

Workshop on “Competition and Bargaining in Vertical Chains”

Toulouse, March 16th and 17th, 2016
Manufacture des Tabacs
Building Q, 2nd Floor, Room MQ 212

Program

Organized by:

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Venue:

Université Toulouse 1 Capitole
Toulouse School of Economics
Manufacture des Tabacs
21 allée de Brienne
31000 Toulouse

Speakers have 30 minutes, discussants 10 minutes, remaining time for open questions

Wednesday, March 16th, 2016

- 09:00 – 09:30** Registration and Coffee   Room: MQ 212
- 09:30 – 11:00** **Valanta Milliou** (Athens University of Economics & Business) and Elpiniki Bakaouka
“Vertical Licensing, Input Pricing, and Entry”
Discussant: **Marie-Laure Allain**
- Martin Obradovits** and Roman Inderst (Johann Wolfgang Goethe University Frankfurt)
“Competitive Strategies when Consumers are Relative Thinkers: Implications for Pricing, Promotions, and Product Choice”
Discussant: **Germain Gaudin**
- 11:00 – 11:30** Coffee Break   Room: ME 001
- 11:30 – 12:15** **Sylvia Hristakeva** (Boston College)
“How Do Vertical Contracts Affect Product Availability? An Empirical Study of the Grocery Industry”
Discussant: **Hugo Molina**
- 12:15 – 13:45** Lunch   Room: ME 001
- 13:45 – 15:15** **Konrad Stahl** (University of Mannheim, CEPR), Giacomo Calzolari, Leonardo Felli and Johannes Koenen
“Trust, Competition and Innovation: Theory and Evidence from German Car Manufacturers”
Discussant: **Joel Sandonis**
- Jan Philip Schain** (DICE, Universität Düsseldorf) and Joel Stiebal
“Innovation, Institutional ownership and financial constraints”
Discussant: **Yassine Lefouilli**
- 15:15 – 15:45** Coffee Break   Room: ME 001
- 15:45 – 17:15** **Miriam Thöne** (DICE, Universität Düsseldorf),
“Reputation, coordination and preannouncements: An Experiment”
Discussant: **Sabrina Teyssier**
- Francisco Gomez-Martinez** (UVA),
“Partial Cartels and Mergers with Heterogeneous Firms: Experimental Evidence”
Discussant: **Hans-Théo Normann**
- 19:30** Dinner   « Restaurant Le Saint Sauvage »

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Thursday, March 17th, 2016

- 09:00 – 10:30** **Thibaud Vergé** (ENSAE ParisTech (UMR EXCESS/CREST) and Norwegian School of Economics) and Bjorn Olav Johansen,
“Platform Price Parity Clauses with Direct Sales”
Discussant: *Bill Comanor*
- Markus Reisinger** (Department of Economics, Frankfurt School of Finance & Management), Heiko Karle and Martin Peitz,
“Segmentation versus Agglomeration: Competition between Platforms with Competitive Sellers”
Discussant: *Bruno Jullien*
- 10:30 – 11:00** Coffee Break   **Room: MD 001**
- 11:00 – 12:30** **Timothy Richards** (Arizona State university) and Koichi Yonezawa,
“Competitive Package Size Decisions”
Discussant: *Gordon Klein*
- Denis Rickert** (DICE, Universität Düsseldorf)
“Consumer state dependence, switching costs Reputation and forward looking firms. A dynamic discrete choice model applied to the diaper market”
Discussant: *Vicente Lagos*
- 12:30 – 14:00** Lunch   **Room: MD 001**
- 14:00 – 15:30** **Chiara Fumagalli** (Bocconi University)
“Dynamic Vertical Foreclosure”
Discussant: *Eric Avenel*
- Jeanine Miklos-Thal** (University of Rochester) and Greg Shaffer,
“Making Sense of Restrictions on Online Sales”
Discussant: *Clémence Christin*
- 15:30 – 16:00** Coffee Break   **Room: MD 001**
- 16:00– 16:45** **Pierre Dubois (TSE)** and Morten Saethre,
“On the Role of Parallel Trade on Manufacturers and Retailers Profits in the Pharmaceutical Sector”
Discussant: *Nicolas Schutz*

Thank you for your coming