



NGO (Non-Profits, Governments, and Organizations) Workshop

Institute for Advanced Study in Toulouse (IAST)
June 11-12, 2013

Manufacture des Tabacs – S Building – Room MS001

Tuesday, June 11

- 09:00 – 09:15 **Registration & coffee**
09:15 – 09:30 **Welcome and opening remarks**

SESSION 1 Chair: Maitreesh Ghatak

- 09:30 – 10:20 Jean Tirole (TSE): *“Bonus Culture”*
10:20 – 11:10 Vincent Somville (C. Michelsen Institute): *“Elite Capture Through Information Distortion: A Theoretical Essay”*
11:10 – 11:40 **Coffee break**
11:40 – 12:30 Priscila Souza (TSE): *“Motivations for Philanthropic Behavior”*
12:30 – 14:00 **Lunch break**

SESSION 2 Chair: Thierry Verdier

- 14:00 – 14:50 Maitreesh Ghatak (LSE): *“Profit with Purpose? Theory and Experimental Evidence on Social Enterprise”*
14:50 – 15:40 Paul Grout (U of Bristol): *“Morale in bureaucracies”*
15:40 – 16:00 **Coffee break**
16:00 – 16:50 Michael Vlassopoulos (U of Southampton): *“Are Public Sector Workers Different? Cross-European Evidence”*
16:50 – 17:40 Clare Leaver (Oxford U): *“Monitors’ motivation in schools: A field experiment”*
19:30 **Conference dinner**

Wednesday, June 12

08:45 – 09:00 **Morning coffee**

SESSION 3 **Chair: Gani Aldashev**

09:00 – 09:50 Guido Friebel (U of Frankfurt): “*Sorting of Motivated Agents: Evidence from Applicants to the German Police*”

09:50 – 10:40 Robert Dur (Erasmus U Rotterdam): “*Employee Recognition and Performance: A Field Experiment*”

10:40 – 11:10 **Coffee break**

11:10 – 12:00 Roland Bénabou (Princeton U): “*Image versus Information: Evolving Societal Values and the Optimal Degree of Privacy*”

12:00 – 13:00 **Lunch**

SESSION 4 **Chair: Emmanuelle Auriol**

13:00 – 13:50 Paul Seabright (TSE): “*How do competing religions affect trust and economic exchange? Evidence from Haiti*”

13:50 – 14:40 Pepita Miquel-Florensa (TSE): “*Café de Colombia: Market organization, farmers’ behavior and armed conflict*”

14:40 – 15:00 **Coffee break**

15:00 – 16:30 **Keynote lecture**, Bob Gibbons (MIT): “*What Do Managers Do? Exploring Persistent Performance Differences among Seemingly Similar Enterprises*”

16:30 – 16:40 **Closing remarks**

Organisers: Emmanuelle Auriol (TSE)
Gani Aldashev (U of Namur)
Maitreesh Ghatak (LSE)
Thierry Verdier (PSE)
Kim Scharf (U of Warwick)