_0 \exp(2\beta W_t)$  where  $W$  is a Brownian motion.

→ Analytical formula for the pricing (stop-loss contract).

## Illustration in the classic Cramer-Lundberg model

In the literature, for the classic Cramer-Lundberg model  
( $N$  homogeneous Poisson process with constant intensity  $\lambda_0 > 0$ ,  
 $h := \mathbf{1}_{[K, M]}$ )

- the pricing of Stop-Loss contracts relies on the computation of a term of the form  $\int_K^M y dF(y)$  with  $F$  being the cumulative distribution function of the loss process  $L_T$ ,
- the discussion mainly focuses on the derivation of the compound distribution function  $F$  (usually calculated recursively, using the Panjer recursion formula and numerical methods/approximations, cf Panjer (1981), Gerber (1982))

Our Malliavin approach provides another formula which reads as

$$\mathbb{E} \left[ \hat{L}_T \mathbf{1}_{L_T \in [K, M]} \right] = \lambda_0 T \int_{\mathbb{R}_+} x (F(M - x) - F(K - x)) \mu(dx).$$

if one translates results of Gerber (1982) in a general setting

$$y dF(y) = \lambda_0 T \int_{\mathbb{R}_+} x dF(y - x) \mu(dx),$$

from which one deduces that

$$\begin{aligned} \int_K^M y dF(y) &= \lambda_0 T \int_K^M \int_{\mathbb{R}_+} x \mu(dx) dF(y - x) \\ &= \lambda_0 T \int_{\mathbb{R}_+} x \int_K^M dF(y - x) \mu(dx) \\ &= \lambda_0 T \int_{\mathbb{R}_+} x (F(K - x) - F(M - x)) \mu(dx). \end{aligned}$$

→ **For the Cramer-Lundberg model, our formula coincides with Gerber's formula**

## Summary

- Efficient formula for the pricing of Stop-Loss contracts numerics
- It allows to handle general dependencies framework
- Once the building block is calculated (via analytical formula in some cases, or Monte-Carlo simulations), the computation (for pricing and sensitivity analysis) is easy
- Outgoing work: extension with  $N$  a Hawkes process (self exciting process)

## Bibliography

- Hansjrg Albrecher, Corina Constantinescu, and Stéphane Loisel. Explicit ruin formulas for models with dependence among risks. Insurance: Mathematics and Economics, 2011.
- Mathieu Boudreault, Helene Cossette, David Landriault, and Etienne Marceau. On a risk model with dependence between interclaim arrivals and claim sizes. Scandinavian Actuarial Journal, 2006
- Hans U Gerber. On the numerical evaluation of the distribution of aggregate claims and its stop-loss premiums. Insurance: Mathematics and Economics, 1982.
- Harry H Panjer. Recursive evaluation of a family of compound distributions. ASTIN Bulletin: The Journal of the IAA, 1981.